| <u>Request</u> | for l | Inform | ation |
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| 4  |    |      |   |
|----|----|------|---|
| 5  | Q. | Plea | se reference Appendix H: Schedule 4 of the Evidence of Laurence D. Booth.       |
| 6  |    |      | Booth calculated a ROE Beta of -0.08 for Fortis:                                |
| 7  |    |      |   |
| 8  |    | a.   | Is the beta for Fortis statistically significant?                               |
| 9  |    | b.   | Does this limit its value for determining a ROE in this proceeding?             |
| 10 |    |      |   |
| 11 |    |      |   |
| 12 | А. | a)   | Not at normal levels since there are only 16 observations. The T statistic is   |
| 13 |    |      | -0.54, which means the ROE beta is insignificantly different from zero at       |
| 14 |    |      | normal significance levels.   |
| 15 |    |      |   |
| 16 |    | b)   | Dr Booth places no reliance on these ROE betas. He would regard them as a       |
| 17 |    |      | reasonableness check at best and perhaps suggestive rather than indicative.     |
| 18 |    |      | To place reliance on them would require data going back at least a couple of    |
| 19 |    |      | business cycles, and unfortunately very few firms are stable that long, that is |
| 20 |    |      | in the same line of business  |
| 21 |    |      |   |
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|    |    |      |   |