

1 **Q. Re: Critique of Ms. McShane's testimony page 30**

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3 **A. Mr. Cicchetti points out that basic financial theory indicates that the**
4 **market to book ratio increases if the allowed ROE exceeds that**
5 **required on page 30, please:**

6
7 **i. Provide the market to book ratios for his samples of US**
8 **utilities for each year (annual basis) going back to 1990 and**
9 **discuss whether he thinks their allowed ROE have been fair.**

10
11 **ii. Please provide the allowed ROEs for each firm in his sample**
12 **going back to 1990 and indicate when they were rate reviewed**
13 **and their allowed ROE changed.**

14
15 **B. i. Given that Canadian utilities have their ROE changed**
16 **annually and there is little regulatory lag, in Mr Cicchetti's**
17 **judgment does this affect their risk relative to his US utility**
18 **group? If not why not?**

19
20 **ii. Please provide the market to book ratios back to 1990 for the**
21 **Canadian utilities that Mr. Cicchetti examines on page 18 and**
22 **rejects since he can't use his DCF model to estimate their**
23 **required rate of return.**

24
25 **iii. Would Mr Cicchetti agree given his statement about market to**
26 **book ratios that even if he can't use his DCF model on the**
27 **Canadian utilities he can make inferences about the fairness of**
28 **their allowed ROEs by looking at their market to book ratios?**
29 **If not why not, given the comments on page 30?**

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31 **A. A (i.) The information in this request is not readily available, is**
32 **voluminous and overly burdensome.**

33
34 **(ii.) See the answer to (i) above.**

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36 **B. (i.) Mr. Cicchetti believes annual ROE adjustments tend to reduce**
37 **regulatory risk.**

38
39 **(ii.) This information is not readily available to Mr. Cicchetti, was not**
40 **cited in his testimony and is overly burdensome.**

41
42 **(iii.) Most of the Canadian companies Mr. Cicchetti reviewed have**
43 **unregulated lines of business that make it problematic to draw**
44 **conclusions regarding allowed returns on equity.**