Q. With regard to the response to CA-NP-181: 1 2 3 On page 3 it is stated that it is difficult to draw meaningful conclusions (a) 4 regarding company performance through comparisons with other utilities. 5 The reason provided is that there are continued concerns with data 6 availability and quality and observed differences in participating utilities' 7 operating profile. Given the limited use of such comparisons, does NP believe 8 that all testimony in the Application that uses benchmark comparisons 9 should be ignored by the Board? 10 **(b)** Please provide a plan upon which NP is prepared to embark to allow 11 12 meaningful conclusions to be drawn from future Peer Group Reports. 13 14 Please provide the names and titles of the reviewers of the Peer Group **(c)** Report who were unable to draw any meaningful conclusions. 15 16 17 Can it be concluded that NP reliability performance represented by SAIDI (d) 18 and SAIFI has improved relative to the benchmark? On the basis of the 19 benchmark comparison can it be concluded that NP reliability performance has reached acceptable levels, or should there be additional expenditures to 20 21 improve reliability performance? 22 23 (e) Can it be concluded that safety performance represented by the all-injury 24 frequency rate has improved significantly relative to the benchmark? Was 25 NP not significantly above the benchmark in the late 1990s/early 2000s, but has been consistently below the benchmark for the past four years? 26 27 28 **(f)** Would it be appropriate to show cost benchmarking data both with and 29 without the US\$/Can\$ exchange rate? Do operating costs occur throughout 30 the year lending itself to use of an average exchange rate for the year? 31 32 **(g)** Can any conclusions be drawn from the benchmark cost data relating to the 33 advent of competition in the electricity sector in the United States versus the 34 absence of competition in the electricity sector of the Province of 35 **Newfoundland and Labrador?** 36 37 A. No. (a) 38 39 (b) Newfoundland Power is not in a position to provide a plan which would allow for 40 meaningful conclusions to be drawn from future peer group reports. The 41 difficulties in drawing meaningful conclusions referred to in the report involve the 42 quality and availability of data supplied by others and observed differences in the 43 utilities supplying the data. Newfoundland Power is not in a position to influence 44 these matters. 45

The annual reports on peer group performance submitted to the Board by the 1 (c) 2 Company since 2005 have consistently concluded that it was not possible to draw 3 meaningful conclusions regarding the Company's performance through 4 comparisons with other utilities. Newfoundland Power is unable to provide an 5 exhaustive list of the individuals who participated in the preparation or review of 6 these reports, and who could therefore be said to have been unable to draw 7 meaningful conclusions from the comparisons. 8 9 (d) Yes, it can be concluded that Newfoundland Power's reliability performance as 10 represented by SAIDI and SAIFI has improved relative to the benchmark. However, concerns with data quality combined with observed differences in the 11 12 participating utilities make it difficult to draw any meaningful conclusions from 13 performance relative to the benchmark. 14 15 Newfoundland Power's reliability performance has improved over the last 16 number of years. The improvement in reliability performance has been the result 17 of the Company's efforts since the late 1990s to improve reliability. 18 Newfoundland Power does believe that its reliability performance is currently 19 acceptable, as explained in response to Request for Information CA-NP-160. 20 21 Newfoundland Power continues to monitor reliability data for instances of poorly 22 performing assets. From time to time, actions such as the Distribution Reliability 23 Initiative will be required to improve specific asset performance, which, in turn, 24 contributes to broader system reliability performance. 25 26 Yes, it can be concluded that Newfoundland Power's safety performance as (e) 27 represented by the all-injury frequency rate has improved relative to the 28 benchmark. However, concerns with observed differences in the participating 29 utilities make it difficult to draw any meaningful conclusions from performance 30 relative to the benchmark. 31 32 From 1998 to 2003, and again in 2006, Newfoundland Power's all injury 33 frequency rate was above the benchmark. In 2004, 2005 and 2007, 34 Newfoundland Power's all injury frequency rate was below the benchmark. 35 36 (f) The U.S. peer group data can be converted to Canadian dollars if it is desired to attempt comparisons of the U.S. and Canadian peer group data on an equal dollar 37 38 basis. However, the use of exchange rates to convert U.S. dollars to Canadian 39 dollars would have significant impact on cost trends, as the exchange rates have 40 varied significantly over the reporting period. Furthermore, the deficiencies in the 41 peer group data as noted in the report would remain. 42 43 Newfoundland Power is not able to draw meaningful conclusions relating to the (g) advent of competition in the electricity sector in the United States versus the 44 absence of competition in the electricity sector in Newfoundland and Labrador 45

from the benchmark cost data contained in the report.

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