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Q. (page 2-4, lines 10-13) Please provide in tabular form for each of the five years of the Conservation Plan the programs, program costs, the impact on peak and energy demand, and the expected benefits and the basis for calculation of the benefits. How will the savings be verified?

A. The costs and benefits of the programs identified in the Conservation Plan are provided in the pre-filed evidence in support of the Company's 2009 Conservation Cost Deferral Application, attached as Attachment A. This evidence presents the estimated aggregate costs and benefits of the customer energy conservation program portfolio for both Newfoundland and Labrador Hydro and Newfoundland Power (the "Utilities") for 2009 through 2013, as well as Newfoundland Power's estimated costs for conservation in 2009.

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Tables 1 through 4 provide, for each of the five years of the Conservation Plan, the Utilities' estimated program costs, impact on energy demand, impact on peak demand, and expected benefits respectively.

Table 1
Customer Program Portfolio³
Program Cost Estimates: 2009-2013
by Sector
(\$000s)

| | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|-------|-------|-------|-------|-------|
| Residential | | | | | |
| Insulation Program | 884 | 827 | 966 | 862 | 912 |
| Thermostat Program | 425 | 378 | 459 | 397 | 441 |
| ENERGY STAR Windows Program | 668 | 566 | 666 | 646 | 730 |
| Commercial | | | | | |
| Lighting Rebate Program | 439 | 433 | 517 | 478 | 550 |
| Total | 2,416 | 2,204 | 2,608 | 2,383 | 2,633 |

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¹ The 2009 Conservation Cost Deferral Application was filed on October 29, 2008.

Newfoundland Power's evidence filed in support of the 2010 GRA reflects cost and sales impacts of the Company's portion of the Conservation Plan in 2010, with costs and benefits adjusted to reflect a mid-year 2009 program start.

These programs are those outlined in the Conservation Plan for implementation in the near-term, 2009-2010. The last 3 years of the 2009 to 2013 planning horizon, 2011 to 2013, are currently expected to have materially expanded program offerings which are expected to increase program costs. See the *Conservation Plan*, p. 8-9.

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Table 2
Customer Program Portfolio
Energy Reduction Estimates: 2009-2013
by Sector
(MWh)

| | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|-------|-------|-------|--------|--------|
| Residential | | | | | |
| Insulation Program | 2,472 | 5,191 | 8,181 | 11,170 | 14,160 |
| Thermostat Program | 292 | 677 | 1,103 | 1,622 | 2,181 |
| ENERGY STAR Windows Program | 346 | 730 | 1,154 | 1,653 | 2,207 |
| Commercial | | | | | |
| Lighting Rebate Program | 722 | 1,720 | 2,988 | 4,518 | 6,333 |

3,832

8,318

13,426

18,963

24,881

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Total

Table 3
Customer Program Portfolio
Peak Reduction Estimates: 2009-2013
by Sector
(kW)

| | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|-------|-------|-------|-------|-------|
| Residential | | | | | |
| Insulation Program | 763 | 1602 | 2524 | 3446 | 4369 |
| Thermostat Program | 90 | 209 | 340 | 501 | 673 |
| ENERGY STAR Windows Program | 107 | 225 | 356 | 510 | 681 |
| Commercial | | | | | |
| Lighting Rebate Program | 266 | 639 | 1118 | 1699 | 2391 |
| Total | 1,226 | 2,675 | 4,338 | 6,156 | 8,114 |

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Table 4
Customer Program Portfolio
Program Benefit Estimates: 2009-2013⁴
by Sector
(\$000)

| | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|------|-------|-------|-------|-------|
| Residential | | | | | |
| Insulation Program | 380 | 835 | 1271 | 1746 | 2317 |
| Thermostat Program | 45 | 109 | 171 | 254 | 357 |
| ENERGY STAR Windows Program | 53 | 117 | 179 | 258 | 361 |
| Commercial | | | | | |
| Lighting Rebate Program | 112 | 279 | 468 | 713 | 1048 |
| Total | 590 | 1,340 | 2,089 | 2,971 | 4,083 |

The estimation of program benefits is based on (i) engineering estimates of the energy and demand savings resulting from implementation of each energy efficient technology, and (ii) estimates of the impact that the reduction in energy and demand will have on the marginal costs of supply.⁵

Please refer to response to Request for Information CA-NP-182 (1st Revision) (f) for information regarding how the savings will be verified.

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The benefits extend beyond the five year program based on the life of the technology used in the conservation program.

Program benefits are estimated based on avoiding the marginal cost of providing service. The marginal costs used in estimation of benefits were based on results of the *Newfoundland Power Marginal Cost of Electricity of Electricity Study* dated January 29, 2007 adjusted to reflect more recent fuel cost forecasts.