

1 **Q. Reference: “2022/2023 General Rate Application,” Newfoundland Power, May 27,**
2 **2021, Volume 1, Section 5, Page 5-4, Footnote 6.**

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4 **Newfoundland Power states "Customers installing heat pumps experience annual**
5 **energy savings of approximately 15%." Please provide the details of how the**
6 **percent of energy savings were derived.**

7
8 A. The 15% estimate of customer heat pump energy savings was determined from household
9 energy usage data of customers availing of Newfoundland Power’s heat pump financing
10 program. Energy savings were calculated by comparing customers’ energy consumption
11 for the 12-month period prior to and following the heat pump installation date.