

1 **Q. Reference: “2022/2023 General Rate Application,” Newfoundland Power, May 27,**
2 **2021.**

3 **Please provide the estimated number of customers for the Domestic and General**
4 **Service 0-100 kW that have installed electric heat pumps over the period 2015 to**
5 **2021 Forecast.**

6
7 A. Newfoundland Power estimates that in 2015, approximately 13,700 of its Domestic
8 customers had a heat pump installed. In 2021, the Company is forecasting that
9 approximately 48,400 of its Domestic customers will have a heat pump installed.¹
10 Therefore, it is estimated that 34,700 Domestic customers will have installed a heat pump
11 over the period 2015 to 2021 (forecast).

12
13 Newfoundland Power does not gather information relating to heat pumps installed by
14 General Service customers.

¹ Newfoundland Power’s estimates of Domestic customer heat pump penetration are based primarily on annual takeCHARGE marketing surveys.