

- 1 **Q. In EY's experience, how accurate have estimates been by competing CSS**
2 **implementation consultants? Is EY' s \$31.6 million cost estimate valid for any**
3 **procurement advisor, rather than only itself, given that a different procurement**
4 **advisor may be selected under a competitive solicitation and resulting cost estimates**
5 **could vary accordingly.**
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- 7 A. EY does not possess such data and cannot reasonably comment on the accuracy of
8 estimates prepared by competing professional services firms. Unless contracted to build
9 its own cost estimate, procurement advisors will typically focus on facilitating the RFP
10 process and evaluating responses. Based on our experience, the estimated costs
11 developed by EY in support of Newfoundland Power's assessment and planning cost
12 estimates would be accepted by a procurement advisor as reasonable.
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- 14 Refer to CA-NP-176, which provides the assessment process to arrive at the cost estimate
15 recommended to Newfoundland Power.