Q. Reference: Evidence, page 15, lines 5-7

Provide the calculation of the \$565,000 annual efficiency savings required for cost neutrality between the two options.

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The approximately \$565,000 annual efficiency savings¹ was automatically calculated in Excel through an iterative process to determine the savings amount that resulted in cost neutrality from a Cumulative Present Worth ("CPW") perspective between Scenario 1 and 2 based on a 2018 analysis year. This calculation used the GDP² Implicit Price Deflator³ over the analysis period and then discounted it back using Hydro's weighted average cost of capital,⁴ which resulted in cost neutrality from a CPW analysis perspective between Scenario 1 and 2 based on a 2018 analysis year. Please refer to Table 1 for the determination of the \$565,000 in 2018.

Table 1: Scenario 2: Additional Other Cost Determination

Year		Scenario 1 CPW excluding OPEX ⁵ Reduction ⁶	Scenario 2 CPW Including additional Other Costs	CPW Delta ⁷	CPW Delta ⁸
0	2018	145,786	678,106	532,321	563,727

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¹ Represented in 2018 dollars.

² Gross Domestic Product ("GDP").

³ Please refer to Newfoundland and Labrador Hydro's ("Hydro") response to PUB-NLH-204

⁴ Please refer to Hydro's response to PUB-NLH-207

⁵ Operating Expenses ("OPEX").

⁶ Original Evidence included the reduction of 0.6% in OPEX to create cost neutrality between the two

⁷ As at January 1, 2018 - CPW calculation is discounted to January 1 of the initial analysis year.

⁸ As at December 31, 2018.