| 1 | Q. | 2017 General Rate Application - Operations | | |
|----|----|--|--|--|
| 2 | | Page 3.34, Table 3-17 – Describe Hydro's budgeting process and provide any | | |
| 3 | | guidelines issued to staff regarding the development of annual budgets. | | |
| 4 | | | | |
| 5 | | | | |
| 6 | A. | The budget process begins with the request for updates of all major assumptions: | | |
| 7 | | • Load forecasts are prepared and include forecast information received from | | |
| 8 | | Newfoundland Power and the Industrial Customers as well as Hydro's own | | |
| 9 | | forecasts for rural systems; | | |
| 10 | | Based on the load forecast, Resource Production and Planning determines | | |
| 11 | | the hydraulic/thermal split (production plan) for generation and calculates | | |
| 12 | | and prepares the fuel budget. The purchased power estimates are also | | |
| 13 | | determined at this time; | | |
| 14 | | Capital budgets are submitted to the Hydro Board of Directors and the | | |
| 15 | | Board of Commissioners of Public Utilities for approval; | | |
| 16 | | The capital asset amortization budget is prepared based on capital asset | | |
| 17 | | additions and projected in-service dates for construction projects in | | |
| 18 | | progress; | | |
| 19 | | Depreciation and accretion expenses associated with asset retirement | | |
| 20 | | obligations (AROs) are estimated based on timing of the settlement of the | | |
| 21 | | obligation; | | |
| 22 | | Projected operating expenses, fuel, power purchases capital expenditures, | | |
| 23 | | and revenue inflows are used to generate a forecast of borrowing | | |
| 24 | | requirements and interest expense; | | |
| 25 | | Long-term debt related payments are forecast based on debt repayment | | |
| 26 | | schedules; | | |

| 1 | Operating expenses are estimated based on the labour forecast and costs | |
|----|---|--|
| 2 | associated with maintenance and operational activity; | |
| 3 | Operating costs are prepared by business unit and submitted to general | |
| 4 | managers and ultimately to the Vice Presidents of each area; | |
| 5 | Once the operating costs are approved by the respective Vice President, | |
| 6 | they are submitted as part of Hydro's total budget; | |
| 7 | A series of reviews of operating costs with each Vice President, Finance, and | |
| 8 | the President are conducted; | |
| 9 | All elements are consolidated and forecast income statement and balance | |
| 10 | sheet information is prepared; | |
| 11 | Budgets are consolidated and reviewed in detail with the Executive team; | |
| 12 | Depending on cost levels, there may be multiple reviews and iterations until | |
| 13 | the final numbers are approved; | |
| 14 | The budget is subject to various levels of review and approval by Managers, | |
| 15 | Vice-Presidents, and President of Hydro; and | |
| 16 | Final review and approval is provided by the Hydro Board of Directors. | |
| 17 | | |
| 18 | The Test Year estimates were prepared as part of the 2017 Budget cycle and finalized in | |
| 19 | early 2017 which is not part of the typical budget process. Hydro's Executive team was | |
| 20 | actively engaged during the preparation of the estimates Hydro Executive held | |
| 21 | numerous meetings and reviews to establish the agreed upon Test Year estimates, | |
| 22 | including the decision to include a productivity allowance. Guidelines that were issued | |
| 23 | to staff are attached as PUB-NLH-051, Attachment 1. | |

NLH Guidelines – Budgets 2017, 2018 and 2019

1.1 Summary of Key Dates (Refer to Appendix A for Detailed Timelines O&M related activities are highlighted)

| DATE | REQUIREMENT |
|--|---|
| June 3, 2016 | Main Activity Template, Non-maintenance Budget Template, and Professional Services & Training Template and Salary Template released |
| July 1, 2016 | Salary Budget completed |
| July 22, 2016 | Main Activity Template, Non-maintenance Budget Template, and Professional Services & Training Template completed |
| August 1, 2016 | Budget approved by General Managers and sent to Hydro Finance for consolidation |
| August 22, 2016 | Budget decks completed and sent to Hydro Finance for consolidation |
| August 29, 2016 - September 2, 2016 | Review meetings with Hydro President and VP's |
| October 3, 2016 | Nalcor Submission |

1.2 Ledger Information

Ledger Names

Clarity ledger Budget.V1 and JDE ledger V1 will be used for Budget 2017, 2018 and 2019.

1.3 Budget Requirements

a) Salaries & Benefits

Salary and Benefit information is provided by Human Resources. Human Resources will update the salary budgets into the <u>Salary Template</u>. Benefit calculations are also provided by Human Resources.

b) Professional Services & Training

The <u>Professional Services & Training Budget Template</u> is used to budget the following areas:

- Consultants
- Legal
- PUB related costs
- Software, Acquisition and Maintenance
- Training

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You are required to provide details such as vendor and description of activity to support the requirement for this cost.

c) All Other O&M Expenses

The Non-maintenance Budget Template is used to budget all other O&M expenses, including the following:

System Equipment Maintenance

System Equipment Maintenance include items such items as materials, contract labour, tools and operating supplies. These costs should be budgeted based on planned activity levels

Travel Costs

Travel costs include items such as meals, accommodations, per diems, airline tickets.

Conferences

The budget for conferences should only include the registration fee. Other cost will be budgeted with travel.

d) Operating Projects

Operating Projects will be budgeted using the **Main Activity Template** in Clarity.

NLH Guidelines – Budgets 2017, 2018 and 2019

APPENDIX A - DETAILED HYDRO TIMELINES

| DATE | REQUIREMENTS FOR BUDGETS 2017, 2018 & 2019 |
|--|---|
| June 3, 2016 | Operating and maintenance budget templates, including salary budget templates are available to business unit owners |
| June 10, 2016 | Load forecast Labrador and Island complete |
| June 17, 2016 | Fuel and Power Purchase budgets complete |
| June 24, 2016 | RSP budget complete |
| July 1, 2016 | Salary budget completed |
| July 15, 2016 | Revenue budget complete |
| July 22, 2016 | Operating budgets completed by business unit owners |
| August 1, 2016 | Complete operating and maintenance budgets approved by General Managers |
| July 27, 2016 | Interest budget inputs received from Treasury |
| August 1, 2016 | Capital budget submitted to PUB |
| August 7, 2016 | Depreciation, Loss on Disposal, Removal Cost, and IDC budgets complete |
| August 7, 2016 | Complete Income Statement budget complete |
| August 22, 2016 | Operating budget decks completed and sent to Hydro Finance for consolidation |
| August 29, 2016 - September 2, 2016 | Review meetings with Hydro President and VP's |
| October 3, 2016 | Nalcor Submission |