Q. Please explain where and how the identified "quantifiable annual efficiency gains" of
\$415,000 are reflected in the cost-benefit analysis in Appendix E to the Justification Report.

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A. The quantifiable annual efficiency gains are included in the "Corporate Business Systems Program Justification Report," App. E, Scen. 1, Col. H. The savings of \$415,000 are real 2018 dollar annual savings and were escalated each year by the GDP¹ Implicit Price Deflator.² These savings are added to the reduction in operating expenditures of approximately 0.6% to provide the total Scenario 1, Benefit 1 Reduced OPEX.³ Please refer to Table 1 for further details.

Table 1: Scenario 1 - Total Benefit 1

Year		Functional Area Benefits <sup>4</sup>	GDP Escalation	Escalated Functional Area Benefits	0.6% Reduction of O&M <sup>5</sup>	Total Reduced OPEX
1	2019	(68,883)	1.02	(70,231)	-	(70,231)
2	2020	(108,813)	1.04	(113,113)	(873,677)	(986,789)
3	2021	(415,196)	1.06	(440,022)	(862,554)	(1,302,576)
4	2022	(415,196)	1.08	(448,593)	(727,426)	(1,176,019)
5	2023	(415,196)	1.10	(457,331)	(713,331)	(1,170,662)
6	2024	(415,196)	1.12	(466,239)	(731,498)	(1,197,737)
7	2025	(415,196)	1.14	(475,320)	(754,847)	(1,230,168)
8	2026	(415,196)	1.17	(484,579)	(774,064)	(1,258,643)
9	2027	(415,196)	1.19	(494,018)	(770,884)	(1,264,902)
10	2028	(415,196)	1.21	(503,640)	(795,589)	(1,299,229)
11	2029	(415,196)	1.24	(513,450)	(815,954)	(1,329,404)
12	2030	(415,196)	1.26	(523,452)	(831,467)	(1,354,918)

<sup>&</sup>lt;sup>1</sup> Gross Domestic Product ("GDP").

<sup>&</sup>lt;sup>2</sup> Further information on the GDP implicit price deflator is provided in Hydro's response to PUB-NLH-204.

<sup>&</sup>lt;sup>3</sup> Operating Expenses ("OPEX").

<sup>&</sup>lt;sup>4</sup> Real 2018 dollar annual savings quantified in functional areas.

<sup>&</sup>lt;sup>5</sup> Please refer to Newfoundland and Labrador Hydro's response to PUB-NLH-210.