Page 96: Please explain in detail why Dr, Booth is recommending that 5% Q. common equity be replaced with preferred shares only as an interim step.

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Dr. Booth regards changing the common equity ratio as a more fundamental A. change than changing the allowed ROE, particularly when it is a 5% change. Further he is aware that NP issues first mortgage bonds partly due to its relatively small size. He would thus recommend a slow, cautious, approach to changing NP's capital structure and initially replacing the common with a deemed preferred share component as debt is refinanced. This would signal to the rating agencies that the Board is cognizant of the impact of changes on NP's financial market access and that there is no fundamental change in regulatory policy or support for NP's debt, since both common and preferred shares are part of shareholder's equity and are paid after the interest on NP's debt.

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- 14 Dr. Booth would recommend that this change be revisited if the Board has to look into its regulatory tool kit to consider how to offset rate shock if NP does in fact have to pass
- 16 through a much higher commodity cost of electricity from Hydro.