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2 **Q. Page 96: Dr. Booth recommends that Newfoundland Power's common equity**
3 **component be reduced by 5% from the currently approved 45%. Please list any**
4 **changes that have occurred since 2009 that would indicate that the level of common**
5 **equity approved at that time is no longer appropriate.**

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7 A. Generally Dr. Booth would judge a change in common equity ratio to be justified
8 on the basis of one of the following:

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10 • The common equity ratio was inappropriate in 2009;
11 • The business risk of NP has gone down since 2009;
12 • Capital market conditions are more favourable and the cost of an inefficient
13 capital structure has increased since 2009.

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15 In Dr. Booth's judgement the business risk of NP has not changed materially since 2009.
16 Further in 2009 the memories of the financial crisis were too recent to consider a change
17 in NP's common equity ratio so he did not recommend it. However, in his executive
18 summary to his August 2009 evidence Dr. Booth stated:

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20 *"I do not see any increase in the relative riskiness of NP and regard business risk*
21 *analysis to be of marginal importance in this hearing. This is particularly true*
22 *given that Moody's on August 3, 2009 upgraded NP's first mortgage bonds two*
23 *notches from Baa1 to A2. Although much of this significant upgrade is due to*
24 *technical factors more related to Moody's rating philosophy than NP's business*
25 *risk, nonetheless it does signal NP's very strong credit background. For this*
26 *reason I relegate a discussion of NP's business risk and financial health to*
27 *Appendix H. However, it does point out that NP's common equity ratio of 45%*
28 *significantly exceeds the Canadian norm for a low risk regulated utility. As more*
29 *of the financial market uncertainty recedes I would recommend that this be*
30 *reduced to bring NP more in line with practises in other Canadian jurisdictions."*
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1 Since 2009 most of this financial market uncertainty has now receded. Although we are
2 still living with the after effects of the financial crisis in terms of central bank bond
3 buying programs, but that's about all. The unemployment rate in Canada is approaching a
4 normal cyclical low and it is already below 5.0% in the United States, so the real
5 economy is in reasonable shape even as Canada adjusts to lower oil prices. So the
6 question is whether an inefficient common equity ratio is still justified, particularly when
7 the shareholder invests in that 45% common equity with only 35% common equity and
8 10% preferred shares and regards an S&P bond rating of A- as strong?