

1 **Q. Reference: Dr. Booth Evidence, Page 80, Lines 17-19**

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3 *“Significantly higher electricity costs could happen, but to affect NP they have to cause*
4 *significant numbers of customers to drop off its system so that NP can no longer*
5 *allocate the higher costs to its remaining customers.”*

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7 **Please provide any evidence or studies conducted by or relied upon by Dr. Booth**
8 **that would quantify significant numbers of customers that would need to drop off**
9 **Newfoundland Power’s system in order to affect the Company.**

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11 **A. Please see the answer to CA-NP- 42**

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13 In this answer NP indicated that it lost 3.7% of its retail customers due to fuel switching
14 in the 1990s and yet its ability to earn its allowed ROE was not affected. Only NP can
15 estimate what proportion of its customers it has to lose before its ability to earn its ROE
16 suffers, but it is significantly greater than the losses suffered in the 1990s when it was at a
17 very significant disadvantage to competing fuels.