

1 Q. Reference: Dr. Booth Evidence, Page 8, Lines 6-7: Please explain why Dr.
2 Booth believes it is reasonable to compare the business and financial risk of a
3 government owned electric distribution or transmission company such as Hydro
4 Quebec Distribution and Hydro Quebec Transmission to an investor owned utility
5 such as Newfoundland Power for purposes of determining the appropriate capital
6 structure for the investor owned utility.

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8 A. That is a very good question and should be directed at Mr. Coyne, who based his
9 testimony on exactly that basis for both HQT and HQD as noted in answer to NP-CA-
10 032. Note that Mr. Coyne also did not propose any adjustment for differences in common
11 equity ratios between his sample and HQT and HQD, but did propose a reduction based
12 on his sample's generation risk as the following section indicates (Coyne testimony page
13 52):

3 Q. How does this adjustment for the difference in equity ratios between HQD
4 and HQT and the U.S. proxy group compare to the effect on the cost of
5 equity related to the U.S. proxy group companies' ownership of regulated
6 generation?

7 A. As discussed in the following section of this testimony, the incremental ROE
8 required to offset the increased operating risk of regulated generation is
9 approximately 41 basis points. Although Concentric does not propose an
10 adjustment in this proceeding for the difference in capital structure between HQD
11 and HQT and the U.S. electric utility proxy group, Concentric views the financial
12 risk of a more highly-leveraged capital structure as more than offsetting any potential
13 difference in the required ROE of the U.S. electric utility proxy group companies
14 that own regulated generation.

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1 Dr. Booth's standard recommendation for transmission is 30% common equity and for
2 distribution 35%, which is also what the Regie uses. He would also note that the mainline
3 gas pipelines were allowed a 30% common equity ratio when the National Energy Board
4 first established its ROE automatic adjustment methodology in 1994. Subsequently the
5 NEB has increased them in response to changes in business risk in a series of decisions
6 starting in 2001.