

1 **Q. Reference: PUB-NP-056**

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3 **Mr. Coyne argues that analyst bias has been reduced, based primarily on the results**
4 **of a 2010 study in the Financial Analysts Journal. Please elaborate as to whether**
5 **the earnings rate forecasts used by Mr. Coyne (for each source) is based on two-year**
6 **ahead forecasts? If not, please provide the appropriate earnings forecast horizons**
7 **for all sources of estimates.**

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9 A. As stated on page 21 of Concentric’s report, Mr. Coyne relied on consensus earnings per
10 share growth rates published by SNL Financial, Zack’s Investment Research and
11 Thomson First Call (as reported on Yahoo! Finance), all of which provide analysts’
12 growth rate forecasts for the next five years. Mr. Coyne also relied on the earnings per
13 share growth rates published by the Value Line Investment Survey, which are for the next
14 three-to-five years.