## 1 **Q.** Re: Exhibit 2

In the Operating Costs by Breakdown, please provide a further breakdown of the first line within the Labour category (Regular and Standby) showing for each year (I) total executive compensation, (ii) total non-executive management compensation, (iii) total other non-unionized compensation, and (iv) total compensation of unionized staff. Also for each of the four categories show the number of employees and FTEs in each year.

A. Table 1 shows a further breakdown of Regular and Standby Labour from 2013 to 2017
forecast. Newfoundland Power only uses Executive, Managerial and Unionized
categories.<sup>1</sup>

## Table 1Regular and Standby Labour by Employee Type2013 to 2017F(\$ 000s)

	2013	2014	2015F	2016F	2017F
Executive	1,816	1,764	1,684	1,725	1,768
Managerial	14,072	14,426	14,586	14,922	15,423
Union	12,847	13,488	13,187	13,611	14,051
	28,735	29,678	29,457	30,258	31,242

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20 21 Table 2 shows the number of regular employees by employee type from 2013 to 2017 forecast. Newfoundland Power does not track FTEs between management and union as indicated in the response to Request for Information CA-NP-191.

## Table 2Regular Employees by Type2013 to 2017F

	2013	2014	2015F	2016F	2017F
Executive	4	4	4	4	4
Managerial	272	281	277	281	281
Union	330	334	331	331	331
	606	619	612	616	616

<sup>1</sup> Managerial positions include manager and supervisory positions, front line technical staff, non-union clerical staff and professionals.