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1Q.For each year from 2012 through 2017 show the prior year costs adjusted for the2cost reductions in the year and the total increase in costs, after adjusting for the3identified cost reductions. Please show the increase in dollar and percentage terms.4

5 A. It is unclear to Newfoundland Power what specific information this request for
6 information seeks.
7

Newfoundland Power's cost management involves a large number of initiatives of varying size, which combine to reduce *overall* costs. Accordingly, the Company focuses on overall operating costs. The Company does not routinely do *ex post facto* assessments of every initiative it undertakes to measure success. Instead, the Company looks to its overall cost performance as a primary measure of operational efficiency.

- Overall, Newfoundland Power's operating costs over the 2013 to 2017 period show
 reasonable management efficiency. Over this period, the Company's operating costs are
 forecast to increase by approximately 6.4%. This represents an annual increase in
 operating costs of approximately 1.6%.¹
- Please refer to the responses to Requests for Information PUB-NP-009, PUB-NP-011,
 PUB-NP-012, PUB-NP-030 and CA-NP-216 for greater detail concerning Newfoundland
 Power's operating efficiency and how that efficiency is consistent with the Company's
 fulfillment of its obligation to provide least cost reliable service to its customers.
- The benefits of this operating efficiency and service improvement will be passed on to customers in the 2016/2017 test period.

¹ Overall operating cost performance since 2013 is shown in *Volume 1, Company Evidence, Section* 3.5.1:Operating Costs, page 3-25.