

- 1 **Q. What is the impact on contribution from sales (before tax) caused by a variance of**
2 **one GWh in NP's weather normalized domestic sales?**
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4 A. The impact on contribution from sales (before tax) caused by a variance of one GWh in
5 Newfoundland Power's weather normalized domestic sales is approximately \$23,000.¹

¹ A variance of 1 GWh in sales is assumed to impact both peak demand and energy consumption. The contribution from sales includes the impact from the operation of Newfoundland Power Supply Cost reserves.