Q. How many new customer connections are included in the 2015, 2016 and 2017 2 forecast found in the application by customer class? Please explain any variance from the five year actual average.

3 4 5

1

Α. Table 1 provides the customer information requested.

Table 1 **Customers by Class**

	Actual		Average Growth		Forecast			Average Growth	
Class	2009	2014 ¹	No.	%	2015	2016F	2017F	No.	%
Domestic	207,335	224,824	3,498	1.6	226,839	228,654	230,327	1,834	0.8
General Service 0-100 kW (110 kVA) 110-1000 kVA 1000 kVA and Over	20,806 1,088 68	22,013 1,241 70	241 31 0	1.1 2.7 0.6	22,157 1,216 63	22,255 1,223 63	22,345 1,233 63	111 (3) (2)	0.5 (0.2) (3.5)
Total General Service	21,962	23,324	272	1.2	23,436	23,541	23,641	106	0.5
Street and Area Lighting	10,010	10,731	144	1.4	10,818	10,894	10,963	77	0.7
Total Customers	239,307	258,879	3,914	1.6	261,093	263,089	264,931	2,017	0.8

Over the past 5 years, the number of customers has increased on average by 3,914 or 6 7 1.6% per year. The growth in the number of customers reflects average housing starts of 8 3,192 units and service sector gross domestic product growth of 2.4% per year during this 9 period.

10 11

12 13

14

15

16 17

Newfoundland Power's Customer, Energy and Demand Forecast was completed in October 2015, and reflects the Conference Board of Canada and Canada Mortgage and Housing Corporation's most recent forecasts. For the 2015, 2016 and 2017 period, the number of customers is forecast to increase on average by 2,017, or 48.5% lower than the previous 5 year period. For the 2015, 2016 and 2017 period, the number of housing starts is forecast to increase on average by 1,632 units, or 48.9% lower than the previous 5 years. In addition, service sector gross domestic product is forecast to grow on average by only 0.9% per year.

18 19 20

21

Overall, the reduced customer growth in the current forecast is a reflection of forecast economic conditions.

In 2014, colder than normal peak conditions and power supply issues resulted in above normal peaks for some General Service customers. As a result, there were a number of 0-100 kW customers who moved to 110-1000 kVA, as well as a number of 110-1000 kVA customers who moved to 1000 kVA and Over. With warmer than normal peak conditions in 2015, these customers have moved back to their original rate categories. For example, in November 2015, there were 1,221 customers in the 110-1000 kVA category and 62 customers in the 1000 kVA and over category.