1 2

3 4

> 5 6 7

8 9

10 11 12

13 14 15

16 17

18

19 20

21

22

23 24 25

26 27 Q. Schedule 1, Page 4 of NP's 2016 Deferred Cost Recovery application stated:

> "For 2016, Newfoundland Power's forecast return on equity is 8.08%. This is below the 8.80% allowed in Order No. P.U. 13 (2013). It is also below the returns on equity currently allowed other investor owned Canadian regulated utilities.¹¹

¹¹ Returns on equity currently allowed for investor owned utilities by Canadian regulators are 8.75% (British Columbia), 8.30% (Alberta), 9.30% (Ontario), 8.90% (Quebec) and 9.00% (Nova Scotia). The 8.80% approved by the Board in Order No. P.U. 13 (2013) appears to be at the mean (and marginally below the median) of current equity returns allowed by other Canadian regulators."

For the each investor owned utility referenced in footnote 11 of the application, please complete the following table:

| Line | Year | 2010 | 2011 | 2012 | 2013 | 2014 |
|------|----------------------|------|------|------|------|------|
| No. | | | | | | |
| 1 | Actual Regulated | | | | | |
| | Return on Equity (%) | | | | | |
| 2 | Actual Average | | | | | |
| | Regulated Common | | | | | |
| | Equity (%) | | | | | |
| 3 | Weighted Average | | | | | |
| | Return on Equity (%) | | | | | |
| | (Line 1 * Line 2) | | | | | |

A. In the 2016/2017 General Rate Application, Newfoundland Power has provided expert evidence in relation to the Company's cost of capital. This evidence contains detailed information regarding Newfoundland Power's cost of capital as well as the cost of capital of comparable utilities in Canada and the United States.

This question seeks further information on Newfoundland Power's 2016 Deferred Cost Recovery Application. This application was concluded with Order No. P.U. 23 (2015).

Concentric Energy Advisors expert cost of capital evidence can be found in Volume 3: Expert Evidence and Studies, Tab 1 of the Application.