

- 1 **Q. If weather normalized sales growth for all customer classes exceeded forecast for**
2 **2016 by 1%, what would the impact be on the 2016 forecast revenue requirement**
3 **and the forecast revenue requirement shortfall?**
4
- 5 A. If weather normalized sales growth for all customer classes exceeded the forecast for
6 2016 by 1%, the impact on the 2016 forecast revenue requirement and the forecast
7 revenue requirement shortfall would be approximately \$2.1 million.