Page 1 of 1

Q. Re: Schedule B – 2016 Capital Projects (p. 28 of 98) Extensions

Newfoundland Power outlines that the cost for connection for new customers is calculated on the basis of historical data (page 29). This can lead to some variances, as outlined in the 2015 Capital Expenditure Status Report, Appendix A at page 3 of 5. Please provide a chart for the period 2011 to 2014 outlining Newfoundland Power's estimate of the number of new customers and the actual number of new customers added.

A. Table 1 shows the forecast number of new customers used in the Company's Capital Budgets for 2011 to 2014, and the actual number of new customer connections for those same years.

Table 1
New Customer Connections

| | 2011 | 2012 | 2013 | 2014 |
|----------|-------|-------|-------|-------|
| Forecast | 4,625 | 4,670 | 4,657 | 4,685 |
| Actual | 4,909 | 5,286 | 5,280 | 4,308 |

15 16 17

18

1

2 3

4

5

6

7

8 9 10

11

12

13 14

Variances between the forecast and actual number of new customer connections are primarily related to variances between forecast and actual housing starts.