EXHIBIT 4 Sheet 1

Newfoundland & Labrador Commercial 2011-2 AIX Trend Analysis	
Coverage	Summary of Selected Models and Results
Bodily Injury	Log linear regression on Industry frequencies and Private Passenger severities Accident years: frequency – 2004 to 2011 severity – 2001 to 2011 Independent variable(s): frequency – time severity – time Selected past average annual loss cost trend: +2.4% up to 2010, +4.0% 2010 to 2011
	(frequency trend set to -1.6% after 2010) • Selected future average annual loss cost trend: +4.0% after 2011
Property Damage	Log linear regression on Industry frequencies and severities Accident years: severity – 1997 to 2011 Independent variable(s): severity – time Selected past average annual loss cost trend: +3.8% 2004 to 2010, +1.9% 2010 to 2010 (frequency trend judgmentally set to +0.0% after 2004, severity trend set to +1.9% after 2010) Selected future average annual loss cost trend: +1.9% after 2011
Uninsured Auto	Use resulting Liability Total projection factors
Accident Benefits	Log linear regression on Industry Private Passenger frequencies and severities Accident years: frequency – 1999 to 2011 severity – 1999 to 2011 Independent variable(s): frequency – time severity – time
	Selected past average annual loss cost trend: +1.6% up to 2009, +4.2% 2009 to 2011 (frequency trend set to 0.0% after 2009)
	Selected future average annual loss cost trend: +4.2% after 2011