

The following table identifies the costs associated with the above options for approximately 597 personal computers (PCs) over three years:

	<b>Cost per PC</b>
Do Nothing	\$1,420
Select Agreement	\$1,083
Enterprise Agreement	\$864

The EA renewal is the least expensive and least administratively burdensome option for Newfoundland Power at this time.

1. **Database and Development software:** This item involves upgrades to the underlying software components that are used by the Company's application systems. These components include database management software and tools used to develop, modify and operate business applications. For 2004, proposed upgrades include:

- Database management software.
- Microsoft SQL Server database software.
- Application development software.

These upgrades will ensure the Company's business applications continue to function in a stable and reliable manner as well as ensuring an appropriate level of vendor support is sustained. It will provide the Company's technical support staff with more effective tools for operating and supporting the Company's business applications. One example of this would be increased efficiency in responding to operational problems by having the application system automatically notify one of the Company's technical support staff when a problem is detected.

2. **Environment Management software:** This refers to the technology and processes used to develop, configure, test, implement and maintain applications and hardware throughout the Company. For 2004 this includes:
  - Upgrades to the Company's backup and recovery software used to ensure that the Company's business applications and data are effectively retained for business continuity and retrieval of historical information.
  - Upgrades to the Company's workflow application infrastructure used to operate the "Contribution in Aid of Construction" (CIAC) and "Authorization for Change in Payroll" applications.

Benefits include:

Improvements to the reliability and stability of the Company's backup and recovery processes. The software currently used for backup and recovery (for