1	Q.	Does Hydro agree that the demand charge in the wholesale rate provides a
2		benchmark for Newfoundland Power to use in assessing load management
3		initiatives?
4		
5		
6	A.	The demand charge in the wholesale rate is the relevant price signal with
7		which to assess load management initiatives. The demand charge could be
8		a proxy for, or reflect, marginal or avoided costs and/or some combination of
9		direct marginal costs plus considerations of benefits that may not be

captured in marginal costs.

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