

1   Q.   Assuming 40 employees retired in 2007 and all were replaced  
2       immediately, what would be the estimated operating cost savings from  
3       reduced salary and benefits arising from replacement of long-term  
4       employees with new employees? (NP-05 NLH)

5

6

7   A.   If 40 employees retired in 2007 and were replaced immediately, Hydro  
8       estimates that there would be very limited operating cost saving from  
9       reduced salary and benefits arising from the replacement of long-term  
10      employees with new employees. New trades employees will be  
11      recruited at journeyperson rates outlined in the collective agreements.  
12      Consequently, there would be no savings or benefits other than the  
13      indirect benefit of a lower entitlement to annual leave days. Similarly,  
14      new employees resulting from the non-union retirements would  
15      produce little savings to salary or benefits since new recruits are  
16      typically hired near the top of established salary scales. This level of  
17      compensation is required in order to hire qualified candidates.