

1 Q. Please provide, on a fiscal year basis for the years 1996 to 2005, the  
2 Performance Indicator Data as outlined below. Provide responses in both tabular  
3 and graphical form:

- 4 a. Operating Expense in cents per kWh of Sales
- 5 b. O & M Expense in cents per kWh of Sales
- 6 c. Power Production Expense as a Percentage of O & M Expense
- 7 d. Fuel Expense as a percentage of O & M Expense
- 8 e. Transmission Expense as a percentage of O & M Expense
- 9 f. Distribution Expense as a percentage of O & M Expense
- 10 g. Customer Accounts Expense as a Percentage of O & M Expense
- 11 h. Customer Service Expense as a percentage of O & M Expense
- 12 i. Sales Promotion Expense as a Percentage of Total O & M Expense
- 13 j. A & G Expense as a percentage of Total O & M Expense
- 14 k. Fuel Expense as a percentage of Power Production Expense
- 15 l. Addition to Distribution Plant per Customer

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18 A. Please see the following tables and graphs.

	(\$Thousands)									
	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>
Normal Operating Expenses	\$141,693	\$138,464	\$130,702	\$131,426	\$162,649	\$208,059	\$224,251	\$208,981	\$174,634	\$179,821
Normal O&M	\$77,909	\$73,461	\$79,689	\$84,228	\$90,958	\$86,123	\$88,314	\$86,885	\$85,591	\$89,024
Power Production Expense (O&M)	n/a	n/a	n/a	\$33,158	\$33,833	\$32,132	\$30,928	\$33,095	\$32,782	\$37,041
Fuel Expense	\$58,559	\$59,311	\$41,288	\$33,413	\$55,730	\$106,336	\$120,056	\$122,096	\$89,043	\$90,797
Transmission Expense (O&M)	n/a	n/a	n/a	\$9,468	\$10,026	\$7,422	\$8,639	\$7,821	\$6,810	\$7,135
Distribution Expense (O&M)	n/a	n/a	n/a	\$7,318	\$7,722	\$8,599	\$8,095	\$7,210	\$6,224	\$6,612
Customer Related Expense (O&M)	n/a	n/a	n/a	\$862	\$3,086	\$2,805	\$3,005	\$2,585	\$2,995	\$3,397
A&G Expense	n/a	n/a	n/a	\$35,275	\$38,372	\$40,074	\$40,761	\$39,692	\$39,917	\$38,789
GWh sold	6,457	6,591	6,540	6,637	6,850	6,820	6,937	7,101	7,265	7,129
Additions to distribution plant	\$6,444	\$3,426	\$5,041	\$4,984	\$5,208	\$4,775	\$6,259	\$5,989	\$6,745	\$7,386
Customers	34,064	34,331	34,522	34,639	34,795	35,008	35,122	35,006	35,166	35,272

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a. Operating Expenses/kWh Sales	\$0.0219	\$0.0210	\$0.0200	\$0.0198	\$0.0237	\$0.0305	\$0.0323	\$0.0294	\$0.0240	\$0.0252
b. O&M/kWh sales	\$0.0121	\$0.0111	\$0.0122	\$0.0127	\$0.0133	\$0.0126	\$0.0127	\$0.0122	\$0.0118	\$0.0125
c. Power Production Expense as a % of O&M	n/a	n/a	n/a	39%	37%	37%	35%	38%	38%	42%
d. Fuel Expense as a % of O&M	75%	81%	52%	40%	61%	123%	136%	141%	104%	102%
e. Transmission Expense as a % of O&M	n/a	n/a	n/a	11%	11%	9%	10%	9%	8%	8%
f. Distribution Expense as a % of O&M	n/a	n/a	n/a	9%	8%	10%	9%	8%	7%	7%
g. Customer Related Expense as a % of O&M	n/a	n/a	n/a	1%	3%	3%	3%	3%	3%	4%
j. A&G expense as a % of O&M	n/a	n/a	n/a	42%	42%	47%	46%	46%	47%	44%
k. Fuel Expense as a % of Power Production Expense	n/a	n/a	n/a	101%	165%	331%	388%	369%	272%	245%
l. Additions to distribution plant per Customer	\$189	\$100	\$146	\$144	\$150	\$136	\$178	\$171	\$192	\$209

Notes:

- 1 Operating Expenses reflect an allocation of costs to non-regulated customer from 2001 forward.
- 2 kWh Sales have been normalized for weather, customer hydraulic production and industrial strikes.
- 3 Normal operating expenses includes O&M, fuel and power purchases for purposes of the requested analysis.
- 4 Power Production expense is interpreted to mean Generation operating expense, excluding fuel.
- 5 Fuel Expense is before deferral of costs in RSP
- 6 Hydro does not have separate customer accounts and customer service data
- 7 Functionalized operating expenses as per Hydro COS.
- 8 Sales promotion expenses are not applicable.



