CA 150 NLH (1st Revision – October 25, 2006) 2006 NLH General Rate Application

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Q. Reference: Schedule I to evidence of M. G. Bradbury. What evidence does
 Hydro have at its disposal from third party sources that indicates that its
 insurance costs are to increase from \$1.675 million in 2005 to \$1.850 million
 in 2006 and to \$2.123 million in 2007? Please provide the same.

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7 8 A. The table shown below provides a break down of actual and forecasted Insurance costs for the years 2005, 2006 and 2007.

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		Projected	
	2005	2006	2007
	Actual	Actual	Budget
Property/Boiler & Mach.	\$945,098	\$979,668	\$1,180,666
Primary Liability	\$111,723	\$123,373	\$140,541
Umbrella Liabilities	\$139,747	\$137,749	\$137,748
Aircraft-Non Owned	\$9,607	\$9,607	\$9,608
Automobile	\$228,188	\$281,590	\$277,041
Travel Accident	\$5,327	\$5,761	\$6,204
Safe Berth	\$19,718	\$25,885	\$25,110
Directors & Officers	\$106,572	\$124,998	\$143,822
Brokerage Fees	\$69,950	\$72,197	\$69,696
Deductible Losses	\$38,670	\$30,000	\$30,000
FM Global Membership Credit ¹			\$(65,000)
Total	\$1,674,600	\$1,790,828	\$1,955,436

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¹Hydro was notified on October 19, 2006 that it was eligible for a membership credit from FM Global in 2007, subject to renewal with FM Global on July 1, 2007.

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Please see the attached letter received September 27, 2006, upon Hydro's
request, in support of the increased insurance costs.

CA 150 NLH 2006 General Rate Application Attachment 1 **AON** Insurance Brokers

Risk Consultants

Marilyn Leonard Manager, Risk and Insurance Newfoundland & Labrador Hydro P.O. Box 12400 St. John's, NL A1B 4K7

RE: INSURANCE COSTS

Dear Ms. Leonard;

Property Insurance

From 2003 to 2006, Hydro benefited from a 3-year fixed rate agreement at a premium of \$855,767. Upon expiry of this agreement, in 2006, the policy was fully remarketed to all potential insurers both in Canada, US, London and Europe. The best available terms were from FM Global, and after final negotiations, a 3-year option was offered at premiums of \$979,869, \$1,078,490 and \$1,176,991, for Policy years July 1/06-07, 07-08, and 08-09 respectively, in each case plus 15% premium tax.

Liability Insurances

The liability policies (CGL and the various Umbrella liability layers as well as Directors & Officers Liability) are renewed and negotiated annually. Premiums change based on Hydro's revenues, its claims history, and on overall insurance market conditions.

Automobile Insurance

This Policy also renews and is negotiated annually. Premium changes are based on vehicle count, Hydro's claim history, and on overall automobile insurance market conditions.

Sincerely,

Mail Culler

for. John S. Bate Vice President, Risk Management Practice Aon Reed Stenhouse Inc. 20 Bay St. Toronto, ON M5J 2N9 Tel: +1 416 868 5828 Fax: +1 416 868 5580 john.bate@aon.ca

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