26

costs.

1 In his evidence of June 23, 2003, Mr. S. Barreca indicates on page 15 that Hydro 2 should consider a fourth and a fifth alternative in relation to the VHF Mobile Radio 3 System Replacement Project. 4 5 Mr. Barreca proposed for alternative four that (1) the current switch be replaced in 6 2004 and (2) the remaining repeaters and expanded coverage be done over 3 to 5 7 years. 8 9 Hydro has conducted an analysis on an alternative which (1) replaces the switch in 10 2004; (2) expands the coverage area as required, including 6 new repeaters at 11 already existing sites; (3) moves 6 repeaters to company-owned facilities for 12 operating cost savings; and (4) replaces the remaining twenty-three (23) repeaters 13 in the years 2007 to 2009. 14 15 The results of this analysis are attached as Schedule 1 and indicates that the 16 phased replacement is not a cost effective alternative. 17 18 Mr. Barreca proposed for alternative five that it be identical to alternative four except 19 that the repeater sites be moved to company-owned facilities. Hydro has only 14 20 potential suitable sites for VHF repeater locations. Hydro has conducted an 21 analysis, attached as Schedule 2, which moves nine (9) repeaters to suitable 22 company-owned facilities in addition to the five (5) repeaters already existing at 23 company-owned facilities because there is no alternative site. The remaining 21 24 repeaters must remain at leased sites. This analysis demonstrates that it is cost 25 effective to move to Hydro-owned sites as soon as possible to reduce operating

VHF Mobile Radio Replacement (Delayed Repeater Replacement)

| | т | runked Ra | idio Systen | , | Discount Rate: 8.50% Trunked Radio System (With Repeater Replacement over 5 years) | | | | | Schedule 1 Page 1 of 2 NPV Comparison (Alt. 2 - Alt. 1) | |
|------|------------------|--------------|-------------|-------------|---|--------------|-----------|-------------|----|---|--|
| Year | Capital Costs | O&M Costs | Total | CPW to 2004 | Capital Costs | O&M Costs | Total | CPW to 2004 | | CPW to 2004 | |
| 2004 | 3,048,000 | | 3,048,000 | 3,048,000 | 2,393,711 | | 2,393,711 | 2,393,711 | \$ | (654,289) | |
| 2005 | 5,802,000 | 569,250 | 6,371,250 | 8,920,120 | 5,802,000 | 569,250 | 6,371,250 | 8,265,831 | \$ | (654,289) | |
| 2006 | | 569,250 | 569,250 | 9,403,672 | | 569,250 | 569,250 | 8,749,383 | \$ | (654,289) | |
| 2007 | | 569,250 | 569,250 | 9,849,343 | 355,973 | 569,250 | 925,223 | 9,473,748 | \$ | (375,595) | |
| 2008 | | 569,250 | 569,250 | 10,260,099 | 362,516 | 569,250 | 931,766 | 10,146,086 | \$ | (114,013) | |
| 2009 | | 569,250 | 569,250 | 10,638,676 | 324,492 | 569,250 | 893,742 | 10,740,465 | \$ | 101,789 | |
| 2010 | | 569,250 | 569,250 | 10,987,595 | | 569,250 | 569,250 | 11,089,384 | \$ | 101,789 | |
| 2011 | | 569,250 | 569,250 | 11,309,179 | | 569,250 | 569,250 | 11,410,969 | \$ | 101,789 | |
| 2012 | | 569,250 | 569,250 | 11,605,570 | | 569,250 | 569,250 | 11,707,360 | \$ | 101,789 | |
| 2013 | | 569,250 | 569,250 | 11,878,742 | | 569,250 | 569,250 | 11,980,531 | \$ | 101,789 | |
| 2014 | | 569,250 | 569,250 | 12,130,513 | | 569,250 | 569,250 | 12,232,302 | \$ | 101,789 | |

- 1. Trunked Radio System estimate based on figures used in Capital Budget Proposal. (Same functionality as present system)
- 2. Operations and Maintenance costs are assumed to be fixed for a 15 year contract with a third party supplier.
- 3. Maintenance costs for both systems are assumed to be identical.
- 4. 10 year life span of system assumed.
- 5. It is assumed that Hydro will be the sole user.

In 2004: Replace only 12 Repeaters (6 new sites and 6 to move)

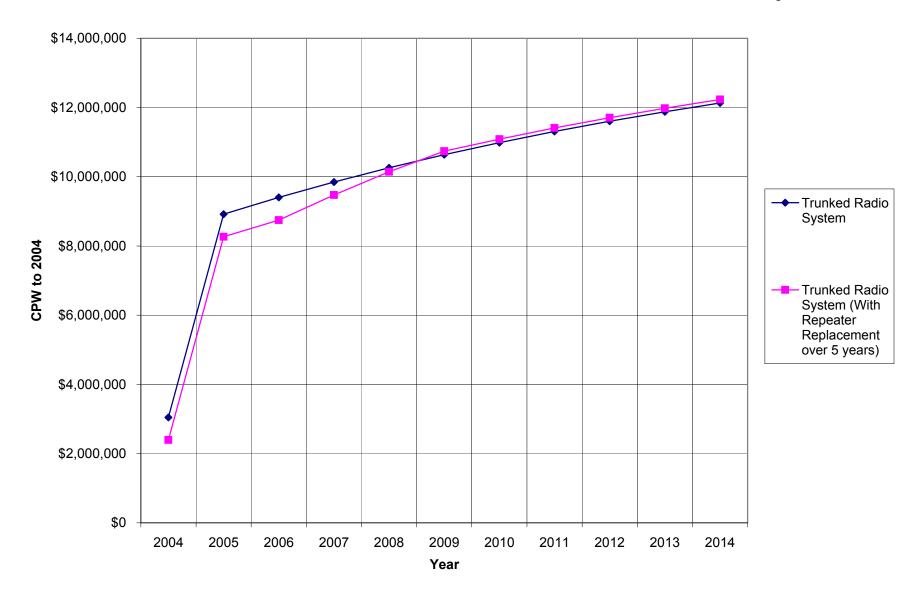
6 new sites - Happy Valley, Mary's Harbour, Granite Canal, Gull Pond Hill, Notre Dame Hill, Bull Arm Hill 6 sites to move - Hawke Hill, Serrated Hills to Chapel Arm Hill, Shoal Harbour Hill, Gambo to Square Pond Hill, Red Cliff to Sandy Brook Hill, Millertown to MMH

In 2006: Replace 8 Repeaters (Northern Peninsula) - St. Anthony, Blue Mountain, Southwest Brook, Mount Margaret, Port Saunders, Portland, Bonne Bay, Jackson's Arm

In 2007: Replace 8 Repeaters (West Coast) - Corner Brook, Stephenville, BGH, Annie, Codroy, Red Rocks, Rocky Ridge, Brents Cove

In 2008: Replace 7 Repeaters (Central & East)- Carmanville, Kenmount Hill, Bay L'Argent, Hermitage, GDH, BDH, Sheffield





VHF Mobile Radio Replacement (Owned vs. Leased Sites)

Study Discount Rate: 8.50%

Schedule 2 Page 1 of 2

| Year | 14 Hydro Owned Sites (Trunked Radio System) Capital O&M CPW to Costs Costs Total 2004 | | | | 5 (Tru Capital Costs | NPV Comparison (Alt. 2 - Alt. 1) CPW to 2004 | | | | |
|------|--|---------|-----------|------------|-------------------------------|---|-----------|------------|----|-----------|
| 2004 | 3,048,000 | | 3,048,000 | 3,048,000 | 3,048,000 | | 3,048,000 | 3,048,000 | \$ | - |
| 2005 | 5,802,000 | 569,250 | 6,371,250 | 8,920,120 | 5,802,000 | 864,639 | 6,666,639 | 9,192,368 | \$ | 272,248 |
| 2006 | | 569,250 | 569,250 | 9,403,672 | | 864,639 | 864,639 | 9,926,840 | \$ | 523,168 |
| 2007 | | 569,250 | 569,250 | 9,849,343 | | 864,639 | 864,639 | 10,603,773 | \$ | 754,430 |
| 2008 | | 569,250 | 569,250 | 10,260,099 | | 864,639 | 864,639 | 11,227,674 | \$ | 967,575 |
| 2009 | | 569,250 | 569,250 | 10,638,676 | | 864,639 | 864,639 | 11,802,698 | \$ | 1,164,022 |
| 2010 | | 569,250 | 569,250 | 10,987,595 | | 864,639 | 864,639 | 12,332,674 | \$ | 1,345,080 |
| 2011 | | 569,250 | 569,250 | 11,309,179 | | 864,639 | 864,639 | 12,821,132 | \$ | 1,511,953 |
| 2012 | | 569,250 | 569,250 | 11,605,570 | | 864,639 | 864,639 | 13,271,323 | \$ | 1,665,753 |
| 2013 | | 569,250 | 569,250 | 11,878,742 | | 864,639 | 864,639 | 13,686,246 | \$ | 1,807,504 |
| 2014 | | 569,250 | 569,250 | 12,130,513 | | 864,639 | 864,639 | 14,068,663 | \$ | 1,938,150 |
| 2015 | | 569,250 | 569,250 | 12,362,560 | | 864,639 | 864,639 | 14,421,121 | \$ | 2,058,561 |
| 2016 | | 569,250 | 569,250 | 12,576,428 | | 864,639 | 864,639 | 14,745,967 | \$ | 2,169,539 |
| 2017 | | 569,250 | 569,250 | 12,773,542 | | 864,639 | 864,639 | 15,045,365 | \$ | 2,271,823 |
| 2018 | | 569,250 | 569,250 | 12,955,213 | | 864,639 | 864,639 | 15,321,307 | \$ | 2,366,094 |
| 2019 | | 569,250 | 569,250 | 13,122,652 | | 864,639 | 864,639 | 15,575,632 | \$ | 2,452,980 |

Notes:

- 1. Trunked Radio System estimate based on figures used in Capital Job cost.
- 2. Operations and Maintenance costs are assumed to be fixed for a 15 year contract with a third party supplier.
- 3. Maintenance costs for both systems are assumed to be identical.
- 4. 15 year life span of system assumed.
- 5. It is assumed that Hydro will be the sole user.
- 6. The 5 sites for which there is no leased alternative are: Blue Grass Hill, Granite Canal, Bay D'Espoir, Godaleich Hill and Blue Mountain.
- 7. The other 9 sites which the repeaters can be moved to owned facilities are: Hawke Hill, Chapel Arm Hill, Bull Arm Hill, Gull Pond Hill, Shoal Harbour Hill, Square Pond Hill, Sandy Brook Hill, Notre Dame Hill and Mary March Hill.





