

1    Q.    NLH Reference: Cost of Capital: Evidence p. 13 lines 9-11. Please confirm  
2           that Newfoundland and Labrador Hydro currently face no competition in  
3           Newfoundland and Labrador's power market. If you cannot confirm this  
4           please provide a schedule showing the demand that has been met by  
5           competitors during the past five years.

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8    A.    Hydro faces little competition in its market area. There are power sources  
9           other than Hydro's, which account for approximately 20% of capacity in  
10          Hydro's service area on the island. Please see Cost of Capital evidence,  
11          page 12, lines 15-17.