

1 Q. On page 20 of the Corporate Overview evidence given by William E. Wells it
2 states that a program to optimize corporate performance was initiated early
3 in 2002 by the retention of consultants. Please indicate the total cost of this
4 program and indicate any quantifiable savings to date resulting from this
5 program?

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8 A. The total cost incurred in 2002 is \$1.8 million, of which \$1.0 million was for
9 consultants. Annual savings from the initiatives completed to date and which
10 are reflected in the 2004 forecast is \$600,000.