

1 Q. In NLH's service territory, has there been any sales growth in recent years
2 and, if so, name the communities where such growth has occurred.

3

4

5 A. With the exception of the Island isolated communities, Hydro has generally
6 seen widespread, modest growth in total electricity sales across its service
7 territory in the past five years. As the Hydro service territory is diverse, there
8 are regional variations. For example, the communities associated with the
9 Labrador isolated systems continue to record strong growth while the Island's
10 isolated communities, as a group, tend to be weak or declining. Both the
11 Island and Labrador interconnected service areas have shown an overall
12 growth in total sales.