

1    Q.    On page 14 of the Cost of Service Evidence provided by Robert D.  
2           Greneman it is stated that a demand/energy rate structure is recommended  
3           for Newfoundland Power. Please provide, in dollars, the potential effect such  
4           a change would have on billings to Newfoundland Power

5  
6  
7    A.    Please see page 2, which compares monthly revenues from Newfoundland  
8           Power under the proposed energy-only rate with revenues under the demand  
9           and energy rate described in response to PUB-150 NLH. Annual revenues  
10          are the same under both rates.

**NEWFOUNDLAND AND LABRADOR HYDRO**  
COMPARISON OF REVENUES UNDER THE PROPOSED ENERGY-ONLY RATE  
VERSUS A DEMAND AND ENERGY RATE TO NEWFOUNDLAND POWER

Month	NP GWh	Revenues <sup>1/</sup> Under		Demand-Energy Rate minus Energy-Only Rate	Percent Difference
		Proposed Energy-Only Rate <sup>2/</sup>	Demand-Energy Rate <sup>3/ 4/</sup>		
January	539.1	\$ 29,434,860	\$ 27,611,300	\$ (1,823,560)	-6.2%
February	529.6	28,916,160	27,164,800	(1,751,360)	-6.1%
March	502.7	27,447,420	25,900,500	(1,546,920)	-5.6%
April	410.1	22,391,460	21,668,684	(722,776)	-3.2%
May	360.1	19,661,460	19,926,684	265,224	1.3%
June	286.1	15,621,060	17,348,524	1,727,464	11.1%
July	272.5	14,878,500	16,874,700	1,996,200	13.4%
August	270.0	14,742,000	16,787,600	2,045,600	13.9%
September	274.4	14,982,240	16,940,896	1,958,656	13.1%
October	348.2	19,011,720	19,512,088	500,368	2.6%
November	423.3	23,112,180	22,168,700	(943,480)	-4.1%
December	525.3	28,681,380	26,962,700	(1,718,680)	-6.0%
	4,741.4	\$ 258,880,440	\$ 258,867,176	\$ (13,264)	0.0%

Notes:

1/ NP revenue requirement is \$258,876,731

2/ Proposed Rate  
All Energy \$ 0.05460

3/ Demand-Energy Rate per response to PUB 150 NLH  
Demand \$ 7.00  
Energy  
First 420 GWh \$ 0.03484  
Over 420 GWh \$ 0.04700

4/ The revenue calculation under the demand-energy rate is based on a billing demand of 1,054,400 kW per Option A in the "Review of Rate Design for Newfoundland Power" prepared by Stone & Webster.