## 5. REVENUES BASED ON EXISTING AND PROPOSED RATES

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Table 4 summarizes the projected 2004 revenue based on the proposed and existing rates.

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Table 4
Comparison of Revenue at Existing and Proposed Rates
Based on Full Year 2004

|                                  | Existing<br>Rates | Proposed<br>Rates | Change<br>\$ | Change<br>% |
|----------------------------------|-------------------|-------------------|--------------|-------------|
| Newfoundland Power               | \$227,065,646     | \$258,169,230     | \$31,103,584 | 13.7%       |
| Industrial                       |                   |                   |              |             |
| - firm                           | 45,823,492        | 52,018,920        | 6,195,428    | 13.5%       |
| - non-firm                       | 50,360            | 49,752            | (608)        | -1.2%       |
| - wheeling                       | 73,947            | 70,493            | (3,454)      | -4.7%       |
| Rural Island Interconnected      | 32,606,102        | 35,031,560        | 2,425,458    | 7.4% *      |
| Rural Isolated Systems           |                   |                   |              |             |
| Excluding Government Departments | 5,696,761         | 6,120,199         | 423,438      | 7.4% *      |
| Government Departments           | 1,466,261         | 1,281,050         | (185,211)    | -12.6%      |
| Rural Isolated Systems Total     | \$7,163,022       | \$7,401,249       | \$238,227    | 3.3%        |
| L'Anse au Loup                   | 1,392,565         | 1,496,172         | 103,607      | 7.4% *      |
| Rural Labrador Interconnected    |                   |                   |              |             |
| Domestic                         | 5,963,763         | 6,408,339         | 444,576      | 7.5%        |
| GS 2.1 0 - 10 kW                 | 150,500           | 180,931           | 30,431       | 20.2%       |
| GS 2.2 10 - 100 kW               | 1,683,293         | 1,812,581         | 129,288      | 7.7%        |
| GS 2.3 110 - 1000 kVA            | 2,207,631         | 2,406,094         | 198,463      | 9.0%        |
| GS 2.4 Over 1000 kVA             | 1,668,689         | 1,710,447         | 41,758       | 2.5%        |
| Street & Area Lighting           | 179,160           | 187,368           | 8,208        | 4.6%        |
| Labrador Interconnected Total    | \$11,853,036      | \$12,705,760      | \$852,724    | 7.2%        |
| CFB Goose Bay - Secondary        | 3,014,118         | 3,014,118         | 0            | 0.0%        |
| Total                            | \$329,042,288     | \$369,957,254     | \$40,914,966 | 12.4%       |

<sup>\*</sup> Estimated increase resulting from Newfoundland Power's subsequent pass-through hearing.