



2003 GENERAL RATE APPLICATION

An application to the Board of Commissioners of Public Utilities

Proposed Power Rates
To be charged by
Newfoundland & Labrador
Hydro
To
Newfoundland Power,
Island Industrial Customers
and
Rural Customers



May 2003

Volume II



Newfoundland and Labrador Hydro 2003 General Rate Application

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**David W. Reeves, P. Eng.
Vice-President, Transmission and Rural Operations
Newfoundland and Labrador Hydro**

At the hearing into Newfoundland and Labrador Hydro's 2003 General Rate Application, the Transmission and Rural Operations Evidence will be adopted by David W. Reeves, P. Eng., Vice-President, Transmission and Rural Operations for Newfoundland and Labrador Hydro.

A witness profile for David Reeves is as follows:

- Mr. Reeves graduated from the Technical University of Nova Scotia, Dalhousie University in 1972 (B. Eng. (Electrical)) and is a member of the Association of Professional Engineers and Geoscientists of Newfoundland and Labrador.
- Mr. Reeves joined Newfoundland and Labrador Hydro in 1972 as an Electrical Engineer. In 1975, he became responsible for Hydro's hydraulic generation, a position he held until 1985 when he became the Vice-President of Operations and Engineering for Churchill Falls (Labrador) Corporation Limited.
- In 1991 Mr. Reeves became Vice-President of Engineering and Construction for Hydro and in 1995 became Vice-President of Transmission and Rural Operations, the position he currently holds.
- Mr. Reeves is responsible for Hydro's transmission, distribution and isolated rural systems and the organizational structure in place to manage these assets for the delivery of service to Hydro's customers.

- Mr. Reeves is currently a member of the Canadian Electricity Association (“CEA”) Transmission Council and is also a member of the Institute of Electrical and Electronic Engineers (“IEEE”).
- Mr. Reeves has testified before the Board of Commissioners of Public Utilities on several occasions, including hearings related to capital expenditures and the 2001 General Rate Application.

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TRANSMISSION AND RURAL OPERATIONS

1. RESPONSIBILITIES AND ORGANIZATIONAL STRUCTURE

1.1 Overview

The Transmission and Rural Operations Division ("TRO") is responsible for:

- Operating and maintaining Hydro's transmission, distribution and isolated diesel systems in the Province;
- Providing engineering services to support existing transmission, distribution and isolated diesel systems and the design and construction of new facilities;
- Providing corporate revenue metering and drafting services; and
- Providing corporate environmental and property services.

TRO has five departments as outlined on the organizational chart attached as Schedule I. The roles and responsibilities of these departments are summarized in the following sections.

1.2 Operations

The responsibility for the maintenance of the transmission systems, and the maintenance and operation of the rural systems is assigned to three regions: Central, Northern and Labrador. Each region has a headquarters office, warehousing and centralized maintenance facilities. Due to geographic size, each region has additional depots to facilitate shorter travel time to work sites and ready access to materials.

The regions are responsible for managing the assets through the identification of maintenance and operational requirements, justification of capital requirements and execution of the work.

1 The operating and maintenance activities are performed by work crews located
2 throughout each region and managed from the regional headquarters.
3 Employees are strategically located throughout the Island and Labrador for
4 routine maintenance and major repairs to transmission, distribution, diesel plant
5 and gas turbine facilities.

6
7 The Energy Control Center (“ECC”) operates the interconnected transmission
8 systems. The distribution systems throughout the province are operated by the
9 respective regions with the ECC having some distribution feeder control where
10 remote control facilities exist.

11
12 Historically, many of the isolated diesel plants required full-time operating staff,
13 however, with changes in technology, these plants now require only “semi-
14 attended” staffing. This requires an operator to be present at the plant for
15 scheduled intervals of time throughout the day to perform plant checks and
16 maintenance activities. During other periods of the day, the operators are
17 available when required.

18 19 **1.3 Engineering, TRO**

20 The Engineering, TRO Department is responsible for providing various technical
21 services in support of TRO and other departments as required. These services
22 include the investigation and analysis of system disturbances and outages,
23 including recommendations to improve system performance. The department is
24 responsible for the preparation of major capital budget proposals for the division
25 and providing engineering design, construction and project management
26 activities to implement approved projects. The Engineering, TRO Department is
27 also responsible for providing revenue metering and drafting services on a
28 corporate basis.

1 **1.4 Environmental Services and Properties**

2 The Environmental Services and Properties Department provides several
3 services on a corporate basis including the identification of relevant
4 environmental issues and the formulation of appropriate environmental policies
5 and procedures. The department is responsible for conducting environmental
6 audits and assessments, setting standards for environmental emergency
7 response plans and conducting employee environmental training and awareness
8 programs. As well, obtaining environmental approvals and permits and
9 monitoring construction and operations activities are the responsibility of this
10 department. It also provides various property services including surveys and
11 property management.

2. GENERAL DESCRIPTION OF SYSTEM

2.1 Transmission

Hydro owns and operates two interconnected transmission systems, one on the Island and the other in Labrador. These transmission systems connect Hydro's generating stations to its customers throughout the Province.

On the Island Interconnected System, Hydro owns and maintains 3,380 km of high voltage lines, and 53 high voltage terminal stations operating at 230, 138 and 69 kV. When Granite Canal comes into service, there will be an additional 76 km of 230 kV transmission line and one additional high voltage terminal station.

On the Labrador Interconnected System, Hydro owns 269 km of 138 kV transmission line and the associated terminal stations interconnecting Happy Valley/Goose Bay to Churchill Falls. Hydro also owns 44 km of 46 kV sub-transmission lines in Labrador West, 25 km of which are from Wabush to the Newfoundland/Quebec border providing a limited emergency interconnection between Labrador West and Fermont, Quebec. To supply its customers in Labrador West, Hydro has an arrangement with Twin Falls Power Corporation Limited, owner of the 230 kV transmission facilities connecting Churchill Falls to Labrador West, for the wheeling of electrical energy from Churchill Falls.

Schedule II attached shows the major components of Hydro's Interconnected Systems on the Island and in Labrador.

2.2 Interconnected Rural Systems

On the Island Interconnected Rural System, Hydro owns and maintains 2,516 km of low voltage distribution lines, up to 25 kV, and 25 low voltage substations which serve approximately 21,800 Rural Customers. These Rural Customers are provided service from distribution systems located in 181 communities on

1 the south coast, northeast coast and along the Great Northern Peninsula
2 (“GNP”).
3

4 On the Labrador Interconnected System, Hydro owns and maintains 336 km of
5 low voltage distribution lines and nine substations serving seven communities
6 with approximately 8,900 Rural Customers.
7

8 **2.3 Isolated Rural Systems**

9 Hydro owns and operates 24 isolated diesel generating and distribution systems
10 serving approximately 4,400 customers in 44 communities throughout coastal
11 Newfoundland and Labrador. Sixteen of these systems are located in Labrador
12 and eight are on the Island of Newfoundland.
13

14 Schedule III attached shows the location of these isolated diesel generating
15 plants and Schedule IV attached gives a breakdown of their installed capacity as
16 of December 31, 2002. The total installed capacity of all 24 plants is
17 approximately 30.5 MW.
18

19 All of these Isolated Rural Systems are served by Hydro-owned diesel
20 generation with two exceptions. At Mary’s Harbour, to supplement diesel
21 generation, Hydro purchases energy from a private company that owns and
22 operates a small hydro plant. On the L’Anse au Loup system, Hydro purchases
23 secondary energy, when available, from the Hydro-Quebec Lac Robertson hydro
24 plant. These two purchases are covered by separate agreements that are
25 based on a share-the-savings principle when compared to more expensive
26 diesel generation.
27

28 Schedule IV attached illustrates the changes in capacity in the Isolated Rural
29 Systems since December 2000. Ten communities have had generating capacity
30 changes in this time period, primarily as a result of the replacement of obsolete
31 units or to address a forecast load increase. The plant in one community was
32 decommissioned in 2002 as the residents relocated.

1 **3. OPERATIONS - ISSUES AND DIRECTIONS**

2
3 **3.1 Overview**

4 In carrying out Hydro's mandate to provide reliable energy services to its
5 customers at the lowest possible cost, TRO is faced with multiple challenges.

6
7 Reliability of an electric power system is impacted by several factors including
8 major weather events such as ice, sleet and windstorms, as well as lightning
9 activity. All these conditions are prevalent throughout Hydro's operating regions.
10 Salt spray contamination of insulators on transmission and distribution lines near
11 coastal areas also affects reliability performance to a significant degree. The
12 ever increasing age, and the diversity of equipment and systems dispersed over
13 a large geographic area, including 24 isolated communities served by diesel
14 generation, offer unique challenges. This necessitates that adequate numbers
15 of well-trained personnel be strategically located, permitting effective response
16 to address problems in a timely manner. Increased public expectations with
17 respect to reliability of service and environmental practices, as well as increased
18 environmental regulation, are also imposing significant challenges.

19
20 **3.2 Maintenance Philosophy**

21 Historically, TRO has maintained its equipment using a traditional preventative
22 maintenance program. After reviewing its options, and completing three pilot
23 projects, it was determined that an alternative approach known as Reliability
24 Centered Maintenance ("RCM") should be adopted. This new maintenance
25 philosophy is focused on system functionality and reliability rather than individual
26 system components.

27
28 As a result of implementing RCM, certain preventative maintenance tactics will
29 be eliminated while the frequency and scope of others will be changed. The
30 result will be savings to TRO's operating costs which are reflected in the 2003
31 and 2004 forecasts on Schedule V attached.

1 It is anticipated that RCM will be in place for distribution systems, diesel plants
2 and terminal stations by mid-2003. Revised maintenance programs employing
3 RCM principles for gas turbine and transmission systems will be established by
4 the end of 2003.

6 **3.3 System Equipment**

7 The assets that fall under the responsibility of TRO are at various stages of their
8 service lives. For example, 35% of Hydro's approximately 80,000 transmission
9 and distribution poles are in excess of 30 years old. The service life of these
10 poles is considered to be 40 years when using traditional inspection and
11 maintenance techniques. Hydro is currently investigating an innovative
12 approach to the management of its wood poles through a program that could
13 potentially extend the life of these assets.

14
15 Hydro has experienced significant problems with the insulators of a specific
16 manufacturer (Canadian Ohio Brass) ("COB"). These insulators become
17 defective due to cement growth which culminates in radial cracks developing.
18 The resultant failures, which have been experienced industry-wide, occur with
19 the ingress of moisture into the insulator itself. This problem is being addressed
20 through a major replacement program across the system.

21
22 The transmission system includes approximately 100 power transformers
23 ranging in age from five to 40 years. Typically, these units have a service life of
24 40 years, however, this is influenced by many factors including load duty cycle,
25 overload frequency and maintenance tactics.

26
27 The condition of a transformer can be determined by detailed chemical analysis
28 of its insulating oil. Through this means, Hydro identified transformers that
29 required immediate attention. In 2002 a project was initiated to regenerate the
30 oil in three 37-year old units at Bay d'Espoir and clean the interior of their tanks,

1 at a total cost of \$180,000. Additional units are planned to be reconditioned in
2 2003.

3
4 In the early 1990's, Hydro conducted condition assessments of most of its diesel
5 plant facilities. Several of these were noted as requiring either total replacement
6 or major refurbishment. Since 1994, new plants have been constructed at Grey
7 River, Port Hope Simpson, Nain and McCallum. Also, a major upgrade was
8 completed at Ramea. The cost of these projects, implemented to rectify the
9 issues arising from the assessments, totaled approximately \$12.7 million. Other
10 plants recommended for major rehabilitation such as LaPoile, Mud Lake and
11 Harbour Deep have been addressed either through interconnection or, in the
12 latter case, as a result of the people in the community relocating. Only the diesel
13 plant at St. Lewis is currently in Hydro's future plans for replacement. This
14 project is tentatively scheduled for completion in 2006.

15
16 Currently, Hydro operates 83 diesel engines in its Isolated Rural Systems.
17 Approximately 20% of these engines are in excess of 20 years old. Typically, it
18 has been Hydro's practice to replace its diesel engines after 90,000 hours of
19 operation and/or five major overhauls. Generally speaking, this equates to a 25-
20 year service life. Other factors such as reliability, availability of spare parts or
21 increased capacity requirements may influence this replacement criterion. Since
22 1998, Hydro has replaced approximately 20% of its diesel engines due to age
23 and physical condition at a cost of \$4.2 million.

24
25 The 54 MW gas turbines at both Stephenville and Hardwoods Terminal Stations
26 have been in service for over 25 years. As these units continue to age, it is
27 expected that increased maintenance and replacement of major equipment and
28 systems will be required.

3.4 Human Resources

Several initiatives have been implemented in TRO to achieve efficiencies and contain costs. Through analysis of a number of processes, improvements have been realized in how the workforce is distributed and how the work is performed. Throughout, Hydro ensured that reliability, environmental stewardship and employee and public safety were not compromised.

As a result of these initiatives implemented since 1999, TRO has been able to reduce its workforce by approximately 15% as can be seen in the following table.

Table 1

TRO Permanent Complement				
<u>Year</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Complement	412	411	376	349

3.4.1 Lineworker Review

After benchmarking the number of Hydro's lineworkers and driver/ground workers against that of similar utilities it was concluded there were areas where improvements could be made and efficiencies gained. Consequently, a realignment of this workforce was implemented in 2001, resulting in the reduction of 11 lineworker positions and 13 driver/ground worker positions being changed from permanent to part-time temporary. In addition, there were a number of lineworker positions transferred to different locations around the system for operational efficiencies.

3.4.2 Diesel System Representative

In 1998, Hydro initiated the concept of the Diesel System Representative ("DSR") with the objective of establishing a new classification for isolated diesel systems. This provides for more flexible, multi-skilled personnel at each isolated

1 diesel location. Following extensive training, these employees, in addition to
2 their traditional roles, are now able to perform limited line duties, minor
3 electrical/mechanical repairs, utility work, as well as providing customer service
4 representation in the community.

5
6 This initiative was implemented in the isolated diesel systems as of December
7 31, 2001 and has assisted Hydro in optimizing corporate performance as a result
8 of reduced labor and travel costs and improved customer service.

9 10 **3.5 Isolated System Cost Containment**

11 As highlighted in Section 2.3, Hydro owns and operates 24 isolated diesel
12 generating plants serving approximately 4,400 customers throughout
13 Newfoundland and Labrador. The cost of providing service to these customers
14 exceeds the revenue collected, and the difference is part of what is commonly
15 referred to as the “rural deficit”.

16
17 Hydro has identified a number of initiatives to reduce costs which will assist in
18 lowering, to the extent possible, the rural deficit. Some of the initiatives
19 implemented include interconnecting Isolated Systems to the main grid where
20 cost effective, utilizing new technologies, training a multi-skilled workforce in
21 these remote areas (the DSR), and adopting innovative, industry-recognized
22 practices for asset management (RCM).

23 24 **3.6 Co-ordination with Newfoundland Power**

25 On the Island of Newfoundland there are two regulated electric utilities serving
26 customers. The two utilities, Hydro and Newfoundland Power, have long
27 recognized their obligation to ensure that their respective operations are
28 coordinated in a way that ensures that reliable service is provided to customers
29 at the lowest possible cost.

1 In 1997, Hydro and Newfoundland Power established a joint task force to
2 explore feasible opportunities to reduce costs through the identification and
3 elimination of duplication and through the sharing of resources. While this
4 initiative determined that the areas of overlap were limited, there were several
5 areas identified where potential exists for the sharing of resources to the benefit
6 of customers.

7
8 The issue of duplication of resources was reviewed during Hydro's 2001 GRA
9 and in P.U. 7 the Board required that Hydro submit a report on this issue no later
10 than December 31, 2002. This report entitled "A Report of Joint Co-ordination
11 Between Newfoundland and Labrador Hydro and Newfoundland Power" was
12 submitted to the Board in December 2002 and is attached as Exhibit DWR-1.

4. OPERATING PERFORMANCE

4.1 Reliability

For the transmission system, reliability is determined by measuring the number and duration, in minutes, of interruptions of supply to the 58 bulk delivery points supplying Newfoundland Power, Industrial Customers and Hydro's distribution systems. This is referred to as the Bulk Electrical System ("BES") reliability and is measured by indices which were developed by the electric utility industry through the coordination of the CEA.

For the distribution system, reliability is determined by measuring the overall reliability of supply to the Rural Customers through determining the number and duration, in hours, of interruptions to the customer's service. This is referred to as Service Continuity and is also measured by CEA standard indices.

While CEA does provide consolidated BES reliability statistics for the Canadian utilities, it is difficult to compare these to Hydro statistics. This results from the high portion of delivery points on Hydro's system being supplied by radial lines such as on the GNP. One line outage on the GNP can interrupt nine delivery points and therefore greatly impact performance indices. Similarly, for Service Continuity, the high portion of customers in isolated systems and coastal areas with severe weather exposure makes it difficult to find comparable utilities. Most utilities participating in CEA statistical analysis have a high urban concentration that tends to see better performance than Hydro's.

4.1.1 Bulk Electrical System Reliability and Improvements

The following table shows the BES System Average Interruption Frequency Index ("SAIFI") and the System Average Interruption Duration Index ("SAIDI") for Hydro's 58 delivery points for the period 1998 to 2002.

Table 2

BES Performance		
<u>Year</u>	<u>SAIFI</u> <u>Interruption/Delivery</u> <u>Point</u>	<u>SAIDI</u> <u>Minutes/Delivery</u> <u>Point</u>
1998	4.57	230.88
1999	2.32	91.16
2000	3.88	111.46
2001	1.43	44.00
2002	1.72	106.72
5 Yr Avg.	2.78	116.84

It is noteworthy that performance is highly variable from year to year due to weather related conditions. It should also be noted that the 2001 performance was the best Hydro has experienced since it began tracking this performance in 1987.

To address BES reliability issues, Hydro has implemented a number of initiatives including transmission line upgrades and replacement of defective insulators. During 2001 and 2002, Hydro completed upgrades of three transmission lines on the Avalon Peninsula at a cost of \$23.7 million. This concluded a \$45 million program initiated in 1997 to increase the design ice loading capability of 230 kV steel transmission lines from Sunnyside to Oxen Pond. It provides for one upgraded steel line between each 230 kV station on the Avalon Peninsula.

A program for the bulk replacement of defective COB insulators continues. In 2001 and 2002, the following lines were completed at a cost of \$2.5 million:

1	TL 211	-	230 kV line, Massey Drive to Bottom Brook
2	TL 228	-	230 kV line, Buchans to Massey Drive
3	TL 231	-	230 kV line, Bay d'Espoir to Stony Brook
4	L1301	-	138 kV line, Churchill Falls to Happy Valley
5	TL 226	-	69 kV line, Deer Lake to Berry Hill
6	TL 229	-	69 kV line, Wiltondale to Glenburnie

7

8 Additional lines have been included in Hydro's future plans and it is anticipated
9 that all these insulators will be replaced on the Bulk Electrical System by 2007.

10

11 Also in 2001 and 2002, two projects were undertaken to improve the reliability of
12 service to customers on the GNP. A 2-stage upgrade to TL 227, a 69 kV line
13 from Berry Hill to Daniels Harbour, involved the replacement of structures and a
14 new insulator configuration in eleven sections of the line. A second project
15 involved the re-routing and upgrading of TL 262, a 69 kV line from Daniel's
16 Harbour to Peters Barren. Both projects were initiated to address numerous
17 outages as a result of high winds and salt spray contamination and were
18 completed at a total cost of \$2.5 million.

19

20 **4.1.2 Interconnected Rural Systems Reliability and Improvements**

21 The following table shows the Service Continuity SAIFI and SAIDI for the 30,700
22 Interconnected Rural Customers for 2000, 2001 and 2002. Only the three most
23 recent years are selected for the average as older information on these indices
24 had inconsistencies in the data.

Table 3

Interconnected Rural Systems Service Continuity		
<u>Year</u>	<u>SAIFI</u> <u>Interruptions/Customer</u>	<u>SAIDI</u> <u>Hours/Customer</u>
2000	7.09	14.34
2001	6.58	10.42
2002	7.35	12.29
3 Yr Avg.	7.01	12.36

SAIFI results are slightly higher in 2002 due to a higher than normal amount of planned outages to allow upgrading of distribution systems.

Hydro has completed several upgrade projects in 2001-2002 on the Interconnected Rural Systems to improve reliability. Distribution line upgrades totaling approximately \$3.2 million have been completed on the Bay d'Espoir, Burgeo, Burlington, Bottom Waters, King's Point, South Brook, English Harbour West, St. Anthony and Cook's Harbour systems.

These planned projects were in addition to the annual expenditures incurred for unforeseen distribution upgrades required in the three regions. For 2001 and 2002 these upgrades cost approximately \$1.0 million in each year.

4.1.3 Isolated Rural Systems Reliability and Improvements

The following table shows the Service Continuity SAIFI and SAIDI for the 4,400 Isolated Rural Customers for 2000, 2001 and 2002. Similar to the average on the Interconnected Rural Systems, only the three most recent years were used.

Table 4

Isolated Rural Systems Service Continuity		
<u>Year</u>	<u>SAIFI Interruptions/Customer</u>	<u>SAIDI Hours/Customer</u>
2000	12.66	12.39
2001	13.57	8.44
2002	23.75	22.84
3 Yr Avg.	16.66	14.56

In 2002, major weather-related problems had a negative impact on performance for coastal Labrador customers by causing interruptions on the distribution systems and also preventing maintenance personnel from responding in a timely manner. For these customers there were also a significant number of planned outages to accommodate upgrading of diesel plant and distribution assets.

A number of projects have been completed to address operational issues, including reliability, in Isolated Rural Systems. The construction of a new powerhouse at Nain, complete with three new diesel generator units, was commissioned in the fall of 2002 at a total cost of \$4.8 million. The original plant was approximately 25 years old and the size of the installed generation equipment had exceeded the design capacity of the building. Also, the original powerhouse was built on permafrost which caused problems as diesel generator unit size was increased. The new plant will improve the reliability of service to customers in that community.

Similarly, a major upgrade to the diesel plant in McCallum was completed. The previous facility consisted of a wood frame building which caused operational problems related to structural integrity, noise attenuation and fire protection. The new concrete block plant is powered with two new diesel generator units and

1 one unit from the old plant. Commissioning was completed at the end of 2001 at
2 a total cost of \$1.1 million.

3
4 In addition to these projects, five obsolete diesel generator sets were replaced
5 during 2001-2002 at a cost of approximately \$1.6 million. The communities
6 involved were: Black Tickle, Grey River, Postville, Rigolet and St. Brendan's.
7 Also, several distribution upgrades were completed during that period at a total
8 cost of approximately \$0.8 million.

9
10 **4.2 Operating Costs**

11 Schedule V attached shows TRO net operating expenses for 2002 and forecast
12 for 2003 and 2004.

13
14 The salaries and fringe benefits expense is the largest component of TRO's
15 operating expenses at approximately 65% for 2004. In 2002, actual expense
16 was slightly less than the 2002 test year final revenue requirement and is
17 expected to decrease in 2003 and 2004 primarily due to the workforce
18 realignment referred to previously, RCM and reductions in temporary staffing.

19
20 System equipment maintenance, the second largest component of TRO's
21 operating expenses was greater than the 2002 test year final revenue
22 requirement due to higher than anticipated requirements for corrective
23 maintenance. These expenses are expected to decrease in 2003 and 2004 due
24 to a change in maintenance philosophy with the adoption of RCM and a
25 decrease in the number of operating projects.

26
27 In the category of other expenses, costs were greater than the 2002 test year
28 final revenue requirement due to increased travel expense required to respond
29 to major weather-related damage and outages in the isolated Labrador
30 communities and an increase in employee expenses for the provision of newly
31 required personal protective equipment. Other expenses in this category are

- 1 expected to remain relatively constant for 2003 and 2004, except for
- 2 professional services which are forecast to be higher. This increase is due to
- 3 the requirement for specialized external auditors under the ISO 14001
- 4 Environmental Management System and for a consultant to assess and report
- 5 on reliability of transmission lines serving the GNP as required by the Board.

5. ENVIRONMENT

5.1 Environmental Management System

One of the areas of increasing importance to customers and the general public is the area of environmental management. Hydro, by virtue of its business, has a significant environmental footprint that can conflict with fish habitat, land and water use, and air and water quality. Hydro is committed to maintaining a high level of environmental responsibility as it provides cost-effective and reliable energy services to its customers. In 1998, Hydro developed a five-year plan with the goal of implementing a comprehensive Environmental Management System consistent with the ISO 14001 standard to provide the framework through which this high level of performance is to be attained. At the end of 2002, this goal was accomplished. Furthermore, five of the six management areas in the overall Environmental Management System have been certified by the Standards Council of Canada, and the sixth is expected to obtain this designation by the end of 2003.

5.2 Significant Environment Issues

The following are the significant environmental challenges that Hydro must address over the next few years.

5.2.1 Fish Habitat

With respect to hydroelectric facilities, issues primarily relate to the preservation of fish habitat. Efforts are continuing to minimize the release of deleterious substances into fish habitat and to respond quickly to minimize and contain any releases that may occur. As well, for new plant construction such as Granite Canal, measures are taken to ensure that Hydro's environmental responsibility is met. A fish habitat compensation facility has been constructed to compensate for the habitat disturbed by the construction of the project. It is expected that over time the system will return to its pre-disturbance level of fish productivity.

5.2.2 Environmental Site Assessment

In 2000, Hydro undertook an Environmental Site Assessment Program. This multi-year program guides the implementation of environmental site assessments on all properties owned or occupied by Hydro that have a reasonable risk of being contaminated, and provides a framework for the management of these sites where contamination may be found. To date, 24 properties have been assessed, and remedial action has been taken on two of these sites. The remaining sites will be addressed over the next few years.

5.2.3 Air Emissions

Combustion of fossil fuels at thermal generating facilities produces emissions that can affect local, regional and global air quality. By adhering to the air pollution control regulations, formal compliance agreements, and continuing an ongoing dialogue with the provincial Department of Environment, Hydro attempts to keep these impacts to a minimum, and to improve performance over time. In the past two years, Hydro has committed to installing continuous emission monitoring equipment, and another ground level monitoring station at the Holyrood Generating Station. For the Isolated Rural Systems, Hydro is working with the Department of Environment to review the emissions criteria for diesel plants.

5.2.4 Waste Management

Throughout Hydro, activities have been initiated to reduce the use of equipment and processes that produce potentially hazardous materials, and to reuse and recycle materials that would otherwise be discarded. For example, Hydro:

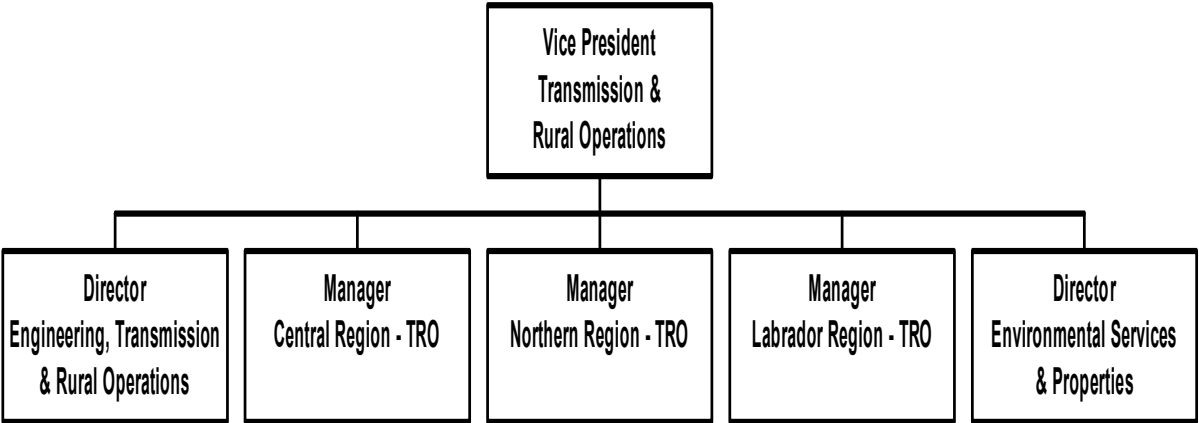
- Periodically contracts certified PCB waste handlers to dispose of PCB-contaminated waste material;
- Reuses and recycles insulating oil from transformers and other equipment;

- 1 • Captures waste lubricating oil from Hydro's diesel generating facilities
- 2 and returns it to suppliers for reuse or recycling;
- 3 • Collects waste metal from Hydro's operations whenever practical and
- 4 auctions it to scrap metal recovery companies for reuse; and
- 5 • Reuses and recycles a portion of Hydro's pressure-treated wood
- 6 waste.

TRANSMISSION AND RURAL OPERATIONS
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Newfoundland and Labrador Hydro
Transmission & Rural Operations Organizational Chart







Provincial Isolated Systems (Diesel)

NEWFOUNDLAND AND LABRADOR HYDRO INSTALLED GENERATING CAPACITY ISOLATED RURAL SYSTEMS kW			
Plant Location	Installed Capacity		
	2000	2002	Variance
Labrador			
Black Tickle	850	1,005	155
Cartwright	1,670	2,170	500
Charlottetown	936	2,250	1,314
Davis Inlet	1,222	1,222	0
Hopedale	1,533	1,533	0
L'Anse Au Loup	3,900	3,900	0
Makkovik	1,705	1,705	0
Mary's Harbour	1,550	1,550	0
Nain	2,600	2,595	(5)
Norman Bay	90	90	0
Paradise River	190	190	0
Port Hope Simpson	1,210	1,210	0
Postville	675	677	2
Rigolet	1,167	1,237	70
St. Lewis	1,236	1,236	0
Williams Harbour	362	362	0
SUBTOTAL	20,896	22,932	2,036
Island			
Francois	611	611	0
Grey River	522	522	0
Harbour Deep ¹	613	N/A	(613)
Little Bay Islands	1,250	1,700	450
McCallum	522	482	(40)
Petites	155	155	0
Ramea	2,775	2,775	0
Rencontre East	675	625	(50)
St. Brendan's	735	712	(23)
SUBTOTAL	7,858	7,582	(276)
TOTAL	<u>28,754</u>	<u>30,514</u>	<u>1,760</u>

¹ The residents of Harbour Deep relocated in 2002 and the diesel plant taken out of service.

Schedule V
D.W. Reeves

NEWFOUNDLAND AND LABRADOR HYDRO

NET OPERATING EXPENSES

TRO DIVISION

(\$ thousands)

Line No.	Description	2002 Test Year Final Revenue Requirement	2002 Actuals	Increase (Decrease)	2003 Estimate	Increase (Decrease)	2004 Forecast	Increase (Decrease)
1	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
2								
3	Expense Group							
4	Salaries & Fringe Benefits							
5	Permanent Salaries	19,603	18,743	(860)	20,997	2,254	21,316	319
6	Capitalized Expenses	(2,861)	(4,576)	(1,715)	(3,780)	796	(3,199)	581
7	Hourly Wages	1,952	2,821	869	0	(2,821)	0	0
8	Overtime	1,144	1,987	843	1,382	(605)	1,221	(161)
9	Labrador Travel Benefit	101	99	(2)	94	(5)	94	0
10	Fringe Benefits	2,683	2,827	144	2,941	114	2,985	44
11	Vacancy Adjustment	(655)	0	655	(431)	(431)	(1,068)	(637)
12	Sub-Total	21,967	21,901	(66)	21,203	(698)	21,349	146
13								
14	System Equipment Maintenance							
15	Maintenance Materials	6,506	7,043	537	5,530	(1,513)	5,950	420
16	Tools & Operating Supplies	296	282	(14)	304	22	324	20
17	Lubricants & Chemicals	207	86	(121)	176	90	175	(1)
18	Sub-Total	7,009	7,411	402	6,010	(1,401)	6,449	439
19								
20	Other Expenses							
21	Office Supplies & Expenses	607	559	(48)	597	38	597	0
22	Professional Services	335	241	(94)	443	202	375	(68)
23	Equipment Rentals	163	191	28	152	(39)	152	0
24	Travel	1,335	1,670	335	1,403	(267)	1,370	(33)
25	Miscellaneous	94	240	146	55	(185)	55	0
26	Property Rentals	429	629	200	593	(36)	561	(32)
27	Transportation	1,595	1,663	68	1,630	(33)	1,730	100
28	Subtotal	4,558	5,193	635	4,873	(320)	4,840	(33)
29								
30	Total Operating Expenses	33,534	34,505	971	32,086	(2,419)	32,638	552
31								
32	Allocations							
33	Recoveries	(136)	(67)	69	(37)	30	(37)	0
34	Net Operating Expenses	33,398	34,438	1,040	32,049	(2,389)	32,601	552

NEWFOUNDLAND AND LABRADOR HYDRO

PREPARED TESTIMONY

of

KATHLEEN C. McSHANE

FOSTER ASSOCIATES, INC.
Bethesda, Maryland 20814

April 2003

**APPENDIX A
QUALIFICATIONS OF
KATHLEEN C. McSHANE**

Kathleen McShane is a Senior Vice President and senior consultant with Foster Associates, Inc., where she has been employed since 1981. She holds an M.B.A. degree in Finance from the University of Florida, and M.A. and B.A. degrees from the University of Rhode Island. She is also a Chartered Financial Analyst.

Ms. McShane worked for the University of Florida and its Public Utility Research Center, functioning as a research and teaching assistant, before joining Foster Associates. She taught both undergraduate and graduate classes in financial management and assisted in the preparation of a financial management textbook.

At Foster Associates, Ms. McShane has worked in the areas of financial analysis, energy economics and cost allocation. Ms. McShane has presented testimony in more than 100 proceedings on rate of return and capital structure before federal, state, provincial and territorial regulatory boards, on behalf of U.S. and Canadian telephone companies, gas pipelines and distributors, and electric utilities. These testimonies include the assessment of the impact of business risk factors (e.g., competition, rate design, contractual arrangements) on capital structure and equity return requirements. Ms. McShane has also provided consulting services for numerous U.S. and Canadian companies on financial and regulatory issues, including financing, dividend policy, corporate structure, cost of capital, automatic adjustments for return on equity, and form of regulation (including performance-based regulation).

Ms. McShane was principal author of a study on the applicability of alternative incentive regulation proposals to Canadian gas pipelines. She was instrumental in the design and preparation of a study of the profitability of 25 major U.S. gas pipelines, in which she developed estimates of rate base, capital structure, profit margins, unit costs of providing services, and various measures of return on investment. In a study prepared for the Canadian

Ministry of Energy, Ms. McShane analyzed Federal regulation of U.S. pipelines, including trends in rate design and rate structures. Ms. McShane has also co-managed market demand studies, focusing on demand for Canadian gas in U.S. markets. Other studies performed by Ms. McShane include a comparison of municipal and privately owned gas utilities, an analysis of the appropriate capitalization and financing for a new gas pipeline, risk/return analyses of proposed water and gas distribution companies and an independent power project, pros and cons of performance-based regulation, and a study on pricing of a competitive product for the U.S. Postal Service. She has also conducted seminars on cost of capital for regulated utilities, with focus on the Canadian regulatory arena.

Publications and Papers

- “The Effects of Unbundling on a Utility’s Risk Profile and Rate of Return”, (co-authored with Owen Edmondson, Vice President of ATCO Electric), presented at the Unbundling Rates Conference, New Orleans, Louisiana sponsored by Infocast, January 2000.
- Atlanta Gas Light’s Unbundling Proposal;: More Unbundling Required?” presented at the 24th Annual Rate Symposium, Kansas City, Missouri, sponsored by several Commissions and Universities, April 1998.
- “Incentive Regulation” An Alternative to Assessing LDC Performance”, (co-authored with Dr. William G. Foster), presented at the Natural Gas Conference, Chicago, Illinois sponsored by the Center for Regulatory Studies, May 1993.
- “Alternative Regulatory Incentive Mechanisms”, (co-authored with Stephen F. Sherwin), prepared for the National Energy Board, Incentive Regulation Workshop, October 1992.
- “Market-Oriented Sales Rates and Transportation Services of U.S. Natural Gas Distribution Companies”, (co-authored with Dr. William G. Foster), published by the IAEE in *Papers and Proceedings of the Eighth Annual North American Conference*, May 1987.
- “Canadian Gas Exports: Impact of Competitive Pricing on Demand”, (co-authored with Dr. William G. Foster), presented to A.G.A.’s Gas Price Elasticity Seminar, February 1986.
- “Marketing Canadian Natural Gas in the U.S.”, (co-authored with Dr. William G. Foster), published by the IAEE in *Proceedings: Fifth Annual North American Meeting*, 1983.

Expert Testimony/Opinions
on
Rate of Return & Capital Structure

Alberta Natural Gas	1994
Alberta Power/ATCO Electric	1989, 1991, 1993, 1995, 1998, 1999, 2000, 2003
AltaGas Utilities	2000
Ameren (Central Illinois Public Service & Union Electric)	2000 (3 cases), 2002 (3 cases)
ATCO Gas	2000, 2003
ATCO Pipelines	2000, 2003
BC Gas	1992, 1994
Bell Canada	1987, 1993
Benchmark Utility Cost of Equity (British Columbia)	1999
Canadian Western Natural Gas	1989, 1998, 1999
Centra Gas B.C.	1992, 1995, 1996, 2002
Centra Gas Ontario	1990, 1991, 1993, 1994, 1996
Dow Pool A Joint Venture	1992
Edmonton Water/EPCOR Water Services	1994, 2000
Enbridge Gas Distribution	1988, 1989, 1991-1997, 2001, 2002
Enbridge Gas New Brunswick	2000
Gas Company of Hawaii	2000
Gaz Metropolitain	1988
Gazifère	1993, 1994, 1995, 1996, 1997, 1998
Heritage Gas	2002
HydroOne/Ontario Hydro Services Corp.	1999, 2000
Laclede Gas Company	1998, 1999, 2001, 2002
Maritimes NRG (Nova Scotia) and (New Brunswick)	1999
Multi-Pipeline Cost of Capital Hearing (National Energy Board)	1994
Natural Resource Gas	1994, 1997
Newfoundland & Labrador Hydro	2001

Newfoundland Power	1998, 2002
Newfoundland Telephone	1992
Northwestel, Inc.	2000
Northwestern Utilities	1987, 1990
Northwest Territories Power Corp.	1990, 1992, 1993, 1995, 2001
Nova Scotia Power Inc.	2001, 2002
Ozark Gas Transmission	2000
Pacific Northern Gas	1990, 1991, 1994, 1997, 1999, 2001
Platte PipeLine Co.	2002
St. Lawrence Gas	1997, 2002
Southern Union Gas	1990, 1991, 1993
Stentor	1997
Tecumseh Gas Storage	1989, 1990
Telus Québec	2001
TransCanada PipeLines	1988, 1989, 1991 (2 cases), 1992, 1993
TransGas and SaskEnergy LDC	1995
Trans Québec & Maritimes Pipeline	1987
Union Gas	1988, 1989, 1990, 1992, 1994, 1996, 1998, 2001
Westcoast Energy	1989, 1990, 1992 (2 cases), 1993
West Kootenay Power/Utilicorp United Networks (B.C.)	1995, 1999, 2001
Yukon Electric Co. Ltd./Yukon Energy	1991, 1993

Expert Testimony/Opinions

on

Other Issues

<u>Client</u>	<u>Issue</u>	<u>Date</u>
Gaz Metro/ Province of Québec	Cost Allocation/ Incremental vs. Rolled-In Tolling	1984
Canadian Western Natural Gas	Cash Working Capital/ Compounding Effect	1989
Maritime Electric	Form of Regulation	1995
Enbridge Consumers Gas	Principles of Cost Allocation	1998
Enbridge Consumers Gas	Unbundling/Regulatory Compact	1998
Gazifère Inc.	Cash Working Capital	2000
Maritime Electric	Subsidies	2000
ATCO Electric	Carrying Costs on Deferral Account	2001
Newfoundland & Labrador Hydro	Rate Base, Cash Working Capital	2001

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I. INTRODUCTION AND SUMMARY OF CONCLUSIONS

My name is Kathleen C. McShane and my business address is 4550 Montgomery Avenue, Suite 350N, Bethesda, Maryland 20814. I am a Senior Vice President of Foster Associates, Inc., an economic consulting firm. I hold a Masters in Business Administration with a concentration in Finance from the University of Florida (1980) and am a Chartered Financial Analyst (1989). My professional experience is detailed in Appendix A to this Exhibit.

I have been asked by Newfoundland and Labrador Hydro (“Hydro” or “NLH”) to:

- Address the issue of inclusion of interest expense in the lead/lag study for cash working capital;
- Evaluate Hydro’s target capital structure of 80% debt;
- Assess the reasonableness of the debt guarantee fee; and
- Estimate a fair rate of return on equity.

My conclusions are as follows:

- I recommend to the Board that the current methodology for calculating the cash working capital allowance be retained, i.e., interest expense should not be included in the lead/lag study.
- Hydro’s target capital structure includes a debt ratio that, with the debt guarantee, is at the high end of the range of reasonableness for purposes of being a self-supporting commercial utility. However, there is no evidence that, if Hydro achieves and maintains the target, the Province’s credit rating would be negatively impacted.

- 1 • The debt guarantee fee of 1% continues to be reasonable and, at recent debt spreads,
2 provides a historically high level of benefits to Hydro's ratepayers.
3
- 4 • A fair return on equity for Hydro at its forecast and target capital structure ratios is
5 no less than that applicable to an average risk (business plus financial) Canadian
6 electric utility. My analysis indicates that a fair return is in the range of 11.25-
7 12.0%.

II. CASH WORKING CAPITAL

In Hydro's last rate case, Mr. Mark Drazen, witness for Labrador City, proposed that the Cash Working Capital calculation should take into account the timing differences between the payment of interest and the receipt of interest. The Board concluded at page 100 of P.U.7 (2002-03):

At the present time the Board will not act to adjust the CWCA to reflect the timing difference between the payment of semi-annual long term bond interest and the receipt of the funds for their payment. The Board feels this issue warrants further consideration and will require NLH to submit to the Board, prior to the next rate application, an analysis of this issue.

Hydro has filed its analysis with the Board, in which it:

- summarized the regulatory position in the issue from an overall North American standpoint;
- specifically reviewed the approaches utilized by Canadian utilities; and,
- compared the approach used by this Board to those accepted by Canadian regulators.

Hydro concluded that the approach currently utilized by the Board, which focuses on operating expenses, is reasonable from a theoretical standpoint and consistent with what is done in the preponderance of Canadian jurisdictions. Further, Hydro concluded that its approach to estimating interest expense further supports exclusion of interest expense from the lead/lag study. That approach explicitly takes into account the timing of receipt of cash available for reinvestment prior to payment of the interest.

- 1 I endorse Hydro's conclusions and support their recommendation to the Board that it
- 2 continue to approve the methodology used by Hydro to determine its cash working capital
- 3 allowance.

III. PRINCIPLES FOR ANALYSIS OF A FAIR RETURN

There are legislative and regulatory precedents, which lay the groundwork for the determination of the return on rate base for Hydro.

Hydro is subject to the Electrical Power Control Act 1994 (EPCA), the Hydro Corporation Act and the Public Utilities Act.

The EPCA states that it is the policy of the Province that the rates to be charged for the supply of power within the province,

should provide sufficient revenue to the producer or retailer of the power to enable it to earn a just and reasonable return as construed under the Public Utilities Act so that it is able to achieve and maintain a sound credit rating in the financial markets of the world.

The Public Utilities Act states,

A public utility is entitled to earn annually a just and reasonable return as determined by the board on the rate base as fixed and determined by the board for each type or kind of service supplied by the public utility.

P.U. 7 (page 28), the first decision issued for Hydro since it has been subject to full rate base/rate of return regulation, confirmed the standards for a just and reasonable return, as follows:

The Board sets out the following principles for purposes of its regulatory framework:

1. Fair Return

Regulated utilities are given the opportunity to earn a fair rate of return. To be considered fair, the return must be:

- commensurate with return on investments of similar risk;
- sufficient to assure financial integrity; and
- sufficient to attract necessary capital.

The fair return principle is consistent with both Section 80(1) of the *Act* and Section 3(a)(iii) of the *EPCA*.

1 In P.U. 7 (page 43), the Board concluded,

2
3 The Board accepts NLH's proposals for a debt/equity ratio in the 2002 test year of
4 83/17 and a target short term debt/equity ratio of 80/20. The Board concludes the
5 evidence does not support the principle of NLH moving to a capital structure of
6 60/40 at the present time. If NLH is committed to move in this direction, it must
7 formulate an appropriate long term financial plan to present to the Board.
8

9 Hydro has addressed this issue and concluded that a 60/40 debt/equity capital structure is not
10 practicably achievable. Consequently, Hydro is proposing to maintain 80% debt to capital as
11 its target for the foreseeable future.
12

13 In light of the above, the analysis of a fair return for Hydro needs to address the following
14 questions:
15

16 1. Is the proposed target capital structure reasonable, in light of the fact that the
17 Province unconditionally guarantees the debt of Hydro and charges Hydro a 1%
18 guarantee fee as compensation? Specifically, the proposed capital structure (in
19 conjunction with the guarantee fee) should be consistent with the capital structure
20 objective laid out in P.U. 7 (page 31), that is,
21

22 Management must strive to choose an efficient capital structure which will
23 provide access to needed capital at lowest cost.
24

25 2. What is a reasonable return on equity to the shareholder given the forecast test year
26 capital structure, the target capital structure, the existence of the debt guarantee and
27 the level of the debt guarantee fee?
28

29 3. Is the combination of capital structure, cost of debt, guarantee fee, and return on
30 equity compatible with the basic financial principles which should underpin cost of
31 capital determinations?

Of the basic principles of finance which underpin this analysis, the most basic principle is that the cost of capital to a firm is a function of the business risk it faces. Business risk is a function of the variability of operating income. The more variable are the revenues and the less variable the costs, the higher the business risks. The higher the business risk, the higher the overall cost of capital.

In the absence of income taxes and cost associated with the use of excessive debt (bankruptcy costs or costs of financial distress), financial theory holds that the cost of capital would not change if a company changes its capital structure. However, the use of debt creates a class of investors whose claims on the resources of the firm take precedence over those of the equity owner. In theory, the cash flows available to both the debt and equity holders do not change as the capital structure changes, i.e., the cost of capital remains constant regardless of the capital structure. However, the issuance of debt, which entails fixed costs which must be paid before the equity holder receives any return, increases the potential variability of the equity holders' return. Thus, as the debt ratio rises, the cost of equity rises.

To illustrate, assume the cost of capital is 9.0% and a utility can raise long-term debt at a cost of 7.5%. The cost of equity to a utility which has a 55%/45% debt/equity capital structure would be:

Cost of Capital:	9.0%
Less: Weighted Cost of Debt	<u>4.125</u>
Weighted Cost of Equity:	4.875%
Weighted Cost of Equity ÷ Equity Ratio = Cost of Equity	
4.875% ÷ 45%	= 10.8%.

1 For a utility that has a capital structure of 80% debt and 20% equity, the cost of capital and
2 debt would remain at 9% and 7.5% respectively, but the cost of equity would be 15%.

3
4 For an investor-owned utility which raises debt capital without the benefit of a guarantee and
5 which pays income taxes, which are a deductible expense, the cost of capital does change
6 with capital structure. The deductibility of interest expense creates an incentive to use more
7 debt; the increase in the potential for financial distress and decreased access to capital
8 markets with increasing leverage limits the amount of debt it is prudent to assume. In theory,
9 there is an optimal capital structure at which the cost of capital is minimized.

10
11 For a Crown Corporation which pays no income tax and whose debt is unconditionally
12 guaranteed by the Province, the achievement of an optimal capital structure is less
13 compelling. Nevertheless, it is important to maintain financial parameters that permit the
14 utility to be self-supporting. For a Crown Corporation, the capital structure should be
15 sufficiently strong so as to:

- 16
17 (1) ensure the ability of the utility to meet all of its financial obligations without negative
18 impact on the guarantor;
19
20 (2) provide the equity shareholder an opportunity to earn a fair return on the earnings
21 retained in the business; and,
22
23 (3) result in an overall cost of capital to be borne by the ratepayers that is no higher than
24 would be incurred if the utility were operating on a stand-alone basis (i.e., without a
25 provincial debt guarantee).

IV. BUSINESS RISK OF HYDRO

An evaluation of the business risk allows an assessment of the capital structure and return on rate base that would be reasonable if Hydro were operating on a stand-alone basis. The conclusions lay the groundwork against which Hydro's proposed capital structure targets, guarantee fee and a fair return on common equity can be assessed.

The key elements of an electric utility's business risks include:

- demand/market risks
- operating/supply risks
- regulatory risks.

Demand/market risks are a function of the customer profile, the outlook for economic growth in the service area, demographic trends, and the competitive risks, i.e., the ability of customers to access alternative fuels or an alternative supplier.

Hydro's customer base is comprised largely of one wholesale customer, Newfoundland Power (which accounts for approximately 65% of regulated revenues), four large island industrial customers operating in the cyclical pulp and paper and oil refining industries (15% of revenues) and rural small industrial, commercial and residential customers.

Hydro's market/demand risks effectively mirror those of Newfoundland Power, with the added risks associated with its dependence on a small number of large industrial customers and the obligation to serve a declining rural population.

In the near-term, growth in Newfoundland and Labrador is expected to outpace that of Canada as a whole. For 2003, the forecast real GDP growth rate for the Province is expected to be 5.4%,¹ driven by the Voisey's Bay and White Rose developments, employment gains

¹ Government of Newfoundland and Labrador, "The Economy 2003", March 2003.

1 and a slowing of out-migration. The most recent consensus forecast² projects growth for
2 Canada as a whole in 2003 at 2.9%.

3
4 While the high levels of growth are anticipated in the near term, they are not expected to
5 persist in the longer-term. Between 2003 and 2008, the Conference Board of Canada
6 (*Provincial Outlook, Long-Term Forecast 2003*) expects real growth in Newfoundland and
7 Labrador to decline to 2.0% annually, compared to 2.8% for Canada as a whole. From
8 2008-2020, the Conference Board is forecasting a further reduction in real growth in
9 Newfoundland and Labrador to 0.8% annually. These growth rates are materially lower than
10 the 2.5% average annual rate it anticipates for Canada as a whole. The expected decline in
11 growth in the Province arises from a combination of a reduction in the contribution of the oil
12 and gas and metal mining sectors to the Provincial economy over time and a declining
13 population.

14
15 The population of Newfoundland and Labrador is s expected to continue to decline as a
16 result of population aging, low fertility and out-migration. The Provincial Government's
17 most likely scenario of population growth forecasts an annual decline of 0.3% per year from
18 2001-2016.³ The Conference Board's projection from 2001-2020 is for a higher annual
19 decline of 0.6%. The decline in population is expected to lead to slower growth in personal
20 disposal income, consumer spending, housing starts, and service industry growth.

21
22 Further, in addition to out-migration, there is an ongoing shift in population within the
23 province from the rural areas which NLH serves to the urban areas. The obligation to serve a
24 declining rural population will tend to increase NLH's unit cost structure and create some
25 competitive pressures versus alternative energy sources (e.g., oil).

2 Consensus Economics, *Consensus Forecasts*, March 10, 2003.

3 Government of Newfoundland and Labrador, "Demographic Change: Newfoundland & Labrador Issues and Implications", April 2002.

1 With respect to supply and operating characteristics, NLH operates a system that spans a
2 geographically disperse but relatively sparsely populated service area. To illustrate, the
3 Island Interconnected System covers approximately 110,000 square kilometers, but serves
4 only about 250,000 customers.⁴ NLH also provides service to isolated communities on the
5 island of Newfoundland and in Labrador, as well as interconnected service in Labrador. The
6 relatively sparsely populated service area limits Hydro's ability to benefit from economies of
7 scale.

8
9 Hydro's generating capacity is 56% hydro, 40% thermal, and 4% diesel (for the isolated
10 communities). A key supply risk relates to hydrological conditions, which determine how
11 much of the electricity is generated by the hydro and thermal facilities respectively.
12 Although NLH is protected from underrecovery of unforecast costs of thermal generation
13 through the operation of its Rate Stabilization Plan (RSP), the amounts in the RSP are
14 amortized over a two-year period; consequently cash flows are sensitive to actual water
15 levels and fuel costs. Further, there is a credit, or counterparty, risk associated with
16 recoveries of amounts that are owed by customers. In particular, the concentration of
17 amounts owed by a small number of the industrial customers, imposes a significant
18 counterparty risk. At year-end 2002, the RSP had a balance to be recovered from customers
19 of approximately \$125 million.

20
21 Other supply risk issues relate to the impact of deviations from forecast thermal efficiencies,
22 the potential cost implications of older plant and complying with more stringent
23 environmental standards associated with thermal generation facilities, and the potential costs
24 of ensuring reliable service in a disperse service area characterized by extreme weather
25 conditions.

26
27 With respect to regulatory risks, the move to rate base/rate of return regulation was
28 characterized as a "Strength" by the Dominion Bond Rating Service (DBRS) in its most
29 recent report analyzing NLH (July 30, 2002). Although the transition to a normal rate of
30 return associated with rate base/rate of return regulation is not yet complete, there is no

⁴ Includes the indirect retail customers of Newfoundland Power.

1 evidence that the regulatory environment will be other than reasonable and even-handed.

2

3 I would note, however, that S&P has recently expressed concern with the high leverage and
4 low returns of Canadian utilities as a group (investor-owned specifically) relative to their
5 global peers. It has placed a number of Canadian utilities on CreditWatch with negative
6 implications, pending a review of the regulatory environments in which they operate
7 (Standard & Poor's, "Canadian Regulation Reassessed as a Ratings Factor", March 5, 2003).

8 The outcome of S&P's analysis of the various Canadian regulatory jurisdictions is uncertain.

9

10 With respect to regulatory policy, the Provincial Government identified a number of issues
11 facing the electric utility industry in Newfoundland and Labrador in its *Electricity Policy*
12 *Review* (March 2002). In my view, at this juncture, any changes to the regulatory model
13 which might result are too speculative to have altered NLH's business risk profile.

14

15 However, the fact that the Newfoundland and Labrador market is relatively small and
16 isolated limits the level of competitive pressure from alternative energy suppliers and the
17 urgency to restructure the industry.

18

19 In P.U. 7 (page 41) the Board noted the company's comment regarding the impact on the
20 business risk profile of having the Provincial Government as the Corporation's equity
21 shareholder,

22

23 As a Crown Corporation, NLH may receive directions from its shareholder, the
24 Government of Newfoundland and Labrador, which reflects social or public policy
25 considerations, not in conflict with legislation, which NLH will implement.

26

27 Those directives may positively or negatively impact Hydro's inherent business risk profile.⁵

5 To illustrate the potential for a negative impact, the Ontario Government's decision to intervene in its restructured electric utility industry and freeze customer rates has recently led Standard & Poor's to downgrade Hydro One and DBRS to revise Hydro One's outlook to a negative trend. S&P noted in its February 21, 2003 downgrade from A to A-, that government intervention, and the risk of continued intrusion in the regulatory process, has materially increased the company's overall business risk exposure.

1 Although there is no “bright line” between the Province as shareholder and as the author of
2 public and social policy, to the extent feasible, that distinction must be drawn. As
3 shareholder (and representative of the taxpayers of the Province), the Province should have a
4 reasonable expectation of being provided the opportunity to earn a fair return on its equity
5 investment. That return should explicitly recognize that the earnings retained in the business
6 have an opportunity cost that reflects the return which the funds would have earned if
7 invested in an alternative investment of similar risk.

8

9 In conclusion, based on its composite demand, supply and regulatory risks, NLH faces no
10 less business risk than the typical investor-owned electric utility in Canada, including
11 Newfoundland Power.

V. CAPITAL STRUCTURE

Based on my assessment of the business risk of Hydro, to achieve, on a stand-alone basis, a similar debt rating to that of the Province (BBB by DBRS, A- by Standard & Poor's), a capital structure comprised of 60% debt/40% equity would be reasonable.⁶

The debt guarantee, however, transfers to the guarantor (in this case the Province) much of the financial risk associated with the debt of NLH, thus permitting it to operate with a higher debt ratio than a stand-alone utility.

However, not all of the financial risk is transferred to the guarantor. While the debt guarantee ensures that Hydro will not default on its financial obligations, it does not ensure that the shareholder will achieve a compensatory return on investment nor a return of its investment. The higher the debt ratio, the more sensitive the return is to variations in revenues and/or expenses. Consequently, the debt ratio target adopted by the Corporation should not only seek to avoid impairment of the guarantor's credit rating, but also should seek to provide an adequate equity cushion to avoid impairment of the shareholders' investment.

Assuming that the Province continues to guarantee Hydro's debt, in my view, a capital structure containing 80% debt provides the minimal equity cushion compatible with being a self-supporting enterprise.

Hydro's target debt ratio is virtually identical to the median debt ratio for a sample of provincially-owned Crown Corporations. The median 2001 year end debt ratio for the

⁶ Standard & Poor's assigns business profile scores of "1" – "10" to the utilities it rates, with "1" being the least risky and "10" being the most risky. Based on the scores assigned to different utilities in Canada and the U.S., NLH would likely be assigned a score of between "3" and "4". The debt ratio guidelines for a BBB rating for a business risk profile score of "3" are a range of 53-61%. For a score of "4", the range is 49.5-57.0%.

sample was 78%⁷ (see Schedule I). The range of the ratios was 60% (Saskatchewan Power) to 105% (NB Power).⁸

The debt rating agencies have commented on the actual debt ratios of these electric utilities. The most recent DBRS reports on utilities make it clear that DBRS considers debt ratios of 80% and above to be excessive:

Table 1

BC Hydro (81%)	Excessive debt levels constrain profitability.
Hydro-Québec (75%)	High debt levels constrain profitability and contribute to weak interest coverage ratios
Manitoba Hydro (83%)	High debt level weakens most financial ratios
New Brunswick Power (105%)	Excessively high debt levels, weak profitability
Newfoundland & Labrador Hydro (68%)	The medium-term outlook for the Utility's financial profile remains reasonable . . . Over the medium-term, the Utility's financial profile is expected to remain weaker relative to comparable investor-owned utilities.
Saskatchewan Power (60%)	Relatively strong balance sheet

Source: *The Canadian Electric Industry in 2002*, DBRS.

⁷ Includes the capital structure of Hydro, as reported on a consolidated basis. Exclusive of Hydro, the median debt ratio was 81%.

⁸ As noted below, NB Power is being restructured and its capital structure is expected to more closely resemble those of investor-owned utilities.

1 Hydro's target capital structure can also be compared to the targets of the other Crown
2 electric utilities.

3
4 BC Hydro's target capital structure is 80% debt/20% equity. In its 2001 Annual Report, BC
5 Hydro stated,

6
7 BC Hydro is required to make an annual Payment to the province on or before June
8 30 of each year, with respect to the financial results of the most recently completed
9 fiscal year. The payment equals 85% of BC Hydro's distribution surplus provided
10 the debt:equity ratio of BC Hydro after deducting the payment is not greater than
11 80:20.
12

13 A target capital structure of 80% debt and 20% equity was most recently confirmed for NB
14 Power in 1991.⁹ However, with the restructuring of the industry in New Brunswick as
15 facilitated by the Electric Act introduced on January 31, 2003, the subsidiaries of NB Power
16 (generation, transmission and distribution) will operate as commercial entities and "will be
17 appropriately capitalized, pay dividends and special payments in lieu of income and capital
18 taxes to the Province, and will no longer be dependent on the Province to guarantee their
19 borrowings."¹⁰ Consequently, it should be expected that the capital structure in the future
20 will more closely resemble those of investor-owned utilities.

21
22 Manitoba Hydro is targeting a minimum debt/equity ratio of 75:25 by 2005-06, and has
23 noted the improvement of its debt/equity ratio from 80:20 at March 31, 2001 to 77:23 at
24 March 31, 2002.¹¹
25

26 Hydro Québec has a minimum target equity ratio of 25%. Dividends may not be declared in
27 an amount which would have the effect of reducing the equity ratio below 25%.¹²
28

29 Saskatchewan Power's target capital structure includes a maximum debt ratio of 60%.¹³

9 Decision, May 22, 1991.

10 Communications New Brunswick, "Press Release", January 31, 2003.

11 The Manitoba Hydro-Electric Board 51st Annual Report.

12 Hydro-Quebec, 2001 Annual Report.

13 Sask Power, 2001 Annual Report.

1 Based on these data, an 80% debt ratio is at the upper end of the range of target debt ratios
2 adopted by other Crown Corporations.

3
4 In my opinion, a target capital structure for Hydro of 80% debt represents the upper end of
5 reasonableness even with a debt guarantee.

6
7 The ability of Hydro to attain its target capital structure is dependent on maintaining a
8 supportive dividend policy in conjunction with a fair and reasonable return on equity. A
9 supportive dividend policy is one which is predictable to both shareholders and management
10 and thus permits reasonable planning on the part of both. It is also compatible with both the
11 level of the utility's capital budget and the objective of maintaining a reasonable and stable
12 capital structure. The predictability of the dividend policy is also in the best interests of
13 ratepayers, who are then provided with the assurance that the cost of capital they incur in
14 rates will be equal to the cost incurred by Hydro.

15
16 As indicated in the Finance and Corporate Services Evidence, a reduction in the dividend
17 payout ratio from 75% of operating income, as indicated in the current policy, to 50% is
18 required to achieve a capital structure approaching the target within a five year period. A
19 reduction in the payout ratio is a reasonable approach to manage the achievement of the
20 proposed capital structure ratios.

21
22 For 2004, Hydro is forecasting a regulated capital structure containing 86% debt, above its
23 target level of 80%. There is no evidence that this higher debt ratio will negatively impact
24 on the debt rating of the Province in the near-term. First, the debt rating agencies are
25 concerned with Hydro's financial parameters on a consolidated basis. On this basis, the
26 Corporation's consolidated debt ratios have been under 70% since 1996.

27
28 Second, to my knowledge, in only one instance has a debt rating agency noted the negative
29 impact of a Crown Corporation's high debt level on the debt rating of the Province. In
30 December 1999, the Canadian Bond Rating Service (CBRS) changed the Province of New
31 Brunswick's outlook from "stable" to "negative" citing, among other factors, a large write-

1 down of asset value taken by NB Power which reduced its common equity ratio to 1%. In
2 that case, the total debt attributable to NB Power accounted for over 30% of the total
3 outstanding liabilities of the Province, compared to approximately 13% in the case of Hydro.
4
5 Despite the low probability that, in the short-term, a higher than target debt ratio will impair
6 the Province's debt rating, a failure to progress toward the target will be perceived as an
7 inability to operate as a self-supporting commercial enterprise.

VI. DEBT GUARANTEE FEE

The Province charges Hydro a fee of 1% to unconditionally guarantee Hydro's debt. The 1% guarantee fee does remain reasonable.

Hydro would not be financially viable at either its forecast capital structure or its target capital structure in the absence of a guarantee. The guarantee allows Hydro to raise debt at yields equivalent to those available to the Province.

Under current market conditions, Hydro would be able to raise long-term debt at a spread of approximately 55-60 basis points over the benchmark long-term Government of Canada bond. By comparison, recent long-term indicated spreads for a sample of investor-owned Canadian utilities with no debt guarantee and at least one rating in the BBB category were as follows:

Table 2

	<u>Debt Rating</u>		<u>Spread</u>
	<u>DBRS</u>	<u>S&P</u>	<u>(basis points)</u>
BC Gas Inc.	A(low)	BBB	210
EPCOR Utilities	A(low)	BBB+	215
Nova Scotia Power	A(low)	BBB+	225
TransAlta Corp.	BBB(high)	BBB+	304

Source: RBC Capital Markets, "Credit Weekly", March 24, 2003.

Based on these data, at a BBB rating on a stand-alone basis, Hydro would not, under current market conditions, be able to raise long-term debt at less than 200 basis points above the long Canada yield. Hence, under current market conditions, the guarantee allows Hydro to raise debt at a cost close to 175 basis points lower than stand-alone utilities in the

- 1 A(low)/BBB+ category. Consequently, at recent spreads, the benefit of the guarantee to
2 Hydro's customers is at a historically high level.
3
4 However, even if yield spreads between corporate and Provincial bonds contract, it is
5 extremely unlikely that, under most (if not all), market conditions Hydro could raise long-
6 term debt at a rate less than 100 basis points above that accessible by the Province with 80%
7 debt and no debt guarantee. Thus the guarantee fee of 1% is clearly reasonable.

**VII. RELATIONSHIP BETWEEN CAPITAL STRUCTURE, DEBT
GUARANTEE FEE AND RETURN ON EQUITY**

To determine the fair return on shareholder's equity for Hydro in the presence of a debt guarantee and the 1% debt guarantee fee, I start with the proposition that the total compensation to the debt guarantor and the shareholder should be no greater than if Hydro were financed on a stand-alone basis.

The typical Canadian investor-owned electric utility has a capital structure containing approximately 40-45% equity and 55-60% debt¹⁴ (see Schedule I). A fair return on equity for an average risk Canadian electric utility is in the range of 11.25-12.0%, or approximately 11.5% (see Section VIII). The cost of long-term debt to Hydro, assuming a benchmark long-term Canada yield of 6.0% and spread of 75 basis points¹⁵, is approximately 6.75%.

Assuming a stand-alone capital structure (i.e., no debt guarantee) of 60% debt and 40% equity, a cost of new debt of 6.75% and a return on equity of 11.5%, the weighted average cost of capital is:

Table 3

<u>Component</u>	<u>Proportion</u>	<u>Cost Rate</u>	<u>Weighted Component</u>
Debt	60	6.75%	4.05%
Equity	40	11.5%	4.60%
Weighted Average Cost of Capital			8.65%

¹⁴ With preferred shares treated as 50% debt/50% common equity.

¹⁵ Based on the average spread over the last five years.

1 The 8.65% weighted average cost of capital in Table 3 serves as a proxy for Hydro's overall
2 cost of capital at its target capital structure of 80% debt. Including the debt guarantee fee,
3 the 8.65% cost of capital represents compensation for capital provided by three categories of
4 investors: the debtholders, the debt guarantor, and the equityholder.

5
6 The debtholders receive 5.4% (6.75% cost of debt x 80% of capital structure) of the 8.65%
7 cost of capital. This leaves 3.25% available for the debt guarantor and the equity holder.
8 The debt guarantor is currently paid 1% of the outstanding debt (or 0.8%, at the target 80%
9 debt ratio), leaving 2.45% available for the equityholder. The indicated return on equity is
10 12.25%, that is, $2.45\% \div 20\%$ equity ratio.

11
12 That return is 75 basis points higher than the return on equity of 11.5% estimated for a stand-
13 alone utility with average business risk at a 40% equity ratio.

14
15 The 12.25% indicated return on equity is not a measure of the "true" cost of equity to Hydro.
16 It is effectively a residual value. It would be an estimate of the "true" cost of equity if it
17 were clear that the debt guarantee fee represented full compensation to the debt guarantor for
18 assuming the default risks associated with Hydro's debt.

19
20 It is not necessary, however, to analyze the required compensation to guarantee the debt
21 since:

- 22
- 23 • The debt guarantor and the equity shareholder are the same; and,
 - 24
 - 25 • It has been demonstrated that the level of the guarantee fee is clearly not excessive.
 - 26

27 Consequently, it is only necessary to ensure that the total compensation to the debt
28 guarantor/equity shareholder is fair and reasonable.

1 As noted above, Hydro is forecasting debt at 86% of capital for the test year, above its target
2 of 80%. Based on the analysis above, the indicated return on equity at an 86% debt ratio is
3 in excess of 14.0%. The approximate 200 basis point increase in the equity return from
4 (12.25% to 14.2%) when the debt ratio increases from 80% to 86% demonstrates the
5 sensitivity of the cost of equity to even small changes in capital structure at very high debt
6 ratios.

7

8 The indicated cost of equity is also sensitive to small changes in other assumptions,
9 including the size of the debt guarantee fee. A .25 percentage point increase in the debt
10 guarantee fee (to 1.25%) effectively neutralizes the indicated differential in the equity return
11 requirement at the 80% target debt ratio and that indicated at a stand-alone 60% debt ratio.
12 In light of the sensitivity of the return on equity to the capital structure, debt cost and
13 guarantee fee assumptions, I recommend to the Board that the equity return for Hydro be set
14 at a level no less than that applicable to an average risk Canadian utility, i.e., in the range of
15 11.25-12.0%.¹⁶

¹⁶ The analysis in support of that range developed in Section VIII.

VIII. RETURN ON COMMON EQUITY FOR AN AVERAGE RISK CANADIAN UTILITY

A. STANDARDS OF FAIR RETURN

There are three standards governing the determination of a fair return which have been articulated in landmark court decisions,¹⁷ as well as numerous utility regulatory decisions. These standards set the parameters for the return requirement necessary to induce investment in public utility assets; they call for a utility to be provided the opportunity to:

- Attract capital on reasonable terms;
- Maintain its financial integrity; and,
- Earn a return on the value of its property commensurate with that of comparable risk enterprises.

These standards remain relevant even though Hydro is a Crown Corporation and its shareholder is the Province (and, thus, ultimately the taxpayers of Newfoundland and Labrador).

The equity funds reinvested in Hydro by the Province have an opportunity cost. The determination of a reasonable return on equity should be independent of the happenstance of the identity of the shareholder. The Province (and taxpayers as shareholders) should expect to earn a return on the equity funds reinvested in Hydro equivalent to the return they could have earned on an alternative investment of comparable risk.

Since Hydro does not have publicly traded shares, I have estimated a fair return on equity by reference to proxies which do have publicly traded stock and whose total (business plus financial) risk would approximate that of Hydro.

¹⁷ Northwestern Utilities Ltd., v. Edmonton (1929 S.C.R. 186); Bluefield Water Works & Improvement Co. v. Public Service Commission of West Virginia (262 U.S. 679, 1923); and Federal Power Commission v. Hope Natural Gas Company (320 U.S. 301, 1944).

I have employed the three tests which are typically utilized in the regulatory arena to determine a just and reasonable return:

Equity Risk Premium Test
Discounted Cash Flow Test
Comparable Earnings Test

The concept of a fair and reasonable return does not reduce to a simple mathematical construct. It would be unjust and unreasonable to view it as such. A fair and reasonable return falls within a range, bounded by the cost of attracting capital and the returns achievable by firms of similar risk to utilities (comparable earnings standard).

B. EQUITY RISK PREMIUM TEST

1. CONCEPTUAL UNDERPINNINGS

The equity risk premium test is derived from the basic concept of finance that there is a direct relationship between the level of risk assumed and the return required. Since an investor in common equity takes greater risk than an investor in bonds, the former requires a premium above bond yields in compensation for the greater risk. The equity risk premium test is a measure of the market-related cost of attracting capital, i.e., a return on the market value of the common stock, not the book value.

The estimation of the required equity risk premium, for either the market as a whole or a specific utility, is not an exact science. Hence, it is necessary to evaluate a broad spectrum of data and alternative risk premium estimation approaches to arrive at a reasonable determination of the required equity risk premium.

There are two broad approaches to estimating the equity risk premium for a utility. The first begins with an estimate of the expected equity risk premium for the entire equity market (i.e., the equity market portfolio), subsequently adjusted to reflect the risk of a utility relative to the market as a whole. The second approach develops the risk premium directly for a

particular stock or industry (e.g., utilities). In both approaches, the estimated equity risk premiums are obtained by subtracting the estimated risk-free rate from the estimated expected return on the market portfolio or the individual industry/stock. The expected equity risk premium can be developed: (1) from an analysis of historic market risk premiums and (2) from prospective market risk premiums based on discounted cash flow (DCF) estimates of the expected market return. DCF-based estimates of the cost of equity comprise the dividend yield plus investor expectations of longer-term constant growth.

It is critical to recognize that the equity risk premium test is a forward-looking concept that reflects investor expectations. The magnitude of the differential between the expected return on equities and the yield on bonds is a function of investors' views of such key factors as inflation, productivity, profitability and investors' willingness to take risks.

It is precisely because the risk premium is a forward-looking concept that:

- Historic risk premium data need to be evaluated in light of prevailing economic/capital market conditions; and,
- Direct estimates of the forward-looking risk premium need to supplement measurement of the risk premium by reference to historic data.

2. RISK-FREE RATE

The point of departure for applying the equity risk premium test is a forecast of the risk-free rate to which the equity risk premium is applied. Reliance on a long-term government bond yield as the risk-free rate recognizes (1) the administered nature of short-term rates; and (2) the long-term nature of the assets to which the equity return is applicable. The risk-free rate for purposes of this analysis is the forecast 30-year Canada yield.

The forecast 30-year yield in 2004 is based on the consensus forecast of 10-year Canada bonds plus the spread between 10 and 30-year Canadas. *Consensus Forecasts*, Consensus Economics (March 2003) anticipates that the 10-year yield 3-months and 12-months hence

1 will be 5.2% and 5.7% respectively, for an average of 5.45%. The average March 2003
2 spread between 10 and 30-year Canadas was 49 basis points, which, when added to the 10-
3 year forecast, indicates a long (30-year) Canada yield of 5.94%, rounded to 6.0%. A 6.0%
4 30-year Canada yield is a reasonable forecast of the risk-free rate for the 2004 test year.

5
6 **3. RISK ADJUSTED MARKET RISK PREMIUM TEST**

7 The risk-adjusted market equity risk premium approach to estimating the required utility
8 equity risk premium entails estimating the equity risk premium for the equity market as a
9 whole, and subsequently adjusting it to recognize the risk of a utility relative to the equity
10 market portfolio.

11
12 **a. Market Risk Premium**

13 The estimate of the expected market equity risk premium is made by reference to an analysis
14 of historic (experienced) market risk premiums. Analysis of historic risk premiums should
15 not be limited to the Canadian experience, but should consider the U.S. equity market to be a
16 relevant benchmark for estimating the equity risk premium from the perspective of Canadian
17 investors.

18
19 The estimation of the expected market risk premium from achieved market risk premiums is
20 premised on the notion that investors' expectations are linked to their past experience.
21 Basing calculations of achieved risk premiums on the longest periods available reflects the
22 notion that it is necessary to reflect as broad a range of event types as possible to avoid
23 overweighting periods that represent "unusual" circumstances. On the other hand, the
24 objective of the analysis is to assess investor expectations in the current economic and capital
25 market environment. Hence, focus should be placed on periods whose economic
26 characteristics, on balance, are more closely aligned with what today's investors are likely to
27 anticipate over the longer-term.

1 Key structural economic changes have occurred since the end of World War II, including:

2

3 • The globalization of the North American economies, which has been facilitated by
4 the reduction in trade barriers of which GATT (1947) was a key driver;

5

6 • Demographic changes, specifically suburbanization and the rise of the middle class,
7 which have impacted on the patterns of consumption;

8

9 • Transition from a resource-oriented/manufacturing economy to a service-oriented
10 economy; and

11

12 • Technological change, particularly in the areas of telecommunications and
13 computerization, which have facilitated both market globalization and rising
14 productivity.

15

16 Consequently, I have focused on post-World War II returns.

17

18 In principle, when historic risk premiums are used as a basis for estimating the expected risk
19 premium, arithmetic averages should be used. The appropriateness of arithmetic averages, as
20 opposed to geometric averages, for this purpose is succinctly explained by Ibbotson
21 Associates (*Stock, Bonds, Bills and Inflation*, 1998 Yearbook, pp. 157-159):¹⁸

22

23 The expected equity risk premium should always be calculated using the arithmetic
24 mean. The arithmetic mean is the rate of return which when compounded over
25 multiple periods, gives the mean of the probability distribution of ending wealth
26 values . . . in the investment markets, where returns are described by a probability
27 distribution, the arithmetic mean is the measure that accounts for uncertainty, and is
28 the appropriate one for estimating discount rates and the cost of capital.

18 In Robert F. Bruner, Kenneth M. Eades, Robert S. Harris, and Robert C. Higgins, “Best Practices in Estimating the Cost of Capital: Survey and Synthesis”, *Financial Practice and Education*, Spring/Summer 1998, pp. 13-28, the authors found that 71% of the texts and tradebooks in their survey supported use of an arithmetic mean for estimation of the cost of equity. One such textbook, Richard A. Brealey and Stewart C. Myers, *Principles of Corporate Finance*, Boston: Irwin McGraw Hill, 2000, p. 157) states, “Moral: If the cost of capital is estimated from historical returns or risk premiums, use arithmetic averages, not compound annual rates of return.”

1 Expressed simply, the arithmetic average recognizes the uncertainty in the stock market; the
2 geometric average removes the uncertainty by smoothing over annual differences.

3
4 In arriving at an estimation of the market risk premium, I looked to both Canadian and U.S.
5 historic returns and risk premiums for the following reasons:

6
7 First, Canadian investment opportunities are not limited to domestic investments. The risk
8 premium analysis should recognize the increasing globalization of capital markets and the
9 increasing proportion of Canadians' investments in foreign equity securities (particularly
10 U.S. securities).

11
12 As Canadian investors became increasingly aware of the mediocre performance of the
13 Canadian equity market, and, given the relatively small size of that market relative to the
14 total global market (approximately 2%), pressure mounted to increase the cap on foreign
15 investments held in RRSPs and pension funds. The 2000 Federal Budget introduced
16 increases which are codified in the Foreign Property Rule; the cap was raised from 20% to
17 25% in 2000, and to 30% in 2001. Further, new investment products that permit increased
18 exposure to foreign markets, but are deemed as Canadian content, have proliferated.¹⁹ The
19 Association of Canadian Pension Management and the Pension Investment Association of
20 Canada, associations representing Canadian pension funds, have recently urged the Federal
21 Government to remove the cap, citing a study showing that significant value would be added
22 to retirement savings in the absence of a cap.

23
24 More generally, investment outside of Canada has continued to grow rapidly as the barriers
25 to foreign investment (in terms of both transactions and information costs) have continued to
26 decline. The Investment Funds Institute of Canada reports indicate that, on average 37% of
27 total non-money market mutual fund assets were invested in foreign/U.S. funds during 2002,

19 "Many large pension plans in Canada are already at the 30% level or more, through the use of synthetic, derivative-based strategies." (*Globe & Mail*, April 2000). To illustrate, clone funds, first introduced in 1999, can invest up to 30% directly in foreign stocks. The remainder is invested in Canadian Treasury bills used as collateral to buy futures contracts in international stock indexes. Because only 30% is directly invested in foreign stocks, investment in the clone fund is counted as "Canadian content".

1 compared to 29% in early 1997.²⁰ Foreign stock purchases by Canadians quadrupled
2 between 1996 and 2001, from \$98 billion to \$380 billion in 2000, and reached \$374 billion
3 in 2001. For 2002, foreign stock purchases soared to over \$660 billion. Of that total, 50%
4 were U.S. equities and 41% were U.K. equities.²¹ Benefits Canada, in “The Top 100
5 Pension Funds of 2002” (with assets at the end of 2001 of approximately \$490 billion),
6 reported that the asset mix of their equity holdings was 53% Canadian, 27% U.S., and 20%
7 EAFE,²² emerging markets and global equity.

8
9 Second, there are factors specific to the historic Canadian returns that cast doubt on the
10 premise that the data are likely to be a good proxy for future returns. Of key importance
11 with respect to the achieved equity returns is the historical resource-orientation of the
12 Canadian equity market. The average achieved returns on the TSE 300 Index were
13 significantly affected by the relatively poor performance of commodity-linked securities.
14 Over the 1956-2001 period (which represents the entire period for which there were data for
15 the TSE 300 – now the S&P/TSX Index), the compound returns of the commodity-based
16 sectors were exceeded by virtually every other sector of the TSE 300.²³

17
18 Further, the TSE 300 came under severe criticism in the late 1990s regarding the quality, size
19 and liquidity of the stocks contained therein. In late 1998, the S&P/TSE 60 was created as a
20 more liquid index than the TSE 300, with more stringent financial criteria for inclusion.
21 Total return data for the S&P/TSE 60 are only available from 1987; however, over the
22 relatively short period 1987-2001, the S&P/TSE 60 outperformed the TSE 300 by 80 basis

20 Excludes the foreign portion of balanced, bond and income, and dividend and income funds, which is not reported separately.

21 Statistics Canada, *Canada's International Transactions in Securities*, December 2002.

22 Europe, Australia, Far East.

23 The compound returns of commodity-based sectors were as follows:

Metals/Minerals	7.3%
Gold	9.0%
Oil and Gas	8.5%
Paper/Forest	7.4%

By comparison the (simple) average compound return of the remaining sectors was 10.7%.

1 points.²⁴

2
3 Third, a major impediment to reliance on the Canadian market as the “market portfolio” has
4 been the undue influence of a small number of companies. In mid-2000, before the debacle
5 in Nortel Networks’ stock value and BCE’s disposal of its 35% share interest in Nortel, these
6 two stocks accounted for 35% of the total value of the TSE 300. To put this in perspective,
7 the largest two stocks in the S&P/TSX index at the end of December 2002 accounted for
8 10.5% of its total market value; the largest two stocks in the S&P 500 account for
9 approximately 6.5% of its total market value.

10
11 Fourth, the Canadian equity market has undergone significant structural change over the
12 periods typically used to measure historic risk premiums. The historic premiums reflect in
13 considerable measure a resource-based economy. At the end of 1980, no less than 46% of
14 the market value of the TSE 300 was resource-based stocks.²⁵ At the end of December 2002,
15 the corresponding percentage of the S&P/TSX index was approximately 31%.²⁶ By
16 comparison, the influence of technology-intensive sectors on the index has risen markedly.
17 Table 4, which compares the 1980 and 2002 year-end market weightings of
18 technology/service sectors, highlights the changes over the past two decades.

24 An alternative Canadian market index, the Morgan Stanley Capital International (MSCI) Canadian Index, for which total return data are available from 1970-2001, outperformed the TSE 300 by 80 basis points over the last three decades.

25 As measured by the oil and gas, gold and precious minerals, metals/minerals, and pulp and paper products sectors. Excludes conglomerates which also contains stocks with significant commodity exposure.

26 Energy and Materials Industry Sectors.

Table 4

	<u>1980</u>	<u>2002</u>
Biotechnology/Pharmaceuticals/ Health Care	0.0%	2.4%
Information Technology	0.9%	4.7%
Telecommunication Services	4.8%	5.7%
Media & Entertainment	0.6%	3.9%
Financial Services	13.5%	32.2%
TOTAL	19.8%	48.9%

Source: *TSE Review*, December 1980 and December 2002.

Fifth, despite the shift in the make-up, the Canadian market remains significantly less diversified than the U.S. market. There are various sectors of a diversified economy which are relatively underrepresented in the Canadian equity market, e.g., pharmaceuticals and retailing.

Sixth, from 1947-2001, the achieved risk premiums in Canada were two percentage points lower than in the U.S. Of that amount, approximately 60-70 basis points is accounted for by the higher bond yields in Canada. With the improved economic fundamentals in Canada (including significantly improved fiscal performance), the risk associated with Canadian government bonds has declined. Consequently, the differential between Canadian and U.S. government bonds that existed historically, on average, is not expected to persist in the future. Indeed, the most recent long-term consensus forecasts anticipates 10-year government bond yields in the two countries will be very close, averaging 5.9% for Canada and 5.7% for the U.S.²⁷

For all of the above reasons, use of the achieved risk premiums in Canada as an estimate of the required risk premium should be undertaken with caution.

²⁷ For Canada, Consensus Economics, *Consensus Forecasts*, October 7, 2002; for the U.S., Blue Chip *Economic Indicators*, October 10, 2002.

1 In contrast to the TSE 300, the historic U.S. equity returns reflect a more diversified and
2 liquid market. The diversified nature of the U.S. equity market, as well as the close
3 relationship between the Canadian and U.S. capital markets and economies, make the U.S.
4 equity market a relevant historical benchmark for estimating the equity risk premium.²⁸

5
6 The average post-World War II Canadian risk premiums were in the approximate range of
7 4.75-5.5% (compound and arithmetic averages respectively). The corresponding U.S. equity
8 risk premiums were in the approximate range of 6.75-7.5% (Schedule VII).

9
10 Some recent studies conclude that market equity risk premiums will be lower in the future
11 than have been achieved historically in the U.S. market. The conclusion that the historic
12 U.S. risk premium overstates the future risk premium stems in part from the fact that the
13 magnitude of the achieved risk premiums is due to an increase in price/earnings ratios. That
14 is, the historic market returns on equity reflect appreciation in the value of the stock in
15 excess of that supported by the underlying growth in earnings or dividends. The increase in
16 P/E ratios, it has been argued, reflects a decline in the rate at which investors are discounting
17 future earnings, i.e., a lower cost of capital.

18
19 However, the preponderance of the increase in price/earnings ratios in the U.S. market
20 occurred during the 1990s. The P/E ratio²⁹ of the S&P 500 averaged 14 times from 1926-
21 1989, with no discernable upward trend. From 1989-1998, the P/E ratio rose from 14.7 to a
22 high of 32.3, and averaged 25 times from 1990-2001. At the height of the equity market
23 (1998 to mid-2000), frequently described as a “speculative bubble”, investors believed the
24 only risk they faced was not being in the equity market. In mid-2000, the bubble burst, as
25 the U.S. economy began to lose steam. The events of September 11, 2001, the threat of war,

28 The CRTC recognized the relevance of the U.S. markets in its March 1998 decision (CRTC 98-2), stating, “that the increased integration of world capital markets has a potential impact on the overall Canadian equity market risk premium since it should, in theory, bring the Canadian market risk premium closer to that experienced in the U.S. equity market. Accordingly, the Commission determines that some weight should be given to the U.S. experience in the estimation of the market premium through the equity risk premium method.”

In CRTC 2002-43 for Telus Québec, July 2002, the Commission gave 30% weight to U.S. data. The Régie de L’Énergie de Québec gave explicit weight (40%) to the U.S. risk premium in Decision 99-150 for Gaz Metro (August 1999).

29 Coincident price and earnings.

1 the loss of credibility on Wall Street, accounting misrepresentations and outright fraud, led to
2 a loss of confidence in the market, and a sense of pessimism about the equity market. These
3 events led to a heightened appreciation of the inherent risk of investing in the equity market,
4 all of which translated into a “bearish” outlook for the U.S. equity market.³⁰ Despite this, the
5 P/E ratio for the S&P 500 remains at an elevated level³¹ relative to history. In late March
6 (March 28, 2003) the S&P 500 forward P/E ratio was 16.

7
8 In light of the impact of rising P/E ratios on the achieved total returns, an analysis of the
9 equity returns achieved prior to 1990 was undertaken. That analysis indicates that the
10 achieved equity returns for the S&P 500 averaged 12.3% (compound average) to 13.5%
11 (arithmetic average) from 1947-1989. The corresponding returns from 1947-2001 were
12 12.4% (compound average) to 13.7% (arithmetic average). Hence, despite the increase in
13 P/E ratios experienced from during the 1990s, the average returns did not change materially.
14 Consequently, it is not unreasonable to expect a U.S. equity market return of 12.0-13.0% in
15 the future, which equates, at the 2003-2004 forecast of the long-term Treasury bond yield of
16 5.3%,³² to an equity risk premium of 6.7-7.7%. Over the longer-term, long-term Treasury
17 bond yields are forecast at 6.0%, based on Blue Chip *Economic Indicators* October 10, 2002
18 long-term forecast of 5.7% for 10-year (2004-2013) Treasury notes, plus the historic 10-
19 year/long-term yield spread of 30 basis points. The indicated market equity risk premium
20 based on the longer-term forecast of long-term Treasury bond yields is approximately 6-7%
21 (12.0-13.0% minus 6.0%).

22
23 A review of Canadian equity returns over the same 1947-1989 period indicates similar
24 results. The returns for the Canadian equity market were 11.9% (compound average) to
25 13.1% (arithmetic average), very similar to the U.S. returns. Both in relation to the near-

30 Lowered expectations for the equity market at present have led investors to focus elsewhere for superior risk/reward opportunities, e.g., real estate, suggesting that the expectations for the equity market at present may be out-of-line with return requirements.

31 Current price/forecast 2003 earnings.

32 Blue Chip *Financial Forecasts*, March 1, 2003.

1 term (6.0%) and longer-term forecasts (6.25%)³³ of the 30-year Canada bond yield, the
2 achievement of these returns in the future indicates an equity risk premium of 6-7%.
3
4 There are also analysts who believe nominal returns in the U.S. market should be lower in
5 the future because inflation is expected to be lower than that experienced historically. (The
6 average rate of inflation in the U.S. from 1947-1989 was 4.4%, compared to a forecast long-
7 term rate of inflation of 2.5%.) That conclusion is derived from financial theory which says
8 that the expected equity return would be comprised of a real risk-free rate, expected inflation
9 and an equity risk premium. Consequently, theory would suggest that, all other things equal,
10 future nominal equity returns would be lower because future inflation is expected to be lower
11 than that experienced over the past half century. However, as indicated in Table 5 below, in
12 reality, achieved equity market returns have tended to be negatively impacted by high rates
13 of inflation, thus producing lower real returns and lower risk premiums when inflation was
14 high and vice versa.

33 Consensus Economics, *Consensus Forecasts*, October 2002 long-term (2004-2012) forecast of 10-year Canada bond yields of 5.9% plus historic spread between 10- and 30-year Canadas of approximately 35 basis points.

Table 5

U.S. RISK PREMIUMS (1926-2001)								
<u>Period</u>	<u>Description</u>	<u>Stock Returns</u>	<u>Bond Total Returns</u>	<u>Bond Income Returns</u>	<u>CPI Growth</u>	<u>GDP Growth</u>	<u>Risk Premiums: Total Returns</u>	<u>Income Returns</u>
1926-1939	Pre-War, Market Crash, Deflation	9.8%	5.0%	3.1%	-1.6%	1.3% a/	4.8%	6.7%
1940-1951	Growth and Inflation, Early Post World War II	13.2	2.4	2.3	5.5	6.3	10.8	11.0
1952-1967	Steady Low Inflation, Robust Growth	14.8	1.6	3.6	1.6	3.8	13.2	11.2
1968-1982	Rising Inflation, Interest Rates, Stagflation	8.4	6.0	7.9	7.4	2.7	2.4	0.5
1983-1991	Falling Nominal and Real Interest Rates, Moderately High/Steady Inflation	17.8	13.6	9.4	3.9	3.5	4.2	8.4
1992-2001	Low Inflation and Interest Rates; Strong Growth	14.1	9.4	6.5	2.7	3.3	4.7	7.7

a/ 1930-1939

Source: Ibbotson Associates, *Stocks, Bonds, Bills and Inflation*, 2002 Yearbook; Council of Economic Advisors, *Economic Indicators*.

In conclusion, based on the above analysis, with consideration for both compound and arithmetic average returns, and for both the Canadian and U.S. data, a reasonable estimate of the market risk premium is approximately 6.0-6.5%.

b. Relative Risk Adjustment

The 6.0-6.5% market risk premium needs to be adjusted for the risk of a utility relative to that of the market as a whole. The Capital Asset Pricing Model (CAPM), a rigorous, formal model of the equity risk premium test premised on restrictive assumptions, holds that the investor need only be compensated for systematic, or non-diversifiable, risk.

In its simplest form, the CAPM posits the following relationship between the required return on the risk-free investment and the required return on an individual equity security (or portfolio of equity securities):

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28

1 The equity risk premium applicable to a particular stock or portfolio of stocks is equal to its
2 stock “beta” multiplied by the market equity risk premium. Betas are typically measured by
3 reference to historical relative volatility using simple regression analysis between the change
4 in the market portfolio return and the corresponding change in an individual stock or
5 portfolio of stock returns.

6
7 However, historic betas cannot simply be assumed to fully capture the risk for which
8 investors require compensation. The body of evidence on CAPM leads to the conclusion
9 that, while betas do measure relative volatility, the proportionate relationship between risk
10 (beta) and return posited by the CAPM has not been established. For example, a number of
11 empirical studies on CAPM have shown that the return requirement is higher (lower) than
12 the CAPM would predict for a low (high) beta stock.³⁴ Another study concluded the beta
13 return relationship is flat.³⁵

14
15 To quote Burton Malkiel in *A Random Walk Down Wall Street*, New York: W. W. Norton &
16 Co., 1999:

17
18 Beta, the risk measure from the capital-asset pricing model, looks nice on the surface.
19 It is a simple, easy-to-understand measure of market sensitivity. Unfortunately, beta
20 also has its warts. The actual relationship between beta and rate of return has not
21 corresponded to the relationship predicted in theory during the last third of the
22 twentieth century. Moreover, betas are not stable from period to period, and they are
23 very sensitive to the particular market proxy against which they are measured.

34 Evidence is found in the following studies:

Fisher Black, Michael C. Jensen, and Myron S. Scholes "The Capital Asset Pricing Model: Some Empirical Tests," *Studies in the Theory of Capital Markets*, edited by Michael Jensen. (New York: Praeger, 1972), pp. 79-121.

Marshall E. Blume and Irwin Friend, "A New Look at the Capital Asset Pricing Model," *Journal of Finance*, Vol. XXVIII (March 1973), pp. 19-33.

Nancy Jacob, "The Measurement of Systematic Risk for Securities and Portfolios: Some Empirical Results," *Journal of Financial and Quantitative Analysis*, Vol. VI (March 1971), pp. 815-834.

35 Eugene F. Fama and Kenneth R. French, "The Cross Section of Expected Stock Returns" *Journal of Finance*, Volume XLVII, No. 2, June 1992.

I have argued here that no single measure is likely to capture adequately the variety of systematic risk influences on individual stocks and portfolios. Returns are probably sensitive to general market swings, to changes in interest and inflation rates, to changes in national income, and, undoubtedly, to other economic factors such as exchange rates. And if the best single risk estimate were to be chosen, the traditional beta measure is unlikely to be everyone's first choice. The mystical perfect risk measure is still beyond our grasp. (page 238)

The following table summarizes recent calculated ("raw") betas for individual major publicly-traded Canadian regulated electric and gas companies, the TSE Gas/Electric Index, and the S&P/TSX Utilities Index.³⁶

TABLE 6

Canadian Utility Betas								
(60 months ending in indicated year)								
	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Seven ^{1/} Electric/Gas Utilities (Median)	.51	.52	.43	.54	.33	.23	.14	.12
TSE 300 Gas/Electric Index	.52	.52	.46	.55	.38	.21	.17	NA
S&P/TSX Utilities Index	.67	.65	.53	.55	.30	.14	-.03	-.06

^{1/} B.C. Gas, Canadian Utilities, Emera, Enbridge Inc., Fortis, TransAlta Corporation and TransCanada PipeLines.

Source: Schedule VIII

The observed recent decline in the measured utility betas in 1999-2002 can be traced to three factors: (1) the technology sector bubble in general; (2) the dominance in the TSE 300 of two firms during this period, Nortel Networks and BCE;³⁷ and (3) the negative impact of rising interest rates on utility stocks while the rest of the equity market was soaring (See Chart 1 in Statistical Exhibit). As a result, the disparate movements in utility equities

³⁶ The S&P/TSX Utilities Index was created in 2002, when the TSE 300 was revamped. The new Utilities Index is essentially an amalgamation of the former TSE Gas/Electric and Pipeline sub-indices.

³⁷ The impact on the TSE Gas/Electric Index beta due solely to the dominance of Nortel Networks in the TSE 300 can be estimated by excluding Nortel from the TSE 300 and recalculating the beta. The recalculated beta 1997-2001 was 0.37, versus 0.17 inclusive of Nortel.

1 relative to the TSE 300 produced lower measured utility betas.

2
3 The decoupling between utility shares and the rest of the market during the technology
4 bubble (and subsequent melt-down of Nortel and other high tech stocks) should not be
5 interpreted as a change in the relative riskiness of utility shares, but rather as an indication of
6 the weakness of beta as the sole measure of the relative return requirement.³⁸

7
8 Utilities are interest-sensitive stocks and thus tend to move with interest rates, which
9 frequently move counter to the equity market. Consequently, utility equity price movements
10 are correlated not only with the stock market, but also with movements in the bond market.
11 The interest-sensitivity of utility shares may not be fully captured in the calculated betas
12 which simply measure the covariability between a stock and the equity market.³⁹

13
14 Given the infirmities of beta, some recognition should be given to total market risk
15 (including both diversifiable and non-diversifiable risk) as measured by the standard
16 deviation of market returns. To compare the relative total risk of Canadian utilities, the
17 monthly standard deviations⁴⁰ of total market returns for the S&P/TSX Index and for each of
18 the 10 major Group Indices of the S&P/TSX Index were calculated, over recent five-year
19 periods. The standard deviations for the Utilities Index show that the absolute volatility of
20 utility stocks has risen significantly since the middle of the 1990s from 3.1% for the five year
21 period 1993-1997 to 4.9% during 1998-2002. The 1998-2002 standard deviation of returns
22 for the Utilities Index was close to 60% higher than the corresponding 1993-1997 value
23 (Schedule X).

38 Schedule IX shows that utilities were not the only companies whose betas were negatively impacted by the speculative bubble and subsequent market decline. To illustrate, the 60 month beta ending 1997 of the Consumer Staples Sector was 0.62; the corresponding 2002 beta was 0.08. In contrast, over the same periods, the beta of the Information Technology Sector rose from 1.57 to 2.28.

39 In theory, the beta should be measured against the entire “capital market” including short-term debt securities, bonds, real estate, etc. In practice, it is measured using the equity market only.

40 The standard deviation measures the absolute volatility of the market returns, i.e., the extent to which the individual monthly returns vary from the average. To illustrate, if the average annual return is 10% and the standard deviation is 4%, two-thirds of the observed returns fall within a range of 6% to 14%.

The relative market volatility of Canadian utility stocks was measured by comparing the standard deviations of the Utilities Index to the standard deviations of the S&P/TSX Index and the average standard deviations of the 10 Group Indices. Table 7 below shows the ratios of the standard deviations of the Utilities Index to those of the S&P/TSX Index and the 10 S&P/TSX Group Indices. Focusing on the relationship between the standard deviation of the Utilities Index and the simple average of the 10 Major Sector Indices, suggests a relative risk adjustment of 0.60-0.65.

Table 7

Standard Deviation of S&P/TSX Utilities Index as a Percent of:		
<u>Period</u>	<u>Standard Deviation of S&P/TSX</u>	<u>Standard Deviation of 10 S&P/TSX Group Indices (Simple Average)</u>
1993-1997	88%	64%
1994-1998	81%	65%
1995-1999	83%	63%
1996-2000	89%	69%
1997-2001	86%	67%
1998-2002	84%	62%

Source: Schedule X

It is of note that the same “decoupling” phenomenon was experienced by U.S. utilities. To illustrate this phenomenon, I relied on a sample of nine relatively “pure-play” U.S. electric utilities who qualify as low risk utilities.⁴¹ The calculated, or “raw”, betas for the 60-month period ended December 2002 were in the range of –0.45 to 0.39 (mean and median of 0.05).

⁴¹ Identified on Schedule XI; criteria for selection described in Section VIII.C.2.

By comparison, the “raw” mean and median betas for the five-year period ended 1998 were 0.28 and 0.30, lower than the “raw” betas of Canadian utilities (Schedule XI).

However, the most recent published betas available to investors for the sample of U.S. electric utilities are approximately 0.60-0.70 (as published by two major financial advisory services – *Value Line* and Bloomberg), considerably higher than the calculated or “raw” betas (Schedule XI). Both of these investment advisory services, which are widely available to investors, adjust the calculated betas toward the market average beta, which is, by definition, 1.0.

The *Value Line* betas remained in a relatively narrow range of 0.65-0.75 from 1993-1998, before the decoupling of the electric utility industry from the overall stock market depressed the electric utility betas to around 0.50-0.55. The most recent *Value Line* betas of 0.69 and 0.70 (mean and median respectively) indicate a return to pre-“bubble/bust” levels (Schedule XI).

Table 8 below shows the average of the 5-year betas for the Canadian utilities for the periods ending 1993-2002 if adjusted in a manner similar to the *Value Line* and Bloomberg approach.⁴²

Table 8

Seven Canadian Utilities		TSE 300 Gas/ Electric Utility Index ^{1/}	S&P/TSX Utilities Index
<u>Mean</u>	<u>Median</u>		
(Average 1993-2002)			
.58	.62	.64	.64

^{1/} Data not available for 2002.

Source: Schedules VIII and XIII.

42 Adjusted utility beta = 2/3 (“raw” beta) + 1/3 (market beta of 1.0); the 2000-2002 “raw” betas were calculated excluding Nortel from the TSE 300, now the S&P/TSX Index (see Schedule XIII).

1 Based on the analysis of both betas and standard deviations, a reasonable relative risk
2 adjustment for an average risk Canadian utility is approximately 0.60-0.65.

3
4 At a market risk premium of 6.0-6.5% and a relative risk adjustment of 0.60-0.65, the
5 indicated equity risk premium for an average risk Canadian utility is approximately 4.0%.

6
7 The following two sections summarize the analysis undertaken to estimate the risk premium
8 for utilities directly.

9
10 **4. HISTORIC UTILITY RISK PREMIUMS**

11 The historic experienced returns for utilities provide an additional perspective on a
12 reasonable expectation for the forward-looking utility equity risk premium. Over the longer-
13 term, achieved utility equity risk premiums were 4.4-4.9% for Canadian gas and electric
14 utilities (TSE 300 Gas/Electric Sub-Index) over the period 1956-2001, based on both
15 geometric and arithmetic average returns. For U.S. electric utilities, the historic equity risk
16 premiums averaged approximately 4.7-5.4% (based on geometric and arithmetic averages)
17 over the entire post-World War II period (1947-2001) (Schedule XIV). The historic risk
18 premiums for both Canadian and U.S. utilities support an expected equity risk premium
19 estimate for an average risk Canadian utility of approximately 4.5-5.0%.

20
21 **5. DCF-BASED EQUITY RISK PREMIUM TEST**

22 A forward-looking equity risk premium test was also performed, using the discounted cash
23 flow model (DCF) to estimate expected utility returns over time. Monthly DCF estimates
24 were constructed for a sample of U.S. local gas distribution utilities (LDCs), for the period
25 1993-2002⁴³ using the consensus of analysts' forecasts of long-term normalized earnings
26 growth, as compiled by I/B/E/S International (a Thomson Financial Company) plus the
27 corresponding expected dividend yield to measure the expected utility return (Schedule XV).

28 The monthly risk premium was equal to the difference between the median DCF cost of

⁴³ Subsequent to Open Access implemented via FERC Order 636.

1 equity for the sample and the corresponding 30-year long-term Treasury yield.⁴⁴

2
3 In conducting this test, I relied on U.S. LDCs for several reasons. First, although there are
4 company-specific business and financial risk differences which must be recognized, U.S. and
5 Canadian utilities are reasonable proxies for one another, particularly in today's global
6 capital market. Second, there is a dearth of forward-looking estimates of growth for
7 Canadian utilities which would permit the creation of a consistent series of DCF costs of
8 equity and corresponding risk premiums from Canadian data. Estimates of investors' growth
9 expectations are a key component of the discounted cash flow model. Third, LDCs were
10 selected because they have not experienced the same degree of restructuring as other
11 regulated industries, e.g., electric utilities.

12
13 Hence, reliance on relatively pure-play gas distribution utilities ensures a time series of
14 observations which reflect a relatively stable regulatory environment, and thus allows the
15 estimation of the relationship between the utility equity risk premium and interest rates.
16 Fourth, the level of business risk faced by U.S. LDCs is quite similar to that of an average
17 risk investor-owned Canadian utility.

18
19 The sample of eight LDCs (listed on Schedule XVI) is comprised of all local gas
20 distributors:

- 21
- 22 • classified by *Value Line* as a gas distributor;
 - 23
 - 24 • with no less than 85% of assets devoted to natural gas distribution operations;
 - 25
 - 26 • whose Standard & Poor's debt rating is A- or higher; and,
 - 27
 - 28 • for which at least three analysts' long-term earnings growth rate forecasts are
 - 29 available from the major data bases that provide long-term consensus forecasts, i.e.,

44 The yield on long-term issues (over 25 years to maturity) is used in place of the 30-year Treasury yield subsequent to February 2001, when the Federal Reserve stopped reporting 30-year Treasury yields.

I/B/E/S International and Zacks, to ensure that the results capture the market view, and not simply the view of a single analyst.⁴⁵

As evidenced by the available betas and debt ratings for Canadian utilities compared to those of U.S. LDCs (Schedules II, XIII and XVI), it is possible to infer that the capital market views the typical Canadian utility and U.S. LDCs to be of approximately similar investment risk. To the extent that the sample of U.S. LDCs faces higher business risk than a typical Canadian electric utility, the higher risk is offset by lower financial risks, as indicated by the differences in capital structure. The median 2001 debt ratio for the sample of U.S. LDCs as reported by Standard & Poor's was 50.4%; the median for the major Canadian investor-owned electric utilities with rated debt in 2001 was 56.3% (as reported by DBRS) (Schedules XVI and I).

For the sample of U.S. LDCs, the DCF-based risk premium test indicates an average risk premium over the 1993-2002 period of 4.5% (Schedule XV); the corresponding average long-term government bond yield was 6.2%, close to the longer-term forecasts for both Canada and the U.S.

To test the relationship between interest rates and risk premiums, a simple regression analysis between the 30-year Treasury yields and the corresponding equity risk premiums was conducted, which shows the following:

$$\begin{aligned}\text{Equity Risk Premium} &= 9.24 - .76 \text{ (30-year Treasury Yield)} \\ R^2 &= 60.7\%\end{aligned}$$

At a 30-year government bond yield of 6.0%, the indicated utility equity risk premium is 4.7%.

In light of the increasing spreads between government bond yields and utility bond yields in

⁴⁵ Zacks Investment Research compiles, analyzes and distributes on-line investment research for individuals and institutional investors.

both Canada and the U.S., the study was expanded to test the relationship between the utility equity risk premiums, long-term government bond yields, and the spread between A-rated utility bond yields and long-term government bond yields.

The analysis indicated the following:

$$\text{LDC Risk Premium} = 7.53 - .56 \text{ TY} + .34 \text{ Spread}$$

where,

$$\text{TY} = \text{30-year Treasury Yield}$$

$$\text{Spread} = \text{Spread between Moody's A-rated Utility Bond Yields and 30-year Treasury Yields}$$

Thus, the data indicate that, while the utility risk premium is negatively related to the level of government bond yields, it has been positively related to the spread between utility bond yields and government bond yields.⁴⁶

The spread between 30-year Canadian A-rated utility bonds and 30-year Canadas has averaged close to 140 basis points since 1998.⁴⁷ Using a forecast long Canada yield of 6.0% and an A-rated utility bond/long Canada spread of 1.4%, the indicated utility risk premium is 4.6%. In summary, the test results indicate a utility equity risk premium of approximately 4.5-4.7%.

6. "BARE-BONES" COST OF EQUITY

On balance, the various risk premium analyses indicate that the required equity risk premium for an average risk Canadian utility is in the approximate range of 4.0-4.75%. At a forecast long Canada yield of 6.0%, the "bare-bones" cost of equity is 10.0-10.75%.

⁴⁶ Statistics for the equation:

R^2 63.3%

t-statistics:

Long-term bond yield: -6.8

Utility/government bond yield spread: 3.1

⁴⁷ An increase in corporate-government bond spreads has been observed since the global financial crisis of August 1998.

1 **7. FINANCING FLEXIBILITY ALLOWANCE**

2 An adjustment to the equity risk premium test result for financing flexibility is required
3 because the measurement of the return requirement based on market data results is a "bare-
4 bones" cost. It is "bare-bones" in the sense that if this return is applied to the book equity of
5 the rate base -- and assuming the expected return corresponds to the approved return -- the
6 market value of the utility would be kept close to book value.

7
8 The financing flexibility allowance is an integral part of the cost of capital as well as a
9 required component of the concept of a fair return. That allowance is intended to cover three
10 distinct aspects: (1) flotation costs, comprising financing and market pressure costs arising
11 at the time of the sale of new equity; (2) a margin, or cushion, for unanticipated capital
12 market conditions; and (3) a recognition of the "fairness" principle, in the sense that
13 regulation should not seek to keep the market value of a utility stock close to book value,
14 when industrials of comparable investment risk have been able to consistently maintain the
15 real value of their assets considerably above book value.

16
17 The financing flexibility adjustment recognizes that return regulation remains,
18 fundamentally, a surrogate for competition. Competitive industrials of reasonably similar
19 risk to utilities have consistently been able to maintain the real value of their assets
20 significantly in excess of book value, consistent with the proposition that, under competition,
21 market value will tend to equal the replacement cost, not the book value, of assets. Utility
22 return regulation should not seek to target the market/book ratios achieved by such
23 industrials, but it also should not preclude utilities from achieving a level of financial
24 integrity that gives some recognition to the longer run tendency for the market value of
25 industrials to equate to the replacement cost of their productive capacity. This is warranted
26 not only on grounds of fairness, but also on economic grounds, to avoid misallocation of
27 resources. To ignore these principles in determining an appropriate financing flexibility
28 adjustment is to ignore the basic premise of regulation.

29
30 As a Crown Corporation, Newfoundland Hydro does not raise capital in the public equity
31 markets; therefore it would not incur out-of-pocket equity financing and market pressure

costs. However, both the cushion, or safety margin, for unanticipated capital market conditions and the fairness element are integral components of the economic cost of equity. Both should be recognized in the allowed return on equity for a regulated utility, irrespective of ownership. A recognition of these factors warrants a financing flexibility adjustment to the “bare-bones” equity cost of no less than 50 basis points.

Adding a financing flexibility adjustment of 50 basis points to the 10.0-10.75% “bare-bones” cost of equity range results in a return on equity in the range of 10.5-11.25% for an average risk Canadian utility.

C. DISCOUNTED CASH FLOW TEST

1. CONCEPTUAL UNDERPINNINGS

The discounted cash flow approach proceeds from the proposition that the price of a common stock is the present value of the future expected cash flows to the investor, discounted at a rate which reflects the riskiness of those cash flows. If the price of the security is known (can be observed), and if the expected stream of cash flows can be estimated, it is possible to approximate the investor’s required return (or capitalization rate) as the rate which equates the price of the stock to the discounted value of future cash flows.

Although it has flaws, the DCF model has one distinct advantage over risk premium estimates, particularly those made using the CAPM. It allows the analyst to directly estimate the utility cost of equity. In contrast, the CAPM indirectly estimates the cost of equity. The results of the DCF method can then be used, at a minimum, as a means to test the validity of the CAPM results. Further, in light of the recent volatility in the equity markets, and the rapid shifts in investors’ risk perceptions, it is important to rely on multiple approaches to estimating the cost of capital.

Theoretically, the cash flows considered in the DCF model extend to infinity. However, as the expected cash flows extend further into the future, their discounted value adds less and

less to the price of the stock. Investors in common stocks are unlikely to forecast (or be able to forecast with any accuracy) cash flows beyond five years.

There are multiple versions of the discounted cash flow model available to estimate the investor's required return. An analyst can employ a constant growth model or a multiple period model to estimate the cost of equity. In my analysis, I relied on the constant growth model, which rests on the assumption that investors expect cash flows to grow at a constant rate throughout the life of the stock. The assumption that investors expect a stock to grow at a constant rate over the long-term is most applicable to stocks in mature industries.

Growth rates in these industries will vary from year to year and over the business cycle, but will tend to deviate around a long-term expected value. As a pragmatic matter, the application of a constant growth model is compatible with the likelihood that investors do not forecast beyond five years. Hence, in that context the current market price and dividend yield would not explicitly anticipate any changes in the outlook for growth.

The constant growth model is expressed as follows:

$$\text{Cost of Equity (k)} = \frac{D_1}{P_0} + g,$$

where,

$$\begin{aligned} D_1 &= \text{next expected dividend}^{48} \\ P_0 &= \text{current price} \\ g &= \text{constant growth rate} \end{aligned}$$

2. PROXY UTILITIES

The discounted cash flow test was applied to a sample of relative "pure play" U.S. integrated electric utilities that serve as a proxy for Hydro.⁴⁹

⁴⁸ Alternatively expressed as $D_0 (1 + g)$, where D_0 is the most recently paid dividend.

⁴⁹ The rationale for reliance on U.S. utilities was discussed in the context of the DCF-based risk premium test.

1 The sample of nine companies (listed on Schedule XVII) is comprised of all electric utilities:

2

3 • classified by *Value Line* as an electric utility;

4

5 • with no less than 90% of assets devoted to electric utility operations;

6

7 • whose Standard & Poor's debt rating is BBB- or higher; and,

8

9 • for which at least three analysts' long-term earnings growth rate forecasts are
10 available from the major data bases that provide long-term consensus forecasts, to
11 ensure, as with the selection of the LDCs, that the results capture the market view,
12 and not simply the view of a single analyst.

13

14 **3. INVESTOR GROWTH EXPECTATIONS**

15 The growth component of the DCF model is an estimate of what investors expect over the
16 longer-term. For a regulated utility, whose growth prospects are tied to allowed returns, the
17 estimate of growth expectations is subject to circularity because the analyst is, in some
18 measure, attempting to project what returns the regulator will allow, and the extent to which
19 the utilities will exceed or fall short of those returns. To mitigate that circularity, it is
20 important to rely on proxies, rather than the subject company. Further, to the extent feasible,
21 one should rely on estimates of longer-term growth readily available to investors, rather than
22 superimpose on the analysis one's own view of what growth should be.

23

24 The estimates of investor growth expectations rely on consensus forecasts of long-term
25 earnings growth. Specifically, the two widely available sources referenced above in
26 conjunction with the sample selection criteria, I/B/E/S International and Zacks, were
27 utilized, the same sources used in applying the DCF-based risk premium test. Historic
28 growth rates were not utilized, for several reasons:

1 First, various studies have concluded that analysts' forecasts are a better predictor of growth
2 than naïve forecasts equivalent to historic growth; moreover, analysts' forecasts have been
3 shown to be more closely related to investors' expectations than historic growth rates.⁵⁰
4

5 Second, to the extent history is relevant in deriving the outlook for earnings, it should
6 already be reflected in the forecasts. Therefore, reliance on historic growth rates is at best
7 redundant, and, at worst, potentially double counting growth rates which are irrelevant to
8 future expectations.
9

10 Third, to the extent that restructuring in the industry has altered investors' growth
11 expectations relative to history, historical growth rates are highly suspect as a measure of
12 investor expectations. This is especially true of the electric utility industry.
13

14 Fourth, reliance on historic growth rates to measure investor expectations to some extent
15 renders the replication of that growth a self-fulfilling prophecy.

50 Empirical studies that conclude that investment analysts' growth forecasts serve as a better surrogate for investors' expectations than historic growth rates include: Lawrence D. Brown and Michael S. Rozeff, "The Superiority of Analyst Forecasts as Measures of Expectations: Evidence from Earnings", *The Journal of Finance*, Vol. XXXIII, No. 1, March 1978; Dov Fried and Dan Givoly, "Financial Analysts Forecasts of Earnings, A Better Surrogate for Market Expectations", *Journal of Accounting and Economics*, Vol. 4 (1982); R. Charles Moyer, Robert E. Chatfield, Gary D. Kelley, "The Accuracy of Long-Term Earnings Forecasts in the Electric Utility Industry", *International Journal of Forecasting* Vol. I (1985); Robert S. Harris, "Using Analysts' Growth Forecasts to Estimate Shareholder Required Rates of Return", *Financial Management*, Spring 1986, and, James H. Vander Weide and William T. Carleton, "Investor Growth Expectations: Analysts vs. History", *The Journal of Portfolio Management*, Spring 1988; David Gordon, Myron Gordon and Lawrence Gould, "Choice Among Methods of Estimating Share Yield," *The Journal of Portfolio Management*, Spring 1989.

The Vander Weide and Carleton study cited

found overwhelming evidence that the consensus analysts' forecast of future growth is superior to historically oriented growth measures in predicting the firm's stock price [and that these results] also are consistent with the hypothesis that investors use analysts' forecasts, rather than historically oriented growth calculations, in making stock buy-and-sell decisions.

The Gordon, Gordon and Gould study concluded,

...the superior performance by KFRG [forecasts of [earnings] growth by securities analysts] should come as no surprise. All four estimates [securities analysts' forecasts plus past growth in earnings and dividends and historic retention growth rates] rely upon past data, but in the case of KFRG a larger body of past data is used, filtered through a group of security analysts who adjust for abnormalities that are not considered relevant for future growth.

1 Reliance on long-term earnings forecasts in the context of a constant growth DCF test
2 recognizes that the two sources of cash flows to the investor, dividends and capital
3 appreciation, must be generated from earnings. The latter results from reploting, or
4 retaining, earnings.

6 **4. APPLICATION OF THE CONSTANT GROWTH DCF MODEL**

7 The DCF model was applied to the sample of U.S. electric utilities using the following
8 inputs:

- 10 • the annualized dividend paid during the three months ending January 31, 2003 as D_0 ;
- 12 • the average of the monthly high and low prices for the three months ending January
13 31, 2003 as P_0 ; and,
- 15 • the average of the most recent I/B/E/S (January 2003) and Zacks (February 2003)
16 consensus earnings growth forecasts⁵¹ to estimate “g” in the growth component and
17 to adjust the current dividend yield to the expected dividend yield.

19 Based on both the mean and median DCF costs of equity for the sample, the estimated
20 required return on the current (market) value of common equity is in the range of 11.5-11.7%
21 (Schedule XVIII).

23 The reasonableness of the previous results were tested using *Value Line* longer-term (2005-
24 2007) forecast sustainable growth rates.

26 Sustainable growth, or earnings retention growth, is premised on the notion that future
27 dividend growth depends on the firm reploughing or retaining a portion of its earnings, in
28 order to produce dividends in the future. The sustainable growth rate is estimated as the

51 Studies have shown that analysts’ forecasts are optimistic; however, as long as investors accept the analysts’ views, the optimism in the forecasts is also reflected in the stock prices. Thus the resulting DCF estimate is an unbiased estimate of the utility cost of equity.

1 expected return on equity multiplied by the fraction of earnings expected to be retained,
2 expressed as:

$$g = b(r)$$

3
4
5
6 where:

$$\begin{array}{lll} g & = & \text{growth} \\ b & = & \text{fraction of earnings retained} \\ r & = & \text{expected return on equity} \end{array}$$

7
8
9
10
11
12
13 As shown in detail on Schedule XIX, using the sustainable growth estimates, the sample
14 median DCF cost was 10.4%; the sample mean was 10.7%.

15
16 Based on the results using both analysts' earnings forecasts and the sustainable growth
17 estimates, the DCF test indicates a cost of equity of approximately 10.5-11.5% (mid-point of
18 11.0%) for an average risk integrated U.S. electric utility.

19 20 **5. DCF COST OF EQUITY AND RETURN ON BOOK EQUITY**

21 The DCF cost for the electric utilities of approximately 11.0% represents the return investors
22 expect to earn on the current market value of their utility common equity investments. It is
23 not, however, the return that investors expect the LDCs to earn on the book value of their
24 common equity. *Value Line*, which publishes projections of utility ROEs quarterly,
25 anticipates that the ROE for the sample of nine electric utilities will be in the range of 12.3%
26 (mean) to 12.5% (median) (2005-2007) (Schedule XIX).

27
28 There is, however, a "disconnect" in logic if investors expect the allowed return on equity to
29 be equal to the DCF cost of equity when the market value deviates materially from the
30 original cost book value to which the allowed return is applied. This has clearly been the
31 case during the last business cycle. The average market/book ratio of the U.S. electric
32 utilities from 1993-2002 was 169% (Schedule XX).

1 To illustrate the problem, assume that a utility whose market/book ratio is 165% were
2 expected to only earn a return on book value equal to the DCF cost of equity of 11.0%. The
3 market price of that utility's stock would tend to decline to book value, so that investors
4 experience a capital loss of 43%. The idea that investors are willing to pay a price equal to
5 165% of book value in order to see the market value of their investment drop by 43% is
6 illogical.⁵²

7
8 There is no logical reason to conclude that market value should equal book value when one
9 recognizes that regulation is intended to emulate competition. Under competition, equity
10 market values tend to gravitate toward the replacement cost of the underlying assets. Absent
11 inflation, the market value of firms operating in a competitive environment would tend to
12 equal their book value or cost. This is due to the proposition that, if the discounted present
13 value of expected returns (market value) exceeds the cost of adding capacity, firms will
14 expand until an equilibrium is reached, when the market value equals the replacement cost of
15 the productive capacity of the assets. However, the fact that inflation has occurred changes
16 the above analysis. With inflation, under competition, the market value of a firm trends
17 toward the current cost of its assets. The book value of the assets in contrast, reflects the
18 historic depreciated cost of the assets. Since there have been moderate to relatively high
19 levels of inflation over the past two business cycles (1982-1991 and 1992-2001), one would
20 expect the market value of utilities to deviate systematically from the book value.

21
22 On principle, for a market-derived cost of equity (e.g., derived via the DCF or risk premium

52 To illustrate, assume a utility's book value is \$10.00 and its stock sells at \$16.50 (so that its market-to-book ratio is 165%); the expected return on book value is 12.5% (earnings per share of \$1.25); and its expected payout ratio is 65% (dividend per share of \$0.81). An application of the DCF formula would show a current dividend yield of 4.9% ($\$0.81 / \16.50), and a longer-term "sustainable" growth rate of 4.38% ($35\% \times 12.5\%$, i.e., sustainable growth = percent of earnings retained \times return on equity), for a DCF cost of 9.3%.

If the calculated DCF cost of 9.3% were applied to book value, earnings would decline to \$0.93 per share ($\$10.00 \times 9.3\%$), the payout ratio would rise to 87% ($\$0.81 / \0.93) and the longer-term growth rate would decline to 1.2%, calculated as $(1.0 - .87) \times 9.3\%$. Hence, investors' expectations for growth of 4.38% would not be realized, and the stock price would decline to book value. The expected return on the revalued stock would be 9.3%, comprised of a dividend yield of 8.7% ($\$0.87 / \10.00) and growth of only 1.2%. However, the realized holding period return for an investor purchasing the stock at \$16.50 per share (assuming a one year work-out period) would be a capital loss of 61%. The proposition that investors are willing to invest \$16.50 per share to end up with a stock whose value is \$10.00 defies common sense.

1 test) to produce a return compatible with the premise that regulation is a surrogate for
2 competition, the cost of equity should be adjusted to reflect the replacement cost/book value
3 ratio. Economic theory indicates that the replacement cost/book value ratio should
4 correspond to the long-run equilibrium market/book ratio.⁵³ The replacement cost/book
5 value ratio is, in turn, an estimate of the expected long-run equilibrium market value/book
6 ratio that should be anticipated under competition.

7
8 To mitigate the problem created by the divergence between market and book values, at a
9 minimum, the DCF test result should be augmented by the same increment for financial
10 flexibility as applicable to the equity risk premium test results, i.e., a minimum allowance of
11 50 basis points. An adjustment to the DCF cost of equity of 10.5-11.5% for financing
12 flexibility results in a return on book equity of 11.0-12.0%.

13 14 **D. COMPARABLE EARNINGS TEST**

15 16 **1. CONCEPTUAL UNDERPINNINGS**

17 The comparable earnings test provides a measure of the fair return based on the concept of
18 opportunity cost. Specifically, the test arises from the notion that capital should not be
19 committed to a venture unless it can earn a return commensurate with that available
20 prospectively in alternative ventures of comparable risk. Since regulation is a surrogate for
21 competition, the opportunity cost principle entails permitting utilities the opportunity to earn
22 a return commensurate with the levels achievable by competitive firms facing similar risk.
23 The comparable earnings test, which measures returns in relation to book value, is consistent
24 with the original cost rate base form of regulation.

53 By repricing the equity of the electric utilities for past inflation, an approximation of the replacement cost can be made. To reprice the equity, each annual increment to common equity must be increased to reflect inflation experienced from the time the equity was added to the present. The total repriced equity is a proxy for replacement cost. The total repriced equity is then compared to the original cost book value of the equity to arrive at an estimate of the replacement cost/book value ratio. The resulting replacement cost/book value for the sample of electric utilities was 1.52 (median) at the end of 2002, well in excess of 1.0 (See Schedule XVII).

1 The comparable earnings test is an implementation of the comparable earnings standard, as
2 distinguished from the cost of attracting capital standard. The comparable earnings standard
3 recognizes that utility costs are measured in vintaged dollars and that rates are based on
4 accounting costs, not economic costs. In contrast, the cost of attracting capital standard
5 relies on costs expressed in dollars of current purchasing power, i.e., a market-related cost of
6 capital. In the absence of experienced inflation, the two concepts would be quite similar, but
7 the impact of inflation has rendered them dissimilar and distinct.

8
9 The concept that regulation is a surrogate for competition may be interpreted to mean that the
10 combination of an original cost rate base and a fair return should result in a value to investors
11 commensurate with that of competitive ventures of similar risk. The fact that an original cost
12 rate base provides a starting point for the application of a fair return does not mean that the
13 original cost of the assets is a measure of their fair value. The comparable earnings standard,
14 as well as the principle of fairness, suggest that, if competitive industrial firms facing similar
15 risk to utilities are able to maintain the value of their assets considerably above book value,
16 the return allowed to utilities should not seek to maintain the value of utility assets at book
17 value. It is critical that the regulator recognize the comparable earnings standard when
18 setting a just and reasonable return.

19
20 **2. PRINCIPAL APPLICATION ISSUES**

21 The principal issues in the application of the comparable earnings test are:

- 22
- 23 • The selection of a sample of industrials of reasonably comparable risk to an average
24 risk Canadian utility.
 - 25
 - 26 • The selection of an appropriate time period over which returns are to be measured in
27 order to estimate prospective returns.
 - 28
 - 29 • The need for an adjustment to the "raw" comparable earnings results to reflect the
30 differential risk of an average risk Canadian utility relative to the selected industrials.

1 **3. SELECTION OF INDUSTRIALS**

2 The selection process starts with the recognition that industrials are generally exposed to
3 higher business risk, but lower financial risk, than an average risk Canadian utility. The
4 selection of industrials focuses on total investment risk, i.e., the combined business and
5 financial risks. The comparable earnings test is based on the premise that industrials' higher
6 business risks can be offset by a more conservative capital structure, thus permitting
7 selection of industrial samples of reasonably comparable investment risk to an average risk
8 Canadian utility.

9
10 Utilities are generally characterized by relatively low volatility with respect to both earnings
11 and stock market performance. Consequently, the initial universe (275 companies) was
12 comprised of all companies in the S&P/TSX Index in Global Industry Classification
13 Standard (GICS) sectors 20-30. The sectors represented by the GICS codes in this range are:
14 Industrials, Consumer Discretionary and Consumer Staples.⁵⁴ The resulting sample
15 contained 90 firms.

16
17 From this group of 90 companies,⁵⁵ all firms with missing book equity or negative common
18 equity during the period 1990-2001, and/or missing market data (December 1996 to
19 December 2001) were removed, as were all companies which paid no dividends in any year
20 1992-2001. To ensure that low risk companies were selected, all companies with betas over
21 0.70 were removed, as well as any companies whose stock is ranked Higher Risk by the
22 Canadian Business Service (CBS).⁵⁶ The final sample of low risk Canadian industrials is
23 comprised of 15 companies (Schedule XXI).

54 Included in these sectors are major industries such as: Food Retail, Food Distributors, Tobacco, Packaged Foods, Soft Drinks, Distillers, Household Appliances, Aerospace and Defense, Electrical Components & Equipment, Industrial Machinery, Publishing & Printing, Department Stores, and General Merchandise

55 SNC-Lavalin was removed due to its recent purchase of regulated electric transmission assets in Alberta.

56 Canadian Business Service (CBS) ranks stocks "Very Conservative", "Conservative", "Average", "Higher Risk", or "Speculative".

Table 9

Source: Schedule XXI

This conclusion is supported by the increase in the level of returns achieved during the cycle, from 10.5% (based on the average of annual medians) in 1992-1995 to 14.2% in 1996-2001. The 1992-1995 average of 10.5% reflects in part the effect of the prolonged recession and

58 Consensus Economics, *Consensus Forecasts*, October 2002.

1 restructuring. The more recent average (1996-2001) return of 14.2% reflects a level of
2 returns similar to those achieved during the prior (1983-1991) business cycle.

3
4 **5. RISK COMPARISON**

5 With respect to the relative investment risk of the Canadian industrials compared to utilities,
6 the business risk of the industrials exceeds that of utilities; however, this difference is largely
7 offset by the industrials' significantly lower financial risk resulting from higher equity ratios
8 (57% in 2001 compared to approximately 38% on average for Canadian gas and electric
9 utilities) (See Schedules XXIII and III, page 2). Comparison of the industrials' and utilities'
10 bond ratings and stock ratings indicate that they are in a similar risk class. The median
11 Canadian Business Service stock rating for the industrials is "Very Conservative", equal to
12 the median for a sample of seven investor-owned Canadian gas and electric utilities with
13 publicly-traded stock.⁵⁹ The median S&P and DBRS debt ratings for the industrials are
14 BBB+ and A(low) respectively, compared to the utilities' median ratings of BBB+/A- and A
15 (See Schedules XXIII and II). The recent median adjusted beta for the industrials was 0.56,
16 compared to the longer-term beta for the utilities of 0.60-0.65 (See Schedules XXIII and
17 VIII).

18
19 Based on these comparisons, on balance, the Canadian industrials and utilities are of similar
20 investment risk. Consequently, the industrial returns require no adjustment for differential
21 risk compared with an average risk Canadian utility. As a result, the comparable earnings
22 test applied to Canadian industrials indicates a return in the range of approximately 12.75-
23 13.5%.

24
25 **6. IMPACT OF CHANGES IN CORPORATE INCOME TAX RATES**

26 The after-tax returns achieved over the past cycle reflect higher corporate tax rates than
27 projected for the future. The average actual tax rate for the sample over the 1992-2001
28 period was 38%. With the reduction in federal tax rates to 21% by 2004 and in provincial
29 rates (potentially to 8% in Alberta and Ontario), the after-tax returns, all other things equal,

⁵⁹ BC Gas, Canadian Utilities, Enbridge Inc., Emera, Fortis, TransCanada PipeLines and TransAlta Corporation.

will be higher. To illustrate, a 12% after-tax return on equity at a 38% combined federal/provincial tax rate is equivalent to a pre-tax return of 19.4%. A reduction in the effective corporate tax rate from 38% to 29% increases the after-tax return to 13.8%. Hence, the historic after-tax returns on equity are a conservative measure of future after-tax returns.

7. CONCLUSIONS

The estimate of a normal cycle average level of returns for low risk Canadian industrials is in the range of 12.75-13.5%. Since the level of investment risk faced by the industrials is similar to that of an average risk Canadian utility, no risk adjustment to those returns is required. Consequently, the comparable earnings test indicates a return in the range of approximately 12.75-13.25%.

E. FAIR RETURN ON EQUITY FOR AN AVERAGE RISK CANADIAN UTILITY

The results of the three tests used to estimate a reasonable return on equity for an average risk Canadian utility are summarized below:

Equity Risk Premium	10.5-11.25%
Discounted Cash Flow	11.0-12.0%
Comparable Earnings	12.75-13.25%

In arriving at a reasonable return on equity for an average risk Canadian utility, I have given primary weight to the cost of attracting capital, as measured by both the equity risk premium and DCF tests. However, the comparable earnings test is entitled to significant weight in setting a fair return that balances both ratepayer and shareholder interests. Based on these results, a fair return for an average risk Canadian utility is in the range of 11.25-12.0%, or approximately 11.5%.

COST OF CAPITAL
LIST OF SCHEDULES

CHART I Trend in S&P/TSX Utilities and S&P/TSX Price Indices

- I Financial Parameters for Canadian Electric Utilities
- II Debt and Common Stock Quality Ratings of Major Investor-Owned Canadian Gas and Electric Utilities
- III Capital Structure Ratios of Major Investor-Owned Canadian Electric Utilities, Gas Distributors and Pipelines (2001)
- IV Debt Ratings, Business Profile Scores, Debt and Interest Coverage Ratios for U.S. Investor-Owned Electric Utilities
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- VI Trend in Interest Rates and Outstanding Bond Yields
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- XI Betas for Selected U.S. Electric Utilities

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- XIV Canadian and U.S. Utility Historic Equity Risk Premiums

- XV Equity Risk Premium Study for Selected U.S. Local Natural Gas Distribution Companies

- XVI Risk Measures for Selected U.S. Local Natural Gas Distribution Companies

- XVII Risk Measures for Selected U.S. Electric Utility Companies

- XVIII DCF Costs of Equity for Selected Electric Utility Companies

- XIX DCF Costs of Equity for Selected Electric Utility Companies

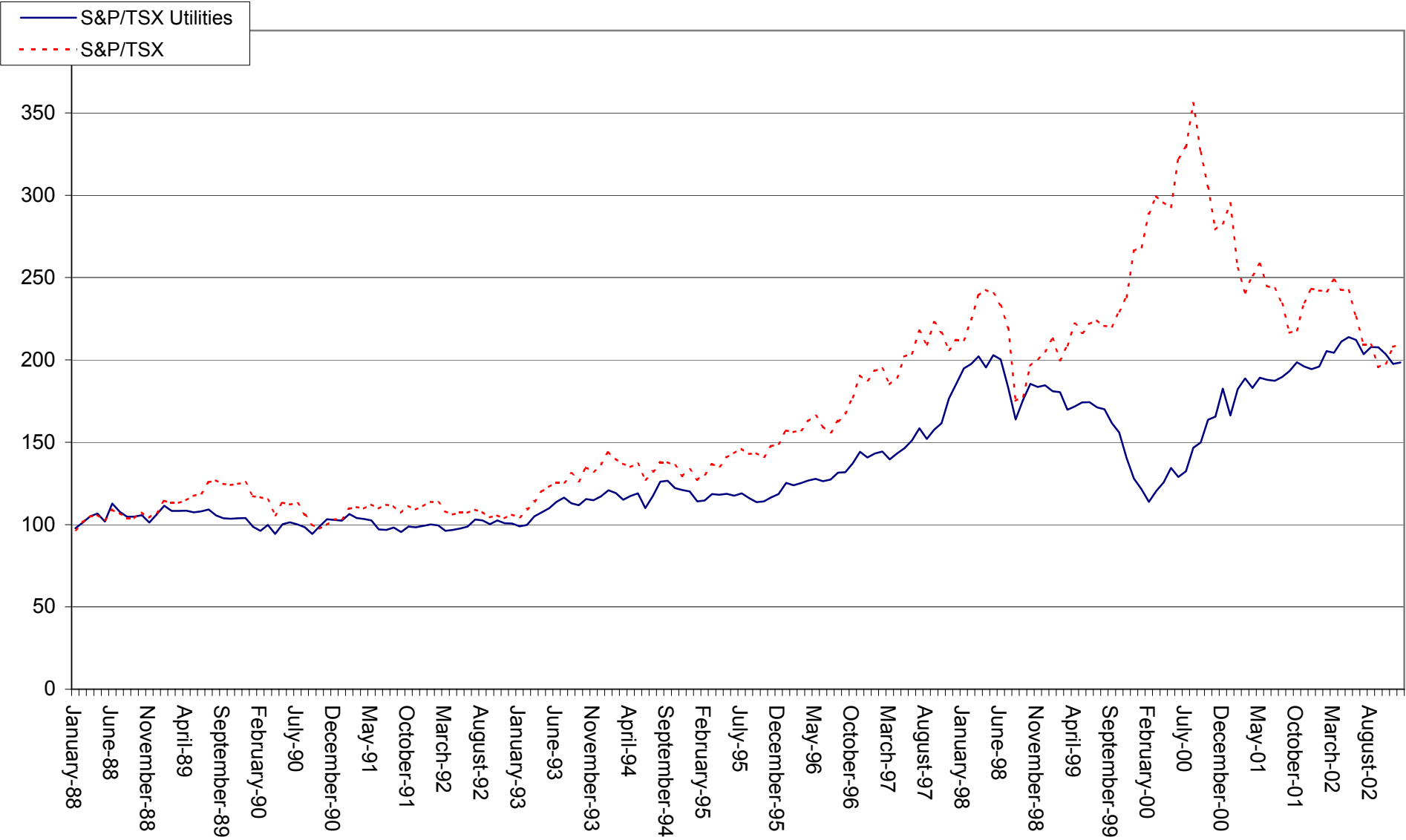
- XX Historic Market to Book Ratio for Selected U.S. Electric Utilities

- XXI Returns on Average Common Stock Equity for 15 Low Risk Canadian Industrials

- XXII Selected Indicators of Economic Activity

- XXIII Risk Measures for 15 Low Risk Canadian Industrials

TREND IN S&P/TSX UTILITIES AND S&P/TSX PRICE INDICES



FINANCIAL PARAMETERS FOR CANADIAN ELECTRIC UTILITIES

	DBRS Debt Rating	Debt Ratio ^{1/} (2001)	Pre-tax Interest Coverage		
			1999	2000	2001
<u>Provincially Owned and Guaranteed</u> ^{2/}					
BC Hydro	AA(low)	81.0	1.91	2.40	1.54
Hydro-Quebec	A	74.7	1.29	1.34	1.36
Manitoba Hydro	A	82.9	1.31	1.53	1.39
NB Power	A	105.3	1.10	1.10	1.20
Newfoundland and Labrador Hydro	BBB	68.2	1.51	1.17	1.39
Saskatchewan Power	A	60.0	1.71	1.85	1.39
Median	A	77.9	1.41	1.44	1.39
<u>Government Owned - Not Guaranteed</u>					
EPCOR Utilities	A(low)	63.2	1.84	1.98	3.29
Hydro One	A	56.1	2.45	2.50	2.65
Hydro Ottawa	A(low)	56.6	3.10	NMF	NMF
ENMAX Corporation	A(low)	19.1	4.15	2.62	10.53
Enersource Corporation (Hydro Mississauga)	A(low)	61.4	NMF	1.51	1.12
Toronto Hydro	A(low)	63.0	6.04	0.82	1.57
Veridian Corporation	A(low)	54.1	-0.70	0.18	0.42
Median	A(low)	56.6	2.78	1.75	2.11
<u>Investor Owned</u>					
AltaLink ^{3/}	A(high)	59.9	NA	NA	2.01
Aquila Networks Canada (Alberta)	A	56.3	NA	1.87	1.97
Aquila Networks Canada (BC)	BBB(high)	57.4	2.20	2.19	2.41
CU Inc.	A(high)	54.9	3.12	2.77	2.64
Newfoundland Power	A	56.2	2.49	2.57	2.70
Nova Scotia Power	A(low)	59.1	2.28	2.29	2.32
TransAlta Utilities	A(low)	52.3	2.63	2.00	6.12
Median	A	56.3	2.49	2.24	2.41

^{1/} Includes those preferred shares treated by debt rating agencies as debt equivalents
(e.g., term preferred shares, retractable preferred shares)

^{2/} Ratings are a flow - through of the ratings of the Province

^{3/} Values as of September 2002.

Source: DBRS, The Canadian Electric Industry in 2002.

**DEBT AND COMMON STOCK QUALITY RATINGS
OF MAJOR INVESTOR-OWNED CANADIAN GAS AND ELECTRIC UTILITIES**

<u>Company</u>	<u>Debt Rated</u>	<u>DBRS Bond Rating</u>	<u>S&P Bond Rating</u>	<u>CBS Stock Ranking</u>
Aquila Networks Canada (British Columbia) Inc.	Secured Debentures	BBB(high)	NR	NR
BC Gas Utility	Senior Secured	A	A-	Very conservative
	Senior Unsecured	A	BBB+	
CU Inc.	Senior Unsecured	A(high)	A+	Very conservative
Enbridge Gas Distribution Inc.	Senior Unsecured	A	A-	Very conservative
Enbridge Inc.	Senior Unsecured	A	A-	Very conservative
Gaz Metropolitain	Senior Secured	A	A	NR
Maritime Electric	Senior Secured	NR	A-	Very conservative
Newfoundland Power	Senior Secured	A	A	Very conservative
Nova Scotia Power	Senior Unsecured	A(low)	BBB+	Very conservative
Pacific Northern Gas	Senior Secured	BB(high)	NR ^{2/}	Average
TransAlta Utilities	Senior Secured	A	A-	Very conservative
	Senior Unsecured	A(low)	BBB+ ^{1/}	
TransCanada PipeLines Ltd.	Senior Unsecured	A	A-	Very conservative
Union Gas Limited	Senior Unsecured	A	A-	Very conservative
Westcoast Energy	Senior Unsecured	A(low)	A-	Very conservative

1/ Corporate Rating

2/ Withdrawn by Company; BB- prior to withdrawal

Note: Debt ratings are for utility; Stock rankings are for parent.

Source: DBRS Bond Ratings, Standard & Poor's, The Blue Book of CBS Stock Reports.

**CAPITAL STRUCTURE RATIOS OF MAJOR INVESTOR-OWNED
CANADIAN ELECTRIC UTILITIES, GAS DISTRIBUTORS AND PIPELINES
(2001)**

Company	Long-term Debt a/	Short-Term Debt	Preferred Stock Classified as Debt b/	Preferred Stock b/	Common Stock Equity c/
Electric Utilities					
Aquila Networks Canada (B.C.) Inc.	57.4	0.0	0.0	0.0	42.6
CU Inc.	52.4	0.1	0.0	7.7	39.7
Maritime Electric	46.8	11.8	0.0	0.0	41.5
Newfoundland Power	43.3	12.4	0.0	1.6	42.7
Nova Scotia Power	47.3	7.9	0.0	9.4	35.4
TransAlta Utilities	34.3	2.4	0.0	31.1 d/	32.2
Gas Distributors					
BC Gas Utility	58.7	9.7	0.0	0.0	31.6
Enbridge Consumers Gas	40.8	10.8	0.0	11.6 d/	36.8
Gaz Metropolitain	59.9	1.8	0.0	0.0	38.3
Pacific Northern Gas	48.3	5.1	0.0	2.9	43.7
Union Gas	51.9	16.1	0.0	3.3	28.7
Pipelines					
Enbridge Inc.	55.9	17.0	3.0	1.1	23.0
TransCanada PipeLines Ltd.	58.4	2.1	4.1	2.4	33.1
Westcoast Energy Inc.	64.9	7.5	0.0	5.6	21.9
Averages					
Electric Utilities	46.9	5.8	0.0	8.3	39.0
Gas Distributors	51.9	8.7	0.0	3.6	35.8
Electric / Gas Utilities	49.2	7.1	0.0	6.2	37.6
All Companies	51.5	7.5	0.5	5.5	35.1

a/ Includes current portion of long-term debt.

b/ Includes minority interest in preferred shares of subsidiary companies.

c/ Includes minority interest in common shares of subsidiary companies.

d/ Includes financing of inter-corporate investment in preferred securities. Common Equity ratios exclusive of transaction: Enbridge Gas Distribution, 33.0%; TransAlta Utilities, 45.3%

Source: Annual Reports to Stockholders.

**CAPITAL STRUCTURE RATIOS OF MAJOR INVESTOR-OWNED
CANADIAN ELECTRIC UTILITIES, GAS DISTRIBUTORS AND PIPELINES
(2001)**

Company	Long-term Debt a/	Preferred Stock Classified as Debt b/	Preferred Stock b/	Common Stock Equity c/
Electric Utilities				
Aquila Networks Canada (B.C.) Inc.	57.4	0.0	0.0	42.6
CU Inc.	52.5	0.0	7.7	39.8
Maritime Electric	53.0	0.0	0.0	47.0
Newfoundland Power	49.4	0.0	1.8	48.8
Nova Scotia Power	51.3	0.0	10.2	38.4
TransAlta Utilities	35.1	0.0	31.9 d/	33.0
Gas Distributors				
BC Gas Utility	65.0	0.0	0.0	35.0
Enbridge Consumers Gas	45.8	0.0	13.0 d	41.2
Gaz Metropolitain	61.0	0.0	0.0	39.0
Pacific Northern Gas	50.9	0.0	3.1	46.0
Union Gas	61.9	0.0	3.9	34.2
Pipelines				
Enbridge Inc.	67.3	3.7	1.3	27.7
TransCanada PipeLines Ltd.	59.6	4.2	2.4	33.8
Westcoast Energy Inc.	70.2	0.0	6.1	23.7
Averages				
Electric Utilities	49.8	0.0	8.6	41.6
Gas Distributors	56.9	0.0	4.0	39.1
Electric / Gas Utilities	53.0	0.0	6.5	40.4
All Companies	55.8	0.6	5.8	37.9

a/ Includes current portion of long-term debt.

b/ Includes minority interest in preferred shares of subsidiary companies.

c/ Includes minority interest in common shares of subsidiary companies.

d/ Includes financing of inter-corporate investment in preferred securities. Common Equity ratios exclusive of transaction: Enbridge Gas Distribution, 38.2%; TransAlta Utilities, 46.9%

Source: Annual Reports to Stockholders.

**DEBT RATINGS, BUSINESS PROFILE SCORES, DEBT AND INTEREST COVERAGE RATIOS
FOR U.S. INVESTOR-OWNED ELECTRIC UTILITIES**

	<u>S & P Rating</u>	<u>Business Profile Scores</u>	<u>Debt Ratio (1999-2001)</u>	<u>Average Pre-Tax Interest Coverage (1999-2001)</u>
Madison Gas & Electric Co.	AA	5	50.1	3.9
Wisconsin Public Service Corp.	AA-	4	46.3	3.6
Median (AA)		5	48.2	3.8
Ameren Corp.	A+	5	47.0	5.0
Central Illinois Public Service Co.	A+	3	51.6	3.6
Consolidated Edison Co. of New York Inc.	A+	3	55.6	3.3
Duke Energy Corp.	A+	5	47.0	4.2
Orange and Rockland Utilities Inc.	A+	3	58.6	2.6
Otter Tail Power Co.	A+	6	46.4	4.1
San Diego Gas & Electric Co.	A+	5	53.5	3.3
Union Electric Co.	A+	4	39.9	5.7
Alabama Power Co.	A	4	49.3	3.6
Boston Edison Co.	A	3	62.3	2.6
Cambridge Electric Light Co.	A	3	39.4	2.0
Central Hudson Gas & Electric Corp.	A	3	44.7	3.3
Commonwealth Electric Co.	A	3	62.9	1.5
Florida Power & Light Co.	A	4	42.8	4.3
FPL Group Inc.	A	6	52.6	3.6
Georgia Power Co.	A	4	45.8	4.6
Gulf Power Co.	A	4	46.3	4.3
Massachusetts Electric Co.	A	3	44.7	3.8
MidAmerican Energy Co.	A	4	46.1	4.3
Mississippi Power Co.	A	4	47.4	4.1
Narragansett Electric Co.	A	3	41.0	3.5
National Grid USA	A	3	47.8	3.6
New England Power Co.	A	3	55.2	4.2
Niagara Mohawk Power Corp.	A	4	69.0	1.0
NSTAR	A	3	82.3	1.5
Savannah Electric & Power Co.	A	4	47.3	3.9
SCANA Corp.	A	4	57.3	2.5
South Carolina Electric & Gas Co.	A	4	45.7	3.9
Southern Co.	A	4	48.8	3.3
Virginia Electric & Power Co.	A	4	55.7	3.0
Wisconsin Electric Power Co.	A	4	50.3	3.8
Wisconsin Power & Light Co.	A	4	54.9	2.6
Alliant Energy Corp.	A-	5	56.7	2.3
Baltimore Gas & Electric Co.	A-	3	60.1	2.4
Commonwealth Edison Co.	A-	4	49.1	3.2
Delmarva Power & Light Co.	A-	3	59.2	3.4
Empire District Electric Co.	A-	5	62.4	1.8
Exelon Corp.	A-	6	51.8	4.1
IDACORP Inc.	A-	5	54.2	3.6
Idaho Power Co.	A-	4	54.0	3.1
OGE Energy Corp.	A-	5	60.7	2.8
Oklahoma Gas & Electric Co.	A-	4	52.9	4.2
PPL Electric Utilities Corp.	A-	4	64.7	3.4
Sempra Energy	A-	4	59.2	3.0
Southern Indiana Gas & Electric Co.	A-	5	50.6	4.1
Tampa Electric Co.	A-	4	46.5	4.0
TECO Energy Inc.	A-	5	61.6	2.6
Wisconsin Energy Corp.	A-	5	62.4	2.4
Median (A)		4	52.2	3.5

**DEBT RATINGS, BUSINESS PROFILE SCORES, DEBT AND INTEREST COVERAGE RATIOS
FOR U.S. INVESTOR-OWNED ELECTRIC UTILITIES**

	S & P Rating	Business Profile Scores	Debt Ratio (1999-2001)	Average Pre-Tax Interest Coverage (1999-2001)
Allegheny Energy Inc.	BBB+	5	60.8	3.4
ALLETE Inc.	BBB+	7	59.0	3.1
American Electric Power Co. Inc.	BBB+	5	66.3	2.0
Appalachian Power Co.	BBB+	3	61.4	2.6
Arizona Public Service Co.	BBB+	3	56.3	3.4
Atlantic City Electric Co.	BBB+	3	63.5	2.2
Central Power & Light Co.	BBB+	2	53.0	3.4
Cincinnati Gas & Electric Co.	BBB+	4	52.5	4.8
Cinergy Corp.	BBB+	5	60.9	3.3
Cleco Corp.	BBB+	6	61.4	3.2
Columbus Southern Power Co.	BBB+	2	56.8	4.2
Conectiv	BBB+	4	70.0	2.4
Connecticut Light & Power Co.	BBB+	4	70.0	0.4
Dayton Power & Light Co.	BBB+	4	37.5	6.6
Detroit Edison Co.	BBB+	6	55.6	2.8
Dominion Resources Inc.	BBB+	5	62.6	2.0
DPL Inc.	BBB+	6	57.7	4.2
DTE Energy Co.	BBB+	6	58.1	2.1
Florida Power Corp.	BBB+	4	53.3	3.3
Florida Progress Corp.	BBB+	5	59.2	1.8
Hawaiian Electric Co.	BBB+	6	47.7	3.1
Indiana Michigan Power Co.	BBB+	4	72.6	1.1
Kentucky Power Co.	BBB+	3	59.8	2.2
Kentucky Utilities Co.	BBB+	4	47.0	4.4
LG&E Energy Corp.	BBB+	6	59.9	2.5
Louisville Gas & Electric Co.	BBB+	4	46.6	5.1
Monongahela Power Co.	BBB+	2	50.3	3.9
Northeast Utilities	BBB+	5	66.2	1.0
Northern States Power Wisconsin	BBB+	4	46.1	3.5
Northwestern Corp.	BBB+	5	59.1	0.3
Northwestern Energy LLC	BBB+	4	43.8	3.9
Ohio Power Co.	BBB+	2	58.8	3.2
Portland General Electric Co.	BBB+	4	49.4	2.9
Potomac Electric Power Co.	BBB+	3	61.6	2.8
Progress Energy Inc.	BBB+	5	55.8	3.2
PSI Energy Inc.	BBB+	4	59.6	3.3
Public Service Co. of New Hampshire	BBB+	5	69.9	3.1
Public Service Co. of Oklahoma	BBB+	3	52.0	3.3
Reliant Energy Inc.	BBB+	3	63.3	2.6
Rochester Gas & Electric Corp.	BBB+	5	51.6	3.1
Southwestern Electric Power Co.	BBB+	3	49.5	3.0
TXU Corp.	BBB+	5	70.2	1.9
Union Light Heat & Power Co.	BBB+	4	47.4	5.8
West Penn Power Co.	BBB+	2	35.7	4.1
West Texas Utilities Co.	BBB+	2	57.7	2.4
Western Massachusetts Electric Co.	BBB+	4	68.9	0.4
Aquila Inc.	BBB	6	58.7	2.6
Bangor Hydro-Electric Co.	BBB	5	58.2	2.0
Cleveland Electric Illuminating Co.	BBB	6	72.3	2.3
DQE Inc.	BBB	5	61.1	1.7
Duquesne Light Co.	BBB	4	62.1	2.8
Entergy Arkansas Inc.	BBB	6	58.4	2.8
Entergy Corp.	BBB	6	53.4	2.6
Entergy Louisiana Inc.	BBB	6	56.3	2.7
Entergy Mississippi Inc.	BBB	7	56.7	2.1
Entergy New Orleans Inc.	BBB	7	61.3	1.7
FirstEnergy Corp.	BBB	6	64.8	2.4
GPU Inc.	BBB	5	63.1	2.6

DEBT RATINGS, BUSINESS PROFILE SCORES, DEBT AND INTEREST COVERAGE RATIOS
FOR U.S. INVESTOR-OWNED ELECTRIC UTILITIES

	S & P Rating	Business Profile Scores	Debt Ratio (1999-2001)	Average Pre-Tax Interest Coverage (1999-2001)
Hawaiian Electric Industries Inc.	BBB	6	53.7	2.6
Jersey Central Power & Light Co.	BBB	4	38.1	3.5
Kansas City Power & Light Co.	BBB	6	57.0	2.1
Metropolitan Edison Co.	BBB	5	41.5	3.7
NiSource Inc.	BBB	4	69.0	1.8
Northern Indiana Public Service Co.	BBB	5	54.7	4.9
Northern States Power Co.	BBB	4	56.0	3.1
Ohio Edison Co.	BBB	6	56.3	2.8
Pennsylvania Electric Co.	BBB	5	40.3	4.0
Pinnacle West Capital Corp.	BBB	5	58.0	3.1
PPL Corp.	BBB	7	67.1	3.0
Public Service Co. of Colorado	BBB	4	54.1	2.9
Public Service Electric & Gas Co.	BBB	3	57.4	3.5
Public Service Enterprise Group Inc.	BBB	6	66.0	3.2
Southwestern Public Service Co.	BBB	4	48.2	3.9
Toledo Edison Co.	BBB	6	71.0	2.0
Xcel Energy Inc.	BBB	6	62.9	2.4
Central Illinois Light Co.	BBB-	4	44.9	2.7
Central Vermont Public Service Corp.	BBB-	6	57.1	2.1
El Paso Electric Co.	BBB-	6	64.8	2.1
Entergy Gulf States Inc.	BBB-	6	54.0	2.5
Green Mountain Power Corp.	BBB-	7	61.8	1.6
Indianapolis Power & Light Co.	BBB-	4	46.3	5.7
IPALCO Enterprises Inc.	BBB-	4	66.3	4.4
Mirant Corp.	BBB-	7	60.0	2.1
Public Service Co. of New Mexico	BBB-	6	55.9	3.2
Puget Sound Energy Inc.	BBB-	5	64.0	2.2
System Energy Resources Inc.	BBB-	7	55.7	2.1
Texas-New Mexico Power Co.	BBB-	5	55.4	2.6
Median (BBB)		5	58.0	2.8
Median (all U.S. Electrics)	BBB+	4	56.3	3.1

Note: Excludes all utilities with debt ratings below investment grade.

Source: Standard & Poor's Credit Stats: Electric Utilities (August 20, 2002); Standard & Poor's Utilities and Perspectives (March 3, 2003).

EQUITY RETURN AWARDS AND CAPITAL STRUCTURES ADOPTED BY
REGULATORY BOARDS FOR INVESTOR-OWNED CANADIAN UTILITIES
(Percentages)

	<u>Decision Date</u> (1)	<u>Order/ File Number</u> (2)	<u>Debt</u> (3)	<u>Preferred Stock</u> (4)	<u>Deferred Taxes</u> (5)	<u>Common Stock Equity</u> (6)	<u>Equity Return</u> (7)	<u>Forecast 30-Year Bond Yield</u> (8)
Electrics								
Aquila Networks Canada (B.C.) Inc	11/02	L-46-02	58.90	0.00	1.10	40.00	9.82	5.92
ATCO Electric a/	10/97	U97065	48.10	16.20		35.70	11.25	7.75
Maritime Electric b/	10/01	EC2001-608	--	--		40.00	11.00	N/A
Newfoundland Power	12/01	PU 28(2001-2002)	53.55	1.93		44.52	9.05	5.50
Nova Scotia Power	10/02	NSUAR-B-NSPI-P-87	55.70	9.30		35.00	10.15	5.95 d/
TransAlta Utilities (Integrated) c/	11/99	U99099	49.50	9.50		41.00	9.25	5.75
Generation	11/99	U99099	50.50	9.50		40.00	9.25	5.75
Transmission	11/99	U99099	55.50	9.50		35.00	9.25	5.75
Distribution	11/99	U99099	36.00	9.50		54.50	9.25	5.75
Gas Distributors								
Atco Gas and Pipelines e/	12/01	2001-96	54.25	6.52		39.23	9.75	6.00
B.C. Gas	11/02	L-46-02	57.64	9.36		33.00	9.42	5.92
Enbridge Gas Distribution Inc	5/01	RP-2000	61.81	3.19		35.00	9.54	5.77
Gaz Metropolitain	9/02	D-2002-196	54.00	7.50		38.50	9.89	6.07
Northwestern Utilities	1/94	E-94001	38.74	26.74		34.52	11.875	8.00
Pacific Northern Gas	11/02	L-46-02	60.58	3.41		36.00	10.17	5.92
Union Gas	1/99; 7/01	RP-1999-0017	61.09	3.91		35.00	9.95	6.11
Gas Pipelines								
Alberta Natural Gas	12/02	RH-2-94	70.00	0.00		30.00	9.79	5.98
Foothills Pipe Lines (Yukon) Ltd.	12/02	RH-2-94	70.00	0.00		30.00	9.79	5.98
TransCanada PipeLines	12/02	RH-2-94	60.88	9.12		30.00	9.79	5.98
Trans Quebec & Maritimes Pipeline	12/02	RH-2-94	70.00	0.00		30.00	9.79	5.98
Westcoast Energy	12/02	RH-2-94	63.39	1.61		35.00	9.79	5.98

a/ Superseded by settlements for 1999/2000, and 2001/2002; ROEs and capital structures not specified.

b/ Maritime Electric's ROE and common equity ratio are set by legislation.

c/ Superseded by subsequent settlements and sale of distribution assets to Utilicorp Networks Canada (Alberta); ROE and capital structure not specified.

d/ Average of experts' estimates.

e/ The equity ratios for Atco Gas and Atco Pipelines are 37% and 45.5%, respectively.

Source: Board Decisions.

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**RATES OF RETURN ON COMMON EQUITY ADOPTED BY
REGULATORY BOARDS FOR INVESTOR-OWNED CANADIAN UTILITIES**

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>
Electrics														
Aquila Networks Canada (B.C.) Inc	13.50	NA	11.75	11.50	11.00	12.25	11.25	10.50	10.25	9.50	10.00	9.75	9.53	9.82
ATCO Electric	13.50	13.50	13.25	11.88	NA	NA	11.25	b/	b/	b/	b/	b/	b/	NA
Newfoundland Power	13.95	13.25	NA	NA	NA	NA	11.00	NA	9.25	9.25	9.59	9.59	9.05	NA
Nova Scotia Power	--	--	--	11.75	NA	NA	10.75	NA	NA	NA	NA	NA	10.15	NA
TransAlta Utilities	13.50	13.50	13.25	11.88	NA	12.25	11.25	b/	c/	9.25	9.25	NA	NA	NA
Average of Electrics	13.61	13.42	12.75	11.75	11.00	12.25	11.10	10.50	9.75	9.33	9.61	9.67	9.58	9.82
LDCs														
BC Gas Utility	NA	NA	12.25	NA	10.65	12.00	11.00	10.25	10.00	9.25	9.50	9.25	9.13	9.42
Canadian Western / Atco Gas	13.25	13.25	12.25	12.25	NA	NA	NA	10.50	9.38	NA	NA	9.75	9.75	NA
Centra Gas Ontario	13.50	13.75	13.50	12.50	11.85	12.13	NA	11.25	10.69	a/	a/	a/	a/	NA
Enbridge Gas Distribution Inc	13.25	13.13	13.13	12.30	11.60	11.65	11.88	11.50	10.30	9.51	9.73	9.54	NA	NA
Gaz Metro	14.25	14.25	14.00	12.50	12.00	12.00	12.00	11.50	10.75	9.64	9.72	9.60	9.67	9.89
Northwestern Utilities	NA	13.75	13.75	11.88	11.88	NA	NA	NA	NA	NA	NA	NA	NA	NA
Pacific Northern Gas	15.00	14.00	13.25	NA	11.50	12.75	11.75	11.00	10.75	10.00	10.25	10.00	9.88	10.17
Union Gas	13.75	13.50	13.50	13.00	12.50	11.75	11.75	11.00	10.44	9.61	9.95	9.95	NA	NA
Average of LDCs	13.83	13.66	13.20	12.40	11.71	12.05	11.68	11.00	10.33	9.60	9.83	9.68	9.61	9.83
Gas Pipelines														
TransCanada	13.25	13.50	13.25	12.25	11.25	12.25	11.25	10.67	10.21	9.58	9.90	9.61	9.53	9.79
Westcoast Energy	13.25	13.75	12.50	12.25	11.50	12.25	11.25	10.67	10.21	9.58	9.90	9.61	9.53	9.79
Average of Gas Pipelines	13.25	13.63	12.88	12.25	11.38	12.25	11.25	10.67	10.21	9.58	9.90	9.61	9.53	9.79
Average of All Companies	13.66	13.59	13.05	12.16	11.57	12.13	11.36	10.88	10.20	9.52	9.78	9.67	9.58	9.81

Note: A rate freeze was in effect for BC Gas in 1990 and 1991, BCUC regulation resumed in late 1991
Nova Scotia Power was privatized in 1992

a/ Merged with Union Gas.

b/ Negotiated settlement, details not available

c/ Negotiated settlement, implicit ROE made public is 10.5%

Source: Regulatory Decisions

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SCHEDULE VI
K. C. McShane

TREND IN INTEREST RATES AND OUTSTANDING BOND YIELDS
(Percent Per Annum)

Year	Government Securities						Canada Bonds Over 10 Years c/	Canadian Inflation Indexed Bonds	Scotia Capital Long-Term Corporates	Canadian A-Rated Utility Bonds d/	Exchange Rates (Canadian dollar in U.S. funds)	
	3-Month Bills		10-Year Bonds		Long-Term Bonds							
	Canadian	U.S. a/	Canadian	U.S.	Canadian	U.S. b/						
1976	8.87	5.00		7.61	9.61	7.86	9.18			10.61	1.01	
1977	7.33	5.26		7.42	9.15	7.67	8.70			9.95	0.94	
1978	8.68	7.22		8.41	9.57	8.49	9.28		10.10	10.16	0.88	
1979	11.68	####		9.44	10.50	9.29	10.21		10.91	11.08	0.85	
1980	12.80	####		11.46	14.13	11.30	12.48		13.28	13.46	0.86	
1981	17.72	####		13.91	15.59	13.44	15.22		16.32	16.26	0.83	
1982	13.62	####	13.69	13.00	14.13	12.76	14.26		15.86	15.84	0.81	
1983	9.32	8.63	11.43	11.10	12.08	11.18	11.79		12.74	12.85	0.81	
1984	11.06	9.58	12.73	12.44	13.00	12.39	12.75		13.50	13.56	0.77	
1985	9.43	7.49	10.83	10.62	11.20	10.79	11.04		11.74	11.71	0.73	
1986	8.97	5.97	9.12	7.68	9.30	7.80	9.52		10.36	10.42	0.72	
1987	8.15	5.82	9.50	8.39	9.75	8.59	9.95		10.71	11.00	0.75	
1988	9.48	6.69	9.83	8.85	10.05	8.96	10.24		10.93	11.20	0.81	
1989	12.04	8.12	9.80	8.49	9.66	8.45	9.92		10.81	11.05	0.84	
1990	12.80	7.51	10.76	8.55	10.69	8.61	10.85		11.91	12.13	0.86	
1991	8.73	5.42	9.42	7.86	9.72	8.14	9.76		10.80	11.00	0.87	
1992	6.59	3.45	8.05	7.01	8.68	7.67	8.77	4.62	9.90	10.01	0.83	
1993	4.84	3.02	7.22	5.87	7.86	6.59	7.85	4.28	8.85	9.08	0.77	
1994	5.54	4.34	8.43	7.08	8.69	7.37	8.63	4.41	9.44	9.81	0.73	
1995	6.89	5.44	8.08	6.58	8.41	6.88	8.28	4.68	9.02	9.29	0.73	
1996	4.21	5.04	7.20	6.44	7.75	6.73	7.50	4.61	8.11	8.38	0.73	
1997	3.26	5.11	6.11	6.32	6.66	6.58	6.42	4.14	6.95	7.19	0.72	
1998	4.73	4.79	5.30	5.26	5.59	5.54	5.47	4.02	6.22	6.38	0.67	
1999	4.69	4.70	5.55	5.69	5.72	5.91	5.69	4.07	6.64	6.92	0.67	
2000	5.45	5.85	5.89	5.98	5.71	5.88	5.89	3.69	7.13	7.02	0.67	
2001	3.78	3.34	5.49	4.99	5.78	5.51	5.76	3.59	7.09	7.25	0.65	
2002	2.55	1.63	5.27	4.56	5.67	5.38	5.65	3.49	6.98	7.22	0.64	
2002	Jan	1.96	1.76	5.44	5.07	5.68	5.44	5.74	3.73	6.88	7.12	0.63
	Feb	2.06	1.79	5.33	4.88	5.70	5.42	5.70	3.72	6.87	7.23	0.62
	Mar	2.27	1.79	5.78	5.42	5.97	5.98	6.00	3.68	7.15	7.35	0.63
	Apr	2.40	1.77	5.61	5.11	5.90	5.73	5.87	3.60	7.02	7.20	0.64
	May	2.61	1.74	5.50	5.08	5.79	5.76	5.77	3.53	6.97	7.16	0.65
	June	2.71	1.70	5.43	4.86	5.81	5.67	5.80	3.43	6.99	7.06	0.66
	July	2.81	1.71	5.23	4.51	5.73	5.45	5.70	3.45	7.19	7.32	0.63
	Aug	2.94	1.69	5.08	4.14	5.51	5.08	5.48	3.39	6.99	7.20	0.64
	Sept	2.75	1.57	4.90	3.63	5.44	4.80	5.39	3.24	6.84	7.27	0.63
	Oct	2.71	1.44	5.04	3.93	5.56	5.13	5.53	3.45	7.17	7.44	0.64
	Nov	2.71	1.33	5.12	4.22	5.53	5.20	5.51	3.42	6.96	7.25	0.64
	Dec	2.66	1.22	4.79	3.83	5.36	4.91	5.31	3.29	6.73	7.01	0.63
2003	Jan	2.82	1.18	5.02	4.00	5.47	4.97	5.43	3.21	6.85	7.13	0.66
	Feb	2.92	1.20	4.94	3.71	5.44	4.78	5.38	3.00	6.81	7.17	0.67

a/ Rates on new issues.

b/ 20-year constant maturities for 1974-1978; 30-year maturities 1978-2001, long-term average (25 years and above), February 2001 forward. Series represents yields on the more actively traded issues adjusted to constant maturities by the U.S. Treasury based on daily closing bids.

c/ Terms to maturity of 10 years or more.

d/ Series is comprised of the CBRS Utilities Index through 1995; CBRS 30-year Utilities Index from 1996- August 2000; a series of liquid long-term utility bonds maintained by Foster Associates from September 2000 forward.

Note: Monthly data reflect rate in effect at end of month

Source: Bank of Canada Review; CBRS; Globe and Mail; Annual Statistical Digest (Federal Reserve System); Federal Reserve Bulletin (various issues).

**CANADIAN AND U.S. POST-WWII HISTORIC EQUITY
RISK PREMIUMS**

Canada (1947-2001)			
Average	Stock Return	Bond Return	Risk Premium
Arithmetic	12.3	6.8	5.5
Compound	11.1	6.3	4.7
United States (1947-2001)			
Average	Stock Return	Bond Return	Risk Premium
Arithmetic	13.7	6.1	7.5
Compound	12.4	5.6	6.8

Source: Canadian Institute of Actuaries, Report on Canadian Economic Statistics;
Ibbotson Associates, Stocks, Bonds, Bills and Inflation.

SCHEDULE VIII
K. C. MsChane

BETAS FOR REGULATED CANADIAN UTILITIES

<u>COMPANY</u>	RAW BETAS FIVE YEAR PERIOD ENDING										
	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Electric and Gas Distributors											
BC Gas	0.41	0.41	0.54	0.59	0.54	0.47	0.48	0.36	0.25	0.18	0.12
Canadian Utilities	0.45	0.45	0.54	0.48	0.55	0.63	0.62	0.54	0.38	0.27	0.19
Emera	N/A	N/A	N/A	N/A	0.52 ^{2/}	0.40	0.55	0.41	0.27	0.20	0.15
Enbridge	0.23	0.24	0.26	0.32	0.44	0.43	0.48	0.26	0.07	-0.10	-0.18
Fortis	0.41	0.35	0.44	0.51	0.37	0.30	0.49	0.33	0.23	0.14	0.13
TransAlta Corporation	0.36	0.44	0.55	0.59	0.57	0.46	0.54	0.28	0.05	0.08	0.09
TransCanada Pipelines	0.49	0.40	0.57	0.56	0.52	0.36	0.55	0.21	0.15	-0.08	-0.09
Mean	0.34	0.33	0.41	0.44	0.43	0.44	0.53	0.34	0.20	0.10	0.06
Median	0.41	0.40	0.54	0.51	0.52	0.43	0.54	0.33	0.23	0.14	0.12
TSE Gas/Electric Index 3/	0.35	0.42	0.48	0.52	0.52	0.46	0.55	0.38	0.21	0.17	NA
S&P/TSX Utilities	0.72	0.55	0.63	0.67	0.65	0.53	0.55	0.30	0.14	-0.03	-0.06
<u>COMPANY</u>	ADJUSTED BETAS 1/ FIVE YEAR PERIOD ENDING										
	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Electric and Gas Distributors											
BC Gas	0.60	0.60	0.69	0.73	0.69	0.64	0.65	0.57	0.50	0.45	0.41
Canadian Utilities	0.63	0.63	0.69	0.65	0.70	0.75	0.75	0.69	0.58	0.51	0.46
Emera	N/A	N/A	N/A	N/A	0.68	0.60	0.70	0.60	0.51	0.46	0.43
Enbridge	0.48	0.49	0.50	0.54	0.62	0.62	0.65	0.50	0.38	0.26	0.21
Fortis	0.60	0.56	0.62	0.67	0.58	0.53	0.66	0.55	0.48	0.42	0.42
TransAlta Corporation	0.57	0.62	0.70	0.73	0.71	0.64	0.69	0.52	0.36	0.38	0.39
TransCanada Pipelines	0.66	0.60	0.71	0.71	0.68	0.57	0.70	0.47	0.43	0.28	0.27
Mean	0.51	0.50	0.56	0.57	0.67	0.62	0.69	0.56	0.46	0.40	0.37
Median	0.60	0.60	0.69	0.67	0.68	0.62	0.69	0.55	0.48	0.42	0.41
TSE Gas/Electric Index 3/	0.56	0.61	0.65	0.68	0.68	0.64	0.70	0.58	0.47	0.44	NA
S&P/TSX Utilities	0.81	0.70	0.75	0.78	0.77	0.69	0.70	0.53	0.42	0.31	0.29

1/ Adjusted beta = "raw" beta * 67% + market beta of 1.0 * 33%.

2/ Beta is based on 51 months

3/ TSE Gas/Electric index discontinued April 2002.

Source: TSE Review.

5-YEAR PRICE BETAS FOR S&P/TSX SECTOR INDICES

	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Consumer Discretionary	0.91	0.81	0.82	0.82	0.80	0.73	0.69	0.68	0.73
Consumer Staples	0.75	0.68	0.65	0.62	0.60	0.44	0.23	0.10	0.08
Energy	0.68	0.93	0.92	0.97	0.85	0.90	0.66	0.49	0.43
Financials	1.14	0.93	1.02	0.94	1.12	1.00	0.78	0.66	0.66
Health Care	0.84	0.35	0.39	0.60	1.01	1.00	1.09	0.98	0.99
Industrials	1.15	1.20	1.10	0.97	0.93	0.78	0.72	0.82	0.86
Information Technology	1.12	1.26	1.36	1.57	1.41	1.55	1.78	2.13	2.28
Materials	1.26	1.39	1.27	1.32	1.12	1.04	0.74	0.60	0.57
Telecommunication Services	0.61	0.56	0.64	0.64	0.92	1.11	0.92	0.94	0.93
Utilities	0.63	0.67	0.65	0.53	0.55	0.30	0.14	-0.03	-0.06

Source: Toronto Stock Exchange

STANDARD DEVIATIONS OF MARKET RETURNS
FOR 10 SECTOR INDICES OF S&P/TSX

<u>Index</u>	<u>1993-97</u>		<u>1994-98</u>		<u>1995-99</u>		<u>1996-00</u>		<u>1997-01</u>		<u>1998-02</u>	
S&P / TSX	3.6	%	4.7	%	4.8	%	5.4		5.9	%	5.8	%
<u>10 Sector Indices</u>												
Consumer Discretionary	3.7		4.4		4.6		5.0		5.4		5.7	
Consumer Staples	3.6		4.0		3.7		4.0		4.2		4.8	
Energy	5.6		6.2		7.3		8.0		8.3		8.1	
Financials	4.3		5.9		5.9		6.2		6.2		6.1	
Health Care	6.6		7.7		8.2		9.4		9.0		9.4	
Industrials	4.1		4.9		4.7		5.1		6.5		7.2	
Information Technology	8.0		9.2		10.4		12.3		15.2		17.1	
Materials	5.9		7.0		7.2		7.3		7.4		7.2	
Telecommunication Services	3.7		5.8		7.4		7.9		8.5		8.7	
Utilities	3.1		3.8		4.0		4.8		5.1		4.9	
Mean	4.9		5.9		6.3		7.0		7.6		7.9	
Median	4.2		5.9		6.6		6.8		6.9		7.2	

Source: Toronto Stock Exchange

BETAS FOR SELECTED U.S. ELECTRIC UTILITIES

<u>Companies</u>	<u>"Raw" Betas</u> <u>Five-Year Period Ending</u>		<u>Value Line</u>	<u>Bloomberg</u>
	<u>1998</u>	<u>2002</u>		
AMEREN CORP	0.36	0.00	0.60	0.57
AMERICAN ELECTRIC POWER	0.19	0.06	0.90	0.72
EXELON CORP	0.22	-0.03	0.70	0.51
FIRSTENERGY CORP	0.38	0.02	0.65	0.53
GREAT PLAINS ENERGY INC	0.30	0.39	0.70	0.67
IDACORP INC	0.32	0.24	0.70	0.69
PINNACLE WEST CAPITAL	0.27	0.15	0.70	0.80
PUGET ENERGY INC	0.32	0.05	0.60	0.61
SOUTHERN CO	0.15	-0.45	NMF	0.36
Mean	0.28	0.05	0.69	0.61
Median	0.30	0.05	0.70	0.61

Source: S&P Research Insight; Value Line (12/6/02, 1/3/03, 2/14/03); Bloomberg.com (March 2003).

HISTORIC VALUE LINE BETAS FOR
SELECTED U.S. ELECTRIC UTILITIES

	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
AMEREN CORP.	0.65	0.65	0.65	0.75	0.70	0.65	0.50	0.55	0.55	0.60
AMERICAN ELECTRIC POWER	0.70	0.75	0.75	0.70	0.70	0.55	0.45	0.55	0.55	0.90
EXELON CORP	0.70	0.75	0.70	0.85	0.85	0.65	0.65	NMF	NMF	0.70
FIRSTENERGY CORP	0.80	0.85	0.75	0.75	0.80	0.70	0.50	0.55	0.55	0.65
GREAT PLAINS ENERGY INC.	0.60	0.65	0.65	0.80	0.75	0.80	0.60	0.60	0.55	0.70
IDACORP INC.	0.60	0.65	0.60	0.70	0.70	0.65	0.50	0.50	0.50	0.60
PINNACLE WEST CAPITAL	0.90	0.95	0.90	0.80	0.75	0.70	0.45	0.45	0.45	0.55
PUGET ENERGY INC.	0.65	0.65	0.60	0.70	0.70	0.70	0.55	0.55	0.55	0.60
SOUTHERN CO.	0.65	0.65	0.65	0.70	0.70	0.50	0.45	0.50	NMF	NMF
Mean	0.69	0.73	0.69	0.75	0.74	0.66	0.52	0.53	0.53	0.66
Median	0.65	0.65	0.65	0.75	0.70	0.65	0.50	0.55	0.55	0.63

Source: Value Line, 4th Quarter issues.

**BETAS FOR REGULATED CANADIAN UTILITIES
(EXCLUDING NORTEL)**

	Raw Betas Five-Year Period Ending			Adjusted Betas Five-Year Period Ending		
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
BC Gas	0.41	0.35	0.28	0.60	0.56	0.52
Canadian Utilities	0.57	0.46	0.38	0.71	0.64	0.58
Emera	0.43	0.35	0.30	0.62	0.56	0.53
Enbridge	0.29	0.13	0.05	0.52	0.42	0.36
Fortis	0.36	0.28	0.28	0.57	0.52	0.52
TransAlta Corporation	0.27	0.32	0.35	0.51	0.54	0.56
TransCanada Pipelines	0.40	0.15	0.15	0.60	0.43	0.43
Mean	0.39	0.29	0.26	0.59	0.53	0.50
Median	0.40	0.32	0.28	0.60	0.54	0.52
TSE Gas/Electric Index	0.40	0.37	NA	0.60	0.58	NA
S&P/TSX Utilities	0.35	0.18	0.16	0.56	0.45	0.44

Source: TSE Review

**CANADIAN AND U.S. UTILITY
HISTORIC EQUITY RISK PREMIUMS**

TSE GAS/ELECTRIC INDEX (1956-2001)			
Holding Period	Stock Return	Bond Return	Risk Premium
Arithmetic	12.6	7.7	4.9
Compound	11.6	7.2	4.4
S&P / MOODY'S ELECTRIC INDEX (1947-2001)			
Average	Stock Return	Bond Return	Risk Premium
Arithmetic	11.5	6.1	5.4
Compound	10.3	5.6	4.7

Sources: TSE Review, Bank of Canada Review, Standard & Poor's Analysts' Handbook, Ibbotson Associates, Stocks, Bonds, Bills and Inflation, Mergent Corporate News Reports.

**EQUITY RISK PREMIUM STUDY FOR
SELECTED U.S. LOCAL NATURAL GAS DISTRIBUTION COMPANIES
(Quarterly Averages of Monthly Data)**

	<u>Dividend Yields 1/</u>	<u>I/B/E/S EPS Growth Forecast</u>	<u>DCF Cost</u>	<u>30-Year Treasury Yield</u>	<u>Risk Premium</u>
1993 1Q	5.4	6.5	11.9	7.0	4.9
2Q	5.2	6.4	11.6	6.9	4.7
3Q	4.9	6.5	11.4	6.3	5.1
4Q	5.3	6.0	11.2	6.2	5.0
1994 1Q	5.4	5.4	10.8	6.7	4.1
2Q	5.8	5.6	11.4	7.3	4.0
3Q	6.0	5.6	11.6	7.6	4.0
4Q	6.3	5.2	11.5	7.9	3.6
1995 1Q	6.1	4.9	11.0	7.6	3.4
2Q	5.9	5.1	11.0	6.9	4.1
3Q	5.8	5.0	10.8	6.7	4.1
4Q	5.4	5.1	10.5	6.2	4.3
1996 1Q	5.3	5.2	10.5	6.4	4.1
2Q	5.3	5.2	10.5	7.0	3.6
3Q	5.2	5.3	10.5	7.0	3.5
4Q	4.9	5.4	10.3	6.6	3.7
1997 1Q	5.1	5.2	10.3	6.9	3.4
2Q	5.0	5.2	10.2	6.9	3.3
3Q	4.8	5.3	10.1	6.5	3.6
4Q	4.5	5.5	10.0	6.1	4.0
1998 1Q	4.5	5.9	10.3	5.9	4.4
2Q	4.5	5.9	10.4	5.8	4.6
3Q	4.8	6.0	10.8	5.3	5.5
4Q	4.4	5.8	10.2	5.2	5.0
1999 1Q	5.0	5.8	10.8	5.5	5.3
2Q	4.9	5.6	10.6	5.8	4.8
3Q	4.9	5.6	10.5	6.1	4.4
4Q	5.1	5.5	10.6	6.4	4.2
2000 1Q	5.8	5.4	11.3	6.3	5.0
2Q	5.7	5.3	11.0	6.0	5.0
3Q	5.3	5.7	11.1	5.8	5.3
4Q	4.8	5.7	10.5	5.6	4.9
2001 1Q	4.9	5.7	10.6	5.4	5.2
2Q	4.8	5.6	10.4	5.8	4.6
3Q	5.0	6.1	11.1	5.5	5.6
4Q	4.9	5.8	10.7	5.3	5.3
2002 1Q	4.9	5.6	10.5	5.7	4.8
2Q	4.7	5.6	10.3	5.7	4.6
3Q	5.3	5.7	11.0	5.1	5.9
4Q	5.1	5.6	10.7	5.1	5.6
Averages for 30-year Treasury yields:					
up to 5.5			10.7	5.3	5.4
5.6 - 6.0			10.6	5.8	4.8
6.1 - 6.5			10.7	6.3	4.4
over 6.5			10.9	7.0	3.9
All periods			10.8	6.2	4.5

1/ Dividend Yield is adjusted for half of I/B/E/S growth

Source: Standard & Poor's Research Insight, I/B/E/S International, Inc.,
U.S. Federal Reserve Statistical Release

RISK MEASURES FOR SELECTED U.S.
LOCAL NATURAL GAS DISTRIBUTION COMPANIES

<u>Company</u>	<u>Value Line</u>					<u>S & P</u>			<u>Average Market/Book Ratio (2002)</u>
	<u>Safety Rank</u>	<u>Earnings Predictability</u>	<u>Financial Strength</u>	<u>Beta</u>	<u>Forecast 2002 Equity Ratio</u>	<u>Business Profile</u>	<u>Debt Rating</u>	<u>Debt Ratio (2001)</u>	
AGL RESOURCES INC	2	60	B++	0.75	40.0	3	A-	49.4	189
ATMOS ENERGY CORP	3	50	B+	0.60	46.0	4	A-	61.0	156
NEW JERSEY RESOURCES	2	100	B++	0.65	48.0	2 ^{1/}	A ^{1/}	55.5	245
NICOR INC	2	95	A	0.85	64.5	3	AA	49.6	204
NORTHWEST NATURAL GAS C	2	65	B++	0.60	50.5	3	A	51.2	142
PEOPLES ENERGY CORP	1	75	A	0.75	59.5	4	A-	60.8	148
PIEDMONT NATURAL GAS CO	2	85	B++	0.70	58.0	3	A	49.2	201
WGL HOLDINGS INC	1	65	A	0.65	52.0	3	AA-	49.3	151
Mean	2	74	B++	0.69	52.3	3	A	53.3	180
Median	2	70	B++	0.68	51.3	3	A	50.4	173

Source: Value Line (December 20, 2002), Standard & Poor's CreditStats (August/September 2002),
Standard & Poor's Utilities and Perspectives (December 16, 2002), Standard & Poor's Research Insight.

1/ For subsidiary, New Jersey Natural Gas

RISK MEASURES FOR SELECTED U.S.
ELECTRIC UTILITY COMPANIES

	Value Line					S & P				Repriced Equity /
<u>Company</u>	<u>Safety Rank</u>	<u>Earnings Predictability</u>	<u>Financial Strength</u>	<u>Beta</u>	<u>Forecast 2002 Equity Ratio</u>	<u>Business Profile</u>	<u>Debt Rating</u>	<u>Debt Ratio (2001)</u>	<u>Market/Book Ratio (2002)</u>	<u>Book Ratio (2002)</u>
AMEREN CORP	1	90	A+	0.60	48.5	7	BBB+	50.5	183.5	147.4
AMERICAN ELECTRIC POWER	3	50	B+	0.90	42.5	5	BBB+	65.8	108.0	139.5
EXELON CORP	2	NMF	A	0.70	37.0	6	BBB+	48.8	220.2	NMF
FIRSTENERGY CORP	3	90	B+	0.65	38.5	6	BBB-	66.2	132.7	129.7
GREAT PLAINS ENERGY INC	2	60	B++	0.70	45.0	6	BBB-	62.3	166.4	171.0
IDACORP INC	3	70	B+	0.70	46.5	5	BBB+	56.5	108.7	157.3
PINNACLE WEST CAPITAL	1	90	A+	0.70	50.0	5	BBB-	60.1	112.1	152.9
PUGET ENERGY INC	3	45	B+	0.60	37.5	5	BBB-	63.3	134.9	151.4
SOUTHERN CO	2	NMF	A	NMF	43.0	4	A-	51.2	236.6	161.9
Mean	2	71	B++	0.69	43.2	5	BBB	58.3	155.9	151.4
Median	2	70	B++	0.70	43.0	5	BBB+	60.1	134.9	152.2

Source: Value Line (December 6, 2002, January 3, 2003, February 14, 2003); Standard and Poor's, Research Insight;
Standard & Poor's Utilities and Perspectives (February 24, 2003); Standard & Poor's CreditStats (February 12, 2003)

**DCF COSTS OF EQUITY FOR SELECTED
ELECTRIC UTILITY COMPANIES
(BASED ON ANALYSTS' EARNINGS GROWTH FORECASTS)**

<u>Company</u>	<u>Nov. - Jan. 2003 Dividend Yield</u>	<u>Long-Term EPS Forecasts</u>		<u>Average of Forecasts</u>	<u>DCF Cost of Equity</u>
		<u>I/B/E/S (January 2003)</u>	<u>Zacks (Feb. 14, 2003)</u>		
AMEREN CORP	6.2	3.0	3.6	3.3	9.7
AMERICAN ELECTRIC POWER	8.8	4.0	5.3	4.7	13.9
EXELON CORP	3.4	6.0	5.3	5.7	9.3
FIRSTENERGY CORP	4.7	7.0	6.0	6.5	11.5
GREAT PLAINS ENERGY INC	7.3	5.0	4.0	4.5	12.1
IDACORP INC	7.7	8.0	8.0	8.0	16.3
PINNACLE WEST CAPITAL	5.4	6.0	5.6	5.8	11.5
PUGET ENERGY INC	4.7	6.0	6.0	6.0	11.0
SOUTHERN CO	4.9	5.0	5.1	5.0	10.2
Mean	5.9	5.6	5.4	5.5	11.7
Median	5.4	6.0	5.3	5.7	11.5

1/ Adjusted dividend yield plus growth;
[DY*(1+(Growth))] + Growth

Source: Standard & Poor's Research Insight, January 2003, I/B/E/S and Zacks.com

DCF COSTS OF EQUITY FOR SELECTED
ELECTRIC UTILITY COMPANIES
(BASED ON SUSTAINABLE GROWTH RATES)

Company	Nov. - Jan. 2003 Dividend Yield	Sustainable Growth	DCF Cost of Equity	Value Line	
				ROE Forecast (2005-2007)	Dividend Payout Forecast (2005-2007)
AMEREN CORP	6.2	2.8	9.1	13.5	0.79
AMERICAN ELECTRIC POWER	8.8	3.1	12.3	12.0	0.74
EXELON CORP	3.4	9.6	13.3	14.0	0.32
FIRSTENERGY CORP	4.7	7.5	12.5	12.5	0.40
GREAT PLAINS ENERGY INC	7.3	3.8	11.3	14.5	0.74
IDACORP INC	7.7	1.5	9.3	9.5	0.85
PINNACLE WEST CAPITAL	5.4	3.7	9.3	9.5	0.61
PUGET ENERGY INC	4.7	4.0	8.9	10.0	0.60
SOUTHERN CO	4.9	5.3	10.4	15.5	0.66
Mean	5.9	4.6	10.7	12.3	0.63
Median	5.4	3.8	10.4	12.5	0.66

1/ Adjusted dividend yield plus growth;
[DY*(1+(Growth))] + Growth

Source: Standard & Poor's Research Insight, January 2003 and Value Line, 12/6/02, 1/3/03, 2/14/03.

HISTORIC MARKET TO BOOK RATIO FOR
SELECTED U.S. ELECTRIC UTILITIES

	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	1993 - 2002 <u>Average</u>
AMEREN CORP.	181.7	159.2	183.8	167.0	196.6	191.7	145.4	198.8	174.4	183.5	178.2
AMERICAN ELECTRIC POWER	165.0	144.0	174.5	170.3	209.7	186.4	124.6	185.9	170.5	108.0	163.9
EXELON CORP	157.8	126.2	147.7	120.9	197.9	306.8	355.3	310.4	189.7	220.2	213.3
FIRSTENERGY CORP	158.3	121.8	148.9	138.9	161.3	175.1	116.5	155.1	144.8	132.7	145.4
GREAT PLAINS ENERGY INC.	164.4	165.4	181.0	193.8	208.3	205.7	158.0	184.4	200.1	166.4	182.7
IDACORP INC.	170.1	131.2	165.3	168.5	198.8	186.4	133.9	224.6	175.1	108.7	166.2
PINNACLE WEST CAPITAL	118.6	96.6	133.8	141.0	177.3	166.2	117.5	169.5	142.0	112.1	137.5
PUGET ENERGY INC.	133.4	109.2	125.8	129.5	188.0	174.3	119.3	167.5	139.8	134.9	142.2
SOUTHERN CO.	184.6	160.4	187.9	169.4	186.0	207.0	170.0	211.9	221.7	236.6	193.5
Mean	159.3	134.9	161.0	155.5	191.5	199.9	160.1	200.9	173.1	155.9	169.2
Median	164.4	131.2	165.3	167.0	196.6	186.4	133.9	185.9	174.4	134.9	166.2

Source: Standard & Poor's Research Insight.

RETURNS ON AVERAGE COMMON STOCK EQUITY FOR
15 LOW RISK CANADIAN INDUSTRIALS

	Returns on Equity										Average 1992-2001	Average 1992-1995	Average 1996-2001
	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001			
CANADIAN TIRE CORP	6.4	6.9	0.5	10.2	10.4	11.4	13.0	11.2	10.6	11.5	9.2	6.0	11.4
CARA OPERATIONS LTD	12.6	11.7	9.5	12.2	10.9	13.8	7.4	10.5	34.6	10.3	13.4	11.5	14.6
EMPIRE CO LTD	6.8	12.3	9.4	3.9	11.9	17.9	21.7	13.3	69.1	16.3	18.3	8.1	25.0
FINNING INTERNATIONAL INC	0.7	6.5	14.9	16.3	16.0	16.2	0.5	8.7	10.5	14.1	10.4	9.6	11.0
JEAN COUTU GROUP	18.5	10.1	17.0	15.2	16.2	15.3	15.5	15.7	14.9	15.7	15.4	15.2	15.6
LEONS FURNITURE LTD	11.4	16.4	15.3	14.0	13.4	15.1	16.7	21.1	19.3	17.3	16.0	14.3	17.2
LOBLAW COS LTD	8.7	9.6	12.4	13.3	14.2	15.3	12.8	13.7	15.7	16.8	13.2	11.0	14.8
MAGNA INTERNATIONAL	22.8	19.6	21.7	21.8	15.8	21.6	12.3	12.0	15.9	14.7	17.8	21.5	15.4
MAPLE LEAF FOODS INC	7.9	7.3	7.5	-6.7	14.8	14.7	-6.3	17.9	8.0	10.3	7.5	4.0	9.9
MOLSON INC	15.7	10.1	6.5	-26.8	3.7	11.8	16.3	-4.1	14.7	18.0	6.6	1.4	10.1
ROTHMANS INC	34.4	40.1	45.2	39.7	40.2	37.2	38.4	41.7	38.6	40.1	39.6	39.8	39.4
SHAW COMMUNICATN INC	11.5	11.5	10.2	6.2	11.8	2.9	-0.1	1.9	5.5	-8.4	5.3	9.9	2.3
THOMSON CORP	6.0	10.0	14.6	22.4	14.2	12.9	34.7	8.0	17.9	10.2	15.1	13.2	16.3
TORSTAR CORP	8.4	-1.7	7.9	6.7	11.3	38.4	-0.7	12.8	5.4	-14.6	7.4	5.3	8.8
WESTON (GEORGE) LTD	3.2	4.5	8.7	12.9	15.1	14.5	37.3	14.0	17.4	18.5	14.6	7.3	19.5
Median	8.7	10.1	10.2	12.9	14.2	15.1	13.0	12.8	15.7	14.7	13.4	9.9	14.8
Average											14.0	11.9	15.4
Average of Medians											12.7	10.5	14.2

Source: Standard & Poor's Research Insight

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SELECTED INDICATORS OF ECONOMIC ACTIVITY
(1989 = 100)

Year	Canada					United States					
	Gross Domestic Product		Industrial Production	GDP Deflator Index	Consumer Price Index	Gross Domestic Product		Industrial Production	Implicit Price Index a/ Index	Consumer Price Index	
	Constant	Current				Constant	Current				
	Dollars	Dollars	Dollars	Dollars							
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)		
1989	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	
1990	100.2	103.4	97.2	103.1	104.8	102.1	105.7	99.8	103.6	105.4	
1991	98.1	104.2	93.5	105.8	110.7	101.6	109.1	97.9	107.3	109.8	
1992	99.0	106.5	94.5	107.2	112.3	104.7	115.1	100.9	109.9	113.2	
1993	101.3	110.6	98.8	108.8	114.4	107.5	121.0	104.4	112.6	116.5	
1994	106.1	117.2	105.1	110.0	114.6	111.9	128.5	110.1	114.9	119.5	
1995	109.1	122.7	109.9	112.5	117.1	114.8	134.8	115.4	117.4	122.9	
1996	110.9	126.7	111.8	114.3	118.9	118.9	142.3	120.6	119.7	126.5	
1997	115.6	133.5	117.9	115.2	120.8	124.2	151.5	128.9	121.7	129.5	
1998	120.3	139.2	120.6	114.6	122.0	129.6	160.0	135.2	123.5	131.5	
1999	126.8	149.1	126.1	116.7	124.1	134.8	169.0	140.9	125.2	134.4	
2000	132.5	161.9	131.4	120.9	127.5	139.9	179.0	148.8	128.1	138.9	
2001	134.5	167.4	127.5	121.9	130.8	140.3	183.7	141.7	130.9	142.8	
2000	1Q	130.8	157.6	130.1	119.5	125.9	138.5	175.8	143.0	127.1	137.0
	2Q	131.8	161.0	131.3	120.8	127.0	140.1	178.9	145.8	127.8	138.5
	3Q	133.4	164.0	132.2	121.5	128.2	140.3	179.9	146.9	128.4	139.6
	4Q	134.1	165.1	132.2	121.6	129.1	140.7	181.3	149.3	129.0	140.3
2001	1Q	134.3	167.3	129.9	123.1	129.4	140.5	182.7	144.7	130.0	141.7
	2Q	134.4	167.4	129.7	123.1	131.5	140.0	183.1	142.6	130.7	143.2
	3Q	134.2	165.1	126.2	121.5	131.6	139.9	184.0	141.0	131.4	143.4
	4Q	135.2	164.4	124.3	120.1	130.5	140.8	185.0	138.6	131.4	143.0
2002	1Q	137.1	168.2	127.6	121.1	131.3	142.5	187.9	139.4	131.8	143.5
	2Q	138.6	173.0	129.3	123.3	133.3	143.0	189.0	140.8	132.2	145.0
	3Q	139.6	175.1	130.7	123.9	134.7	144.4	191.4	142.1	132.6	145.6

Source: Statistics Canada, National Income and Expenditures Accounts, Canadian Statistical Review; U.S. Department of Commerce, Business Statistics Survey of Current Business

Note: Data are based on Chain Weighted Indexes

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RISK MEASURES FOR 15 LOW RISK CANADIAN INDUSTRIALS

Company Name	Debt Ratings		CBS Stock Rating	Beta		Equity Ratio (Permanent Capital)
	S&P	DBRS		Raw	Adjusted	2001
CANADIAN TIRE CORP	BBB+	A (low)	Very Conservative	0.39	0.59	55.0%
CARA OPERATIONS LTD	BBB-	BBB	Average	0.36	0.57	68.8%
EMPIRE CO LTD	BBB-	BBB	Very Conservative	0.48	0.65	57.0%
FINNING INTERNATIONAL INC	BBB+	BBB (high)	Conservative	0.18	0.45	58.9%
JEAN COUTU GROUP			Conservative	0.20	0.46	74.5%
LEONS FURNITURE LTD			Average	0.29	0.52	99.9%
LOBLAW COS LTD	A	A (high)	Very Conservative	0.02	0.34	51.7%
MAGNA INTERNATIONAL	A	A	Conservative	0.34	0.56	86.9%
MAPLE LEAF FOODS INC			Conservative	0.68	0.79	51.2%
MOLSON INC	BBB+	A	Very Conservative	0.07	0.37	41.0%
ROTHMANS INC		A (low)	Average	-0.13	0.24	62.8%
SHAW COMMUNICATN INC	BBB	BBB	Very Conservative	0.67	0.78	41.3%
THOMSON CORP	A-	A (low)	Very Conservative	0.58	0.72	65.5%
TORSTAR CORP		BBB (high)	Very Conservative	0.47	0.65	51.2%
WESTON (GEORGE) LTD	A-	A (low)	Very Conservative	0.15	0.43	39.8%
MEDIAN	BBB+	A (low)	Very Conservative	0.34	0.56	57.0%

Source: Standard & Poor's Research Insight; DBRS Bond Ratings; Canadian Business Service; Standard & Poor's

**John C. Roberts, C.A.
Vice-President, Finance and Chief Financial Officer
Newfoundland and Labrador Hydro**

At the hearing into Newfoundland and Labrador Hydro's 2003 General Rate Application, the Finance and Corporate Services Evidence will be adopted by John C. Roberts, C.A., Vice-President, Finance and Chief Financial Officer for the Hydro Group of Companies.

A witness profile for John Roberts is as follows:

- Mr. Roberts obtained his C.A. designation in 1973 and is a member of the Institute of Chartered Accountants of Newfoundland.
- Mr. Roberts worked in private industry and with a national accounting firm before joining Newfoundland Hydro in 1983 as Accounting Manager. He was appointed Corporate Controller in 1985.
- In 2003 Mr. Roberts was appointed Vice-President, Finance and Chief Financial Officer.
- Mr. Roberts has testified before the Board of Commissioners of Public Utilities on several occasions, the first in 1985 and most recently in 2001.

**Finance and Corporate Services
Evidence Outline**

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FINANCE AND CORPORATE SERVICES

1. RESPONSIBILITIES AND ORGANIZATIONAL STRUCTURE

1.1 Responsibilities

The various departments included under Finance and Corporate Services are responsible for:

- All accounting functions, including budgeting and financial reporting;
- Cash and debt management;
- Preparation of financial plans, Cost of Service (“COS”) studies and rate policies and recommendations;
- Delivery of customer services for Rural Customers and administration of power contracts with major customers;
- Administration of the corporate insurance program;
- Internal audit activity related to the examination, evaluation and reporting on the systems of internal controls;
- Human resource management, including recruitment, training, labour relations and wellness;
- Corporate Safety and Health Program;
- Legal and corporate secretarial services;
- Procurement of goods and services, corporate administrative services and inventory control.

1.2 Organization

Finance and Corporate Services includes the Executive Management and the Internal Audit Department, Human Resources and Finance Divisions. Organizational charts outlining the various departments in each area are attached as Schedule I.

2. FINANCIAL RESULTS

2.1 Overview

Schedule II attached gives a comparison of Hydro's actual and forecast financial results used in the 2001 GRA for 2002 and forecast for 2003 and 2004 based on projections used to prepare this Rate Application.

2.2 Results for 2002

In accordance with P.U. 7, new rates for all of Hydro's customers were implemented on September 1, 2002. Therefore, the actual results for 2002 reflect eight months at rates that were based primarily on the 1992 test year final COS and four months at rates based on the 2002 test year final COS. This combination makes it difficult to make meaningful comparisons of certain categories in the 2002 test year final revenue requirement for a whole year to actual results for 2002.

The 2002 test year final revenue requirement and margin/return on equity have been adjusted to eliminate revenue and margin associated with a non-regulated Labrador Industrial Customer. The costs allocated to this customer from the COS process are shown as a separate line item in the Allocations section of the Revenue Requirement Schedule II attached.

In P.U. 7 the Board reduced the 2002 test year final revenue requirement by a general productivity allowance of \$2.0 million. No specific direction was given as to which expenditures were to be reduced. To expedite the completion of the 2002 test year final revenue requirement when it was filed in August 2002, the productivity allowance was shown as a separate item.

Total fuel expense for 2002 is \$15.4 million less than the 2002 test year final revenue requirement of \$88.6 million. This decrease is primarily due to adjustments arising from the operation of the Rate Stabilization Plan ("RSP")

1 offset by higher No. 6 fuel oil costs resulting from increases in quantity and
2 prices. The RSP adjustments provide for the deferral of variances arising from
3 changes in fuel prices, hydrology and load used in setting rates compared to
4 actual results.

5
6 Power purchased costs increased due to more energy being available from the
7 Non-Utility Generators ("NUGS").

8
9 Total other costs were \$91.1 million in 2002, an increase of \$5.4 million over the
10 2002 test year final revenue requirement due primarily to increased salary and
11 fringe benefit costs, losses on disposal of fixed assets and the productivity
12 allowance offset by higher capitalized expense.

13
14 Salaries and fringe benefits were \$2.6 million higher than the 2002 test year final
15 revenue requirement. An increase in overtime of \$1.0 million, which is directly
16 related to capital projects and reflected in the increase in Hydro capitalized
17 expense, together with approximately \$1.0 million in severance costs associated
18 with the elimination in 2002 of 46 full-time positions are the main contributors to
19 this variance.

20
21 The write-off of diesel plant assets destroyed in a fire at Rencontre East and
22 disposed assets at Holyrood contributed to the increase in the loss on disposal of
23 fixed assets. The other significant variances are capitalized expenses and the
24 productivity allowance. Capitalized expense allocations increased by \$2.4 million
25 in 2002 due to higher than anticipated involvement by Hydro employees in the
26 capital program.

27
28 Interest expense was slightly higher than the 2002 test year final revenue
29 requirement. Overall, Hydro earned a margin of \$9.7 million in 2002.

2.3 2003 Forecast

New capacity additions are coming into service in 2003 consisting of Granite Canal and the power purchase contracts with the Exploits River Hydro Partnership and Corner Brook Pulp & Paper Limited ("CBPP"). The significant additional costs associated with this new capacity are not reflected in the rates Hydro is presently charging its customers.

Depreciation expense in 2003 is forecast to be \$32.8 million, an increase of \$1.5 million over 2002 actuals, primarily due to additions to plant in service.

Total fuel expense for 2003 is forecast to be \$91.2 million, an increase of \$17.9 million from 2002 actuals. This increase is mainly due to higher prices for No. 6 fuel offset in part by a forecast return to average reservoir inflows, new purchases from NUGS and the coming in service of Granite Canal.

Power purchased costs increase because the two new NUGS come into service and begin selling energy during the year. The purchases from CBPP account for the majority of the increase in 2003.

Total other costs are forecast to be \$89.4 million in 2003, a decrease of \$1.7 million from the 2002 actuals. All categories of expenses under the heading "Other Costs" reflect a decrease in 2003 other than insurance where a restricted market is contributing to significant increasing costs; office supplies where heat, light and telephone costs are expected to increase; and equipment rentals where computer rental costs are expected to increase. The decrease in salaries and fringe benefits reflects the full year effect of the elimination of 46 full-time positions in 2002, offset by negotiated union adjustments and non-union salary adjustments. Capitalized expense decreases in 2003 when compared with 2002 and is directly related to a smaller capital program in 2003 due to the completion of Granite Canal.

1 The increase in interest expense is due to a higher average debt balance and
2 related debt guarantee fee partially offset by an increased credit for financing
3 charges associated with the projected RSP balances.

4
5 In the absence of an increase in Hydro's rates, the cumulative effect of the
6 increases in costs as outlined above, results in a forecast loss of \$7.8 million for
7 2003.

8 9 **2.4 2004 Forecast**

10 Depreciation expense in 2004 is forecast to be \$33.9 million, an increase of \$1.1
11 million over 2003 primarily due to additions to plant in service.

12
13 Total fuel expense for 2004 is forecast to be \$92.5 million, a \$1.4 million increase
14 over 2003. The \$84.4 million for No. 6 fuel costs is based on the assumptions
15 set out in this Application in the Production Evidence.

16
17 The increase in power purchased costs is primarily the full year's effect of
18 purchasing power from the Exploits River Hydro Partnership.

19
20 Total other costs are forecast to be \$90.9 million in 2004, an increase of \$1.6
21 million from 2003, due primarily to lower allocations to capitalized expense and
22 non-regulated activities. Costs allocated to the non-regulated customer are
23 determined through the COS study. Salaries and fringe benefits are projected to
24 decline slightly from 2003, while system equipment maintenance costs increase
25 slightly over 2003 and insurance costs continue to increase as a result of market
26 conditions.

27
28 Capitalized expense continues to decrease in 2004 when compared to 2003.
29 This is reflective of an overall smaller capital program combined with a change in
30 the mix of capital projects that require the involvement of Hydro personnel.

- 1 The increase in interest expense is primarily due to the full year's impact of the
2 2003 long-term debt issue and forecast increase in short-term interest rates.
3
- 4 The forecast return on equity for 2004 is \$21.2 million based on the requested
5 return on equity for 2004 of 10.75%.
6
- 7 The total increase in revenue requirement for 2004 is \$56.3 million over the 2002
8 test year final revenue requirement.
9
- 10 Achieving the forecast 2004 revenue requirement requires an average increase
11 in base electrical rates for Newfoundland Power and Industrial Customers of
12 14.0% and 14.1% respectively, as outlined in the Rates and Customer Services
13 Evidence.

3. FINANCIAL OBJECTIVES AND TARGETS

3.1 Overview

This section of the evidence reviews the elements of a sound financial position for Hydro, including a consideration of the financial and business risks that are faced by Hydro.

The appropriate financial targets for Hydro are addressed, along with a discussion of Hydro's plans to reach these targets. These targets include achieving and maintaining a percentage of debt to capital of 80%, a return on equity of 10.75% and a return on rate base for 2004 of 8.25%.

The Electrical Power Control Act, 1994 states that rates should be set to allow Hydro to earn a just and reasonable return as construed under the Public Utilities Act so that it is able to achieve and maintain a sound credit rating in the financial markets of the world.

The actual financial results for 2002 and forecast results for 2003, assuming no change in electrical rates, are set out in Table 1 below.

Table 1

Financial Results		
	<u>2002 Actual</u>	<u>2003 Forecast</u>
Return on Rate Base	7.25%	6.17%
Return on Equity	4.0%	(3.8%)
Debt to Capital	85%	86%

Hydro does not consider these 2003 levels of return to be just and reasonable. These results, if continued, are inadequate to maintain the financial integrity of Hydro. Hydro is requesting an increase in its revenue requirement for 2004, as

1 outlined in section 2.4, to allow it an opportunity to recover all reasonable and
2 prudent costs incurred in providing service to its customers and to earn a just and
3 reasonable return on its rate base.

4
5 Hydro's return to suppliers of capital is dictated largely by the degree of financial
6 and business risk inherent in their investment. Hydro's suppliers of capital fall
7 into two groups: debt holders and shareholders; the latter being the people of
8 the Province, as represented by the Government of Newfoundland and Labrador.

9
10 The existence of the provincial guarantee permits Hydro to raise debt at a lower
11 cost than a stand-alone utility with a similar debt rating. Holders of Hydro's debt
12 recognize that the presence of the guarantee has the effect of attributing a level
13 of risk to Hydro's debt equal to that associated with the debt of the Province. This
14 is because the presence of the guarantee puts the full weight of the Province's
15 financial resources behind Hydro's debt instruments.

16
17 In the case of the shareholder, the presence of the guarantee does not alleviate
18 the business risk faced by the holder of equity. Hydro's financial integrity and
19 credit-worthiness are of concern to the shareholder, and are key determinants in
20 what constitutes a reasonable rate of return on equity.

21
22 Hydro has established its financial objectives and targets based on an
23 appropriate level of financial risk, given the business risks it faces and the
24 presence of the guarantee. A consideration of the business and financial risks
25 associated with the Province's investment in Hydro governs the recommendation
26 as to the appropriate level of return on that investment. The financial targets
27 have been established based upon the advice of Ms. McShane, Hydro's financial
28 expert, and consideration of Hydro's future performance estimates.

3.2 Business Risk

Business risk is represented by factors that can unexpectedly impinge on the cash flows of a company. Such risks include credit, interest rate, economic, operating and regulatory risks. These risks are key determinants to providers of capital (e.g. bankers, bondholders and shareholders), of the rate of return required on their capital investment.

The evidence of Ms. McShane contains an analysis of the business risks faced by Hydro and concludes that Hydro's business risk is no less than that faced by the typical Canadian investor-owned electric utility, including Newfoundland Power.

3.3 Financial Risk

Financial risk is represented by the degree of leverage associated with the capital structure. The more debt versus equity, the greater the leverage, and the greater the financial risk. This is because the presence of debt entails the levy of a fixed charge in interest and principal against the cash flows of Hydro. This fixed charge must be covered, regardless of whether Hydro performs well or not. Share capital, on the other hand, does not entail a fixed charge, and hence provides a measure of flexibility in the event of unexpected cash flow requirements. If there is little equity in the capital structure, financial flexibility is reduced.

3.4 Capital Structure

A prudent level of leverage affords a business a level of financial flexibility adequate to withstand a major business risk event, or a series of smaller ones. For a stand-alone utility, it allows access to capital markets at a reasonable cost, that is, permits it to have an investment grade debt rating.

Hydro's goal of 80% debt is too high for a utility by commercial standards. It is only through the presence of the provincial guarantee that Hydro is able to

1 operate with 80% debt to capital, and maintain its overall cost of capital at a level
2 comparable to that of an independently financed commercial utility. The presence
3 of the guarantee effectively results in Hydro's credit rating being the same as that
4 of the Province. Hydro's goal is to ensure that its financial position is such that it
5 does not impinge on the credit rating of the Province.

6
7 Ms. McShane's evidence concludes that an 80% debt to capital target should be
8 viewed as the upper end of a reasonable range associated with being self-
9 supporting. Hydro's ability to withstand an event of business risk must be
10 preserved by maintaining the percentage of debt to capital at a level that
11 provides adequate financial flexibility. As the actual percentage of debt to capital
12 for 2002 of 85% and the 2004 forecast of 86% are both above the high end of the
13 range of reasonableness, it is considered prudent to commence moving toward a
14 capital structure of 80% debt over the next five years. Based on current
15 estimates and assuming the electricity rates proposed in this Application,
16 significant progress toward this goal will entail some modification of the current
17 dividend policy as outlined in Table 2 below:

18
19
20 **Table 2**

Capital Structure Impacts			
	<u>75% Payout</u>	<u>50% Payout</u>	<u>25% Payout</u>
Net Income for the Period 2004 to 2008 (\$millions)	134	141	148
Dividends for the Period 2004 to 2008 (\$millions)	100	70	37
Debt to Capital in 2008	84%	81%	79%
Notes: (1) Debt to capital at December 31, 2002 is 85%. (2) Net income and resulting dividends are based on the assumption that rates are set annually to recover each year's costs. (3) Return on Equity is 10.75%. (4) The above figures are based on preliminary analysis.			

1 Hydro has initiated discussions with the Province on modifications to the dividend
2 policy, designed to facilitate progress toward our stated goal of 80% debt to
3 capital.

4 5 **3.5 Return on Equity**

6 The appropriate rate of return on equity for Hydro should be governed by the
7 same principles as would apply to any equity investor. Hydro's shareholder is
8 entitled to a return on its investment commensurate with the attendant risk. Risk
9 is defined by the financial and business risk faced by Hydro. In the case of
10 business risk, Hydro's financial expert has concluded that, on balance, Hydro's
11 business risk is no less than the typical investor-owned electric utility in Canada.
12 With respect to financial risk, Hydro's financial expert concludes that, "a target
13 capital structure for Hydro of 80% debt represents the upper end of
14 reasonableness, even with a debt guarantee". Based on this risk profile, Ms.
15 McShane classifies Hydro as "an average risk Canadian utility", and determines
16 Hydro's appropriate return on equity on that basis, using three alternate tests
17 relied upon by regulators to determine a just and reasonable return. Ms.
18 McShane concludes that a fair return for an average risk Canadian utility is in the
19 range of 11.25-12.0%, or approximately 11.5%, considering all three alternate
20 tests.

21
22 The determination of an appropriate return on equity is not an exact science, but
23 is an exercise of judgment. Having considered this and all the relevant factors,
24 including the recommendation of Hydro's financial expert who concludes that
25 Hydro has no less business risks than the typical investor-owned electric utility in
26 Canada including Newfoundland Power, the other regulated utility in this
27 jurisdiction that recently proposed a 10.75% return on equity, Hydro, to expedite
28 the disposition of this issue, is prepared to accept the same rate of return on
29 equity of 10.75% for this Application.

4. RATE BASE

4.1 Overview

Hydro's rate base is comprised of capital assets in service, fuel inventory, supplies inventory, deferred foreign exchange losses and rate hearing costs, as well as an allowance for cash working capital. Schedule III gives a comparison of Hydro's actual and forecast rate base used in the 2001 GRA for 2002 and forecast results for 2003 and 2004 based on projections used to prepare this Rate Application.

Rate base is increased through capital projects and decreased through the recognition of depreciation expense. To the extent that the capital program exceeds the depreciation amounts, the rate base will grow.

4.2 Rate Base Components

On an actual basis, capital assets brought in service during 2002 were \$3.4 million more than the 2002 capital budget of \$36.8 million used in the final COS. This is primarily due to the purchase of Aliant support structures approved by the Board in Order No. P.U. 28 (2002-2003). These additions to capital during the year were more than offset by higher than anticipated disposals of assets resulting in the net average assets in service for 2002 being \$2.9 million less than forecast.

The primary reason for an increase in capital assets in 2003 and 2004 compared to those contained in the 2002 rate base is the inclusion of the assets of Granite Canal which comes into service during 2003 at a cost of \$135 million.

Fuel and supplies inventories are based on projected 13-month average balances. The actual average balances of fuel and supplies inventories on hand during 2002 exceeded the forecast by \$2 million. This is the net effect of a \$3.8 million increase in fuel inventory balances due to higher than forecast fuel prices,

1 offset by a \$1.7 million reduction in average supplies inventory balances. Hydro
2 has been able to reduce its average supplies inventory balances through a
3 review of its business processes, including its inventory management, which has
4 been in progress since early 2002.

5
6 Net deferred realized foreign exchange losses totaling \$86.3 million, as at
7 December 31, 2001, are being amortized over 40 years commencing in 2002 at a
8 rate of \$2.2 million per year, as approved by P.U. 7. The amount in rate base is
9 the average of the opening and closing outstanding balances for each year.

10
11 In addition, Hydro has included an estimated \$1.2 million in external costs
12 associated with this Rate Application to be recovered over a three-year period.
13 The average of the opening and closing balance of this deferred amount is
14 included in rate base for 2004 since Hydro will have to finance these
15 expenditures until they are recovered from customers.

16
17 Finally, the forecast rate base includes an allowance for cash working capital,
18 which has been calculated in accordance with the methodology approved by the
19 Board during the 2001 GRA.

20
21 Actual cash working capital requirement during 2002 was \$0.6 million higher than
22 forecast primarily due to a \$4.3 million increase in operating expenses above
23 those forecast, which increased the base upon which the allowance is calculated
24 and a decrease in the expense lag which increased the working capital
25 percentage.

26
27 Although there has been an increase in power purchases for 2003 and 2004,
28 which increases the base upon which the allowance is calculated, there has also
29 been a decrease in capital expenditures, which increases the HST adjustment,
30 resulting in the amount of cash working capital required being approximately
31 equal to that required during the 2002 test year.

4.3 Return on Rate Base

The Board has directed that Hydro not earn any return on equity on Isolated Rural and Island Interconnected Systems assets. Consequently, Hydro's return on rate base is calculated by applying its weighted average cost of debt to those rural assets, and its weighted average cost of capital to the remainder of its rate base. The requested return on rate base for 2004 is \$122.6 million and the calculation is shown on Schedule IV attached.

4.4 Weighted Average Cost of Capital

Hydro's rate of return on rate base is based on its weighted average cost of capital as outlined on Schedule V attached.

Hydro's weighted average cost of capital is projected to be 8.44% in 2004, compared to a rate of 7.157% in the 2002 test year final COS. The primary reason for the increase of 1.28% is that Hydro is requesting a reasonable rate of return on equity during this proceeding.

A number of factors have influenced the capital structure since the last rate hearing. Debt levels have risen due to the growing balance in the RSP and the ongoing financing of Granite Canal. As well, the balance of equity has declined due to the payment of dividends in 2002 and the projected net loss on regulated operations during 2003. The cumulative impact of these factors has resulted in a forecast average debt to capital of 86% for 2004 versus 81% in the 2002 test year final COS. This deterioration in the percentage of debt to capital since the 2001 GRA partially offsets the impact that an increase in return on equity would otherwise have on the weighted average cost of capital.

4.5 Employee Future Benefits

The latest actuarial valuation of Hydro's Employee Future Benefits was completed effective December 31, 2002 and it resulted in an actuarial loss of \$6.6 million. In accordance with generally accepted accounting principles the

1 excess of cumulative net actuarial gains and losses over 10% of the accrued
2 benefit obligation will be amortized over a 12-year period, which is the expected
3 average remaining service life of the employee group.

4
5 This loss was primarily caused by higher than previously forecast increases in
6 health care costs as well as retiree usage of health benefits being higher than
7 forecast. These increases in health care costs and usage have also resulted in
8 an increased projection of the current service costs of providing future benefits.
9 Both the increase in the valuation of the accrued benefit obligation and current
10 service costs have caused an increase in the interest expense component as
11 well. Schedule VI attached shows a summary of the impact of the actuarial
12 valuation.

14 **4.6 Cost of Debt**

15 The calculation of the cost of debt is contained on Schedule VII attached and is
16 consistent with the methodology approved by the Board in P.U. 7 during the 2001
17 GRA. The forecast for 2004 is 8.28% versus 8.17% in the 2002 test year final
18 COS.

20 **4.7 Semi-Annual Long-Term Bond Interest**

21 In P.U. 7 the Board directed Hydro to submit, prior to its next application, an
22 analysis of the issue, raised by Mr. Drazen on behalf of Labrador City, that the
23 calculation of cash working capital should recognize the timing differences
24 between the payment of semi-annual long-term bond interest and the receipt of
25 funds for their payment. This was filed April 8, 2003 and is attached as Exhibit
26 JCR-1. This analysis concludes that while there may be a theoretical validity to
27 an approach which considers all financial terms, including depreciation, that
28 approach adds a degree of complexity which is unwarranted for the purpose of
29 estimating a reasonable cash working capital allowance, particularly given that
30 Hydro's method of forecasting interest expense and the cost of debt already
31 reflects the timing of semi-annual interest payments.

1 **4.8 Financial Results**

2 Schedule VIII attached shows Hydro's projected balance sheet for 2004.

3

4 Schedule IX attached is a statement of retained earnings and outlines the
5 margin/return on equity and projected dividend payments. It should be noted that
6 the dividend payments shown in 2003 are the final settlement related to 2002
7 earnings. Average retained earnings and the return on equity percentage have
8 also been included.

9

10 Schedule X attached is a statement of cash flows and outlines the sources of
11 funds generated internally from operations and externally through promissory
12 notes and long-term borrowings and how these funds will be expended.

5. BORROWING PROGRAM

5.1 Overview

This section of evidence includes a review of Hydro's 2002 borrowing program in comparison to that which was contemplated in the 2001 GRA. It also outlines Hydro's borrowing plans for the years 2003 and 2004 and the basis for its interest rate estimates for those years.

5.2 Borrowing Strategy

Hydro's borrowing strategy encompasses both a short-term promissory note program and longer-term debentures that are usually issued in the domestic market and denominated in Canadian currency. Pursuant to Section 33 of the Hydro Corporation Act, Hydro's short-term debt as prescribed by Order in Council may not exceed \$300 million. Hydro's short-term debt level is impacted by factors such as market conditions and expected cash requirements. When the total short-term debt reaches an amount which indicates that some or all of the balance should be funded long-term, Hydro considers issuing a debenture. Hydro thus utilizes the flexibility afforded by the \$300 million limit to ensure the appropriateness of the timing for going to the capital market for long-term debt, rather than being driven by an absolute requirement for funds.

5.3 2002 Borrowing Program Compared to 2002 Test Year Final Revenue Requirement

Hydro's 2002 test year final revenue requirement had contemplated the completion of two long-term debt issues totaling \$250 million. The first issue was scheduled for the first half of 2002 and totaled \$100 million for a five-year term at an assumed interest rate of 4.9%. The second issue was scheduled for the second half of 2002 and totaled \$150 million for a 30-year term at an assumed interest rate of 6.7%. Both debentures were issued at the face value and in the timeframes as planned. The applicable interest rates realized were 5.05% for the five-year debenture and 6.65% for the 30-year debenture.

5.4 2003 Borrowing Plans

In 2003, Hydro is forecasting a long-term borrowing requirement of \$125 million which will be funded by one debenture, issued in the Canadian domestic bond market, denominated in Canadian funds. It is expected that the issue will be long term in nature; i.e. beyond a 20-year term, and an applicable interest rate of approximately 6.65% has been assumed with issuance planned for the second half of the year.

The promissory notes balance is expected to average approximately \$200 million for the year, with a closing balance at the end of the year of \$166 million which represents approximately 11% of Hydro's total debt load.

5.5 2004 Borrowing Plans

At this time, Hydro does not contemplate the issuance of additional long-term debt in 2004. In the absence of any additional long-term borrowing in 2004, current projections are for a promissory note portfolio totaling \$153 million at the end of that year, which would represent approximately 11% of Hydro's total debt portfolio at that time. Schedule XI attached provides specific details on Hydro's outstanding long-term debt for 2003 and 2004.

5.6 Interest Rate Projections

In order to arrive at the interest rate projections for 2003 and 2004, Hydro received quarterly interest rate projections from five investment dealers on Treasury Bills and 5 year, 10 year and 30 year Government of Canada Bonds. A simple average of these quarterly projections was computed and the current spreads applicable to our credit as provided by a lead manager was added to this average in order to determine projected interest rates.

6. RATE STABILIZATION PLAN

In accordance with P.U. 7, the balance in the Rate Stabilization Plan ("RSP") as of August 31, 2002 was frozen and is now referred to as the "Old RSP". Effective September 1, 2002 a "New RSP" has been created and operates in accordance with the rules and regulations approved in P.U. 7. Schedule XII attached shows the actual balances in both the old RSP and the new RSP as at December 31, 2002, as well as the projected balances for both plans for 2003 and 2004.

Fuel prices, significantly in excess of those forecast for 2002, have been the primary reason for continued growth in the outstanding balances of the new RSP. The production cost of No. 6 fuel averaged \$30.60 per barrel in 2002, compared to the forecast of \$25.45. For 2003 and 2004 the forecast production cost of fuel are \$34.80 per barrel and \$29.42 per barrel, respectively.

7. FINANCIAL REPORTING

Hydro accounts for its non-regulated activities in accordance with written policies and procedures filed with the Board in December 2002 and attached as Exhibit JCR-2.

Hydro charges each of its subsidiary companies for services provided on the basis of timesheet reporting, or other relevant basis of allocation, depending on the type of expense that is being recovered.

Hydro has established business units for each of its non-regulated activities, including: export sales; non-regulated sales to one industrial customer; new business development; and non-regulated costs, such as donations and advertising.

All revenues and expenses related to non-regulated companies or activities have been removed from the revenue requirement for 2004.

8. FINANCE AND CORPORATE SERVICES
OPERATING COSTS

8.1 Overview

Schedule XIII attached gives a comparison of the combined net operating expenses for a number of corporate services, including Finance, Executive Management, Internal Audit and Human Resources/Legal ("Corporate Services") for the period 2002 to 2004. Certain corporate costs such as employee future benefits and group insurance are not allocated to other divisions, but are shown in this section.

8.2 Results for 2002

Net operating expenses for 2002 are \$0.2 million less than the 2002 forecast of \$23.7 million. Overall costs, which include the severance costs associated with the elimination of positions in 2002 and higher professional services and insurance costs, are lower than the 2002 test year final revenue requirement.

8.3 2003 Forecast

Net operating expenses for 2003 are forecast to be \$1.4 million more than the 2002 actuals of \$23.5 million primarily due to the increase in employee future benefits as determined by the latest actuarial valuation and outlined earlier in Section 4.5.

Salary costs are the single largest expenditure in Corporate Services and include the cost for full-time employees, temporary employees and apprentices. As a result of process changes, technological improvements and organizational changes, Corporate Services has been able to enhance efficiencies and has consequently, reduced its complement of permanent employees by 10% since 1999, as outlined in the following Table.

Table 3

Permanent Complement				
	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
Finance	85	84	84	80
Human Resources & Legal	71	66	66	60
Management	9	8	8	8
Internal Audit	4	4	4	4
Totals	<u>169</u>	<u>162</u>	<u>162</u>	<u>152</u>

The decrease in salaries reflects the full year's effect of the elimination of 10 positions which is partially offset by projected salary adjustments. Capitalized expense decreases in 2003 are due to a smaller capital program. The increase in corporate group benefits is primarily due to an increase in the cost of benefits included in the health care coverage. Insurance cost increases are due to a restricted market while professional services decreased due to a forecast reduction in external costs associated with business process improvement initiatives.

8.4 2004 Forecast

Net operating expenses for 2004 are \$0.7 million more than the 2003 forecast of \$25.0 million and the increase is primarily due to continued projected increases in insurance costs.

**9. FINANCE AND CORPORATE SERVICES
ISSUES AND DIRECTIONS**

9.1 Overview

Optimization of corporate performance has been a focus of Hydro's strategic planning. In keeping with this objective, Finance and Corporate Services have undertaken the review of a number of business processes to identify and eliminate non-value added work and to leverage the functionality of Hydro's integrated software suite.

9.2 Processes Reviewed

Accounts Payable, the corporate purchasing card and travel, consumables and inventory were selected for detailed review and analysis in 2002.

All current processes in Accounts Payable were documented and major areas that contribute to rework have been identified and will be eliminated by the end of 2003.

The corporate purchasing card and travel process review identified improvements in processes which were implemented. General utilization of existing technology permitted automation of the process of recording purchasing card transactions and the payment of per diem travel costs.

Inventory, including practices with respect to consumable items, was also reviewed. Standard definitions were developed for consumables, normal inventory items, critical spares and capital spares. All items included in the supplies inventory were categorized in accordance with these definitions and this will assist in the management of inventory.

1 New processes with respect to consumables were also introduced. Consumable
2 items (for example, electrical tape, safety gloves) used on a day-to-day basis, are
3 now placed in bulk on the shop floor and readily accessible to workers.

4
5 The combined savings arising from the above noted business processes
6 improvements, which has been reflected in the 2004 forecast, is approximately
7 \$600,000.

8
9 Another process review undertaken in 2002 was a meter reading route
10 optimization study. A number of improvements were identified, including the
11 combination of certain routes and the realignment of resources for meter reading.
12 Implementation of the recommendations commenced in 2003 and will result in
13 cost savings of approximately \$128,000 annually once fully implemented.

14 15 **9.3 Initiatives – 2003-2004**

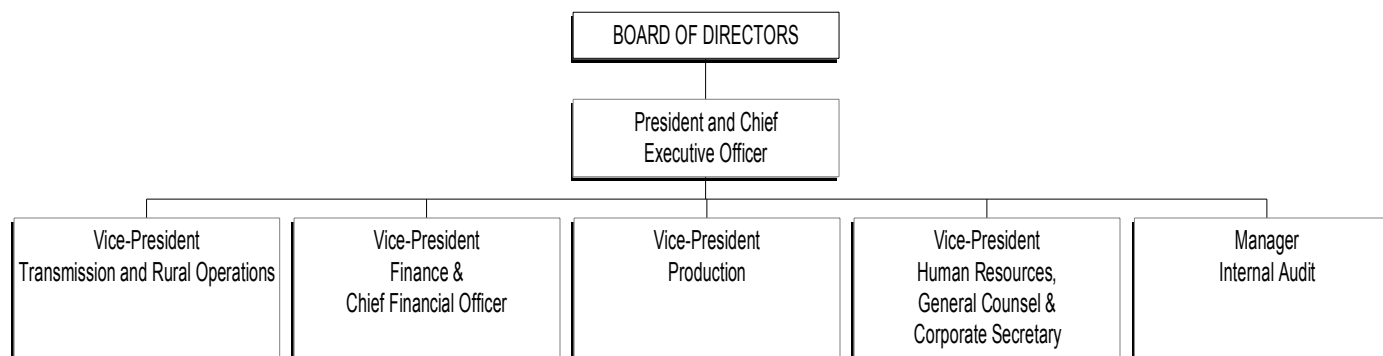
16 There are three other processes that are currently being reviewed. The process
17 used for the acquisition of goods and services is under review, as well as the
18 required organizational structure to support centralization of inventory control.
19 The second process that is being reviewed is work management including work
20 identification and execution and budgeting which is focused on budgeting and
21 reporting work activities. The third process is asset management which is
22 merging the capital asset records with equipment records in order to have a
23 single record that will provide fixed asset cost as well as operations and
24 maintenance cost information.

25
26 Identification and implementation of changes arising from the reviews of these
27 business processes will extend beyond 2004.

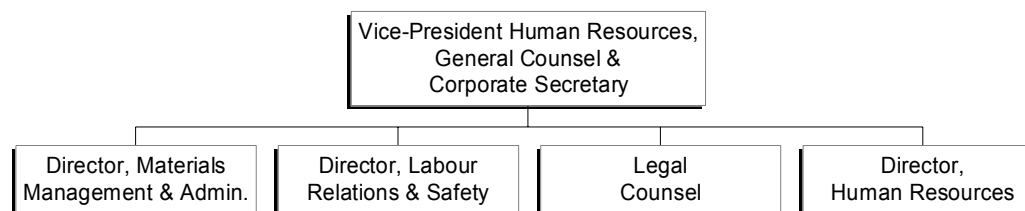
FINANCE AND CORPORATE SERVICES
LIST OF SCHEDULES

- | | |
|------|----------------------------------|
| I | Organizational Charts |
| II | Revenue Requirement |
| III | Rate Base |
| IV | Return on Rate Base |
| V | Weighted Average Cost of Capital |
| VI | Employee Future Benefits |
| VII | Cost of Debt |
| VIII | Balance Sheet |
| IX | Statement of Retained Earnings |
| X | Statement of Cash Flows |
| XI | Schedule of Long-Term Debt |
| XII | Rate Stabilization Plans |
| XIII | Net Operating Expenses |

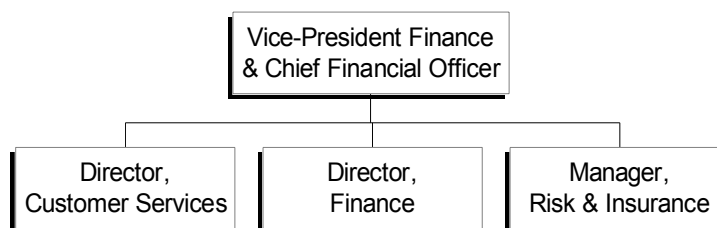
Organizational Chart – Management and Internal Audit



Organizational Chart – Human Resources and Legal



Organizational Chart – Finance



Schedule II
J. C. Roberts

NEWFOUNDLAND AND LABRADOR HYDRO

REVENUE REQUIREMENT

(\$thousands)

Line No.	Description	2002 Final Test Year Revenue Requirement	2002 Actuals	Increase (Decrease)	2003 Estimate	Increase (Decrease)	2004 Forecast	Increase (Decrease)
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
1								
2								
3	Depreciation	31,390	31,302	(88)	32,786	1,484	33,932	1,146
4	Fuel							
5	No. 6 Fuel	81,237	112,534	31,297	126,029	13,495	84,410	(41,619)
6	Additives and Indirects	178	398	220	211	(187)	240	29
7	Environmental fee	124	88	(36)	50	(38)	56	6
8	Ignition Fuel	123	116	(7)	117	1	113	(4)
9	Gas Turbine Fuel	446	153	(293)	368	215	351	(17)
10	Diesel Fuel	6,508	6,766	258	7,542	776	7,378	(164)
11	Rate Stabilization Plan	0	(46,807)	(46,807)	(43,158)	3,649	0	43,158
12	Total Fuel	<u>88,616</u>	<u>73,248</u>	<u>(15,368)</u>	<u>91,159</u>	<u>17,911</u>	<u>92,548</u>	<u>1,389</u>
13	Power Purchased	15,100	15,881	781	25,288	9,407	33,315	8,027
14	Other Costs							
15	Salaries and Fringe Benefits	61,926	64,559	2,633	63,605	(954)	63,237	(368)
16	System Equipment Maintenance	16,763	17,179	416	17,024	(155)	17,419	395
17	Insurance	977	1,198	221	1,614	416	2,019	405
18	Transportation	1,923	1,979	56	1,955	(24)	2,044	89
19	Office Supplies Expenses	1,864	1,856	(8)	1,972	116	1,913	(59)
20	Building Rentals and Maintenance	626	900	274	898	(2)	894	(4)
21	Professional Services	4,943	5,318	375	4,641	(677)	4,503	(138)
22	Travel Expenses	2,375	2,315	(60)	2,248	(67)	2,139	(109)
23	Equipment Rentals	1,558	1,372	(186)	1,526	154	1,636	110
24	Miscellaneous Expenses	4,398	4,674	276	4,367	(307)	4,485	118
25	Productivity Allowance	(2,000)	0	2,000	0	0	0	0
26	Loss on Disposal of Fixed Assets	890	2,769	1,879	628	(2,141)	541	(87)
27	Sub-Total	<u>96,243</u>	<u>104,119</u>	<u>7,876</u>	<u>100,478</u>	<u>(3,641)</u>	<u>100,830</u>	<u>352</u>
28	Allocations							
29	Hydro Capitalized Expense	(5,722)	(8,116)	(2,394)	(6,405)	1,711	(5,464)	941
30	CF(L)Co	(1,910)	(2,006)	(96)	(1,807)	199	(1,777)	30
31	Non-Regulated Customer	(2,914)	(2,914)	0	(2,914)	0	(2,655)	259
31	Sub-Total	<u>(10,546)</u>	<u>(13,036)</u>	<u>(2,490)</u>	<u>(11,126)</u>	<u>1,910</u>	<u>(9,896)</u>	<u>1,230</u>
33	Total Other Costs	<u>85,697</u>	<u>91,083</u>	<u>5,386</u>	<u>89,352</u>	<u>(1,731)</u>	<u>90,934</u>	<u>1,582</u>
34	Interest	88,298	88,547	249	95,767	7,220	101,411	5,644
35	Margin/Return on Equity	7,959	9,742	1,783	(7,806)	(17,548)	21,179	28,985
36	Revenue Requirement	<u>317,060</u>	<u>309,803</u>	<u>(7,257)</u>	<u>326,546</u>	<u>16,743</u>	<u>373,319</u>	<u>46,773</u>

**Newfoundland and Labrador Hydro
Rate Base
(\$thousands)**

	2002 Test Year Final	2002 Actual	2003 Forecast	2004 Forecast
Capital Assets	1,765,804	1,757,726	1,924,780	1,947,670
Less: Contributions in Aid of Construction	87,272	87,569	86,668	86,397
Accumulated Depreciation	439,076	433,572	465,334	497,452
Muskrat Falls Assets	2,010	2,010	2,010	2,010
Assets not in Service	<u>117</u>	<u>155</u>	<u>79</u>	<u>74</u>
Net Capital Assets	<u>1,237,329</u>	<u>1,234,420</u>	<u>1,370,689</u>	<u>1,361,737</u>
Net Capital Assets Previous Year	<u>1,234,447</u>	<u>1,224,068</u>	<u>1,234,420</u>	<u>1,370,689</u>
Average Capital Assets	1,235,888	1,229,244	1,302,555	1,366,213
Cash Working Capital Allowance	2,942	3,579	3,625	3,075
Fuel Inventory	13,942	17,715	16,292	14,907
Supplies Inventory	21,095	19,966	19,387	19,387
Deferred Realized Foreign Exchange Loss plus PUB Costs	<u>85,703</u>	<u>85,703</u>	<u>83,043</u>	<u>81,886</u>
Average Rate Base	<u>1,359,570</u>	<u>1,356,207</u>	<u>1,424,902</u>	<u>1,485,468</u>
 Return – Schedule II	 <u>96,257</u>	 <u>98,289</u>	 <u>87,961</u>	 <u>122,590</u>
Rate of Return on Rate Base	<u>7.08%</u>	<u>7.25%</u>	<u>6.17%</u>	<u>8.25%</u>

NEWFOUNDLAND AND LABRADOR HYDRO

RATE BASE

1. Capital Assets

For 2003 and 2004, the amounts reflect the forecast capital asset balances as at December 31, 2002 and have been adjusted for the impact of the Board approved 2003 capital budget and the projected capital budget for 2004. Construction work in progress is not included in these numbers.

2. Contributions in Aid of Construction

These funds have been received from customers and governments toward the cost of capital assets. Contributions are treated as a reduction to capital assets and the net capital assets are depreciated.

3. Accumulated Depreciation

Accumulated depreciation has been calculated on the capital asset balances outlined in Item 1 above.

4. Muskrat Falls Assets

These assets are fully contributed and are deducted from capital assets.

5. Net Capital Assets

This is the net capital assets to be included in rate base.

NEWFOUNDLAND AND LABRADOR HYDRO

RATE BASE

6. Cash Working Capital Allowance

This amount represents an allowance to cover the amount of capital which investors provide in order to bridge the gap between the time expenditures are made to provide service and the time payment is received for the service. For each year, 2002 to 2004, the working capital requirement as a percentage of operating maintenance expenses and power purchases, was 3.34%, 3.10% and 2.43%, respectively.

7. Fuel Inventory

This amount is based on a thirteen-month average.

8. Supplies Inventory

This amount is based on a thirteen-month average.

9. Deferred Realized Foreign Exchange Loss and the Board Costs

This amount is the average of the opening and closing balances of the account for each year-end.

Schedule IV
J. C. Roberts

Newfoundland and Labrador Hydro Return on Rate Base (\$thousands)				
Component Base	2004	Weighted Average Cost of Debt	Weighted Average Cost of Capital	Return on Rate Base
Rural Interconnected and Isolated Assets	213,761	7.134%		15,250
Other Rate Base Assets	<u>1,271,707</u>		8.440%	<u>107,332</u>
Average Rate Base	<u>1,485,468</u>			<u>122,582</u> ¹

¹ This amount is different than the interest plus margin per Schedule II due to limitations of rate rounding.

Schedule V
J. C. Roberts

Newfoundland and Labrador Hydro Weighted Average Cost of Capital (\$thousands)						
	2003	2004	Average	Percent	Cost	Weighted Average
Promissory Notes	166,075	153,327				
Long-Term Debt (Schedule VII)	1,420,809	1,417,529				
Less: Sinking Funds	110,981	129,123				
CF(L)Co Share Purchase Debt	28,550	24,104				
Unamortized Debt Discount and Issue Expenses	<u>(5,896)</u>	<u>(6,447)</u>				
Total Debt	1,453,249	1,424,076	1,438,662	86.13	8.283%	7.134%
Employee Future Benefits	27,464	29,941	28,703	1.72	0.000%	0.000%
Retained Earnings	<u>200,419</u>	<u>205,713</u>	<u>203,066</u>	<u>12.15</u>	10.750%	<u>1.306%</u>
	<u>1,681,132</u>	<u>1,659,730</u>	<u>1,670,431</u>	<u>100.00</u>		<u>8.440%</u>

Newfoundland and Labrador Hydro Employee Future Benefits (\$millions)				
	<u>2002 COS</u>	<u>2002 Actual</u>	<u>2003 Forecast</u>	<u>2004 Forecast</u>
Current Service	0.7	0.7	1.1	1.0
Interest	1.7	1.7	2.3	2.4
Amortization of Actuarial Loss	<u>0.0</u>	<u>0.0</u>	<u>0.3</u>	<u>0.3</u>
Total Expense	<u>2.4</u>	<u>2.4</u>	<u>3.7</u>	<u>3.7</u>
Accrued EFB Obligation	<u>25.1</u>	<u>31.9</u>	<u>34.1</u>	<u>36.3</u>
Accrued EFB Liability	<u>25.1</u>	<u>24.9</u>	<u>27.4</u>	<u>29.9</u>

Newfoundland and Labrador Hydro Cost of Debt (\$thousands)	
	2004
Interest	112,259
Amortization of Foreign Exchange Loss	2,157
Amortization of Debt Discount and Issue Expense	550
Debt Guarantee Fee	<u>14,453</u>
	129,419
Less: Interest on Sinking Fund Assets	8,117
CF(L)Co Share Purchase Debt	<u>2,136</u>
Net Interest	<u><u>119,166</u></u>
$\text{Cost of Debt} = \frac{\text{Net Interest}}{\text{Total Debt}}$ $= \frac{119,166}{1,438,662} = 8.283\%$	

Newfoundland and Labrador Hydro
Projected Balance Sheet
(Excluding CF(L)Co., LCDC and Contributed Capital - Muskrat Falls)

As at December 31 (thousands of dollars)

	<u>2003</u>	<u>2004</u>
ASSETS		
Capital assets		
Capital assets in service	1,836,023	1,859,189
Less accumulated depreciation	<u>465,334</u>	<u>497,452</u>
	1,370,689	1,361,737
Construction in progress	<u>55,403</u>	<u>69,299</u>
	<u>1,426,092</u>	<u>1,431,036</u>
Current assets		
Accounts receivable	42,452	48,137
Fuels and supplies at average cost	35,817	31,621
Prepaid expenses	<u>2,056</u>	<u>1,958</u>
	<u>80,325</u>	<u>81,716</u>
Rate stabilization plans	161,109	131,502
Unamortized debt premium and financing expense	(5,896)	(6,446)
Unamortized foreign exchange loss	81,964	79,807
Unamortized PUB costs	<u>1,200</u>	<u>800</u>
	<u>1,744,794</u>	<u>1,718,415</u>
LIABILITIES AND SHAREHOLDER'S EQUITY		
Long-term debt	<u>1,265,437</u>	<u>1,247,909</u>
Current liabilities		
Accounts payable and accrued liabilities	41,603	35,429
Accrued interest	27,955	29,705
Long-term debt due within one year	15,841	16,393
Promissory notes	<u>166,075</u>	<u>153,327</u>
	<u>251,474</u>	<u>234,852</u>
Employee future benefits	27,464	29,941
Shareholder's equity		
Retained earnings	<u>200,419</u>	<u>205,713</u>
	<u>1,744,794</u>	<u>1,718,415</u>

**Newfoundland and Labrador Hydro
Projected Statement of Retained Earnings
(Excluding CF(L)Co., LCDC and Contributed Capital - Muskrat Falls)**

Year ended December 31 (thousands of dollars)

	<u>2003</u>	<u>2004</u>
Retained earnings, beginning of year	213,789	200,419
Margin/return on equity	<u>(7,806)</u>	<u>21,179</u>
	205,983	221,598
Dividends	<u>(5,564)</u>	<u>(15,885)</u>
Retained earnings, end of year	<u><u>200,419</u></u>	<u><u>205,713</u></u>
 Average retained earnings	 <u><u>207,104</u></u>	 <u><u>203,066</u></u>
 Return on equity	 <u><u>(3.8)%</u></u>	 <u><u>10.4%</u></u>

Newfoundland and Labrador Hydro
Projected Statement of Cash Flows
(Excluding CF(L)Co., LCDC and Contributed Capital - Muskrat Falls)

Year ended December 31 (thousands of dollars)

	<u>2003</u>	<u>2004</u>
Cash provided by (used in)		
Operating activities		
Net income	(7,806)	21,179
Adjusted for items not involving a cash flow		
Depreciation	32,786	33,932
Amortization of deferred charges	3,520	3,107
Rate stabilization plan	(36,344)	29,607
Other	<u>703</u>	<u>708</u>
	(7,141)	88,533
Change in working capital balances	<u>(9,156)</u>	<u>(3,340)</u>
	<u>(16,297)</u>	<u>85,193</u>
Financing activities		
Long-term debt issued	125,000	0
Long-term debt retired	(7,360)	1,166
Dividends	<u>(5,564)</u>	<u>(15,885)</u>
	<u>112,076</u>	<u>(14,719)</u>
Investing activities		
Net additions to capital assets	(71,279)	(39,584)
Increase in sinking funds	(16,292)	(18,142)
Reduction (additions) to deferred charges	<u>7,632</u>	<u>0</u>
	<u>(79,939)</u>	<u>(57,726)</u>
Net decrease in promissory notes	15,840	12,748
Promissory notes, beginning of year	<u>(181,915)</u>	<u>(166,075)</u>
Promissory notes, end of year	<u>(166,075)</u>	<u>(153,327)</u>

Newfoundland and Labrador Hydro Schedule of Long-Term Debt (\$thousands)					
Series	Interest Rate %	Year of Issue	Year of Maturity	2003	2004
AA	5.50	1998	2008	200,000	200,000
V	10.50	1989	2014	125,000	125,000
X	10.25	1992	2017	150,000	150,000
Y	8.40	1996	2026	300,000	300,000
AC	5.05	2001/2002	2006	200,000	200,000
AB	6.65	2001/2002	2031	300,000	300,000
	6.65	2003	2031	<u>125,000</u>	<u>125,000</u>
				1,400,000	1,400,000
Government of Canada loans at 5.25% to 7.91%					
maturing in 2006 to 2014				18,805	16,420
Capital Leases				<u>2,004</u>	<u>1,109</u>
Total				<u>1,420,809</u>	<u>1,417,529</u>

Newfoundland and Labrador Hydro Rate Stabilization Plans (\$millions)			
	<u>2002 Actual</u>	<u>2003 Forecast</u>	<u>2004 Forecast</u>
Old RSP			
Retail	76.3	70.1	59.6
Industrial	<u>28.0</u>	<u>24.0</u>	<u>19.8</u>
Total Balance	104.3	94.1	79.4
New RSP			
Retail	15.8	50.2	42.5
Industrial	<u>4.7</u>	<u>16.8</u>	<u>9.6</u>
Total Balance	20.5	67.0	52.1
Combined RSP Balances			
Retail	92.1	120.3	102.1
Industrial	<u>32.7</u>	<u>40.8</u>	<u>29.4</u>
Total Combined RSP	<u>124.8</u>	<u>161.1</u>	<u>131.5</u>
Average Fuel Price per Barrel	<u>\$ 30.60</u>	<u>\$ 34.80</u>	<u>\$ 29.42</u>

NEWFOUNDLAND AND LABRADOR HYDRO
NET OPERATING EXPENSES
FINANCE AND CORPORATE SERVICES
(\$thousands)

Line No.	Description	2002 Test Year Final Revenue Requirement	2002 Actuals	Increase (Decrease)	2003 Estimate	Increase (Decrease)	2004 Forecast	Increase (Decrease)
1	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
2	Expense Group							
3	Salaries and Fringe Benefits							
4	Permanent Salaries	9,391	9,311	(80)	9,946	635	10,139	193
5	Hourly Wages	1,662	1,668	6	0	(1,668)	0	0
6	Overtime	129	254	125	185	(69)	168	(17)
7	Capitalized Expenses	(952)	(1,457)	(505)	(952)	505	(818)	134
8	Employee Future Benefits	2,433	2,446	13	3,631	1,185	3,727	96
9	Corporate Group Benefits	1,680	1,123	(557)	2,000	877	1,950	(50)
10	Fringe Benefits	1,498	1,491	(7)	1,579	88	1,606	27
11	Vacancy Adjustment	(314)	0	314	(201)	(201)	(508)	(307)
12	Sub-Total	15,527	14,836	(691)	16,188	1,352	16,264	76
13	System Equipment Maintenance							
14	Maintenance Materials	1,029	983	(46)	1,021	38	989	(32)
15	Tools and Operating Supplies	4	(1)	(5)	4	5	4	0
16	Freight	200	293	93	200	(93)	200	0
17	Sub-Total	1,233	1,275	42	1,225	(50)	1,193	(32)
18	Other Expenses							
19	Office Supplies and Expenses	812	891	79	916	25	914	(2)
20	Professional Services	1,951	2,302	351	1,686	(616)	1,828	142
21	Insurance	977	1,198	221	1,614	416	2,019	405
22	Equipment Rentals	2	0	(2)	2	2	2	0
23	Travel	401	252	(149)	388	136	331	(57)
24	Miscellaneous	3,842	3,986	144	3,915	(71)	4,091	176
25	Property Rentals	55	44	(11)	58	14	68	10
26	Transportation	84	111	27	108	(3)	107	(1)
27	Sub-Total	8,124	8,784	660	8,687	(97)	9,360	673
28	Total Operating Expenses	24,884	24,895	11	26,100	1,205	26,817	717
29	Allocations							
30	Recoveries	(1,153)	(1,350)	(197)	(1,149)	201	(1,169)	(20)
31	Net Operating Expenses	23,731	23,545	(186)	24,951	1,406	25,648	697

**Cost of Service Evidence
of
Robert D. Greneman**

**Newfoundland and Labrador Hydro's
2003 General Rate Application**

Robert D. Greneman, P.E.
Associate Director
Stone & Webster Management Consultants, Inc.
1 Penn Plaza
New York, NY 10119

At the hearing into Newfoundland and Labrador Hydro's General Rate Application, the Cost of Service Evidence will be adopted by Robert D. Greneman, P.E., Associate Director with Stone & Webster Management Consultants, Inc.

A witness profile for Robert D. Greneman follows:

- From 1973 through 1978 Mr. Greneman was employed by Alan J. Schultz, Consulting Engineer (later Casazza, Schultz & Associates), a firm that specialized in economic studies and rate work for electric, gas and water utilities. In 1978 he joined Stone & Webster, where, as a consultant he has assisted utility companies in rate and regulatory matters. From 1983 to 1986 he was employed by the Brooklyn Union Gas Company in the Rate and Regulatory Department where he was responsible for conducting the Company's cost of service studies, rate design and the review of gas purchase contracts. In 1986 he rejoined Stone & Webster as an executive consultant in the Rate and Regulatory Services Department.
- Mr. Greneman has prepared cost of service and rate design studies for clients including:

Canada:

Centra Gas British Columbia, Centra Gas Manitoba, Inc., Gaz Metropolitan, Inc. (Montreal), ICG Utilities (Toronto) and Winnipeg Hydro

U.S. and Other:

Alpena Power Company (MI), Barbados Light & Power Company, Ltd., Blackstone Valley Electric Company, Brockton Edison Company, Central Illinois Light Company, Chesapeake Utilities Corporation, China Light & Power Company, Ltd. (Hong Kong), Citizens Utilities Company, City of Westfield, MA, Colorado Electric Company, Commonwealth Edison Company, Consolidated Edison Company of New York, Dayton Power & Light Company, Delmarva Power & Light Company, Delta Natural Gas Company, Edison Sault Electric Company, El Paso Electric Company, Energy Services of Pensacola, Equitable Gas Company, Fall River Electric Light Company, Florida Public Utilities Company, Gas del Estado (Buenos Aires), Green Mountain Power Company, Guyana Electricity Corporation, Holyoke Department of Gas & Electric (MA), Jamaica Water Supply Company, Lake Superior District Power Company, Louisville Gas & Electric Company, Northern Indiana Public Service Company, Montana-Dakota Utilities Co., Midland Electric Power Cooperative (IA), Newport Electric Corporation, Roseville Electric (CA), Tampa Electric Company, South Jersey Gas Company, Southwest Louisiana Electric Membership Corporation, Southern Indiana Gas and Electric Company, Suffolk County Water Authority (NY), Valley Gas Company (RI), and Washington Natural Gas Company

- Mr. Greneman has provided expert testimony before the Delaware Public Service Commission, the Commonwealth of Kentucky Public Service Commission, the Louisiana Public Service Commission, the Michigan Public Service Commission, the Indiana Utility Regulatory Commission, the Iowa Utilities Board and the Federal Energy Regulatory Commission.
- He is also a licensed professional engineer in the states of New York and New Jersey.

**Cost of Service
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COST OF SERVICE

1. COS STUDY

A Cost of Service (“COS”) study is the industry standard against which rates are judged to be equitably distributed between customer classes and hence, non-discriminatory. Hydro’s COS continues to be a key tool in setting rates to its customers. The 2004 test year COS study incorporates methodologies that have been approved by the Board. This section discusses the details of the methodologies that were used.

1.1 Methodology

The COS study is based on Hydro's embedded costs for the 2004 forecast year. As in Hydro's prior studies, a three-step approach of functionalization, classification and allocation is used. These steps are as follows:

- Functionalization assigns all plant and expenses to the basic steps involved in the process of producing, transmitting, distributing and billing for electricity;
- Classification further assigns costs for each function as being demand-, energy- or customer-related; and
- Allocation is the process of apportioning each functionalized and classified cost group to classes of service based on factors related to cost causation.

1 This widely used three-step process facilitates the determination of a revenue
2 requirement for each class by function and the development of unit costs, which
3 serve as an important guide in the rate design process.

4
5 It should be noted though, that since Hydro has five discrete geographic
6 systems, its costs must first be systemized prior to being functionalized.

7
8 The procedures used throughout the study are in accordance with the generic
9 methodology set forth in the 1993 Board report, except as prescribed in P.U. 7.
10 Also, based on my review, the methodologies used in the study are consistent
11 with common industry practice.

12 13 **1.2 Systemization**

14 Hydro performs a COS study for each of the five geographic areas it serves. The
15 five areas are: Island Interconnected, Island Isolated, Labrador Isolated, L'Anse
16 au Loup and Labrador Interconnected. In general, plant that is located within
17 each area along with its associated expenses is assigned to that area.
18 Customer-related costs are systemized using customer ratios. Administrative
19 and general ("A&G") expenses, which are generally not identifiable with a specific
20 service area or function, are systemized and functionalized based on plant or
21 expense ratios, as appropriate to the nature of the expense.

22
23 In its prior cost studies, Hydro used physical location as the basis to systemize
24 plant. This did not consider that multiple systems could be served from one
25 location. The most notable example is Hydro Place. Since this facility physically
26 resides in the Island Interconnected System it was assigned to that system.
27 However, in recognition of the fact that it provides administrative support to all
28 systems, it is now being systemized to all five systems on the basis of direct
29 generation, transmission, distribution and customer expenses.

1.3 Functionalization

Functionalization takes the costs in each system and assigns them to the various steps in the process of producing, transmitting, distributing and billing for electricity. These steps, or functional categories, are generally defined in a cost study either to track costs associated with a particular function (e.g., generation or transmission) or to allow a different allocation factor to be applied to sub-functions within a function (e.g., distribution primary vs. distribution secondary). A listing of the explicit functions used in Hydro's COS study is provided in the Classification discussion.

Most plant and operating expenses are readily identifiable such that functionalization of these costs is rather straightforward. However, A&G expenses and general plant are indirect in nature and require different treatment. A&G expenses were functionalized on either plant or expense ratios, based on the nature of the expense. In Hydro's prior cost studies, general plant assets have generally been functionalized on direct plant ratios. In the current study they are predominately functionalized based on generation, transmission, distribution and customer-related expenses. Expenses are largely comprised of labour and the greater reliance on expense as a basis for functionalizing and classifying costs is in keeping with the more widespread use of labour as a means of functionalizing indirect expenses. This is based on: (1) the notion that administrative functions exist to support field labour; and (2) the fact that plant ratios do not assign general plant costs to meter reading and billing and collecting, whereas expense ratios do.

In performing a COS study, a distinction is made between plant from a physical versus operational perspective. An example is transmission lines that function as generator leads to integrate the source of power with the backbone transmission system. In keeping with the Board's mandates and common industry treatment, these transmission lines have been assigned to the generation function for cost study purposes.

Hydro's COS study distinguishes distribution lines between primary and secondary voltage levels. Distribution lines were assigned between these functions based on an analysis of the type of poles and conductor that are installed for each voltage level. Distribution expenses were generally functionalized based on plant. Services, meters and street lighting were directly assigned to their respective functions.

1.4 Classification

The second step in the costing process is classification. In this step, each functionalized cost group is separated into demand, energy and customer-related components based on the predominant factor for cost causation.

Some costs are related to the quantity of energy produced or sold. These are known as energy-related costs. The cost of fuel and the energy component of purchased power are generally recognized as energy-related costs.

Demand or capacity-related costs are those associated with the maximum rate at which energy is used. Significant portions of generation, transmission and distribution facilities are considered to be demand-related because the investment in these facilities is related to the size of the facility, and facilities are generally sized to provide service under peak demand conditions.

Customer-related costs are those that are associated with serving customers regardless of either the amount of energy used or the maximum demand. For example, every customer has a meter and a service and the costs associated with metering and billing are not related to consumption. These costs are commonly considered to be allocable on factors that are related to the number of customers.

In Hydro's COS study, functionalization and classification were done in the same step. The list below shows each of the explicit functional categories used by

1 Hydro broken down into its appropriate classification(s), or basis for cost
2 causation.

3

- 4 • Production Demand
- 5 • Production and Transmission Energy
- 6 • Transmission Demand
- 7 • Rural Production and Transmission Demand
- 8 • Distribution Substations Demand
- 9 • Distribution Primary Lines Demand
- 10 • Distribution Primary Lines Customer
- 11 • Distribution Line Transformers Demand
- 12 • Distribution Line Transformers Customer
- 13 • Secondary Lines Demand
- 14 • Secondary Lines Customer
- 15 • Services Customer
- 16 • Meters Customer
- 17 • Street Lighting Customer
- 18 • Accounting Customer
- 19 • Specifically Assigned Customer

20

21 The components of plant, net book value, depreciation expense, rate base,
22 operation and maintenance expenses, fuel and purchased power are
23 functionalized and classified to the above categories.

24

25 In the current cost study, a change was made with respect to the method of
26 functionalizing and classifying municipal taxes and the Board assessment. In
27 prior cost studies these costs, which are incurred based on level of revenues,
28 were functionalized and classified based on factors that were indirectly related to
29 revenues. In the current study they are held in a revenue-related category and at
30 a later point in the study, are assigned the same functionalization and

1 classification distribution as the sub-total of the COS for each class, excluding
2 revenue-related.

4 **1.4.1 Classification of Generation**

5 The classification of Hydro's generation was done in a manner consistent with
6 the Board's prior orders. The procedures used are summarized below.

7
8 On the Island Interconnected System, Holyrood was classified between demand
9 and energy based on the capacity factor for this facility over the last five years.
10 This resulted in an energy and demand split of 42.28% and 57.72%, respectively.
11 With the exception of a mini-hydro site at Roddickton that was assigned to the
12 demand-related Rural Production and Transmission function, hydraulic plant
13 costs on the Island Interconnected System were classified as energy-related
14 based on the 2004 system load factor, or 57.90%. The balance was classified as
15 demand-related. Gas turbine plant and associated fuel expenses were classified
16 as demand-related. Hydraulic and diesel plant on the Great Northern Peninsula
17 ("GNP"), along with diesel fuel were assigned to the Rural Production and Sub-
18 transmission function and treated as demand-related. Further discussion
19 regarding the proposed treatment of these facilities is included in the Allocation
20 section of this evidence, below.

21
22 The bulk of the power used to serve the Labrador Interconnected System is
23 purchased from Churchill Falls. These costs were classified 55.04% to energy
24 and 44.96% to demand based on the Labrador system load factor. The diesel
25 and gas turbine on this system, along with associated fuel, serve a backup or
26 emergency function and are also available for peaking. They were therefore
27 classified as demand-related.

28
29 The Island and Labrador Isolated Systems are served predominately by diesel
30 units. The costs of the diesels in each system were classified between energy
31 and demand based on the system load factor for each system. The forecast load

1 factor (energy component) for the Island and Labrador Isolated Systems are
2 54.23% and 61.17%, respectively.

3
4 The L'Anse au Loup system is served by on-system diesel and by secondary
5 power from Hydro-Québec ("HQ"). However, for the forecast 2004 test year, HQ
6 is forecast to provide the bulk of the power. The diesel units were classified as
7 demand-related and diesel fuel as energy-related. HQ secondary purchased
8 power was classified as 100% energy-related.

9
10 **1.4.2 Classification of Transmission**

11 Backbone transmission lines and terminal stations were classified as demand-
12 related. Transmission lines that primarily serve as generator leads were
13 classified in the same manner as the generation source. Rural lines and terminal
14 stations along with diesel terminal stations on the GNP were classified as
15 demand-related within the Rural Production and Transmission function.

16
17 **1.4.3 Classification of Distribution**

18 Distribution system plant including primary lines, secondary lines and line
19 transformers were classified between customer and demand-related based on a
20 zero-intercept analysis. The rationale in support of the zero-intercept concept is
21 that there is a theoretical system of zero-diameter conductor supported by code-
22 height poles of zero diameter that connects each customer to the backbone
23 transmission system and generation, standing by ready to provide service. This
24 skeleton system can be allocated based on the number of customers in each
25 class while the balance of costs is incurred to meet peak demand. The zero-
26 intercept analysis used in the current study was performed by Foster Associates
27 for Hydro's last rate proceeding. The Board, in Hydro's last rate order, affirmed
28 the use of the zero-intercept methodology.

1 **1.5 Allocation**

2 The third step, allocation of costs, is the process of cost assignment whereby
3 each class of service receives a proportionate cost responsibility for each of the
4 functionalized and classified cost groups. This is accomplished by a combination
5 of direct assignment and by allocation factors that are based on the ratio of the
6 amount of demand, energy sold, or number of customers for each class of
7 service to the system total.

8

9 With the exception of General Service (“G.S.”) customers in Hydro’s isolated
10 systems, the customer classes used in the COS study correspond with the
11 proposed rate schedules in each of Hydro's systems for the 2004 forecast year.
12 Due to the relatively small number of customers in G.S. rates 2.3 and 2.4, these
13 customers have been consolidated into a single class 2.2 for G.S. customers with
14 a demand over 10 kW. The COS study, however, does cost rates 2.2, 2.3 and
15 2.4 individually, and the results were combined for rate purposes. It is not
16 uncommon to cost components of a single rate individually and then combine the
17 costs to develop a single rate.

18

19 **1.5.1 Energy Allocation Factors**

20 Energy factors were developed by starting with forecast sales by customer class
21 within each system and adding losses to get to the source, or input to each
22 system.

1.5.2 Demand Allocation Factors

In order to allocate demand-related costs, factors were developed for each voltage level of supply based on a measure of the maximum load imposed at that voltage level, recognizing:

- Customer load served at each voltage level;
- The level of diversity associated with each voltage level; and
- Losses.

The demands used in the study were developed with the support of updated load data from other northern climate electric utilities in North America.

The demand components of generation and transmission costs were allocated to classes using a 1 CP factor in accordance with the Board's order in Hydro's last rate case. Lines and terminal station assets that exclusively serve Newfoundland Power or Industrial Customers were directly assigned.

Distribution substations and the demand component of distribution primary and secondary lines in each system were also allocated using the 1 CP method. This was done in recognition of the fact that Hydro plans its facilities based on the aggregate distribution system load.

1.5.3 Assignment of the GNP, the Doyles-Port aux Basques and the Burin Peninsula Assets

The COS study filed in this proceeding assigns all generation and transmission assets on the GNP, the Doyles-Port aux Basques and the Burin Peninsula as ordered by the Board in Hydro's last rate case. The GNP assets are assigned to rural, the Doyles-Port aux Basques assets are specifically assigned to Newfoundland Power and the Burin Peninsula assets are assigned to common. The Board ordered Hydro to file in its next GRA, a detailed study as to the proper cost assignment of these assets. A study in response to that order was prepared

1 by Hydro's System Planning department, entitled: "Review of COS Assignment
2 for the GNP, Doyles-Port aux Basques, and Burin Peninsula Assets" ("System
3 Planning Report"). That study, which has been filed in this proceeding,
4 concludes that:

- 5
- 6 • All generation assets on the GNP should be reassigned from rural to
7 common since they act to enhance reliability of the system;
8
- 9 • Transmission assets related to the GNP and Doyles-Port aux Basques
10 remain specifically assigned based on the fact that they are radial lines
11 that serve a single customer with generation of less than sufficient
12 magnitude to justify their assignment to common; and
13
- 14 • Transmission assets on the Burin Peninsula continue to be assigned to
15 common as they serve more than one customer (Newfoundland Power
16 and Hydro Rural).
17

18 In reviewing the System Planning Report within the context of my review of
19 Hydro's COS study, I find that the principles relied on are consistent with those
20 commonly used in the industry to evaluate whether an asset should be treated as
21 common or directly assigned.
22

23 **1.5.4 Customer Allocation Factors**

24 The customer component of primary and secondary distribution lines and
25 customer accounting expenses was allocated based on the number of
26 distribution customers in each system. Services and meters were allocated
27 based on weighted customers.

Revenues from non-firm sales customers were credited to the firm customers' revenue requirement.

Lastly, in accordance with P.U. 7, the COS reflects the partial phase-out of the credit from secondary sales to CFB Goose Bay from the Labrador Interconnected System. This credit will now be applied to the rural deficit.

1.6 Organization of the COS Study

The COS study is attached to this evidence as Exhibit RDG-1, and is organized into the following sections.

- Schedule 1.1 Revenue Requirement and Return on Rate Base
- Schedule 1.2 Revenue to Cost Ratios
- Schedule 1.3 Unit Costs (all systems)
- Schedule 1.4 Calculation of Firming-up charge
- Schedule 1.5 Calculation of Transmission Wheeling Charge
- Schedules 2.1-2.6 Functionalization and Classification by System
- Schedules 3.1-3.3 Allocation by System
- Schedule 4.1 Functionalization and Classification Ratios
- Schedule 4.2 System Load Factor
- Schedule 4.3 Holyrood Capacity Factor
- Schedule 4.4 Power Purchases – Total System

1.7 Study Results

Hydro's revenue requirement is based on return on rate base. The rates of return for each system are shown in Schedule 1.1, Page 2 of 2. The system revenue requirements based on the target rates of return are contained in Schedule 1.1, Page 1 of 2. Schedule 1.2 develops revenue to cost coverage ratios as forecast revenues less allocated costs. The rural deficit in the cost

1 study was allocated to Newfoundland Power and to Labrador Interconnected
2 System customers.

3
4 Unit costs for each customer class, before and after the deficit allocation, are
5 shown in Schedule 1.3. These unit costs, which are expressed in terms of \$/kW,
6 \$/kWh and \$/bill although not rates per se, serve a key role in the design of
7 Hydro's proposed rates.

8 9 **1.8 Rural Rate Design**

10 Rates that are reflective of costs are the most widely recognized measure of
11 rates that are equitable and non-discriminatory. However, in designing
12 appropriate rates there are considerations other than cost that come into play.
13 In "Principles of Public Utility Rates", Dr. James Bonbright identified attributes of
14 a sound rate structure. They include: effectiveness in yielding the total revenue
15 requirement; revenue and rate stability and predictability; ability of the rates to
16 discourage wasteful use and promote justified use; recognition of social costs
17 and benefits; fairness in the apportionment of costs; avoidance of undue
18 discrimination in rate relationships; dynamic efficiency in promoting innovation
19 and responding to changing supply and demand patterns; simplicity; and
20 freedom from controversy.

21
22 Some of these goals, however, may be seen to be at odds with one another and
23 tradeoffs are required. One such tradeoff is the need to sell to meet the revenue
24 requirement versus the need to conserve. Thus, there is often the need to strike
25 a balance in order to meet interests of all stakeholders and it is for this reason
26 that rate design has often been characterized as an art as well as a science.

27
28 In the case of Hydro, the Board generally prescribes the overall guidelines as to
29 how the relevant objectives are to be incorporated into rate design, while Hydro
30 does the actual implementation. I have reviewed the rural rate design evidence
31 contained in the Rates and Customer Service Evidence in this proceeding, and

1 believe that the manner in which the proposed rural rates have been
2 implemented, fairly and reasonably reflects the Board's mandates as well as the
3 rate design objectives set forth by Dr. Bonbright.

5 **1.9 Summary**

6 The procedures used throughout the COS study are in accordance with P.U. 7,
7 and include three minor refinements to Hydro's prior COS. These refinements,
8 which are discussed within the body of this COS evidence, are summarized
9 below.

- 11 • **Hydro Place** is now recognized as providing administrative support to all
12 of Hydro's systems;
- 14 • In functionalizing **General Plant**, there is now a greater reliance on
15 expense, rather than plant ratios; and
- 17 • **Municipal Taxes and the Board Assessment** are now directly
18 recognized as being revenue-related.

1 **2. REVIEW OF RATE DESIGN FOR NEWFOUNDLAND POWER**

2
3 Stone & Webster Management Consultants, Inc. ("Stone & Webster") conducted
4 a review as to the appropriateness of the current energy-only rate structure to
5 Newfoundland Power. Based on this review, we found that although the current
6 rate structure is still viable, there are forms of demand/energy rates that offer
7 additional advantages while addressing most, or virtually all of the concerns that
8 have been previously expressed by both utilities. We have therefore
9 recommended that Hydro implement a demand/energy rate structure of the form
10 discussed in the study as Exhibit RDG-2 entitled "Review of Rate Design for
11 Newfoundland Power".

12
13 **2.1 Background**

14 Discussions surrounding the propriety of the current energy-only rate form for
15 sales of electricity to Newfoundland Power can be traced back to at least 1989.
16 While the record appears to indicate that the Board, Hydro and Newfoundland
17 Power recognize that this is an atypical rate form for sales of electricity to such a
18 large customer, movement towards an alternate rate form has been rather slow
19 and brought to the forefront mostly at the time of a Rate Application or during a
20 Board inquiry.

21
22 The most recent proposals and discussions between Hydro and Newfoundland
23 Power to develop a demand rate occurred in 1992. While both parties agreed
24 that in order to implement effective load management it is necessary to send a
25 proper price signal, they were not able to resolve ways to deal with the potential
26 risks.

27
28 Hydro has all of its revenue from sales to Newfoundland Power stabilized
29 through its Rate Stabilization Plan ("RSP"), such that any component that is
30 removed from the energy rate and moved to a demand rate becomes at-risk in

1 the sense that if Newfoundland Power reduces its demand Hydro will experience
2 a revenue shortfall.

3
4 Newfoundland Power's concerns focused on its ability to effectively pass on a
5 price signal to its customers and to avoid paying a windfall to Hydro due to
6 abnormal weather conditions.

7
8 As a result of these concerns an agreement could not be reached.

9
10 More recently, in Hydro's 2002 GRA, the record indicates that the current energy-
11 only rate form is still appropriate and a demand-energy rate structure is neither
12 necessary nor desirable in the current environment.

13
14 Also, it is believed that both utilities feel that the current rate structure offers
15 operational efficiencies in dispatching their respective generation and that a
16 demand rate would impose a constraint.

17 18 **2.2 Issues**

19 The following sections discuss some of the relevant issues in moving to a
20 demand-energy rate.

21 22 **2.2.1 Current Rate Structure**

23 The current rate structure provides a price signal in two ways. Under the current
24 energy-only rate structure, Newfoundland Power's bill is directly related to the
25 quantity of kWh consumed. Stone & Webster, however, does not believe this to
26 be an appropriate price signal. That is, the energy price signals the need to
27 either use or conserve *natural* resources, while the demand price signals the
28 need to conserve *capital* resources. The energy-only rate is therefore seen as
29 giving an incomplete price signal.

1 The second, is not a price signal per se, but arises by virtue of Newfoundland
2 Power's knowledge that if it increases its peak load this will be recognized in
3 terms of a higher peak load forecast in Hydro's next Rate Application. This is an
4 indirect response to the energy-only rate form, and may persist for years before it
5 is again recognized in the form of higher rates. In this regard, it should be noted
6 that an additional advantage of a demand-energy rate form is that it tracks cost
7 causality and changes in customer load profile much more closely than an
8 energy-only rate structure.

9
10 Lastly, with respect to Newfoundland Power's concern that it does not have a
11 means to pass on a demand signal to its Domestic Customers, this situation
12 exists for virtually every other utility with Domestic Customers. Many of these
13 utilities have found ways to deal with this, either in the form of seasonal rates or
14 by the use of load management techniques such as water heating control rates.
15 The demand portion of Hydro's rate will provide Newfoundland Power with a
16 quantitative measure against which to develop a viable load management plan.
17 All things considered, the preferable alternative is to provide Newfoundland
18 Power with a relevant price signal.

20 **2.2.2 Revenue Stability**

21 There are two basic issues: volatility due to weather; and revenue instability to
22 Hydro caused by moving revenue out of its RSP.

23
24 Stone & Webster believes that models currently exist or can be developed in
25 efforts between both utilities that will effectively normalize peak demand for the
26 effects of weather.

27
28 With respect to revenue stability, in order for Hydro to send a price signal to
29 Newfoundland Power it must accept a degree of risk and the level of that risk
30 should be commensurate with Newfoundland Power's response in terms of
31 expected conservation.

2.2.3 Treatment of Newfoundland Power Generation

Under the current energy-only rate form, Newfoundland Power can dispatch its hydraulic and thermal units in the most efficient manner with virtually no consequence with respect to billing from Hydro. However, the establishment of a demand component in the rate may steer Newfoundland Power to operating its units in a less energy efficient fashion in order to minimize its peak load, which manifests itself in an attendant risk to Hydro in not being able to collect its demand-related revenue requirement. It is for this reason that proper recognition of Newfoundland Power's generation on both the costing and rate side is perhaps one of the more intricate issues in designing a viable demand rate.

Stone & Webster has investigated several alternative costing and pricing combinations with respect to recognizing Newfoundland Power's generation. Based on our analysis, we find that by giving full credit net of reserve for Newfoundland Power's generating capacity on the costing side and basing pricing on Newfoundland Power's native peak load less its full generating capacity net of reserve, a rate can be designed that is generation-independent. Under such a design, Newfoundland Power can achieve at least the same operational efficiencies as it currently enjoys.

2.3 Other Demand Rate Considerations

Many rate forms were considered within the context of Hydro's and Newfoundland Power's circumstances, including those that arose in earlier discussions between both utilities concerning basing billing demand on a single winter peak versus monthly peaks. It is our view that monthly peaks are not relevant in light of the fact that it is only the winter peak that drives demand costs. It is difficult and impractical to normalize monthly metered demands, and monthly peaks have the potential of introducing variations in load in non-winter months due to factors other than weather. Conceptually, the single winter peak normalized for weather and unfettered by other seasonal variables reasonably reflects load growth and load management efforts and that is what is intended to

1 be measured. The use of a single peak is therefore seen as the preferred
2 approach.

3

4 **2.4 Conclusions**

5 Based on its review, Stone & Webster believes a demand-energy rate can be
6 designed following the principles set out in Sections 4 and 6 of its report that will
7 effectively address many of the issues that have been stumbling blocks in the
8 past; that will provide a proper price signal to Newfoundland Power and its
9 customers; and allow both utilities to achieve the same operational efficiencies as
10 under the current rate structure. It is therefore recommended that Hydro proceed
11 to establish a rate utilizing these principles; that the results of its analyses be
12 shared with Newfoundland Power; and that the proposed rate be based on
13 discussions between both utilities.

NEWFOUNDLAND AND LABRADOR HYDRO
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NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Revenue Requirement

Line No.	1	2	3	4	5	6	7	8
	Description	Total Amount (\$)	Island Interconnected (\$)	Island Isolated (\$)	Labrador Isolated (\$)	L'Anse au Loup (\$)	Labrador Interconnected (\$)	Basis of Proration
	Revenue Requirement							
	Expenses							
1	Operating, Maintenance and Admin.	93,048,681	72,460,822	5,166,240	10,011,783	1,115,316	4,294,520	Detailed Analysis
2	Fuels - No. 6 Fuel	84,819,538	84,819,538	-	-	-	-	Detailed Analysis
3	Fuels - Diesel	7,377,404	54,612	1,390,213	5,848,510	68,661	15,408	Detailed Analysis
4	Fuels - Gas Turbine	350,959	265,277	-	-	-	85,682	
5	Power Purchases - CF(L)Co	2,433,927	-	-	-	-	2,433,927	Detailed Analysis
6	Power Purchases - Other	30,880,947	29,928,330	-	34,275	812,107	106,235	Detailed Analysis
7	Depreciation	33,931,301	27,884,999	891,817	2,163,918	401,179	2,589,389	Detailed Analysis
	Expense Credits:							
8	Sundry	(456,000)	(355,106)	(25,318)	(49,064)	(5,466)	(21,046)	Total O&M Expenses
9	Building Rental Income	(14,028)	(7,200)	-	-	-	(6,828)	Detailed Analysis
10	Tax Refunds	-	-	-	-	-	-	Total O&M Expenses
11	Suppliers' Discounts	(22,800)	(17,755)	(1,266)	(2,453)	(273)	(1,052)	Total O&M Expenses
12	Pole Attachments	(1,256,348)	(883,099)	(26,512)	(87,859)	(55,402)	(203,476)	Detailed Analysis
13	Secondary Energy Revenues	-	-	-	-	-	-	Island Interconnected
14	Wheeling Revenues	(70,964)	(70,964)	-	-	-	-	Island Interconnected
15	Application Fees	(44,112)	(19,452)	(660)	(4,452)	(840)	(18,708)	Detailed Analysis
16	Meter Test Revenues	(90,000)	(53,193)	(2,147)	(6,604)	(2,698)	(25,357)	Weighted Customers
17	Total Expense Credits	(1,954,252)	(1,406,769)	(55,903)	(150,432)	(64,679)	(276,467)	
18	Subtotal Expenses	250,888,505	214,006,808	7,392,367	17,908,054	2,332,583	9,248,693	
19	Disposal Gain/Loss	541,189	515,443	-	8,248	-	17,498	Detailed Analysis
20	Subtotal Rev Req't Excl Return	251,429,694	214,522,251	7,392,367	17,916,302	2,332,583	9,266,191	
21	Return on Debt	105,975,462	98,909,681	906,771	2,185,084	412,602	3,561,324	Rate Base
22	Return on Equity	16,610,081	15,958,071	-	-	-	652,010	Rate Base
23	Total Revenue Requirement	374,015,236	329,390,002	8,299,138	20,101,385	2,745,185	13,479,526	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Return on Rate Base

Line No	1	2	3	4	5	6	7	8
	Total \$	Island Interconnected \$	Island Isolated \$	Labrador Isolated \$	L'Anse au Loup \$	Labrador Interconnected \$		Basis of Proration
Rate Base:								
1	Average Net Book Value	1,366,212,659	1,276,638,287	11,652,916	26,534,805	5,314,268	46,072,383	Schedule 2.3
2	Cash Working Capital	3,075,000	2,873,391	26,228	59,723	11,961	103,697	Prorated on Average Net Book Value - L. 1
3	Fuel Inventory - No. 6 Fuel	11,872,074	11,872,074	-	-	-	-	Specifically Assigned - Holyrood
4	Fuel Inventory - Diesel	2,150,830	48,247	131,042	1,913,083	20,307	38,151	Detailed Fuel Analysis
5	Fuel Inventory - Gas Turbine	884,126	796,938	-	-	-	87,188	Detailed Fuel Analysis
6	Inventory/Supplies	19,387,000	17,679,828	201,676	530,500	118,425	856,571	Prorated on Total Plant in Service, Schedule 2.2
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	81,886,000	76,517,226	698,435	1,590,403	318,519	2,761,417	Prorated on Average Net Book Value - L. 1
8	Total Rate Base	1,485,467,689	1,386,425,990	12,710,297	30,628,515	5,783,479	49,919,408	
9	Less: Rural Portion	(213,760,883)	(164,638,592)	(12,710,297)	(30,628,515)	(5,783,479)	-	Schedule 2.6, L. 9
10	Rate Base Available for Equity Return	1,271,706,806	1,221,787,398	-	-	-	49,919,408	
Corporate Targets:								
11	Capital Structure: Percent of Debt	86.13% ⁽¹⁾						
12	Return	8.283%						
13	Weighted Average Return: Debt	7.134%						
14	Capital Structure: Percent of Equity	12.15% ⁽¹⁾						
15	Return	10.750%						
16	Weighted Average Return: Equity	1.306%						
17	Weighted Average Cost of Capital	8.440%						
Return on Rate Base by System (%):								
18	Return on Rate Base - Debt Component	-	7.134%	7.134%	7.134%	7.134%	7.134%	
19	Return on Rate Base - Equity Component	-	1.306%	-	-	-	1.306%	
Return on Rate Base (\$):								
20	Return on Debt	105,975,462	98,909,681	906,771	2,185,084	412,602	3,561,324	Schedule 2.6, L.11
21	Return on Equity	16,610,081	15,958,071	-	-	-	652,010	Schedule 2.6, L.12
22	Return on Rate Base (\$)	122,585,542	114,867,751	906,771	2,185,084	412,602	4,213,334	Schedule 2.6, L.13
Return on Total Rate Base (%):								
23	Return on Rate Base - Debt Component	7.134%	7.134%	7.134%	7.134%	7.134%	7.134%	L. 20 divided by L.8
24	Return on Rate Base - Equity Component	1.118%	1.151%	-	-	-	1.306%	L. 21 divided by L.8
25	Return on Rate Base (%)	8.252%	8.285%	7.134%	7.134%	7.134%	8.440%	L. 22 divided by L.8

⁽¹⁾ Debt and equity weightings reflect a 1.72% component for Employee Future Benefits at 0% cost.

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Comparison of Revenue & Allocated Revenue Requirement

Line No.	1 Rate Class	2 Revenues (\$)	3 Cost of Service Before Deficit and Revenue Credit Allocation (\$)	4 Revenue Credits (\$)	5 Deficit (\$)	6 Revenue Requirement After Deficit and Revenue Credit Allocation (\$)	7 Revenue to Cost Coverage (Col.2/3)
Total System							
1	Newfoundland Power	258,880,440	222,506,054	(18,437)	36,389,114	258,876,731	1.16
2	Island Industrial	52,314,817	52,290,690	22,960	-	52,313,650	1.00
3	Labrador Industrial	2,654,841	2,654,841	-	-	2,654,841	1.00
4	CFB - Goose Bay Secondary	3,014,118	129,975	2,884,143	-	3,014,118	23.19
5	Rural Labrador Interconnected	12,705,760	10,694,710	(2,748,588)	4,760,039	12,706,161	1.19
Rural Deficit Areas							
6	Island Interconnected	35,167,578	54,593,258	(4,524)	(19,421,157)	35,167,578	0.64
7	Island Isolated	1,575,076	8,299,138	-	(6,724,062)	1,575,076	0.19
8	Labrador Isolated	6,192,661	20,101,385	-	(13,908,724)	6,192,661	0.31
9	L'Anse au Loup	1,514,420	2,745,185	-	(1,230,765)	1,514,420	0.55
10	Revenue Credit Applied to Deficit (4.7%)	-	-	(135,555)	135,555	-	-
11	Subtotal	44,449,735	85,738,966	(140,078)	(41,149,153)	44,449,735	0.52
12	Total	374,019,711	374,015,236	-	-	374,015,236	1.00

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Comparison of Revenue & Allocated Revenue Requirement

Line No.	1 Rate Class	2 Revenues (\$)	3 Cost of Service Before Deficit and Revenue Credit Allocation (\$)	4 Revenue Credit (\$)	5 Deficit Allocation (\$)	6 Revenue Requirement After Deficit and Revenue Credit Allocation (Col.3+4+5) (\$)	7 Revenue to Cost Coverage (Col.2/3)
Island Interconnected							
1	Newfoundland Power	258,880,440	222,506,054	(18,437)			
2	NLP RSP Activity	-					
3	Subtotal Newfoundland Power	258,880,440	222,506,054	(18,437)	36,389,114	258,876,731	1.16
4	Industrial - Firm	52,265,065	52,268,229	(4,331)		52,263,898	
5	Industrial - Non-Firm	49,752	22,461	27,291		49,752	
6	Industrial RSP Activity	-				-	
7	Subtotal Industrial	52,314,817	52,290,690	22,960	-	52,313,650	1.00
Rural							
8	1.1 Domestic	10,683,201	17,787,219	(1,474)	(7,102,544)	10,683,201	0.60
9	1.12 Domestic All Electric	10,037,617	18,572,429	(1,539)	(8,533,273)	10,037,617	0.54
10	1.3 Special	11,976	35,000	(3)	(23,021)	11,976	0.34
11	2.1 General Service 0-10 kW	2,496,805	3,080,635	(255)	(583,574)	2,496,805	0.81
12	2.2 General Service 10-100 kW	6,391,221	8,471,618	(702)	(2,079,695)	6,391,221	0.75
13	2.3 General Service 110-1,000 kVa	3,047,893	3,915,449	(324)	(867,231)	3,047,893	0.78
14	2.4 General Service Over 1,000 kVa	1,664,826	1,843,891	(153)	(178,913)	1,664,826	0.90
15	4.1 Street and Area Lighting	834,039	887,018	(73)	(52,906)	834,039	0.94
16	Subtotal Rural	35,167,578	54,593,258	(4,524)	(19,421,157)	35,167,578	0.64
17	Total Island Interconnected	346,362,835	329,390,002	-	16,967,957	346,357,959	1.05

Note1:

Calculation of Island Industrial Non-Firm Revenue Credit

Island Industrial Non-Firm Revenues, Ln 5, Col 2

Island Industrial Non-Firm Allocated Cost of Service, Ln 5, Col 3

Credit to be allocated to Island Interconnected Firm Customers

49,752

(22,461)

27,291

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Comparison of Revenue & Allocated Revenue Requirement

Line No.	1 Rate Class	2 Revenues (\$)	3 Cost of Service Before Deficit and Revenue Credit Allocation (\$)	4 Revenue Credit (\$)	5 Deficit (\$)	6 Revenue Requirement After Deficit and Revenue Credit Allocation (Col.3+4+5) (\$)	7 Revenue to Cost Coverage (Col.2/3)
Island Isolated							
1	1.2 Domestic Diesel	754,966	5,870,751		(5,115,785)	754,966	0.13
2	1.2G Government Domestic Diesel	0	0		0	0	0.00
3	1.23 Churches, Schools & Com Halls	0	0		0	0	0.00
4	2.1 General Service 0-10 kW	183,904	682,905		(499,001)	183,904	0.27
5	2.2 GS 10-100 kW	327,167	768,955		(441,788)	327,167	0.43
6	2.3 GS 110-1,000 kVa	268,173	854,064		(585,891)	268,173	0.31
7	2.4 General Service Over 1,000 kVa	0	0		0	0	0.00
8	2.5 GS Diesel	0	0		0	0	0.00
9	2.5G Gov't General Service Diesel	0	0		0	0	0.00
10	4.1 Street and Area Lighting	40,866	122,464		(81,598)	40,866	0.33
11	4.1G Gov't Street and Area Lighting	0	0		0	0	0.00
12	Total	1,575,076	8,299,138		(6,724,062)	1,575,076	0.19

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Comparison of Revenue & Allocated Revenue Requirement

Line No.	1 Rate Class	2 Revenues (\$)	3 Cost of Service Before Deficit and Revenue Credit Allocation (\$)	4 Revenue Credit (\$)	5 Deficit (\$)	6 Revenue Requirement After Deficit and Revenue Credit Allocation (Col.3+4+5) (\$)	7 Revenue to Cost Coverage (Col.2/3)
Labrador Isolated							
1	1.2 Domestic Diesel	2,658,603	11,889,899		(9,231,296)	2,658,603	0.22
2	1.2G Government Domestic Diesel	0	0		0	0	0.00
3	1.23 Churches, Schools & Com Halls	0	0		0	0	0.00
4	2.1 General Service 0-10 kW	1,076,037	2,162,356		(1,086,319)	1,076,037	0.50
5	2.2 GS 10-100 kW	1,937,147	4,220,846		(2,283,699)	1,937,147	0.46
6	2.3 GS 110-1,000 kVa	201,739	761,003		(559,264)	201,739	0.27
7	2.4 General Service Over 1,000 kVa	215,182	845,108		(629,926)	215,182	0.25
8	2.5 GS Diesel	0	0		0	0	0.00
9	2.5G Gov't General Service Diesel	0	0		0	0	0.00
10	4.1 Street and Area Lighting	103,953	222,174		(118,221)	103,953	0.47
11	4.1G Gov't Street and Area Lighting	0	0		0	0	0.00
12	Total	6,192,661	20,101,385		(13,908,724)	6,192,661	0.31

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Comparison of Revenue & Allocated Revenue Requirement

Line No.	Rate Class	2	3	4	5	6	7
		Revenues	Cost of Service Before Deficit and Revenue Credit Allocation	Revenue Credit	Deficit	Revenue Requirement After Deficit and Revenue Credit Allocation (Col.3+4+5)	Revenue to Cost Coverage (Col.2/3)
		(\$)	(\$)	(\$)	(\$)	(\$)	
L'Anse au Loup							
1	1.1 Domestic	816,534	1,724,604		(908,070)	816,534	0.47
2	1.12 Domestic All Electric	29,967	69,808		(39,841)	29,967	0.43
3	2.1 General Service 0-10 kW	139,296	201,687		(62,391)	139,296	0.69
4	2.2 General Service 10-100 kW	403,188	592,506		(189,318)	403,188	0.68
5	2.3 General Service 110-1,000 kVa	89,510	119,680		(30,170)	89,510	0.75
6	4.1 Street and Area Lighting	35,925	36,900		(975)	35,925	0.97
7	Total L'Anse Au Loup	1,514,420	2,745,185		(1,230,765)	1,514,420	0.55

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Comparison of Revenue & Allocated Revenue Requirement

Line No.	Rate Class	2 Revenues (\$)	3 Cost of Service Before Deficit and Revenue Credit Allocation (\$)	4 Revenue Credit (\$)	5 Deficit Allocation (\$)	6 Revenue Requirement After Deficit and Revenue Credit Allocation (Col.3+4+5) (\$)	7 Revenue to Cost Coverage (Col.2/3)
Labrador Interconnected							
1	Industrial IOCC Firm	2,648,437	2,648,437		-	2,648,437	1.00
2	Industrial IOCC Non-Firm	6,404	6,404		-	6,404	1.00
3	Subtotal Industrial	2,654,841	2,654,841		-	2,654,841	1.00
4	CFB - Goose Bay Secondary	3,014,118	129,975	2,884,143	-	3,014,118	23.19
Rural							
5	1.1 Domestic	226,846	342,865	(88,118)	152,603	407,350	0.66
6	1.1A Domestic All Electric	6,181,493	6,592,070	(1,694,191)	2,934,022	7,831,901	0.94
7	2.1 General Service 0-10 kW	180,931	171,930	(44,187)	76,523	204,266	1.05
8	2.2 General Service 10-100 kW	1,812,581	1,114,853	(286,522)	496,203	1,324,534	1.63
9	2.3 General Service 110-1,000 kVa	2,406,094	1,419,163	(364,731)	631,646	1,686,078	1.70
10	2.4 General Service Over 1,000 kVa	1,710,447	881,503	(226,550)	392,343	1,047,295	1.94
11	4.1 Street and Area Lighting	187,368	172,326	(44,288)	76,699	204,737	1.09
12	Subtotal Rural	12,705,760	10,694,710	(2,748,588)	4,760,039	12,706,161	1.19
13	Total Labrador Interconnected	18,374,719	13,479,526	135,555	4,760,039	18,375,120	1.36

Note1:

Calculation of CFB - Goose Bay Secondary Revenue Credit

CFB - Goose Bay Secondary Revenues, Ln 4, Col 2

3,014,118

CFB - Goose Bay Secondary Allocated Cost of Service, Ln 4, Col 3

(129,975)

CFB - Goose Bay Secondary Allocated Deficit, Ln 4, Col 5

-

Revenue Credit

2,884,143

Revenue Credit Applied to Deficit

4.7%

135,555

Revenue Credit Applied to Firm Regulated Labrador Interconnected Customers

2,748,588

2,884,143

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Rural Deficit Allocation

Line No.	Rate Class	1	2	3	4	5	6
		Before Deficit and Revenue Credit Allocation					
		Allocated Revenue Req't (\$)	Demand (\$)	Energy (\$)	Customer (\$)		Source
CLASSIFICATION TO DEMAND, ENERGY, CUSTOMERS:							
1	Newfoundland Power	222,506,054	89,110,247	131,131,350	2,264,457		Schedule 1.3.1, p. 1
2	Rural Labrador Interconnected	10,694,710	7,169,958	833,802	2,690,950		Schedule 1.3.1, p. 3
3	Total	233,200,764	96,280,205	131,965,153	4,955,407		
4	Deficit Classified	41,149,153	16,989,005	23,285,748	874,400		Prorated on Line 3
UNIT COSTS OF DEFICIT:			CP kW	MWH	Customers *		
Island Interconnected:							
5	Newfoundland Power		1,067,783	4,902,167	6,192		
6	Subtotal Island Interconnected		1,067,783	4,902,167	6,192		
Labrador Interconnected:							
7	Rural Labrador Interconnected		125,804	575,167	9,268		
8	Subtotal Labrador Interconnected		125,804	575,167	9,268		
9	Total		1,193,586	5,477,334	15,460		
10	Deficit Unit Costs		\$14.23 \$/KW	\$4.25 \$/MWH	\$56.56 \$/Customer		Line 4 / Line 9

* Specifically assigned costs are converted to equivalent unweighted customers by dividing the assigned cost by the allocated customer cost per unweighted customer.

Rural Customer Costs per Rural Customer:

Island Interconnected: \$365.73
Labrador Interconnected: \$290.35

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Rural Deficit Allocation

Line No.	1	2	3	4	5	6
		Deficit Allocation				
	Rate Class	Allocated Revenue Req't (\$)	Demand (\$)	Energy (\$)	Customer (\$)	Source
ALLOCATION OF DEFICIT:						
11	Island Interconnected	36,389,114	15,198,367	20,840,547	350,201	Line 6 x Line 10
12	Labrador Interconnected	4,760,039	1,790,638	2,445,202	524,200	Line 8 x Line 10
13	Allocated Totals	41,149,153	16,989,005	23,285,748	874,400	
CUSTOMER DEFICIT ALLOCATION:						
Island Interconnected:						
14	Newfoundland Power	36,389,114				
15	Sub-Total Island Interconnected	36,389,114				
Labrador Interconnected:						
16	Rural Labrador Interconnected	4,760,039				
17	Subtotal Labrador Interconnected	4,760,039				
18	Total	41,149,153				

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Unit Demand, Energy & Customer Amounts

Line No.	Rate Class	2	3	4	5	6	7	8	9	10	11
		Before Deficit and Revenue Credit Allocation					After Deficit and Revenue Credit Allocation				
		Demand (\$/kW)	Non-Demand (\$/kWh)	Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)	Demand (\$/kW)	Non-Demand (\$/kWh)	Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)
	Island Interconnected										
1	Newfoundland Power	-	0.01879	0.02766	0.04645	188,704.72	-	0.02187	0.03218	0.05404	219,550.26
2	Industrial - Firm	6.54	-	0.02765	-	9,916.60	6.54	-	0.02765	-	9,915.78
3	Industrial - Non-Firm	-	-	0.02808	-	-	-	-	0.06219	-	-
	Rural										
4	1.1 Domestic	-	0.09680	0.03099	0.12779	28.76	-	-	-	-	-
5	1.12 Domestic All Electric	-	0.11245	0.03095	0.14339	28.72	-	-	-	-	-
6	1.3 Special	-	0.12519	0.03078	0.15597	28.57	-	-	-	-	-
7	2.1 General Service 0-10 kW	-	0.08369	0.03114	0.11483	31.92	-	-	-	-	-
8	2.2 General Service 10-100 kW	25.61	-	0.03113	-	50.22	-	-	-	-	-
9	2.3 General Service 110-1,000 kVa	19.82	-	0.03094	-	51.71	-	-	-	-	-
10	2.4 General Service Over 1,000 kVa	15.52	-	0.03088	-	51.87	-	-	-	-	-
11	4.1 Street and Area Lighting	-	0.11422	0.03125	0.14547	43.61	-	-	-	-	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Unit Demand, Energy & Customer Amounts

	1	2	3	4	5	6	7	8	9	10	11
Line No.	Rate Class	Before Deficit and Revenue Credit Allocation					After Deficit and Revenue Credit Allocation				
		Demand		Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)	Demand		Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)
		Demand (\$/kW)	Non-Demand (\$/kWh)				Demand (\$/kW)	Non-Demand (\$/kWh)			
	Isolated Systems:										
1	1.2 Domestic Diesel	-	0.23521	0.36367	0.59888	29.72					
2	2.1 General Service 0-10 kW	-	0.16544	0.35649	0.52193	33.81					
3	2.2 GS 10-100 kW	47.32	-	0.34758	-	56.94					
4	2.3 GS 110-1,000 kVa	28.19	-	0.38538	-	60.92					
5	2.4 General Service Over 1,000 kVa	6.51	-	0.33186	-	55.87					
6	Subtotal Metered Demand Classes	37.12	-	0.35315	-	57.27					
7	4.1 Street and Area Lighting	-	0.27800	0.37006	0.64807	56.09					
	Island Isolated										
8	1.2 Domestic Diesel	-	0.36869	0.46498	0.83367	32.02	-	-	-	-	-
9	2.1 General Service 0-10 kW	-	0.26746	0.46645	0.73391	37.66	-	-	-	-	-
10	2.2 GS 10-100 kW	87.09	-	0.46910	-	71.67	-	-	-	-	-
11	2.3 GS 110-1,000 kVa	49.65	-	0.46724	-	74.16	-	-	-	-	-
12	2.4 General Service Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-
13	4.1 Street and Area Lighting	-	0.40914	0.46729	0.87643	49.84	-	-	-	-	-
	Labrador Isolated										
14	1.2 Domestic Diesel	-	0.19333	0.33189	0.52522	28.82	-	-	-	-	-
15	2.1 General Service 0-10 kW	-	0.14465	0.33407	0.47872	32.61	-	-	-	-	-
16	2.2 GS 10-100 kW	42.98	-	0.33344	-	54.35	-	-	-	-	-
17	2.3 GS 110-1,000 kVa	13.47	-	0.33236	-	55.96	-	-	-	-	-
18	2.4 General Service Over 1,000 kVa	6.51	-	0.33186	-	55.87	-	-	-	-	-
19	4.1 Street and Area Lighting	-	0.22819	0.33313	0.56133	59.21	-	-	-	-	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Unit Demand, Energy & Customer Amounts

	1	2	3	4	5	6	7	8	9	10	11
Line No.	Rate Class	Before Deficit and Revenue Credit Allocation					After Deficit and Revenue Credit Allocation				
		Demand		Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)	Demand		Energy (\$/kWh)	Non-Demand Demand & Energy (\$/kWh)	Customer (\$/Bill)
		Demand (\$/kW)	Non-Demand (\$/kWh)				Demand (\$/kW)	Non-Demand (\$/kWh)			
L'Anse au Loup											
1	1.1 Domestic	-	0.10494	0.05987	0.16481	33.10	-	-	-	-	-
2	1.12 Domestic All Electric	-	0.12224	0.05982	0.18206	33.08	-	-	-	-	-
3	2.1 General Service 0-10 kW	-	0.07381	0.06022	0.13403	35.53	-	-	-	-	-
4	2.2 General Service 10-100 kW	20.75	-	0.06017	-	49.02	-	-	-	-	-
5	2.3 General Service 110-1,000 kVa	8.22	-	0.06031	-	50.25	-	-	-	-	-
6	4.1 Street and Area Lighting	-	0.10867	0.06060	0.16927	47.96	-	-	-	-	-
Labrador Interconnected											
7	Industrial - IOCC Firm	3.03	-	0.00160	-	0.00	3.03	-	0.00160	-	0.00
8	Industrial - IOCC Non-Firm	-	-	0.00160	0.00160	0.00	-	-	0.00160	0.00160	0.00
9	CFB - Goose Bay Secondary	-	-	0.00167	0.00167	78.04	-	-	0.00167	0.00167	78.04
Rural											
10	1.1 Domestic	-	0.01654	0.00173	0.01826	22.09	-	0.01964	0.00205	0.02170	26.24
11	1.1A Domestic All Electric	-	0.01647	0.00174	0.01821	22.23	-	0.01957	0.00207	0.02164	26.41
12	Subtotal Domestic	-	0.01648	0.00174	0.01822	22.21	-	0.01957	0.00207	0.02164	26.39
13	2.1 General Service 0-10 kW	-	0.01221	0.00174	0.01395	24.36	-	0.01451	0.00207	0.01658	28.94
14	2.2 General Service 10-100 kW	3.63	-	0.00176	-	37.85	4.32	-	0.00209	-	44.97
15	2.3 General Service 110-1,000 kVa	4.51	-	0.00176	-	38.98	5.36	-	0.00210	-	46.31
16	2.4 General Service Over 1,000 kVa	6.16	-	0.00172	-	37.75	7.32	-	0.00204	-	44.85
17	4.1 Street and Area Lighting	-	0.01716	0.00175	0.01891	43.36	0.00	0.02039	0.00208	0.02246	51.52

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total Demand, Energy & Customer Amounts

	1	2	3	4	5	6	7	8	9
Line No.	Rate Class	Before Deficit and Revenue Credit Allocation				After Deficit and Revenue Credit Allocation			
		Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)	Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)
	Island Interconnected								
1	Newfoundland Power	222,506,054	89,110,247	131,131,350	2,264,457	258,876,731	103,676,143	152,565,985	2,634,603
2	Industrial - Firm	52,268,229	13,967,499	37,824,733	475,997	52,263,898	13,966,342	37,821,599	475,957
3	Industrial - Non-Firm	22,461	-	22,461	-	49,752	-	49,752	-
	Rural								
4	1.1 Domestic	17,787,219	10,247,993	3,280,849	4,258,377	-	-	-	-
5	1.12 Domestic All Electric	18,572,429	12,721,768	3,501,052	2,349,609	-	-	-	-
6	1.3 Special	35,000	27,542	6,772	686	-	-	-	-
7	2.1 General Service 0-10 kW	3,080,635	1,708,599	635,799	736,236	-	-	-	-
8	2.2 General Service 10-100 kW	8,471,618	5,896,921	2,046,790	527,907	-	-	-	-
9	2.3 General Service 110-1,000 kVa	3,915,449	2,788,511	1,080,401	46,537	-	-	-	-
10	2.4 General Service Over 1,000 kVa	1,843,891	1,087,557	752,600	3,734	-	-	-	-
11	4.1 Street and Area Lighting	887,018	342,662	93,741	450,615	-	-	-	-
12	Subtotal Rural	54,593,258	34,821,554	11,398,002	8,373,701				
13	Total Island Interconnected	329,390,002	137,899,301	180,376,546	11,114,155				

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total Demand, Energy & Customer Amounts

Line No.	Rate Class	Before Deficit and Revenue Credit Allocation				After Deficit and Revenue Credit Allocation			
		Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)	Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)
	Isolated Systems:								
1	1.2 Domestic Diesel	17,760,649	6,559,470	10,142,127	1,059,052				
2	2.1 General Service 0-10 kW	2,845,260	836,318	1,802,044	206,898				
3	2.2 GS 10-100 kW	4,989,801	1,569,626	3,338,176	82,000				
4	2.3 GS 110-1,000 kVa	1,615,067	356,067	1,250,958	8,042				
5	2.4 General Service Over 1,000 kVa	845,108	47,962	796,475	670				
6	Subtotal Metered Demand Classes	7,449,976	1,973,655	5,385,609	90,712				
7	4.1 Street and Area Lighting	344,638	114,927	152,984	76,727				
8	Total Isolated Systems	28,400,523	9,484,370	17,482,764	1,433,389				
	Island Isolated								
9	1.2 Domestic Diesel	5,870,751	2,455,489	3,096,746	318,515	-	-	-	-
10	2.1 General Service 0-10 kW	682,905	228,943	399,285	54,676	-	-	-	-
11	2.2 GS 10-100 kW	768,955	283,906	469,568	15,481	-	-	-	-
12	2.3 GS 110-1,000 kVa	854,064	255,194	596,200	2,670	-	-	-	-
13	2.4 General Service Over 1,000 kVa	-	-	-	-	-	-	-	-
14	4.1 Street and Area Lighting	122,464	46,560	53,177	22,726	-	-	-	-
15	Total Island Isolated	8,299,138	3,270,093	4,614,977	414,068				
	Labrador Isolated								
16	1.2 Domestic Diesel	11,889,899	4,103,981	7,045,381	740,537	-	-	-	-
17	2.1 General Service 0-10 kW	2,162,356	607,375	1,402,759	152,222	-	-	-	-
18	2.2 GS 10-100 kW	4,220,846	1,285,719	2,868,608	66,519	-	-	-	-
19	2.3 GS 110-1,000 kVa	761,003	100,873	654,758	5,372	-	-	-	-
20	2.4 General Service Over 1,000 kVa	845,108	47,962	796,475	670	-	-	-	-
21	4.1 Street and Area Lighting	222,174	68,367	99,807	54,001	-	-	-	-
22	Total Labrador Isolated	20,101,385	6,214,277	12,867,787	1,019,321				

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total Demand, Energy & Customer Amounts

Line No.	Rate Class	1	2	3	4	5	6	7	8	9
		Before Deficit and Revenue Credit Allocation				After Deficit and Revenue Credit Allocation				
		Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)	Total (\$)	Demand (\$)	Energy (\$)	Customer (\$)	
	L'Anse au Loup									
1	1.1 Domestic	1,724,604	910,464	519,393	294,747	-	-	-	-	
2	1.12 Domestic All Electric	69,808	41,806	20,459	7,542	-	-	-	-	
3	2.1 General Service 0-10 kW	201,687	78,907	64,374	58,406	-	-	-	-	
4	2.2 General Service 10-100 kW	592,506	322,217	233,230	37,059	-	-	-	-	
5	2.3 General Service 110-1,000 kVa	119,680	69,018	49,456	1,206	-	-	-	-	
6	4.1 Street and Area Lighting	36,900	12,606	7,030	17,264	-	-	-	-	
7	Total L'Anse au Loup	2,745,185	1,435,018	893,942	416,225					
	Labrador Interconnected									
8	Industrial - IOCC Firm	2,648,437	2,251,876	396,561	-	2,648,437	2,251,876	396,561	-	
9	Industrial - IOCC Non-Firm	6,404	-	6,404	-	6,404	-	6,404	-	
10	CFB - Goose Bay Secondary	129,975	-	129,039	936	129,975	-	129,039	936	
	Rural									
11	1.1 Domestic	342,865	139,573	14,596	188,697	407,350	165,823	17,341	224,186	
12	1.1A Domestic All Electric	6,592,070	4,239,203	447,787	1,905,080	7,831,901	5,036,508	532,007	2,263,386	
13	Subtotal Domestic	6,934,935	4,378,775	462,383	2,093,777	8,239,251	5,202,332	549,347	2,487,572	
14	2.1 General Service 0-10 kW	171,930	48,397	6,900	116,633	204,266	57,499	8,198	138,569	
15	2.2 General Service 10-100 kW	1,114,853	737,933	100,199	276,721	1,324,534	876,722	119,044	328,767	
16	2.3 General Service 110-1,000 kVa	1,419,163	1,211,930	150,266	56,967	1,686,078	1,439,869	178,528	67,682	
17	2.4 General Service Over 1,000 kVa	881,503	767,338	111,447	2,718	1,047,295	911,659	132,408	3,229	
18	4.1 Street and Area Lighting	172,326	25,584	2,608	144,134	204,737	30,396	3,098	171,242	
19	Subtotal Rural	10,694,710	7,169,958	833,802	2,690,950	12,706,161	8,518,477	990,623	3,197,061	
20	Total Labrador Interconnected	13,479,526	9,421,833	1,365,806	2,691,886	15,490,977	10,770,353	1,522,627	3,197,061	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Demands, Sales, & Number of Bills

Line No.	Rate Class	Units			
		Billing Demands (kW)	Sales (MWh)	Customers	Bills (Total No)
	Island Interconnected				
1	Newfoundland Power	-	4,741,400	1	12
2	Industrial - Firm	2,136,000	1,367,800	4	48
3	Industrial - Non-Firm	5,600	800	-	-
	Rural				
4	1.1 Domestic	-	105,865	12,337	148,044
5	1.12 Domestic All Electric	-	113,135	6,817	81,804
6	1.3 Special	-	220	2	24
7	2.1 General Service 0-10 kW	-	20,416	1,922	23,064
8	2.2 General Service 10-100 kW	230,279	65,748	876	10,512
9	2.3 General Service 110-1,000 kVa	140,665	34,917	75	900
10	2.4 General Service Over 1,000 kVa	70,054	24,374	6	72
11	4.1 Street and Area Lighting	-	3,000	861	10,332
12	Subtotal Rural	440,997	367,675	22,896	274,752
13	Total Island Interconnected	2,582,597	6,477,675	22,901	274,812

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Demands, Sales, & Number of Bills

Line No.	Rate Class	Units			
		Billing Demands (kW)	Sales (MWh)	Customers	Bills (Total No)
	Isolated Systems:				
1	1.2 Domestic Diesel	-	27,888	2,970	35,640
2	2.1 General Service 0-10 kW	-	5,055	510	6,120
3	2.2 GS 10-100 kW	33,172	9,604	120	1,440
4	2.3 GS 110-1,000 kVa	12,629	3,246	11	132
5	2.4 General Service Over 1,000 kVa	7,369	2,400	1	12
6	Subtotal Metered Demand Classes	53,171	15,250	132	1,584
7	4.1 Street and Area Lighting	-	413	114	1,368
8	Total Isolated Systems	53,171	48,606	3,726	44,712
	Island Isolated				
9	1.2 Domestic Diesel	-	6,660	829	9,948
10	2.1 General Service 0-10 kW	-	856	121	1,452
11	2.2 GS 10-100 kW	3,260	1,001	18	216
12	2.3 GS 110-1,000 kVa	5,140	1,276	3	36
13	2.4 General Service Over 1,000 kVa	-	-	-	-
14	4.1 Street and Area Lighting	-	114	38	456
15	Total Island Isolated	8,400	9,907	1,009	12,108
	Labrador Isolated				
16	1.2 Domestic Diesel	-	21,228	2,141	25,692
17	2.1 General Service 0-10 kW	-	4,199	389	4,668
18	2.2 GS 10-100 kW	29,912	8,603	102	1,224
19	2.3 GS 110-1,000 kVa	7,489	1,970	8	96
20	2.4 General Service Over 1,000 kVa	7,369	2,400	1	12
21	4.1 Street and Area Lighting	-	300	76	912
22	Total Labrador Isolated	44,771	38,700	2,717	32,604

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Demands, Sales, & Number of Bills

	1	2	3	4	5
Line No.	Rate Class	Units			
		Billing Demands (kW)	Sales (MWh)	Customers	Bills (Total No)
	L'Anse au Loup				
1	1.1 Domestic	-	8,676	742	8,904
2	1.12 Domestic All Electric	-	342	19	228
3	2.1 General Service 0-10 kW	-	1,069	137	1,644
4	2.2 General Service 10-100 kW	15,529	3,876	63	756
5	2.3 General Service 110-1,000 kVa	8,392	820	2	24
6	4.1 Street and Area Lighting	-	116	30	360
7	Total L'Anse au Loup	23,921	14,899	993	11,916
	Labrador Interconnected				
8	Industrial - IOCC Firm	744,000	247,700	1	12
9	Industrial - IOCC Non-Firm	-	4,000		
10	CFB - Goose Bay Secondary	-	77,200	1	12
	Rural				
11	1.1 Domestic	-	8,441	712	8,544
12	1.1A Domestic All Electric	-	257,334	7,143	85,716
13	Subtotal Domestic	-	265,775	7,855	94,260
14	2.1 General Service 0-10 kW	-	3,963	399	4,788
15	2.2 General Service 10-100 kW	203,048	56,906	609	7,311
16	2.3 General Service 110-1,000 kVa	268,538	85,210	122	1,461
17	2.4 General Service Over 1,000 kVa	124,484	64,946	6	72
18	4.1 Street and Area Lighting	-	1,491	277	3,324
19	Subtotal Rural	596,070	478,291	9,268	111,216
20	Total Labrador Interconnected	1,340,070	807,191	9,270	111,240

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Calculation of Firming Up Charge

	1	2	3	4
Line No.	Description	Total	Gas Turbine	Transmission & Terminals
1	Operating & Maintenance	4,450,957	540,014	3,910,943
2	O&M Overhead	4,315,884	384,308	3,931,575
3	Depreciation	6,219,254	184,896	6,034,358
4	Return (Note 1)	15,797,837	184,856	15,612,980
5	Total	30,783,932	1,294,075	29,489,857
6	Capacity (kW)		118,000	1,591,800
7	Cost (\$/kW)	\$29.49	\$10.97	\$18.53
8	Rate (\$/kWh)	\$0.00645		

Note 1 Gas Turbine Return

Gas Turbine NBV - Sch.2.3A L.10

1,919,319

NBV Including Alloc General, Telecontrol & Feasibility Study

2,030,867

Percent of Total Prod Demand NBV - Schedule 2.3A, L.40, C.3

0.50%

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Calculation of Transmission Wheeling Charge

	1	2
Line No.	Description	
1	Island Interconnected Transmission Revenue Requirement	29,447,273
2	Transmission Energy Output (MWh)	6,516,300
3	Rate (\$/kWh)	\$0.00452

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Revenue Requirement

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Rural Prod & Transmission Demand (\$)	Distribution											Accounting Customer (\$)	Specifically Assigned Customer (\$)
							Substations Demand (\$)	Primary Lines Demand (\$)		Customer (\$)	Line Transformers Demand (\$)		Customer (\$)	Secondary Lines Demand (\$)		Customer (\$)	Services Customer (\$)		
	Expenses																		
1	Operating & Maintenance	72,460,822	24,091,441	21,764,487	7,842,518	4,469,632	1,115,931	4,932,535	1,189,706	243,269	430,607	659,951	729,001	420,440	202,490	83,408	2,179,052	803,617	
2	Fuels-No. 6 Fuel	84,819,538	-	84,819,538	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	Fuels-Diesel	54,612	-	-	-	54,612	-	-	-	-	-	-	-	-	-	-	-	-	
4	Fuels-Gas Turbine	265,277	265,277	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
5	Power Purchases -CF(L)Co	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
6	Power Purchases-Other	29,928,330	12,420,675	17,080,954	-	426,701	-	-	-	-	-	-	-	-	-	-	-	-	
7	Depreciation	27,884,999	6,954,159	6,863,254	6,034,358	2,491,138	480,948	2,172,567	509,423	110,063	194,822	279,602	310,035	151,250	90,235	39,565	343,784	849,797	
	Expense Credits																		
8	Sundry	(355,106)	(118,064)	(106,660)	(38,434)	(21,904)	(5,469)	(24,173)	(5,830)	(1,192)	(2,110)	(3,234)	(3,573)	(2,060)	(992)	(409)	(10,679)	(3,938)	
9	Building Rental Income	(7,200)	(2,524)	(2,266)	(701)	(399)	(107)	(484)	(117)	(24)	(42)	(65)	(72)	(41)	(20)	(8)	(255)	(74)	
10	Tax Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
11	Suppliers' Discounts	(17,755)	(5,903)	(5,333)	(1,922)	(1,095)	(273)	(1,209)	(292)	(60)	(106)	(162)	(179)	(103)	(50)	(20)	(534)	(197)	
12	Pole Attachments	(883,099)	-	-	-	-	-	(510,739)	(174,546)	-	-	(90,401)	(107,413)	-	-	-	-	-	
13	Secondary Energy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
14	Wheeling Revenues	(70,964)	-	-	(70,964)	-	-	-	-	-	-	-	-	-	-	-	-	-	
15	Application Fees	(19,452)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(19,452)	-	
16	Meter Test Revenues	(53,193)	-	-	-	-	-	-	-	-	-	-	-	-	(53,193)	-	-	-	
17	Total Expense Credits	(1,406,769)	(126,491)	(114,259)	(112,020)	(23,399)	(5,849)	(536,604)	(180,785)	(1,276)	(2,258)	(93,862)	(111,236)	(2,205)	(54,255)	(437)	(30,920)	(4,210)	
18	Subtotal Expenses	214,006,808	43,615,060	130,413,975	13,764,856	7,418,684	1,591,029	6,568,497	1,518,344	352,057	623,170	845,692	927,800	569,485	238,470	122,536	2,491,916	1,649,204	
19	Disposal Gain / Loss	515,443	164,740	214,902	69,437	32,751	4,076	13,145	3,175	759	1,344	1,700	1,902	919	558	291	947	4,796	
20	Subtotal Revenue Requirement Ex. Return	214,522,251	43,779,800	130,628,877	13,834,293	7,451,435	1,595,105	6,581,642	1,521,519	352,817	624,515	847,391	929,702	570,404	239,028	122,826	2,492,862	1,654,000	
21	Return on Debt	98,909,681	31,392,436	41,660,321	13,196,885	6,236,410	778,729	2,513,280	607,054	144,813	256,331	325,160	363,727	176,433	106,632	55,345	181,648	914,478	
22	Return on Equity	15,958,071	5,747,350	7,627,202	2,416,095	-	-	-	-	-	-	-	-	-	-	-	-	167,423	
23	Total Revenue Reqmt	329,390,002	80,919,586	179,916,400	29,447,273	13,687,845	2,373,834	9,094,923	2,128,573	497,630	880,846	1,172,552	1,293,428	746,837	345,660	178,171	2,674,510	2,735,900	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Revenue Requirement (CONT'D.)

		19	20	21
		Revenue Related		
Line		Municipal	PUB	
No.	Description	Tax	Assessment	Basis of Functional Classification
Expenses				
1	Operating & Maintenance	790,576	512,161	Carryforward from Sch.2.4 L.30
2	Fuels-No. 6 Fuel	-	-	Production - Demand, Energy ratios Sch.4.1 L.10
3	Fuels-Diesel	-	-	Production - Demand, Energy ratios Sch.4.1 L.12
4	Fuels-Gas Turbine	-	-	Production - Demand, Energy ratios Sch.4.1 L.11
5	Power Purchases -CF(L)Co	-	-	
6	Power Purchases-Other	-	-	Carryforward from Sch.4.4 L.7
7	Depreciation	-	-	Carryforward from Sch.2.5 L.40
Expense Credits				
8	Sundry	(3,874)	(2,510)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.30
9	Building Rental Income	-	-	Prorated on General Plant - Sch.2.2 L.35
10	Tax Refunds	-	-	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.30
11	Suppliers' Discounts	(194)	(125)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.30
12	Pole Attachments	-	-	Prorated on Distribution Poles - Sch.4.1 L.37
13	Secondary Energy	-	-	Production - Energy
14	Wheeling Revenues	-	-	Transmission - Demand
15	Application Fees	-	-	Accounting - Customer
16	Meter Test Revenues	-	-	Meters - Customer
17	Total Expense Credits	(4,068)	(2,635)	
18	Subtotal Expenses	786,508	509,525	
19	Disposal Gain / Loss	-	-	Prorated on Total Net Book Value - Sch.2.3 L.40
20	Subtotal Revenue Requirement			
	Ex. Return	786,508	509,525	
21	Return on Debt	-	-	Prorated on Rate Base - Sch.2.6 L.8
22	Return on Equity	-	-	Prorated on Rate Base - Sch.2.6 L.10
23	Total Revenue Reqmt	786,508	509,525	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected

Functional Classification of Plant in Service for the Allocation of O&M Expense

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Line		Total	Production	Transmission	Transmission	Rural Prod &	Distribution										
No.	Description	Amount	Demand	Energy	Demand	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting
		(\$)	(\$)	(\$)	(\$)	(\$)	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer
	Production																
	Hydraulic																
1	Bay D'Espoir	187,010,803	78,734,647	108,276,156	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Upper Salmon	169,883,402	71,523,727	98,359,674	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Hinds Lake	79,352,443	33,408,693	45,943,749	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Cat Arm	264,379,817	111,308,284	153,071,533	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Paradise River	21,857,009	9,202,163	12,654,846	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Granite Canal	119,502,667	50,312,603	69,190,064	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Other Hydraulic	2,113,835	555,841	489,353	-	1,268,641	-	-	-	-	-	-	-	-	-	-	-
8	Subtotal Hydraulic	844,099,976	354,845,958	487,985,376	-	1,268,641	-	-	-	-	-	-	-	-	-	-	-
9	Holyrood	184,940,225	106,747,498	78,192,727	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Gas Turbines	22,497,317	22,497,317	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Roddickton	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	Diesel	7,011,062	-	-	-	7,011,062	-	-	-	-	-	-	-	-	-	-	-
13	Subtotal Production	1,058,548,579	484,090,773	566,178,104	-	8,279,703	-	-	-	-	-	-	-	-	-	-	-
	Transmission																
14	Lines	239,086,914	-	-	153,486,699	80,469,312	-	168,000	-	-	-	-	-	-	-	-	4,962,902
15	Lines - Hydraulic	50,148,749	21,113,455	29,035,295	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Terminal Stations	92,576,769	-	-	59,329,866	19,900,837	-	-	-	-	-	-	-	-	-	-	13,346,066
17	Term Stns - Hydraulic	28,035,122	11,603,251	16,231,871	-	-	-	-	-	-	-	-	-	-	-	-	-
18	Term Stns - Holyrood	9,970,272	5,754,841	4,215,431	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Term Stns - Gas Tur/Dsl	1,183,617	382,749	-	-	800,868	-	-	-	-	-	-	-	-	-	-	-
20	Term Stns - Distribution	9,695,739	-	-	-	-	9,695,739	-	-	-	-	-	-	-	-	-	-
21	Subtotal Term Stns	141,461,519	17,940,841	20,447,302	59,329,866	20,701,705	9,695,739	-	-	-	-	-	-	-	-	-	13,346,066
22	Subtotal Transmission	430,697,182	39,054,295	49,482,597	212,816,566	101,171,017	9,695,739	168,000	-	-	-	-	-	-	-	-	18,308,968
	Distribution																
23	Substations	8,197,609	-	-	-	1,197,785	6,999,824	-	-	-	-	-	-	-	-	-	-
24	Land & Land Improvements	718,717	-	-	-	-	-	541,877	69,033	-	-	62,852	44,956	-	-	-	-
25	Poles	57,740,138	-	-	-	-	-	33,393,893	11,412,454	-	-	5,910,742	7,023,048	-	-	-	-
26	Primary Conductor & Eqpt	12,925,089	-	-	-	-	-	11,464,554	1,460,535	-	-	-	-	-	-	-	-
27	Submarine Conductor	8,198,057	-	-	-	-	-	8,198,057	-	-	-	-	-	-	-	-	-
28	Transformers	7,330,650	-	-	-	-	-	-	2,646,365	4,684,286	-	-	-	-	-	-	-
29	Secondary Conductor&Eqpt	2,067,885	-	-	-	-	-	-	-	-	1,205,577	862,308	-	-	-	-	-
30	Services	4,573,685	-	-	-	-	-	-	-	-	-	-	4,573,685	-	-	-	-
31	Meters	2,245,103	-	-	-	-	-	-	-	-	-	-	-	2,245,103	-	-	-
32	Street Lighting	907,339	-	-	-	-	-	-	-	-	-	-	-	-	-	907,339	-
33	Subtotal Distribution	104,904,271	-	-	-	1,197,785	6,999,824	53,598,381	12,942,022	2,646,365	4,684,286	7,179,171	7,930,312	4,573,685	2,245,103	907,339	-
34	Subttl Prod, Trans, & Dist	1,594,150,032	523,145,068	615,660,701	212,816,566	110,648,505	16,695,563	53,766,381	12,942,022	2,646,365	4,684,286	7,179,171	7,930,312	4,573,685	2,245,103	907,339	18,308,968
35	General	148,474,674	52,042,275	46,719,053	14,460,831	8,235,921	2,208,443	9,990,085	2,409,877	492,768	872,240	1,336,802	1,476,668	851,646	408,783	168,952	5,266,047
36	Telecontrol - Custmr & Spec	269,144	-	-	-	-	-	-	-	-	-	-	-	-	-	-	98,244
37	Feasibility Studies	217,135	122,500	-	94,635	-	-	-	-	-	-	-	-	-	-	-	-
38	Feasibility Studies - General	290,900	95,463	112,346	38,835	20,191	3,047	9,811	2,362	483	855	1,310	1,447	835	410	166	3,341
39	Software - General	1,393,732	457,375	538,259	186,061	96,738	14,597	47,007	11,315	2,314	4,095	6,277	6,933	3,999	1,963	793	16,007
40	Total Plant	1,744,795,617	575,862,681	663,030,358	227,596,928	119,001,354	18,921,650	63,813,284	15,365,575	3,141,929	5,561,476	8,523,559	9,415,361	5,430,164	2,656,258	1,077,249	19,960,843

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Plant in Service for the Allocation of O&M Expense (CONT'D.)

Line No.	1	19
	Description	Basis of Functional Classification
	Production	
	Hydraulic	
1	Bay D'Espoir	Production - Demand, Energy ratios Sch.4.1 L.1
2	Upper Salmon	Production - Demand, Energy ratios Sch.4.1 L.1
3	Hinds Lake	Production - Demand, Energy ratios Sch.4.1 L.1
4	Cat Arm	Production - Demand, Energy ratios Sch.4.1 L.1
5	Paradise River	Production - Demand, Energy ratios Sch.4.1 L.1
6	Granite Canal	Production - Demand, Energy ratios Sch.4.1 L.1
7	Other Hydraulic	Production - Demand, Energy ratios Sch.4.1 L.1, 2
8	Subtotal Hydraulic	
9	Holyrood	Production - Demand, Energy ratios Sch.4.1 L.3
10	Gas Turbines	Production - Demand, Energy ratios Sch.4.1 L.4
11	Roddickton	Production - Demand, Energy ratios Sch.4.1 L.3
12	Diesel	Production - Demand, Energy ratios Sch.4.1 L.5
13	Subtotal Production	
	Transmission	
14	Lines	Transmission - Demand; Distribution - Primary Demand; Spec Assigned - Custmr
15	Lines - Hydraulic	Production - Demand, Energy ratios Sch.4.1 L.17
16	Terminal Stations	Production - Demand, Energy subtotals, L. 13; Transmission - Demand; Spec Assigned - Custmr
17	Term Stns - Hydraulic	Production - Demand, Energy ratios Sch.4.1 L.20
18	Term Stns - Holyrood	Production - Demand, Energy ratios Sch.4.1 L.21
19	Term Stns - Gas Tur/Dsl	Production - Demand, Energy ratios Sch.4.1 L.22, 23
20	Term Stns - Distribution	Distribution - Substations Demand
21	Subtotal Term Stns	
22	Subtotal Transmission	
	Distribution	
23	Substations	Production - Demand; Dist Substns - Demand
24	Land & Land Improvements	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.32
25	Poles	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.37
26	Primary Conductor & Eqpt	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.38
27	Submarine Conductor	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.39
28	Transformers	Transformers - Demand, Customer - zero intercept ratios Sch.4.1 L.40
29	Secondary Conductor&Eqpt	Secondary - Demand, Customer - zero intercept ratios Sch. 4.1 L.41
30	Services	Services Customer
31	Meters	Meters - Customer
32	Street Lighting	Street Lighting - Customer
33	Subtotal Distribution	
34	Subttl Prod, Trans, & Dist	
35	General	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - Sch.2.4 L.15, 16
36	Telecontrol - Custmr & Spec	Specifically Assigned - Customer
37	Feasibility Studies	Production, Transmission - Demand
38	Feasibility Studies - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.34
39	Software - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.34
40	Total Plant	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Net Book Value

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and	Transmission Demand (\$)	Rural Prod &	Distribution											Specifically Assigned Customer (\$)
				Transmission Energy (\$)		Transmission	Substations Demand (\$)	Primary Lines Demand (\$)		Line Transformers Demand (\$)		Secondary Lines Demand (\$)		Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	
	Production Hydraulic																	
1	Bay D'Espoir	148,596,879	62,561,748	86,035,130	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Upper Salmon	163,610,642	68,882,791	94,727,850	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Hinds Lake	73,413,524	30,908,310	42,505,214	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Cat Arm	258,833,029	108,972,994	149,860,035	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Paradise River	21,116,576	8,890,428	12,226,148	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Granite Canal	119,280,253	50,218,963	69,061,290	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Other Small Hydraulic	772,769	252,036	360,352	-	150,381	-	-	-	-	-	-	-	-	-	-	-	-
8	Subtotal Hydraulic	785,623,672	330,697,271	454,776,020	-	150,381	-	-	-	-	-	-	-	-	-	-	-	-
9	Holyrood	36,604,946	21,128,375	15,476,571	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Gas Turbines	1,919,319	1,919,319	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Roddickton	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	Diesel	850,555	-	-	-	850,555	-	-	-	-	-	-	-	-	-	-	-	-
13	Subtotal Production	824,998,492	353,744,965	470,252,591	-	1,000,936	-	-	-	-	-	-	-	-	-	-	-	-
	Transmission																	
14	Lines	188,923,696	-	-	126,526,242	58,766,296	-	62,117	-	-	-	-	-	-	-	-	-	3,569,042
15	Lines - Hydraulic	48,319,129	20,343,154	27,975,975	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Terminal Stations	63,088,890	-	-	39,085,656	16,432,568	-	-	-	-	-	-	-	-	-	-	-	7,570,665
17	Term Stns - Hydraulic	20,554,593	8,653,824	11,900,768	-	-	-	-	-	-	-	-	-	-	-	-	-	-
18	Term Stns - Holyrood	4,489,558	2,591,373	1,898,185	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Term Stns - Gas Tur/Dsl	964,060	279,981	-	-	684,079	-	-	-	-	-	-	-	-	-	-	-	-
20	Term Stns - Distribution	6,022,272	-	-	-	-	6,022,272	-	-	-	-	-	-	-	-	-	-	-
21	Subtotal Term Stns	95,119,371	11,525,178	13,798,953	39,085,656	17,116,647	6,022,272	-	-	-	-	-	-	-	-	-	-	7,570,665
22	Subtotal Transmission	332,362,196	31,858,332	41,774,928	165,611,899	75,882,942	6,022,272	62,117	-	-	-	-	-	-	-	-	-	11,139,707
	Distribution																	
23	Substations	3,821,489	-	-	-	683,695	3,137,794	-	-	-	-	-	-	-	-	-	-	-
24	Land & Land Improvements	425,169	-	-	-	-	-	320,556	40,837	-	-	37,181	26,594	-	-	-	-	-
25	Poles	30,559,357	-	-	-	-	-	17,673,943	6,040,118	-	-	3,128,300	3,716,996	-	-	-	-	-
26	Primary Conductor & Eqpt	6,783,411	-	-	-	-	-	6,016,885	766,525	-	-	-	-	-	-	-	-	-
27	Submarine Conductor	4,268,692	-	-	-	-	-	4,268,692	-	-	-	-	-	-	-	-	-	-
28	Transformers	4,633,615	-	-	-	-	-	-	-	1,672,735	2,960,880	-	-	-	-	-	-	-
29	Secondary Conductor&Eqpt	823,828	-	-	-	-	-	-	-	-	-	480,292	343,536	-	-	-	-	-
30	Services	1,917,810	-	-	-	-	-	-	-	-	-	-	-	1,917,810	-	-	-	-
31	Meters	1,209,266	-	-	-	-	-	-	-	-	-	-	-	-	1,209,266	-	-	-
32	Street Lighting	648,558	-	-	-	-	-	-	-	-	-	-	-	-	-	648,558	-	-
33	Subtotal Distribution	55,091,196	-	-	-	683,695	3,137,794	28,280,077	6,847,481	1,672,735	2,960,880	3,645,773	4,087,126	1,917,810	1,209,266	648,558	-	-
34	Subttl Prod, Trans, & Dist	1,212,451,884	385,613,297	512,027,519	165,611,899	77,567,573	9,160,066	28,342,193	6,847,481	1,672,735	2,960,880	3,645,773	4,087,126	1,917,810	1,209,266	648,558	-	11,139,707
35	General	62,067,665	21,755,512	19,530,216	6,045,139	3,442,906	923,207	4,176,209	1,007,414	205,994	364,627	558,830	617,300	356,018	170,886	70,628	2,201,394	641,385
36	Telecontrol - Custmr & Spec	224,773	-	-	-	-	-	-	-	-	-	-	-	-	-	-	143,841	80,933
37	Feasibility Studies	217,135	122,500	-	94,635	-	-	-	-	-	-	-	-	-	-	-	-	-
38	Feasibility Studies - General	247,265	78,641	104,422	33,775	15,819	1,868	5,780	1,396	341	604	744	834	391	247	132	-	2,272
39	Software - General	1,429,565	454,665	603,716	195,268	91,458	10,800	33,417	8,074	1,972	3,491	4,299	4,819	2,261	1,426	765	-	13,134
40	Total Net Book Value	1,276,638,287	408,024,814	532,265,873	171,980,715	81,117,756	10,095,941	32,557,600	7,864,365	1,881,043	3,329,602	4,209,646	4,710,079	2,276,481	1,381,824	720,083	2,345,235	11,877,430

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Interconnected

Functional Classification of Operating & Maintenance Expense

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
				Production and		Rural Prod &	Distribution												
Line		Total	Production	Transmission	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Specifically	
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Assigned	
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
1	Hydraulic	6,435,405	2,705,340	3,720,393	-	9,672	-	-	-	-	-	-	-	-	-	-	-	-	
2	Holyrood / Thermal	15,330,091	8,848,529	6,481,563	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	Roddickton	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Gas Turbine	487,340	487,340	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
5	Diesel	348,284	-	-	-	348,284	-	-	-	-	-	-	-	-	-	-	-	-	
6	Other	2,730,714	1,248,798	1,460,557	-	21,359	-	-	-	-	-	-	-	-	-	-	-	-	
7	Subtotal Production	25,331,834	13,290,007	11,662,512	-	379,315	-	-	-	-	-	-	-	-	-	-	-	-	
Transmission																			
8	Transmission Lines	3,640,022	265,712	365,408	1,931,625	1,012,704	-	2,114	-	-	-	-	-	-	-	-	-	62,458	
9	Terminal Stations	3,127,365	396,628	452,039	1,311,637	457,664	214,349	-	-	-	-	-	-	-	-	-	-	295,049	
10	Other	1,351,249	122,527	155,244	667,681	317,409	30,419	527	-	-	-	-	-	-	-	-	-	57,442	
11	Subtotal Transmission	8,118,636	784,867	972,692	3,910,943	1,787,777	244,768	2,641	-	-	-	-	-	-	-	-	-	414,948	
Distribution																			
12	Other	5,169,859	-	-	-	60,320	352,507	2,699,185	651,753	133,269	235,898	361,539	399,366	230,328	-	45,693	-	-	
13	Meters	110,556	-	-	-	-	-	-	-	-	-	-	-	-	110,556	-	-	-	
14	Subtotal Distribution	5,280,415	-	-	-	60,320	352,507	2,699,185	651,753	133,269	235,898	361,539	399,366	230,328	110,556	45,693	-	-	
15	Subtltl Prod, Trans, & Dist	38,730,885	14,074,874	12,635,204	3,910,943	2,227,411	597,275	2,701,826	651,753	133,269	235,898	361,539	399,366	230,328	110,556	45,693	-	414,948	
16	Customer Accounting	1,424,207	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,424,207	-	
Administrative & General:																			
Plant-Related:																			
17	Production	2,108,655	964,321	1,127,841	-	16,493	-	-	-	-	-	-	-	-	-	-	-	-	
18	Prod - Gas Turb & Diesel	470,495	358,707	-	-	111,787	-	-	-	-	-	-	-	-	-	-	-	-	
19	Transmission	2,069,447	187,651	237,758	1,022,557	486,114	46,587	807	-	-	-	-	-	-	-	-	-	87,972	
20	Distribution	1,095,667	-	-	-	12,510	73,109	559,805	135,172	27,640	48,925	74,982	82,828	47,770	23,449	9,477	-	-	
21	Prod, Trans, Distn	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
22	Prod, Trans, Distn and General Plant	373,682	123,332	142,001	48,744	25,486	4,052	13,667	3,291	673	1,191	1,825	2,016	1,163	569	231	1,164	4,275	
23	Prod, Trans, Distn, Excl Hydraulic & Holyrood	1,727,795	188,191	151,291	650,676	334,423	51,046	164,388	39,570	8,091	14,322	21,950	24,247	13,984	6,864	2,774	-	55,979	
24	Property Insurance	1,139,916	465,453	532,045	61,988	32,271	15,880	8,392	2,024	414	733	1,123	1,240	715	343	142	4,567	12,583	
Revenue-Related:																			
25	Municipal Tax	790,576	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
26	PUB Assessment	512,161	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
27	All Expense-Related	21,121,042	7,403,196	6,645,949	2,057,104	1,171,589	314,159	1,421,125	342,813	70,098	124,079	190,165	210,061	121,150	58,151	24,034	749,114	218,257	
28	Prod, Trans, and Distn Expense-Related	896,296	325,716	292,399	90,506	51,546	13,822	62,525	15,083	3,084	5,459	8,367	9,242	5,330	2,558	1,057	-	9,603	
29	Subtotal Admin & General	32,305,731	10,016,567	9,129,283	3,931,575	2,242,220	518,655	2,230,709	537,953	110,000	194,709	298,412	329,634	190,112	91,935	37,715	754,845	388,669	
30	Total Operating & Maintenance Expenses	72,460,822	24,091,441	21,764,487	7,842,518	4,469,632	1,115,931	4,932,535	1,189,706	243,269	430,607	659,951	729,001	420,440	202,490	83,408	2,179,052	803,617	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected

Functional Classification of Operating & Maintenance Expense (CONT'D.)

Line No.	Description	19	20	21
		Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
	Production			
1	Hydraulic	-	-	Prorated on Hydraulic Plant in Service - Sch.2.2 L.8
2	Holyrood / Thermal	-	-	Prorated on Holyrood Plant in Service - Sch.2.2 L.9
3	Roddickton	-	-	Prorated on Roddickton Plant in Service - Sch.2.2 L.11
4	Gas Turbine	-	-	Prorated on Gas Turbines Plant in Service - Sch.2.2 L.10
5	Diesel	-	-	Prorated on Diesel Plant in Service - Sch.2.2 L.12
6	Other	-	-	Prorated on Production Plant in Service - Sch.2.2 L.13
7	Subtotal Production	-	-	
	Transmission			
8	Transmission Lines	-	-	Prorated on Transmission Lines Plant in Service - Sch.2.2 L.14, 15
9	Terminal Stations	-	-	Prorated on Transmission Terminal Stations Plant in Service - Sch.2.2 L.21
10	Other	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.22
11	Subtotal Transmission	-	-	
	Distribution			
12	Other	-	-	Prorated on Distribution Plant, excluding Meters - Sch. 2.2 L. 33, less L. 31
13	Meters	-	-	Meters - Customer
14	Subtotal Distribution	-	-	
15	Subttl Prod, Trans, & Dist	-	-	
16	Customer Accounting	-	-	Accounting - Customer
	Administrative & General:			
	Plant-Related:			
17	Production	-	-	Prorated on Production Plant in Service - Sch.2.2 L.13
18	Prod - Gas Turb & Diesel	-	-	Prorated on Gas Turbine & Diesel Production Plant in Service - Sch.2.2 L.10, 12
19	Transmission	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.22
20	Distribution	-	-	Prorated on Distribution Plant in Service - Sch.2.2 L.33
21	Prod, Trans, Distr	-	-	Prorated on Prod, Trans & Distribution Plant in Service - Sch.2.2 L.34
22	Prod, Trans, Distr and General Plant	-	-	Prorated on Total Plant in Service, Sch. 2.2, L. 40
23	Prod, Trans, Distr, Excl Hydraulic & Holyrood	-	-	Prorated on Total Plant in Service, Sch. 2.2, L. 34 Less L. 8 and L. 9
24	Property Insurance	-	-	Prorated on Prod., Trans. Terminal, Dist. Sub & General Plant in Service - Sch.2.2 L.13, 21, 23, 35 - 36
	Revenue-Related:			
25	Municipal Tax	790,576	-	Revenue-related
26	PUB Assessment	-	512,161	Revenue-related
27	All Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - L 15, 16
28	Prod, Trans, and Distr Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution Expenses - L 15
29	Subtotal Admin & General	790,576	512,161	
30	Total Operating & Maintenance Expenses	790,576	512,161	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Interconnected

Functional Classification of Depreciation Expense

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
			Production and		Rural Prod &	Distribution											
Line	Total	Production	Transmission	Transmission	Transmission	Substations	Primary Lines	Line Transformers	Secondary Lines	Services	Meters	Street Lighting	Accounting				Specifically
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Assigned
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	Customer
																	(\$)
	Production																
	Hydraulic																
1	Bay D'Espoir	1,494,183	629,076	865,107	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Upper Salmon	574,502	241,875	332,627	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Hinds Lake	433,231	182,397	250,834	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Cat Arm	841,223	354,169	487,054	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Paradise River	100,137	42,159	57,977	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Granite Canal	197,964	83,346	114,618	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Other Small Hydraulic	26,458	8,908	12,250	-	5,301	-	-	-	-	-	-	-	-	-	-	-
8	Subtotal Hydraulic	3,667,698	1,541,930	2,120,467	-	5,301	-	-	-	-	-	-	-	-	-	-	-
9	Holyrood	2,233,964	1,289,444	944,520	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Gas Turbines	95,580	95,580	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Roddickton	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	Diesel	99,154	-	-	-	99,154	-	-	-	-	-	-	-	-	-	-	-
13	Subtotal Production	6,096,396	2,926,954	3,064,987	-	104,455	-	-	-	-	-	-	-	-	-	-	-
	Transmission																
14	Lines	4,416,610	-	-	2,601,303	1,578,701	-	9,013	-	-	-	-	-	-	-	-	227,592
15	Lines - Hydraulic	272,332	114,656	157,676	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Terminal Stations	3,031,769	-	-	2,335,117	199,776	-	-	-	-	-	-	-	-	-	-	496,876
17	Term Stns - Hydraulic	841,805	354,414	487,391	-	-	-	-	-	-	-	-	-	-	-	-	-
18	Term Stns - Holyrood	335,736	193,787	141,949	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Term Stns - Gas Tur/Dsl	13,286	10,241	-	-	3,045	-	-	-	-	-	-	-	-	-	-	-
20	Term Stns - Distribution	128,836	-	-	-	-	128,836	-	-	-	-	-	-	-	-	-	-
21	Subtotal Term Stns	4,351,432	558,442	629,340	2,335,117	202,821	128,836	-	-	-	-	-	-	-	-	-	496,876
22	Subtotal Transmission	9,040,374	673,098	787,016	4,936,420	1,781,522	128,836	9,013	-	-	-	-	-	-	-	-	724,468
	Distribution																
23	Substations	243,145	-	-	-	37,834	205,310	-	-	-	-	-	-	-	-	-	-
24	Land & Land Improvements	20,509	-	-	-	-	-	15,463	1,970	-	1,794	1,283	-	-	-	-	-
25	Poles	1,560,376	-	-	-	-	-	902,440	308,411	-	159,733	189,792	-	-	-	-	-
26	Primary Conductor & Eqpt	347,690	-	-	-	-	-	308,401	39,289	-	-	-	-	-	-	-	-
27	Submarine Conductor	273,269	-	-	-	-	-	273,269	-	-	-	-	-	-	-	-	-
28	Transformers	213,932	-	-	-	-	-	-	77,230	136,703	-	-	-	-	-	-	-
29	Secondary Conductor&Eqpt	50,675	-	-	-	-	-	-	-	-	29,544	21,132	-	-	-	-	-
30	Services	95,614	-	-	-	-	-	-	-	-	-	-	95,614	-	-	-	-
31	Meters	63,028	-	-	-	-	-	-	-	-	-	-	-	63,028	-	-	-
32	Street Lighting	28,256	-	-	-	-	-	-	-	-	-	-	-	-	28,256	-	-
33	Subtotal Distribution	2,896,492	-	-	-	37,834	205,310	1,499,573	349,670	77,230	136,703	191,070	212,206	95,614	63,028	28,256	-
34	Subttl Prod, Trans, & Dist	18,033,263	3,600,052	3,852,004	4,936,420	1,923,811	334,147	1,508,586	349,670	77,230	136,703	191,070	212,206	95,614	63,028	28,256	724,468
35	General	9,211,030	3,228,584	2,898,344	897,117	510,938	137,007	619,762	149,503	30,570	54,112	82,932	91,609	52,834	25,360	10,481	326,694
36	Telecontrol - Custmr & Spec	26,000	-	-	-	-	-	-	-	-	-	-	-	-	-	17,090	8,910
37	Feasibility Studies	86,129	30,000	-	56,129	-	-	-	-	-	-	-	-	-	-	-	-
38	Feasibility Studies - General	58,180	11,615	12,428	15,926	6,207	1,078	4,867	1,128	249	441	616	685	308	203	91	2,337
39	Software - General	470,397	93,907	100,479	128,766	50,182	8,716	39,351	9,121	2,015	3,566	4,984	5,535	2,494	1,644	737	18,898
40	Total Deprecn Expense	27,884,999	6,964,159	6,863,254	6,034,358	2,491,138	480,948	2,172,567	509,423	110,063	194,822	279,602	310,035	151,250	90,235	39,565	849,797

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Rate Base

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18		
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and	Transmission Demand (\$)	Rural Prod &	Substations Demand (\$)	Distribution											Accounting Customer (\$)	Specifically Assigned Customer (\$)
				Transmission Energy (\$)		Transmission Demand (\$)		Demand (\$)	Primary Lines		Line Transformers		Secondary Lines		Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)			
1	Average Net Book Value	1,276,638,287	408,024,614	532,265,873	171,980,715	81,117,756	10,095,941	32,557,600	7,864,365	1,881,043	3,329,602	4,209,646	4,710,079	2,276,481	1,381,824	720,083	2,345,235	11,877,430		
2	Cash Working Capital	2,873,391	918,360	1,197,996	387,085	182,576	22,723	73,279	17,701	4,234	7,494	9,475	10,601	5,124	3,110	1,621	5,279	26,733		
3	Fuel Inventory - No. 6 Fuel	11,872,074	-	11,872,074	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
4	Fuel Inventory - Diesel	48,247	-	-	-	48,247	-	-	-	-	-	-	-	-	-	-	-	-		
5	Fuel Inventory - Gas Turbine	796,938	796,938	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
6	Inventory/Supplies	17,679,828	5,835,155	6,718,416	2,306,215	1,205,828	191,731	646,613	155,698	31,837	56,354	86,368	95,405	55,023	26,916	10,916	55,092	202,261		
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	76,517,226	24,455,566	31,902,152	10,307,922	4,861,914	605,115	1,951,388	471,362	112,743	199,565	252,311	282,306	136,444	82,822	43,159	140,565	711,892		
8	Total Rate Base	1,386,425,990	440,030,634	583,956,511	184,981,937	87,416,321	10,915,511	35,228,880	8,509,126	2,029,857	3,593,015	4,557,800	5,098,390	2,473,072	1,494,672	775,778	2,546,170	12,818,316		
9	Less: Rural Asset Portion	(164,638,592)	-	-	-	(87,416,321)	(10,915,511)	(35,228,880)	(8,509,126)	(2,029,857)	(3,593,015)	(4,557,800)	(5,098,390)	(2,473,072)	(1,494,672)	(775,778)	(2,546,170)	-		
10	Rate Base Available for Equity Return	1,221,787,398	440,030,634	583,956,511	184,981,937	-	-	-	-	-	-	-	-	-	-	-	-	12,818,316		
11	Return on Debt	98,909,681	31,392,436	41,660,321	13,196,885	6,236,410	778,729	2,513,280	607,054	144,813	256,331	325,160	363,727	176,433	106,632	55,345	181,648	914,478		
12	Return on Equity	15,958,071	5,747,350	7,627,202	2,416,095	-	-	-	-	-	-	-	-	-	-	-	-	167,423		
13	Return on Rate Base	114,867,751	37,139,786	49,287,523	15,612,980	6,236,410	778,729	2,513,280	607,054	144,813	256,331	325,160	363,727	176,433	106,632	55,345	181,648	1,081,901		

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Functional Classification of Rate Base (CONT'D.)

1	19
Line No.	Description Basis of Functional Classification
1	Average Net Book Value Sch. 2.3 , L. 40
2	Cash Working Capital Prorated on Average Net Book Value, L. 1
3	Fuel Inventory - No. 6 Fuel Production - Demand, Energy ratios Sch.4.1 L.10
4	Fuel Inventory - Diesel Production - Demand, Energy ratios Sch.4.1 L.12
5	Fuel Inventory - Gas Turbine Production - Demand, Energy ratios Sch.4.1 L.11
6	Inventory/Supplies Prorated on Total Plant in Service, Sch. 2.2, L. 40
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs Prorated on Average Net Book Value, L. 1
8	Total Rate Base
9	Less: Rural Asset Portion Rural Transmission and Distribution Rate Base
10	Rate Base Available for Equity Return
11	Return on Debt L.8 x Sch.1.1,p2,L.13
12	Return on Equity L.10 x Sch.1.1,p2,L.16
13	Return on Rate Base

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Basis of Allocation to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
Line No. Description	Total Amount	Production Demand (1 CP kW)	Production and Transmission Energy (MWh @ Gen)	Transmission Demand (CP kW)	Rural Prod & Transmission Demand (CP kW)	Distribution												Accounting Customer (Rural Cust)	Specifically Assigned Customer
			Demand	Demand	Demand	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting					
						Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer					
						(CP kW)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(Wtd Rural Cust)						
Amounts																			
1 Newfoundland Power	-	1,067,783	4,902,167	1,036,700	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2 Industrial - Firm	-	167,387	1,414,178	162,514	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3 Industrial - Non-Firm	-	-	827	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Rural																			
4 1.1 Domestic	-	26,368	121,106	25,601	25,601	23,952	23,952	12,337	21,530	12,337	21,530	12,337	12,337	12,337	12,337	-	12,337	-	
5 1.12 Domestic All Electric	-	32,781	129,422	31,827	31,827	29,777	29,777	6,817	26,766	6,817	26,766	6,817	6,817	6,817	6,817	-	6,817	-	
6 1.3 Special	-	71	252	69	69	65	65	2	58	2	58	2	2	2	2	-	2	-	
7 2.1 GS 0-10 kW	-	4,375	23,355	4,248	4,248	3,974	3,974	1,922	3,572	1,922	3,572	1,922	3,844	3,844	3,844	-	1,922	-	
8 2.2 GS 10-100 kW	-	15,105	75,212	14,665	14,665	13,720	13,720	876	12,331	876	12,331	876	7,071	7,071	7,071	-	876	-	
9 2.3 GS 110-1,000 kVa	-	7,176	39,716	6,967	6,967	6,518	6,518	75	5,354	75	5,354	75	643	643	643	-	75	-	
10 2.4 GS Over 1,000 kVa	-	2,801	27,582	2,719	2,719	2,544	2,544	6	1,911	6	1,911	6	51	51	51	-	6	-	
11 4.1 Street and Area Lighting	-	874	3,432	849	849	794	794	861	714	861	714	861	-	-	-	1	861	-	
12 Subtotal Rural	-	89,551	420,076	86,944	86,944	81,345	81,345	22,896	72,236	22,896	72,236	22,896	30,765	30,765	30,765	1	22,896	-	
13 Total	-	1,324,720	6,737,249	1,286,158	86,944	81,345	81,345	22,896	72,236	22,896	72,236	22,896	30,765	30,765	30,765	1	22,896	-	
Ratios Excluding Return on Equity																			
14 Newfoundland Power	-	0.8060	0.7276	0.8060	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
15 Industrial - Firm	-	0.1264	0.2099	0.1264	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
16 Industrial - Non-Firm	-	-	0.0001	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Rural																			
17 1.1 Domestic	-	0.0199	0.0180	0.0199	0.2944	0.2944	0.2944	0.5388	0.2980	0.5388	0.2980	0.5388	0.4010	0.4010	0.4010	-	0.5388	-	
18 1.12 Domestic All Electric	-	0.0247	0.0192	0.0247	0.3661	0.3661	0.3661	0.2977	0.3705	0.2977	0.3705	0.2977	0.2216	0.2216	0.2216	-	0.2977	-	
19 1.3 Special	-	0.0001	0.0000	0.0001	0.0008	0.0008	0.0008	0.0001	0.0008	0.0001	0.0008	0.0001	0.0001	0.0001	0.0001	-	0.0001	-	
20 2.1 GS 0-10 kW	-	0.0033	0.0035	0.0033	0.0489	0.0489	0.0489	0.0839	0.0495	0.0839	0.0495	0.0839	0.1249	0.1249	0.1249	-	0.0839	-	
21 2.2 GS 10-100 kW	-	0.0114	0.0112	0.0114	0.1687	0.1687	0.1687	0.0383	0.1707	0.0383	0.1707	0.0383	0.2298	0.2298	0.2298	-	0.0383	-	
22 2.3 GS 110-1,000 kVa	-	0.0054	0.0059	0.0054	0.0801	0.0801	0.0801	0.0033	0.0741	0.0033	0.0741	0.0033	0.0209	0.0209	0.0209	-	0.0033	-	
23 2.4 GS Over 1,000 kVa	-	0.0021	0.0041	0.0021	0.0313	0.0313	0.0313	0.0003	0.0265	0.0003	0.0265	0.0003	0.0017	0.0017	0.0017	-	0.0003	-	
24 4.1 Street and Area Lighting	-	0.0007	0.0005	0.0007	0.0098	0.0098	0.0098	0.0376	0.0099	0.0376	0.0099	0.0376	-	-	-	1.0000	0.0376	-	
25 Subtotal Rural	-	0.0676	0.0624	0.0676	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	-	
26 Total	-	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected
Basis of Allocation to Classes of Service (CONT'D.)

Line No.	1 Description	Revenue Related	
		19 Municipal Tax (Prior Year (Rural Revenues)	20 PUB Assessment (Prior Year (Revenues + RSP)
	Amounts		
1	Newfoundland Power	-	229,268,380
2	Industrial - Firm	-	50,417,591
3	Industrial - Non-Firm	-	228,581
	Rural		
4	1.1 Domestic	9,835,316	9,835,316
5	1.12 Domestic All Electric	9,234,552	9,234,552
6	1.3 Special	10,229	10,229
7	2.1 GS 0-10 kW	2,276,050	2,276,050
8	2.2 GS 10-100 kW	6,145,471	6,145,471
9	2.3 GS 110-1,000 kVa	2,785,166	2,785,166
10	2.4 GS Over 1,000 kVa	1,524,942	1,524,942
11	4.1 Street and Area Lighting	768,505	768,505
12	Subtotal Rural	32,580,231	32,580,231
13	Total	32,580,231	312,494,783
	Ratios Excluding Return on Equity		
14	Newfoundland Power	-	0.7337
15	Industrial - Firm	-	0.1613
16	Industrial - Non-Firm	-	0.0007
	Rural		
17	1.1 Domestic	0.3019	0.0315
18	1.12 Domestic All Electric	0.2834	0.0296
19	1.3 Special	0.0003	0.0000
20	2.1 GS 0-10 kW	0.0699	0.0073
21	2.2 GS 10-100 kW	0.1886	0.0197
22	2.3 GS 110-1,000 kVa	0.0855	0.0089
23	2.4 GS Over 1,000 kVa	0.0468	0.0049
24	4.1 Street and Area Lighting	0.0236	0.0025
25	Subtotal Rural	1.0000	0.1043
26	Total	1.0000	1.0000

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected

Allocation of Functionalized Amounts to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
				Production and		Rural Prod &	Distribution												Specifically
Line		Total	Production	Transmission	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Assigned	
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer	
	Allocated Rev Reqmt Excl Return		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
1	Newfoundland Power	143,223,624	35,288,442	95,048,380	11,151,048	-	-	-	-	-	-	-	-	-	-	-	-	1,361,930	
2	Industrial - Firm	35,073,746	5,531,847	27,419,575	1,748,048	-	-	-	-	-	-	-	-	-	-	-	-	292,069	
3	Industrial - Non-Firm	16,410	-	16,037	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																		
4	1.1 Domestic	12,032,919	871,426	2,348,126	275,368	2,194,069	469,677	1,937,959	819,837	105,157	336,506	252,565	500,949	228,738	95,853	-	1,343,223	-	
5	1.12 Domestic All Electric	12,175,951	1,083,356	2,509,377	342,337	2,727,685	583,903	2,409,270	453,013	130,731	185,941	313,988	276,807	126,393	52,965	-	742,219	-	
6	1.3 Special	22,205	2,358	4,880	745	5,937	1,271	5,244	133	285	55	683	81	37	16	-	218	-	
7	2.1 GS 0-10 kW	2,093,196	144,583	452,835	45,688	364,029	77,927	321,536	127,724	17,447	52,425	41,904	78,044	71,271	29,866	-	209,263	-	
8	2.2 GS 10-100 kW	5,513,558	499,181	1,458,296	157,740	1,256,835	269,047	1,110,127	58,213	60,225	23,894	144,648	35,570	131,094	54,935	-	95,377	-	
9	2.3 GS 110-1,000 kVa	2,530,289	237,142	770,049	74,936	597,075	127,814	527,380	4,984	26,151	2,046	62,810	3,045	11,919	4,995	-	8,166	-	
10	2.4 GS Over 1,000 kVa	1,219,273	92,566	534,781	29,251	233,063	49,891	205,858	399	9,333	164	22,417	244	954	400	-	653	-	
11	4.1 Street and Area Lighting	621,080	28,899	66,541	9,132	72,762	15,576	64,269	57,216	3,487	23,485	8,376	34,961	-	-	122,826	93,744	-	
12	Subtotal Rural	36,208,472	2,959,511	8,144,885	935,197	7,451,435	1,595,105	6,581,642	1,521,519	352,817	624,515	847,391	929,702	570,404	239,028	122,826	2,492,862	-	
13	Total	214,522,251	43,779,800	130,628,877	13,834,293	7,451,435	1,595,105	6,581,642	1,521,519	352,817	624,515	847,391	929,702	570,404	239,028	122,826	2,492,862	1,654,000	
	Allocated Return on Debt																		
14	Newfoundland Power	67,013,542	25,303,682	30,312,945	10,637,269	-	-	-	-	-	-	-	-	-	-	-	-	759,646	
15	Industrial - Firm	14,533,652	3,966,627	8,744,684	1,667,508	-	-	-	-	-	-	-	-	-	-	-	-	154,832	
16	Industrial - Non-Firm	5,115	-	5,115	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																		
17	1.1 Domestic	5,454,706	624,858	748,867	262,681	1,836,305	229,296	740,033	327,097	43,161	138,118	96,914	195,986	70,751	42,760	-	97,877	-	
18	1.12 Domestic All Electric	6,047,950	776,824	800,294	326,564	2,282,894	285,061	920,009	180,743	53,658	76,319	120,483	108,295	39,095	23,628	-	54,083	-	
19	1.3 Special	12,070	1,691	1,556	711	4,969	620	2,002	53	117	22	262	32	11	7	-	16	-	
20	2.1 GS 0-10 kW	934,038	103,673	144,419	43,583	304,671	38,044	122,783	50,959	7,161	21,518	16,079	30,533	22,045	13,323	-	15,248	-	
21	2.2 GS 10-100 kW	2,779,832	357,939	465,082	150,472	1,051,896	131,348	423,915	23,226	24,719	9,807	55,504	13,916	40,549	24,507	-	6,950	-	
22	2.3 GS 110-1,000 kVa	1,295,979	170,044	245,585	71,484	499,717	62,399	201,386	1,989	10,734	840	24,101	1,191	3,687	2,228	-	595	-	
23	2.4 GS Over 1,000 kVa	576,133	66,375	170,553	27,903	195,060	24,357	78,609	159	3,831	67	8,602	95	295	178	-	48	-	
24	4.1 Street and Area Lighting	256,665	20,722	21,221	8,711	60,897	7,604	24,542	22,828	1,431	9,639	3,214	13,678	-	-	55,345	6,831	-	
25	Subtotal Rural	17,357,372	2,122,126	2,597,577	892,108	6,236,410	778,729	2,513,280	607,054	144,813	256,331	325,160	363,727	176,433	106,632	55,345	181,648	-	
26	Total	98,909,681	31,392,436	41,660,321	13,196,885	6,236,410	778,729	2,513,280	607,054	144,813	256,331	325,160	363,727	176,433	106,632	55,345	181,648	914,478	
	Allocated Return on Equity																		
27	Newfoundland Power	12,268,888	4,632,617	5,549,716	1,947,479	-	-	-	-	-	-	-	-	-	-	-	-	139,076	
28	Industrial - Firm	2,660,832	726,213	1,600,983	305,289	-	-	-	-	-	-	-	-	-	-	-	-	28,347	
29	Industrial - Non-Firm	936	-	936	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																		
30	1.1 Domestic	299,594	114,400	137,103	48,092	-	-	-	-	-	-	-	-	-	-	-	-	-	
31	1.12 Domestic All Electric	348,527	142,221	146,518	59,788	-	-	-	-	-	-	-	-	-	-	-	-	-	
32	1.3 Special	725	310	285	130	-	-	-	-	-	-	-	-	-	-	-	-	-	
33	2.1 GS 0-10 kW	53,400	18,981	26,440	7,979	-	-	-	-	-	-	-	-	-	-	-	-	-	
34	2.2 GS 10-100 kW	178,228	65,532	85,147	27,549	-	-	-	-	-	-	-	-	-	-	-	-	-	
35	2.3 GS 110-1,000 kVa	89,181	31,132	44,962	13,087	-	-	-	-	-	-	-	-	-	-	-	-	-	
36	2.4 GS Over 1,000 kVa	48,485	12,152	31,225	5,109	-	-	-	-	-	-	-	-	-	-	-	-	-	
37	4.1 Street and Area Lighting	9,274	3,794	3,885	1,595	-	-	-	-	-	-	-	-	-	-	-	-	-	
38	Subtotal Rural	1,027,415	388,520	475,566	163,328	-	-	-	-	-	-	-	-	-	-	-	-	-	
39	Total	15,958,071	5,747,350	7,627,202	2,416,095	-	-	-	-	-	-	-	-	-	-	-	-	167,423	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	Description	19 Revenue Related	
		Municipal Tax	PUB Assessment
	Allocated Rev Reqmt Excl Return		(\$)
1	Newfoundland Power	-	373,824
2	Industrial - Firm	-	82,206
3	Industrial - Non-Firm	-	373
	Rural		
4	1.1 Domestic	237,431	16,037
5	1.12 Domestic All Electric	222,928	15,057
6	1.3 Special	247	17
7	2.1 GS 0-10 kW	54,945	3,711
8	2.2 GS 10-100 kW	148,356	10,020
9	2.3 GS 110-1,000 kVa	67,236	4,541
10	2.4 GS Over 1,000 kVa	36,813	2,486
11	4.1 Street and Area Lighting	18,552	1,253
12	Subtotal Rural	786,508	53,122
13	Total	786,508	509,525
	Allocated Return on Debt		
14	Newfoundland Power	-	-
15	Industrial - Firm	-	-
16	Industrial - Non-Firm	-	-
	Rural		
17	1.1 Domestic	-	-
18	1.12 Domestic All Electric	-	-
19	1.3 Special	-	-
20	2.1 GS 0-10 kW	-	-
21	2.2 GS 10-100 kW	-	-
22	2.3 GS 110-1,000 kVa	-	-
23	2.4 GS Over 1,000 kVa	-	-
24	4.1 Street and Area Lighting	-	-
25	Subtotal Rural	-	-
26	Total	-	-
	Allocated Return on Equity		
27	Newfoundland Power	-	-
28	Industrial - Firm	-	-
29	Industrial - Non-Firm	-	-
	Rural		
30	1.1 Domestic	-	-
31	1.12 Domestic All Electric	-	-
32	1.3 Special	-	-
33	2.1 GS 0-10 kW	-	-
34	2.2 GS 10-100 kW	-	-
35	2.3 GS 110-1,000 kVa	-	-
36	2.4 GS Over 1,000 kVa	-	-
37	4.1 Street and Area Lighting	-	-
38	Subtotal Rural	-	-
39	Total	-	-

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
			Production and		Rural Prod &	Distribution												Specifically
Line		Total	Production	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Assigned	
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer	
	Total Revenue Requirement	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
40	Newfoundland Power	222,506,054	65,224,741	130,911,042	23,735,796	-	-	-	-	-	-	-	-	-	-	-	2,260,652	
41	Industrial - Firm	52,268,229	10,224,687	37,765,243	3,720,844	-	-	-	-	-	-	-	-	-	-	-	475,248	
42	Industrial - Non-Firm	22,461	-	22,088	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																	
43	1.1 Domestic	17,787,219	1,610,683	3,234,096	586,140	4,030,374	698,973	2,677,992	1,146,934	148,318	474,624	349,478	696,935	299,489	138,613	-	1,441,100	
44	1.12 Domestic All Electric	18,572,429	2,002,401	3,456,190	728,689	5,010,559	868,963	3,329,279	633,756	184,389	262,261	434,471	385,102	165,487	76,593	-	796,302	
45	1.3 Special	35,000	4,358	6,721	1,586	10,906	1,891	7,246	186	401	77	946	113	49	22	-	234	
46	2.1 GS 0-10 kW	3,080,635	267,237	623,694	97,249	668,700	115,970	444,319	178,683	24,608	73,942	57,984	108,577	93,316	43,189	-	224,511	
47	2.2 GS 10-100 kW	8,471,618	922,653	2,008,525	335,761	2,308,731	400,395	1,534,042	81,439	84,944	33,701	200,152	49,487	171,643	79,442	-	102,327	
48	2.3 GS 110-1,000 kVa	3,915,449	438,318	1,060,595	159,507	1,096,792	190,213	728,766	6,973	36,885	2,885	86,911	4,237	15,606	7,223	-	8,761	
49	2.4 GS Over 1,000 kVa	1,843,891	171,094	736,559	62,262	428,123	74,248	284,468	558	13,164	231	31,019	339	1,248	578	-	701	
50	4.1 Street and Area Lighting	887,018	53,415	91,648	19,438	133,659	23,180	88,810	80,045	4,919	33,124	11,590	48,639	-	-	178,171	100,574	
51	Subtotal Rural	54,593,258	5,470,158	11,218,028	1,990,634	13,687,845	2,373,834	9,094,923	2,128,573	497,630	880,846	1,172,552	1,293,428	746,837	345,660	178,171	2,674,510	
52	Total	329,390,002	80,919,586	179,916,400	29,447,273	13,687,845	2,373,834	9,094,923	2,128,573	497,630	880,846	1,172,552	1,293,428	746,837	345,660	178,171	2,674,510	
	Re-classification of Revenue-Related																	
53	Newfoundland Power	-	109,766	220,309	39,945	-	-	-	-	-	-	-	-	-	-	-	3,804	
54	Industrial - Firm	-	16,106	59,490	5,861	-	-	-	-	-	-	-	-	-	-	-	749	
55	Industrial - Non-Firm	-	-	373	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																	
56	1.1 Domestic	0	23,284	46,752	8,473	58,263	10,104	38,713	16,580	2,144	6,861	5,052	10,075	4,329	2,004	-	20,833	
57	1.12 Domestic All Electric	(0)	25,992	44,862	9,459	65,038	11,279	43,215	8,226	2,393	3,404	5,640	4,999	2,148	994	-	10,336	
58	1.3 Special	(0)	33	51	12	83	14	55	1	3	1	7	1	0	0	-	2	
59	2.1 GS 0-10 kW	0	5,187	12,106	1,888	12,979	2,251	8,624	3,468	478	1,435	1,125	2,107	1,811	838	-	4,358	
60	2.2 GS 10-100 kW	-	17,577	38,265	6,397	43,984	7,628	29,225	1,552	1,618	642	3,813	943	3,270	1,513	-	1,949	
61	2.3 GS 110-1,000 kVa	(0)	8,185	19,806	2,979	20,482	3,552	13,609	130	689	54	1,623	79	291	135	-	164	
62	2.4 GS Over 1,000 kVa	-	3,726	16,040	1,356	9,323	1,617	6,195	12	287	5	676	7	27	13	-	15	
63	4.1 Street and Area Lighting	0	1,220	2,093	444	3,052	529	2,028	1,828	112	756	265	1,111	-	-	4,069	2,297	
64	Subtotal Rural	(0)	85,204	179,975	31,007	213,205	36,975	141,664	31,798	7,724	13,159	18,201	19,322	11,878	5,497	4,069	39,953	
65	Total	(0)	211,077	460,146	76,813	213,205	36,975	141,664	31,798	7,724	13,159	18,201	19,322	11,878	5,497	4,069	39,953	
	Total Allocated Revenue Requirement																	
66	Newfoundland Power	222,506,054	65,334,507	131,131,350	23,775,740	-	-	-	-	-	-	-	-	-	-	-	2,264,457	
67	Industrial - Firm	52,268,229	10,240,794	37,824,733	3,726,705	-	-	-	-	-	-	-	-	-	-	-	475,997	
68	Industrial - Non-Firm	22,461	-	22,461	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rural																	
69	1.1 Domestic	17,787,219	1,633,967	3,280,849	594,614	4,088,637	709,078	2,716,705	1,163,514	150,462	481,485	354,530	707,010	303,818	140,617	-	1,461,933	
70	1.12 Domestic All Electric	18,572,429	2,028,392	3,501,052	738,148	5,075,598	880,243	3,372,494	641,982	186,783	265,665	440,111	390,101	167,635	77,587	-	806,638	
71	1.3 Special	35,000	4,391	6,772	1,598	10,989	1,906	7,301	187	404	78	953	114	49	23	-	235	
72	2.1 GS 0-10 kW	3,080,635	272,424	635,799	99,137	681,679	118,221	452,943	182,151	25,086	75,378	59,109	110,684	95,127	44,028	-	228,869	
73	2.2 GS 10-100 kW	8,471,618	940,230	2,046,790	342,157	2,352,715	408,023	1,563,267	82,991	86,563	34,343	203,966	50,429	174,913	80,955	-	104,276	
74	2.3 GS 110-1,000 kVa	3,915,449	445,503	1,080,401	162,486	1,117,274	193,765	742,375	7,103	37,574	2,939	88,534	4,316	15,897	7,358	-	8,924	
75	2.4 GS Over 1,000 kVa	1,843,891	174,820	752,600	63,618	437,447	75,865	290,663	570	13,451	236	31,694	346	1,276	590	-	716	
76	4.1 Street and Area Lighting	887,018	54,635	93,741	19,882	136,712	23,709	90,839	81,873	5,031	33,881	11,854	49,750	-	-	182,241	102,871	
77	Subtotal Rural	54,593,258	5,555,362	11,398,002	2,021,640	13,901,049	2,410,809	9,236,587	2,160,371	505,354	894,004	1,190,752	1,312,750	758,715	351,158	182,241	2,714,463	
78	Total	329,390,002	81,130,663	180,376,546	29,524,086	13,901,049	2,410,809	9,236,587	2,160,371	505,354	894,004	1,190,752	1,312,750	758,715	351,158	182,241	2,714,463	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	Description	Revenue Related		Basis of Proration
		Municipal	PUB	
		Tax (\$)	Assessment (\$)	
	Total Revenue Requirement			
40	Newfoundland Power	-	373,824	
41	Industrial - Firm	-	82,206	
42	Industrial - Non-Firm	-	373	
	Rural			
43	1.1 Domestic	237,431	16,037	
44	1.12 Domestic All Electric	222,928	15,057	
45	1.3 Special	247	17	
46	2.1 GS 0-10 kW	54,945	3,711	
47	2.2 GS 10-100 kW	148,356	10,020	
48	2.3 GS 110-1,000 kVa	67,236	4,541	
49	2.4 GS Over 1,000 kVa	36,813	2,486	
50	4.1 Street and Area Lighting	18,552	1,253	
51	Subtotal Rural	786,508	53,122	
52	Total	786,508	509,525	
	Re-classification of Revenue-Related			
53	Newfoundland Power	-	(373,824)	Re-classification to demand, energy and customer is based on rate class revenue requirements excluding revenue-related items.
54	Industrial - Firm	-	(82,206)	
55	Industrial - Non-Firm	-	(373)	
	Rural			
56	1.1 Domestic	(237,431)	(16,037)	
57	1.12 Domestic All Electric	(222,928)	(15,057)	
58	1.3 Special	(247)	(17)	
59	2.1 GS 0-10 kW	(54,945)	(3,711)	
60	2.2 GS 10-100 kW	(148,356)	(10,020)	
61	2.3 GS 110-1,000 kVa	(67,236)	(4,541)	
62	2.4 GS Over 1,000 kVa	(36,813)	(2,486)	
63	4.1 Street and Area Lighting	(18,552)	(1,253)	
64	Subtotal Rural	(786,508)	(53,122)	
65	Total	(786,508)	(509,525)	
	Total Allocated Revenue Requirement			
66	Newfoundland Power	-	-	
67	Industrial - Firm	-	-	
68	Industrial - Non-Firm	-	-	
	Rural			
69	1.1 Domestic	-	-	
70	1.12 Domestic All Electric	-	-	
71	1.3 Special	-	-	
72	2.1 GS 0-10 kW	-	-	
73	2.2 GS 10-100 kW	-	-	
74	2.3 GS 110-1,000 kVa	-	-	
75	2.4 GS Over 1,000 kVa	-	-	
76	4.1 Street and Area Lighting	-	-	
77	Subtotal Rural	-	-	
78	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Interconnected

Allocation of Specifically Assigned Amounts to Classes of Service

Line No.	Description	Total Amount (\$)	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
			OM&A				Depreciation				Expense Credits			Subtotal Excluding Return	Return on Debt	Return on Equity	Subtotal Excl Rev Related	Revenue Related
			Transmission Lines (\$) (Plant)	Terminals (\$) (Plant)	Administrative & General (\$) (C3 & C4)	Other (\$) (Direct)	Transmission Lines (\$) (Direct)	Terminals (\$) (Direct)	Telecontrol & Feasibility Study (\$) (Direct)	General (\$) (C7 & C8)	Rental Income (\$) (Plant)	Other (\$) (C4 + C5)	Gains/Losses (\$) (NBV)	(\$)	(\$) (NBV)	(\$) (NBV)	(\$)	(\$)
Basis of Allocation - Amounts																		
1	Newfoundland Power Industrial		4,839,976	9,447,648	14,287,624	-	-	-	-	639,496	9,447,648	14,287,624	9,320,850	-	9,320,850	9,320,850	-	-
2	Abitibi Consolidated - S'ville		122,926	489,197	612,123	-	-	-	-	26,063	489,197	612,123	557,787	-	557,787	557,787	-	-
3	Abitibi Consolidated - GF		-	17,148	17,148	-	-	-	-	160	17,148	17,148	11,236	-	11,236	11,236	-	-
4	Comer Brook P&P - CB		-	2,117,396	2,117,396	-	-	-	-	21,337	2,117,396	2,117,396	547,549	-	547,549	547,549	-	-
5	Comer Brook P&P - DL		-	23,100	23,100	-	-	-	-	208	23,100	23,100	21,686	-	21,686	21,686	-	-
6	North Atlantic Refining Limited		-	1,251,577	1,251,577	-	-	-	-	46,114	1,251,577	1,251,577	761,531	-	761,531	761,531	-	-
7	Subtotal Industrial		122,926	3,898,418	4,021,344	-	-	-	-	93,882	3,898,418	4,021,344	1,899,789	-	1,899,789	1,899,789	-	-
8	Total		4,962,902	13,346,066	18,308,968	-	-	-	-	733,378	13,346,066	18,308,968	11,220,639	-	11,220,639	11,220,639	-	-
Basis of Allocation - Ratios																		
10	Newfoundland Power Industrial		0.9752	0.7079	0.7804	-	-	-	-	0.8720	0.7079	0.7804	0.8307	-	0.8307	0.8307	-	-
11	Abitibi Consolidated - S'ville		0.0248	0.0367	0.0334	-	-	-	-	0.0355	0.0367	0.0334	0.0497	-	0.0497	0.0497	-	-
12	Abitibi Consolidated - GF		-	0.0013	0.0009	-	-	-	-	0.0002	0.0013	0.0009	0.0010	-	0.0010	0.0010	-	-
13	Comer Brook P&P - CB		-	0.1587	0.1156	-	-	-	-	0.0291	0.1587	0.1156	0.0488	-	0.0488	0.0488	-	-
14	Comer Brook P&P - DL		-	0.0017	0.0013	-	-	-	-	0.0003	0.0017	0.0013	0.0019	-	0.0019	0.0019	-	-
15	North Atlantic Refining Ltd.		-	0.0938	0.0684	-	-	-	-	0.0629	0.0938	0.0684	0.0679	-	0.0679	0.0679	-	-
16	Subtotal Industrial		0.0248	0.2921	0.2196	-	-	-	-	0.1280	0.2921	0.2196	0.1693	-	0.1693	0.1693	-	-
17	Total		1.0000	1.0000	1.0000	-	-	-	-	1.0000	1.0000	1.0000	1.0000	-	1.0000	1.0000	-	-
Amounts Allocated																		
18	Newfoundland Power Industrial	2,264,457	84,529	232,383	303,302	-	226,143	413,353	-	101,515	(53)	(3,227)	3,984	1,361,930	759,646	139,076	2,260,652	3,804
19	Abitibi Consolidated - S'ville	111,429	2,147	12,033	12,994	-	1,449	15,704	8,910	4,137	(3)	(138)	238	57,472	45,459	8,323	111,254	175
20	Abitibi Consolidated - GF	2,059	-	422	364	-	-	160	-	25	(0)	(4)	5	972	916	168	2,055	3
21	Comer Brook P&P - CB	174,568	-	52,081	44,949	-	-	21,337	-	3,387	(12)	(478)	234	121,499	44,625	8,170	174,294	275
22	Comer Brook P&P - DL	3,399	-	568	490	-	-	208	-	33	(0)	(5)	9	1,303	1,767	324	3,394	5
23	North Atlantic Refining Ltd.	184,541	-	30,785	26,569	-	-	46,114	-	7,320	(7)	(283)	325	110,824	62,064	11,363	184,251	290
24	Subtotal Industrial	475,997	2,147	95,889	85,366	-	1,449	83,523	8,910	14,903	(22)	(908)	812	292,069	154,832	28,347	475,248	749
25	Total	2,740,453	86,676	328,272	388,669	-	227,592	496,876	8,910	116,419	(74)	(4,135)	4,796	1,654,000	914,478	167,423	2,735,900	4,553

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Revenue Requirement

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
	Expenses																
1	Operating & Maintenance	5,166,240	2,049,928	2,335,368	-	33,134	267,286	85,864	19,913	35,248	66,940	68,113	48,591	15,954	8,319	92,301	-
2	Fuels	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Fuels-Diesel	1,390,213	-	1,390,213	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuels-Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Power Purchases -CF(L)Co	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Power Purchases-Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Depreciation	891,817	378,505	437,259	-	4,961	29,005	9,735	1,984	3,512	7,066	7,413	5,984	2,806	949	2,638	-
	Expense Credits																
8	Sundry	(25,318)	(10,046)	(11,445)	-	(162)	(1,310)	(421)	(98)	(173)	(328)	(334)	(238)	(78)	(41)	(452)	-
9	Building Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Tax Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Suppliers' Discounts	(1,266)	(502)	(572)	-	(8)	(65)	(21)	(5)	(9)	(16)	(17)	(12)	(4)	(2)	(23)	-
12	Pole Attachments	(26,512)	-	-	-	-	(15,333)	(5,240)	-	-	(2,714)	(3,225)	-	-	-	-	-
13	Secondary Energy Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Wheeling Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Application Fees	(660)	-	-	-	-	-	-	-	-	-	-	-	-	-	(660)	-
16	Meter Test Revenues	(2,147)	-	-	-	-	-	-	-	-	-	-	-	(2,147)	-	-	-
17	Total Expense Credits	(55,903)	(10,548)	(12,017)	-	(170)	(16,709)	(5,682)	(102)	(181)	(3,058)	(3,575)	(250)	(2,230)	(43)	(1,135)	-
18	Subtotal Expenses	7,392,367	2,417,884	4,150,823	-	37,924	279,583	89,916	21,795	38,580	70,948	71,950	54,324	16,530	9,225	93,804	-
19	Disposal Gain / Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Subtotal Revenue Requirement Ex. Return	7,392,367	2,417,884	4,150,823	-	37,924	279,583	89,916	21,795	38,580	70,948	71,950	54,324	16,530	9,225	93,804	-
21	Return on Debt	906,771	375,762	441,481	-	10,109	30,855	10,335	2,709	4,796	7,820	8,094	7,193	3,946	1,272	2,399	-
22	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Revenue Requirement	8,299,138	2,793,647	4,592,304	-	48,033	310,438	100,251	24,505	43,375	78,768	80,045	61,517	20,476	10,498	96,203	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Revenue Requirement (CONT'D.)

Line No.	Description	Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
	Expenses			
1	Operating & Maintenance	36,796	2,485	Carryforward from Sch.2.4 L.23
2	Fuels	-	-	Production - Energy
3	Fuels-Diesel	-	-	Production - Energy
4	Fuels-Gas Turbine	-	-	Production - Energy
5	Power Purchases -CF(L)Co	-	-	
6	Power Purchases-Other	-	-	
7	Depreciation	-	-	Carryforward from Sch.2.5 L.23
	Expense Credits			
8	Sundry	(180)	(12)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
9	Building Rental Income	-	-	Prorated on General Plant - Sch.2.2 L.18
10	Tax Refunds	-	-	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
11	Suppliers' Discounts	(9)	(1)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
12	Pole Attachments	-	-	Prorated on Distribution Poles - Sch.4.1 L.37
13	Secondary Energy Revenues	-	-	Production - Energy
14	Wheeling Revenues	-	-	Transmission - Demand, Energy ratios Sch.4.1 L.16
15	Application Fees	-	-	Accounting - Customer
16	Meter Test Revenues	-	-	Meters - Customer
17	Total Expense Credits	(189)	(13)	
18	Subtotal Expenses	36,607	2,472	
19	Disposal Gain / Loss	-	-	Prorated on Total Net Book Value - Sch.2.3 L.23
20	Subtotal Revenue Requirement Ex. Return	36,607	2,472	
21	Return on Debt	-	-	Prorated on Rate Base - Sch.2.6 L.8
22	Return on Equity	-	-	Prorated on Rate Base - Sch.2.6 L.10
23	Total Revenue Requirement	36,607	2,472	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Functional Classification of Plant in Service for the Allocation of O&M Expense

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Distribution											Specifically Assigned Customer (\$)
						Substations Demand (\$)	Primary Lines Demand (\$)		Line Transformers Demand (\$)		Secondary Lines Demand (\$)		Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	
Production																	
1	Diesel	14,456,674	6,616,984	7,839,690	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	14,456,674	6,616,984	7,839,690	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	433,738	305,338	-	-	128,400	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	20,028	-	-	-	-	15,100	1,924	-	-	1,751	1,253	-	-	-	-	-
8	Poles	1,624,275	-	-	-	-	939,396	321,041	-	-	166,274	197,564	-	-	-	-	-
9	Primary Conductor & Equipment	95,037	-	-	-	-	84,298	10,739	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	214,384	-	-	-	-	-	-	77,393	136,991	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	158,033	-	-	-	-	-	-	-	-	92,133	65,900	-	-	-	-	-
13	Services	188,844	-	-	-	-	-	-	-	-	-	-	188,844	-	-	-	-
14	Meters	90,636	-	-	-	-	-	-	-	-	-	-	-	90,636	-	-	-
15	Street Lighting	32,332	-	-	-	-	-	-	-	-	-	-	-	-	32,332	-	-
16	Subtotal Distribution	2,857,307	305,338	-	-	128,400	1,038,794	333,704	77,393	136,991	260,158	264,716	188,844	90,636	32,332	-	-
17	Subttl Prod, Trans, & Dist	17,313,980	6,922,321	7,839,690	-	128,400	1,038,794	333,704	77,393	136,991	260,158	264,716	188,844	90,636	32,332	-	-
18	General	2,573,968	1,059,350	1,220,810	-	12,170	98,463	31,630	7,336	12,985	24,659	25,091	17,900	4,160	3,065	56,349	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	15,137	6,052	6,854	-	112	908	292	68	120	227	231	165	79	28	-	-
22	Software - Cust Acctg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Plant	19,903,086	7,987,723	9,067,354	-	140,683	1,138,165	365,626	84,796	150,096	285,045	290,039	206,909	94,876	35,425	56,349	-

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Functional Classification of Plant in Service for the Allocation of O&M Expense (CONT'D.)

1.

18

Line No.	Description	Basis of Functional Classification
Production		
1	Diesel	Production - Demand, Energy ratios Sch.4.1 L.6
2	Subtotal Production	
Transmission		
3	Lines	Production, Transmission - Demand; Distribution - Primary Demand; Spec Assigned - Cusmr
4	Terminal Stations	Production, Transmission - Demand; Spec Assigned - Cusmr
5	Subtotal Transmission	
Distribution		
6	Substation Structures & Equipment	Production - Demand; Dist Substns - Demand
7	Land & Land Improvements	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.32
8	Poles	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.37
9	Primary Conductor & Equipment	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.38
10	Submarine Conductor	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.39
11	Transformers	Transformers - Demand, Customer - zero intercept ratios Sch.4.1 L.40
12	Secondary Conductors & Equipment	Secondary - Demand, Customer - zero intercept ratios Sch. 4.1 L.41
13	Services	Services Customer
14	Meters	Meters - Customer
15	Street Lighting	Street Lighting - Customer
16	Subtotal Distribution	
17	Subttl Prod, Trans, & Dist	
18	General	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - Sch.2.4 L.10, 11
19	Telecontrol - Specific	Specifically Assigned - Customer
20	Feasibility Studies	Production, Transmission - Demand
21	Software - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.17
22	Software - Cust Acctng	Customer Accounting
23	Total Plant	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Net Book Value

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Primary Lines Customer (\$)	Line Transformers Demand (\$)	Line Transformers Customer (\$)	Secondary Lines Demand (\$)	Secondary Lines Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	9,102,333	4,166,241	4,936,092	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	9,102,333	4,166,241	4,936,092	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	251,386	126,196	-	-	125,190	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Poles	578,994	-	-	-	-	334,860	114,439	-	-	59,270	70,424	-	-	-	-	-
9	Primary Conductor & Equipment	7,526	-	-	-	-	6,676	860	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	85,477	-	-	-	-	-	-	30,857	54,620	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	47,153	-	-	-	-	-	-	-	-	27,490	19,663	-	-	-	-	-
13	Services	82,960	-	-	-	-	-	-	-	-	-	-	82,960	-	-	-	-
14	Meters	48,819	-	-	-	-	-	-	-	-	-	-	-	48,819	-	-	-
15	Street Lighting	14,742	-	-	-	-	-	-	-	-	-	-	-	-	14,742	-	-
16	Subtotal Distribution	1,117,057	126,196	-	-	125,190	341,536	115,290	30,857	54,620	86,761	90,087	82,960	48,819	14,742	-	-
17	Subttl Prod, Trans, & Dist	10,219,391	4,292,437	4,936,092	-	125,190	341,536	115,290	30,857	54,620	86,761	90,087	82,960	48,819	14,742	-	-
18	General	1,421,476	585,027	674,193	-	6,721	54,376	17,468	4,051	7,171	13,618	13,857	9,885	2,298	1,692	31,119	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	12,049	5,061	5,820	-	148	403	136	36	64	102	106	98	58	17	-	-
22	Software - Cust Acctg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Net Book Value	11,652,916	4,882,525	5,616,105	-	132,059	396,315	132,894	34,945	61,855	100,481	104,050	92,943	51,174	16,451	31,119	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Operating & Maintenance Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	2,154,631	986,199	1,168,432	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Other	260,466	119,218	141,248	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	2,415,097	1,105,417	1,309,679	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
4	Transmission Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
7	Other	281,331	31,048	-	-	13,056	105,631	33,933	7,870	13,930	26,454	26,918	19,203	-	3,288	-	-
8	Meters	4,463	-	-	-	-	-	-	-	-	-	-	-	4,463	-	-	-
9	Subtotal Distribution	285,794	31,048	-	-	13,056	105,631	33,933	7,870	13,930	26,454	26,918	19,203	4,463	3,288	-	-
10	Subttl Prod, Trans, & Dist	2,700,891	1,136,466	1,309,679	-	13,056	105,631	33,933	7,870	13,930	26,454	26,918	19,203	4,463	3,288	-	-
11	Customer Accounting	60,451	-	-	-	-	-	-	-	-	-	-	-	-	-	60,451	-
Administrative & General																	
Plant-Related:																	
12	Production	276,263	126,449	149,814	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Distribution	230,288	24,609	-	-	10,349	83,723	26,895	6,238	11,041	20,968	21,335	15,220	7,305	2,606	-	-
15	Prod, Trans, Distn Plant	326,867	130,685	148,004	-	2,424	19,611	6,300	1,461	2,586	4,911	4,998	3,565	1,711	610	-	-
16	Prod, Trans, Distn and Gen Plt	4,263	1,711	1,942	-	30	244	78	18	32	61	62	44	20	8	12	-
17	Property Insurance	13,005	5,944	6,747	-	105	73	24	5	10	18	19	13	3	2	42	-
Revenue Related:																	
18	Municipal Tax	36,796	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	PUB Assessment	2,485	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	All Expense-Related	1,452,429	597,766	688,874	-	6,868	55,560	17,848	4,139	7,327	13,915	14,158	10,100	2,348	1,729	31,796	-
21	Prod, Trans, and Distn Expense-Related	62,503	26,300	30,308	-	302	2,444	785	182	322	612	623	444	103	76	-	-
22	Subtotal Admin & General	2,404,898	913,462	1,025,689	-	20,077	161,656	51,931	12,044	21,318	40,486	41,195	29,388	11,490	5,031	31,850	-
23	Total Operating & Maintenance Expenses	5,166,240	2,049,928	2,335,368	-	33,134	267,286	85,864	19,913	35,248	66,940	68,113	48,591	15,954	8,319	92,301	-

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Functional Classification of Operating & Maintenance Expense (CONT'D.)

Line No.	Description	Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
		18	19	20
	Production			
1	Diesel	-	-	Production - Demand, Energy ratios Sch.4.1 L6
2	Other	-	-	Production - Demand, Energy ratios Sch.4.1 L6
3	Subtotal Production	-	-	
	Transmission			
4	Transmission Lines	-	-	Prorated on Transmission Lines Plant in Service - Sch.2.2 L.3
5	Terminal Stations	-	-	Prorated on Transmission Terminal Stations Plant in Service - Sch.2.2 L.4
6	Other	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
6	Subtotal Transmission	-	-	
	Distribution			
7	Other	-	-	Prorated on Distribution Plant, excluding Meters - Sch. 2.2 L. 16, less L. 14
8	Meters	-	-	Meters - Customer
9	Subtotal Distribution	-	-	
10	Subttl Prod, Trans, & Dist	-	-	
11	Customer Accounting	-	-	Accounting - Customer
	Administrative & General:			
	Plant-Related:			
12	Production	-	-	Prorated on Production Plant in Service - Sch.2.2 L.2
13	Transmission	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
14	Distribution	-	-	Prorated on Distribution Plant in Service - Sch.2.2 L.16
15	Prod, Trans, Distn Plant	-	-	Prorated on Production, Transmission & Distribution Plant in Service - Sch.2.2 L.17
16	Prod, Trans, Distn and Gen Plt	-	-	Prorated on Production, Transmission, Distribution & General Plant in Service - Sch.2.2 L.23
17	Property Insurance	-	-	Prorated on Prod., Trans. Terminal, Dist. Sub & General Plant in Service - Sch.2.2 L.2, 4, 6, 18 - 19
	Revenue Related:			
18	Municipal Tax	36,796	-	Revenue-related
19	PUB Assessment	-	2,485	Revenue-related
20	All Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - L.10, 11
21	Prod, Trans, and Distn Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution Expenses - L.10
22	Subtotal Admin & General	36,796	2,485	
23	Total Operating & Maintenance Expenses	36,796	2,485	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Depreciation Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	683,107	312,666	370,441	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	683,107	312,666	370,441	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substn Struct & Eqpt	12,162	7,882	-	-	4,280	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Poles	40,455	-	-	-	-	23,397	7,996	-	-	4,141	4,921	-	-	-	-	-
9	Primary Conductor & Equipment	426	-	-	-	-	378	48	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	4,430	-	-	-	-	-	-	1,599	2,831	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	2,779	-	-	-	-	-	-	-	-	1,620	1,159	-	-	-	-	-
13	Services	5,015	-	-	-	-	-	-	-	-	-	-	5,015	-	-	-	-
14	Meters	2,544	-	-	-	-	-	-	-	-	-	-	-	2,544	-	-	-
15	Street Lighting	785	-	-	-	-	-	-	-	-	-	-	-	-	785	-	-
16	Subtotal Distribution	68,597	7,882	-	-	4,280	23,775	8,044	1,599	2,831	5,762	6,080	5,015	2,544	785	-	-
17	Subtotal Prod Tran & Dist	751,703	320,547	370,441	-	4,280	23,775	8,044	1,599	2,831	5,762	6,080	5,015	2,544	785	-	-
18	General	120,506	49,596	57,155	-	570	4,610	1,481	343	608	1,154	1,175	838	195	143	2,638	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	19,608	8,361	9,663	-	112	620	210	42	74	150	159	131	66	20	-	-
22	Software - Cust Acctng	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Depreciation Expense	891,817	378,505	437,259	-	4,961	29,005	9,735	1,984	3,512	7,066	7,413	5,984	2,806	949	2,638	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Rate Base

Line No.	1	2	3	4	5	Distribution											17
						6	7	8	9	10	11	12	13	14	15	16	
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
1	Average Net Book Value	11,652,916	4,882,525	5,616,105	-	132,059	396,315	132,894	34,945	61,855	100,481	104,050	92,943	51,174	16,451	31,119	-
2	Cash Working Capital	26,228	10,989	12,640	-	297	892	299	79	139	226	234	209	115	37	70	-
3	Fuel Inventory - No. 6 Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuel Inventory - Diesel	131,042	-	131,042	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Fuel Inventory - Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Inventory/Supplies	201,676	80,939	91,879	-	1,426	11,533	3,705	859	1,521	2,888	2,939	2,097	961	359	571	-
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	698,435	292,641	336,610	-	7,915	23,754	7,965	2,094	3,707	6,022	6,236	5,571	3,067	986	1,865	-
8	Total Rate Base	12,710,297	5,267,094	6,188,276	-	141,697	432,493	144,863	37,977	67,223	109,618	113,460	100,820	55,318	17,833	33,625	-
9	Less: Rural Portion	(12,710,297)	(5,267,094)	(6,188,276)	-	(141,697)	(432,493)	(144,863)	(37,977)	(67,223)	(109,618)	(113,460)	(100,820)	(55,318)	(17,833)	(33,625)	-
10	Rate Base Available for Equity Return	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Return on Debt	906,771	375,762	441,481	-	10,109	30,855	10,335	2,709	4,796	7,820	8,094	7,193	3,946	1,272	2,399	-
12	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Return on Rate Base	906,771	375,762	441,481	-	10,109	30,855	10,335	2,709	4,796	7,820	8,094	7,193	3,946	1,272	2,399	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated
Functional Classification of Rate Base (CONT'D.)

1

18

Line No.	Description	Basis of Functional Classification
1	Average Net Book Value	Sch. 2.3 , L. 23
2	Cash Working Capital	Prorated on Average Net Book Value, L. 1
3	Fuel Inventory - No. 6 Fuel	Production - Energy
4	Fuel Inventory - Diesel	
5	Fuel Inventory - Gas Turbine	
6	Inventory/Supplies	Prorated on Total Plant in Service, Sch. 2.2, L. 23
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	Prorated on Average Net Book Value, L. 1
8	Total Rate Base	
9	Less: Rural Portion	
10	Rate Base Available for Equity Return	
11	Return on Debt	L.8 x Sch.1.1,p2,L.13
12	Return on Equity	L.10 x Sch.1.1,p2,L.16
13	Return on Rate Base	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Basis of Allocation to Classes of Service

1		2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line No.	Description	Total Amount	Production and			Distribution											Specifically Assigned Customer
			Production Demand	Transmission Energy	Transmissior Demand	Substations Demand	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	
							Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	
			(CP kW)	(MWh @ Gen)	(CP kW)	(CP kW)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(Wtd Rural Cust)		(Rural Cust)	(Rural Cust)	
Amounts																	
1	1.2 Domestic Diesel	-	1,655	7,047	1,655	1,596	1,596	829	1,506	829	1,506	829	829	829	-	829	-
2	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	2.1 GS 0-10 kW	-	154	906	154	148	148	121	140	121	140	121	242	242	-	121	-
5	2.2 GS 10-100 kW	-	190	1,059	190	183	183	18	173	18	173	18	145	145	-	18	-
6	2.3 GS 110-1,000 kVa	-	171	1,350	171	165	165	3	156	3	156	3	26	26	-	3	-
7	2.4 GS Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	4.1 Street and Area Lighting	-	31	120	31	30	30	38	28	38	28	38	-	-	38	38	-
11	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	Total	-	2,201	10,483	2,201	2,122	2,122	1,009	2,003	1,009	2,003	1,009	1,242	1,242	38	1,009	-
Ratios																	
13	1.2 Domestic Diesel	-	0.7520	0.6723	0.7520	0.7520	0.7520	0.8216	0.7520	0.8216	0.7520	0.8216	0.6675	0.6675	-	0.8216	-
14	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16	2.1 GS 0-10 kW	-	0.0699	0.0864	0.0699	0.0699	0.0699	0.1199	0.0699	0.1199	0.0699	0.1199	0.1948	0.1948	-	0.1199	-
17	2.2 GS 10-100 kW	-	0.0862	0.1010	0.0862	0.0862	0.0862	0.0178	0.0862	0.0178	0.0862	0.0178	0.1170	0.1170	-	0.0178	-
18	2.3 GS 110-1,000 kVa	-	0.0778	0.1288	0.0778	0.0778	0.0778	0.0030	0.0778	0.0030	0.0778	0.0030	0.0207	0.0207	-	0.0030	-
19	2.4 GS Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22	4.1 Street and Area Lighting	-	0.0142	0.0115	0.0142	0.0142	0.0142	0.0377	0.0142	0.0377	0.0142	0.0377	-	-	1.0000	0.0377	-
23	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total	-	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	-

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Basis of Allocation to Classes of Service (CONTD.)

Line No.	1 Description	18 Revenue Related		19
		Municipal Tax (Prior Year (Rural Revenues)	PUB Assessment (Prior Year (Revenues + RSP)	
	Amounts			
1	1.2 Domestic Diesel	698,723	698,723	
2	1.2G Government Domestic Diesel	-	-	
3	1.23 Churches, Schools & Com Halls	-	-	
4	2.1 GS 0-10 kW	164,971	164,971	
5	2.2 GS 10-100 kW	352,892	352,892	
6	2.3 GS 110-1,000 kVa	261,797	261,797	
7	2.4 GS Over 1,000 kVa	-	-	
8	2.5 GS Diesel	-	-	
9	2.5G Gov't General Service Diesel	-	-	
10	4.1 Street and Area Lighting	38,001	38,001	
11	4.1G Gov't Street and Area Lighting	-	-	
12	Total	1,516,384	1,516,384	
	Ratios			
13	1.2 Domestic Diesel	0.4608	0.4608	
14	1.2G Government Domestic Diesel	-	-	
15	1.23 Churches, Schools & Com Halls	-	-	
16	2.1 GS 0-10 kW	0.1088	0.1088	
17	2.2 GS 10-100 kW	0.2327	0.2327	
18	2.3 GS 110-1,000 kVa	0.1726	0.1726	
19	2.4 GS Over 1,000 kVa	-	-	
20	2.5 GS Diesel	-	-	
21	2.5G Gov't General Service Diesel	-	-	
22	4.1 Street and Area Lighting	0.0251	0.0251	
23	4.1G Gov't Street and Area Lighting	-	-	
24	Total	1.0000	1.0000	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Allocation of Functionalized Amounts to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
			Production and														

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	1 Description	18 Revenue Related		19 Basis of Proration
		Municipal	PUB	
		Tax (\$)	Assessment (\$)	
	Allocated Revenue Requirement Excluding Return			
1	1.2 Domestic Diesel	16,868	1,139	
2	1.2G Government Domestic Diesel	-	-	
3	1.23 Churches, Schools & Com Halls	-	-	
4	2.1 GS 0-10 kW	3,983	269	
5	2.2 GS 10-100 kW	8,519	575	
6	2.3 GS 110-1,000 kVa	6,320	427	
7	2.4 GS Over 1,000 kVa	-	-	
8	2.5 GS Diesel	-	-	
9	2.5G Gov't General Service Diesel	-	-	
10	4.1 Street and Area Lighting	917	62	
11	4.1G Gov't Street and Area Lighting	-	-	
12	Total	36,607	2,472	
	Allocated Return on Debt			
13	1.2 Domestic Diesel	-	-	
14	1.2G Government Domestic Diesel	-	-	
15	1.23 Churches, Schools & Com Halls	-	-	
16	2.1 GS 0-10 kW	-	-	
17	2.2 GS 10-100 kW	-	-	
18	2.3 GS 110-1,000 kVa	-	-	
19	2.4 GS Over 1,000 kVa	-	-	
20	2.5 GS Diesel	-	-	
21	2.5G Gov't General Service Diesel	-	-	
22	4.1 Street and Area Lighting	-	-	
23	4.1G Gov't Street and Area Lighting	-	-	
24	Total	-	-	
	Allocated Return on Equity			
25	All Classes	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Island Isolated

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	Description	2 Total Amount (\$)	3 Production Demand (\$)	4 Transmission Energy (\$)	5 Transmission Demand (\$)	6 Substations Demand (\$)	Distribution								16 Accounting Customer (\$)	17 Specifically Assigned Customer (\$)
							7 Primary Lines		9 Line Transformers		11 Secondary Lines		13 Services	14 Meters	15 Street Lighting	
							Demand (\$)	Customer (\$)	Demand (\$)	Customer (\$)	Demand (\$)	Customer (\$)	Customer (\$)	Customer (\$)	Customer (\$)	
Total Revenue Requirement																
26	1.2 Domestic Diesel	5,870,751	2,100,740	3,087,247	-	36,120	233,440	82,367	18,427	35,637	59,231	65,765	41,061	13,667	-	79,041
27	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
28	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
29	2.1 GS 0-10 kW	682,905	195,247	396,799	-	3,357	21,696	12,022	1,713	5,202	5,505	9,599	11,986	3,990	-	11,537
30	2.2 GS 10-100 kW	768,955	240,756	464,014	-	4,139	26,753	1,788	2,112	774	6,788	1,428	7,196	2,395	-	1,716
31	2.3 GS 110-1,000 kVa	854,064	217,267	591,491	-	3,736	24,143	298	1,906	129	6,126	238	1,274	424	-	286
32	2.4 GS Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
33	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
34	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
35	4.1 Street and Area Lighting	122,464	39,637	52,752	-	682	4,405	3,776	348	1,634	1,118	3,015	-	-	10,498	3,623
36	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
37	Total	8,299,138	2,793,647	4,592,304	-	48,033	310,438	100,251	24,505	43,375	78,768	80,045	61,517	20,476	10,498	96,203
Re-classification of Revenue-Related																
38	1.2 Domestic Diesel	(0)	6,463	9,498	-	111	718	253	57	110	182	202	126	42	-	243
39	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
40	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
41	2.1 GS 0-10 kW	-	1,223	2,486	-	21	136	75	11	33	34	60	75	25	-	72
42	2.2 GS 10-100 kW	-	2,882	5,554	-	50	320	21	25	9	81	17	86	29	-	21
43	2.3 GS 110-1,000 kVa	0	1,730	4,710	-	30	192	2	15	1	49	2	10	3	-	2
44	2.4 GS Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
45	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
46	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
47	4.1 Street and Area Lighting	-	320	425	-	5	36	30	3	13	9	24	-	-	85	29
48	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
49	Total	(0)	12,617	22,673	-	217	1,402	383	111	166	356	306	298	99	85	367
Total Allocated Revenue Requirement																
50	1.2 Domestic Diesel	5,870,751	2,107,203	3,096,746	-	36,231	234,158	82,620	18,484	35,747	59,414	65,967	41,187	13,709	-	79,284
51	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
52	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53	2.1 GS 0-10 kW	682,905	196,470	399,285	-	3,378	21,832	12,098	1,723	5,234	5,540	9,659	12,061	4,015	-	11,609
54	2.2 GS 10-100 kW	768,955	243,637	469,568	-	4,189	27,074	1,810	2,137	783	6,869	1,445	7,282	2,424	-	1,737
55	2.3 GS 110-1,000 kVa	854,064	218,997	596,200	-	3,765	24,336	300	1,921	130	6,175	240	1,284	427	-	288
56	2.4 GS Over 1,000 kVa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
57	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59	4.1 Street and Area Lighting	122,464	39,956	53,177	-	687	4,440	3,806	350	1,647	1,127	3,039	-	-	10,582	3,652
60	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
61	Total	8,299,138	2,806,264	4,614,977	-	48,250	311,840	100,634	24,815	43,541	79,124	80,350	61,814	20,575	10,582	96,570

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Island Isolated

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	Description	Revenue Related		Basis of Proration
		18	19	
		Municipal Tax (\$)	PUB Assessment (\$)	
	Total Revenue Requirement			
26	1.2 Domestic Diesel	16,868	1,139	
27	1.2G Government Domestic Diesel	-	-	
28	1.23 Churches, Schools & Com Halls	-	-	
29	2.1 GS 0-10 kW	3,983	269	
30	2.2 GS 10-100 kW	8,519	575	
31	2.3 GS 110-1,000 kVa	6,320	427	
32	2.4 GS Over 1,000 kVa	-	-	
33	2.5 GS Diesel	-	-	
34	2.5G Gov't General Service Diesel	-	-	
35	4.1 Street and Area Lighting	917	62	
36	4.1G Gov't Street and Area Lighting	-	-	
37	Total	36,607	2,472	
	Re-classification of Revenue-Related			
38	1.2 Domestic Diesel	(16,868)	(1,139)	Re-classification to demand, energy and customer is based on rate class revenue requirements excluding revenue-related items.
39	1.2G Government Domestic Diesel	-	-	
40	1.23 Churches, Schools & Com Halls	-	-	
41	2.1 GS 0-10 kW	(3,983)	(269)	
42	2.2 GS 10-100 kW	(8,519)	(575)	
43	2.3 GS 110-1,000 kVa	(6,320)	(427)	
44	2.4 GS Over 1,000 kVa	-	-	
45	2.5 GS Diesel	-	-	
46	2.5G Gov't General Service Diesel	-	-	
47	4.1 Street and Area Lighting	(917)	(62)	
48	4.1G Gov't Street and Area Lighting	-	-	
49	Total	(36,607)	(2,472)	
	Total Allocated Revenue Requirement			
50	1.2 Domestic Diesel	-	-	
51	1.2G Government Domestic Diesel	-	-	
52	1.23 Churches, Schools & Com Halls	-	-	
53	2.1 GS 0-10 kW	-	-	
54	2.2 GS 10-100 kW	-	-	
55	2.3 GS 110-1,000 kVa	-	-	
56	2.4 GS Over 1,000 kVa	-	-	
57	2.5 GS Diesel	-	-	
58	2.5G Gov't General Service Diesel	-	-	
59	4.1 Street and Area Lighting	-	-	
60	4.1G Gov't Street and Area Lighting	-	-	
61	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Revenue Requirement

Line No.	Description	Total Amount (\$)	Production Demand (\$)	Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Primary Lines Customer (\$)	Line Transformers Demand (\$)	Line Transformers Customer (\$)	Secondary Lines Demand (\$)	Secondary Lines Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Expenses																	
1	Operating & Maintenance	10,011,783	3,304,128	4,741,021	-	194,537	676,637	204,534	43,134	76,350	120,432	132,350	81,186	28,321	21,030	249,498	-
2	Fuels	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Fuels-Diesel	5,848,510	-	5,848,510	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuels-Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Power Purchases -CF(L)Co	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Power Purchases-Other	34,275	-	34,275	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Depreciation	2,163,918	761,227	1,090,482	-	42,055	126,961	38,650	7,678	13,591	22,139	24,613	15,929	8,680	4,188	7,724	-
Expense Credits																	
8	Sundry	(49,064)	(16,192)	(23,234)	-	(953)	(3,316)	(1,002)	(211)	(374)	(590)	(649)	(398)	(139)	(103)	(1,223)	-
9	Building Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Tax Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Suppliers' Discounts	(2,453)	(810)	(1,162)	-	(48)	(166)	(50)	(11)	(19)	(30)	(32)	(20)	(7)	(5)	(61)	-
12	Pole Attachments	(87,859)	-	-	-	-	(50,813)	(17,366)	-	-	(8,994)	(10,686)	-	-	-	-	-
13	Secondary Energy Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Wheeling Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Application Fees	(4,452)	-	-	-	-	-	-	-	-	-	-	-	-	-	(4,452)	-
16	Meter Test Revenues	(6,604)	-	-	-	-	-	-	-	-	-	-	-	(6,604)	-	-	-
17	Total Expense Credits	(150,432)	(17,002)	(24,396)	-	(1,001)	(54,295)	(18,418)	(222)	(393)	(9,614)	(11,368)	(418)	(6,750)	(108)	(5,736)	-
18	Subtotal Expenses	17,908,054	4,048,353	11,689,892	-	235,591	749,304	224,766	50,590	89,548	132,958	145,596	96,697	30,251	25,109	251,485	-
19	Disposal Gain / Loss	8,248	2,721	3,817	-	305	651	201	43	76	113	127	96	49	22	27	-
20	Subtotal Revenue Requirement Ex. Return	17,916,302	4,051,074	11,693,709	-	235,896	749,955	224,967	50,633	89,624	133,071	145,723	96,793	30,300	25,132	251,513	-
21	Return on Debt	2,185,084	675,944	1,084,842	-	75,202	161,716	49,933	10,697	18,935	28,113	31,562	23,686	12,165	5,483	6,805	-
22	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Revenue Requirement	20,101,385	4,727,018	12,778,552	-	311,099	911,671	274,900	61,330	108,559	161,184	177,285	120,478	42,466	30,614	258,318	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Revenue Requirement (CONT'D.)

Line No.	Description	Revenue Related		Basis of Functional Classification
		18 Municipal Tax	19 PUB Assessment	
	Expenses			
1	Operating & Maintenance	129,855	8,771	Carryforward from Sch.2.4 L.23
2	Fuels	-	-	Production - Energy
3	Fuels-Diesel	-	-	Production - Energy
4	Fuels-Gas Turbine	-	-	Production - Energy
5	Power Purchases -CF(L)Co	-	-	
6	Power Purchases-Other	-	-	Carryforward from Sch.4.4 L.11
7	Depreciation	-	-	Carryforward from Sch.2.5 L.23
	Expense Credits			
8	Sundry	(636)	(43)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
9	Building Rental Income	-	-	Prorated on General Plant - Sch.2.2 L.18
10	Tax Refunds	-	-	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
11	Suppliers' Discounts	(32)	(2)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.23
12	Pole Attachments	-	-	Prorated on Distribution Poles - Sch.4.1 L.37
13	Secondary Energy Revenues	-	-	Production - Energy
14	Wheeling Revenues	-	-	Transmission - Demand, Energy ratios Sch.4.1 L.16
15	Application Fees	-	-	Accounting - Customer
16	Meter Test Revenues	-	-	Meters - Customer
17	Total Expense Credits	(668)	(45)	
18	Subtotal Expenses	129,187	8,726	
19	Disposal Gain / Loss	-	-	Prorated on Total Net Book Value - Sch.2.3 L.23
20	Subtotal Revenue Requirement Ex. Return	129,187	8,726	
21	Return on Debt	-	-	Prorated on Rate Base - Sch.2.6 L.8
22	Return on Equity	-	-	Prorated on Rate Base - Sch.2.6 L.10
23	Total Revenue Requirement	129,187	8,726	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated

Functional Classification of Plant in Service for the Allocation of O&M Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	35,663,882	13,848,529	21,815,353	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	35,663,882	13,848,529	21,815,353	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	2,790,260	1,680,300	-	-	1,109,960	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	11,816	-	-	-	-	8,909	1,135	-	-	1,033	739	-	-	-	-	-
8	Poles	5,470,213	-	-	-	-	3,163,687	1,081,199	-	-	559,975	665,353	-	-	-	-	-
9	Primary Conductor & Equipment	794,994	-	-	-	-	705,159	89,834	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	684,751	-	-	-	-	-	-	247,195	437,556	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	221,578	-	-	-	-	-	-	-	-	129,180	92,398	-	-	-	-	-
13	Services	465,268	-	-	-	-	-	-	-	-	-	-	465,268	-	-	-	-
14	Meters	278,727	-	-	-	-	-	-	-	-	-	-	-	278,727	-	-	-
15	Street Lighting	120,520	-	-	-	-	-	-	-	-	-	-	-	-	120,520	-	-
16	Subtotal Distribution	10,838,127	1,680,300	-	-	1,109,960	3,877,755	1,172,168	247,195	437,556	690,188	758,490	465,268	278,727	120,520	-	-
17	Subttl Prod, Trans, & Dist	46,502,009	15,528,828	21,815,353	-	1,109,960	3,877,755	1,172,168	247,195	437,556	690,188	758,490	465,268	278,727	120,520	-	-
18	General	5,811,609	1,951,973	2,817,492	-	107,945	377,116	113,995	24,040	42,553	67,122	73,764	45,248	13,891	11,721	164,750	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	40,656	13,577	19,073	-	970	3,390	1,025	216	383	603	663	407	244	105	-	-
22	Software - Cust Acctng	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Plant	52,354,274	17,494,378	24,651,918	-	1,218,875	4,258,261	1,287,187	271,451	480,491	757,913	832,917	510,923	292,863	132,346	164,750	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Plant in Service for the Allocation of O&M Expense (CONT'D.)

1 18

Line No.	Description	Basis of Functional Classification
	Production	
1	Diesel	Production - Demand, Energy ratios Sch.4.1 L.7
2	Subtotal Production	
	Transmission	
3	Lines	Production, Transmission - Demand; Distribution - Primary Demand; Spec Assigned - Custmr
4	Terminal Stations	Production, Transmission - Demand; Spec Assigned - Custmr
5	Subtotal Transmission	
	Distribution	
6	Substation Structures & Equipment	Production - Demand; Dist Substns - Demand
7	Land & Land Improvements	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.32
8	Poles	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.37
9	Primary Conductor & Equipment	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.38
10	Submarine Conductor	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.39
11	Transformers	Transformers - Demand, Customer - zero intercept ratios Sch.4.1 L.40
12	Secondary Conductors & Equipment	Secondary - Demand, Customer - zero intercept ratios Sch. 4.1 L.41
13	Services	Services Customer
14	Meters	Meters - Customer
15	Street Lighting	Street Lighting - Customer
16	Subtotal Distribution	
17	Subttl Prod, Trans, & Dist	
18	General	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - Sch 2.4 L.10, 11
19	Telecontrol - Specific	Specifically Assigned - Customer
20	Feasibility Studies	Production, Transmission - Demand
21	Software - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.17
22	Software - Cust Acctng	Customer Accounting
23	Total Plant	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Net Book Value

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	17,587,594	6,829,383	10,758,211	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	17,587,594	6,829,383	10,758,211	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	1,791,205	869,326	-	-	921,879	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	2,572	-	-	-	-	1,939	247	-	-	225	161	-	-	-	-	-
8	Poles	2,776,648	-	-	-	-	1,605,869	548,810	-	-	284,240	337,729	-	-	-	-	-
9	Primary Conductor & Equipment	317,306	-	-	-	-	281,450	35,856	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	347,788	-	-	-	-	-	-	125,552	222,237	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	73,699	-	-	-	-	-	-	-	-	42,966	30,732	-	-	-	-	-
13	Services	283,126	-	-	-	-	-	-	-	-	-	-	283,126	-	-	-	-
14	Meters	150,129	-	-	-	-	-	-	-	-	-	-	-	150,129	-	-	-
15	Street Lighting	64,739	-	-	-	-	-	-	-	-	-	-	-	-	64,739	-	-
16	Subtotal Distribution	5,807,212	869,326	-	-	921,879	1,889,258	584,913	125,552	222,237	327,431	368,623	283,126	150,129	64,739	-	-
17	Subtl Prod, Trans, & Dist	23,394,806	7,698,709	10,758,211	-	921,879	1,889,258	584,913	125,552	222,237	327,431	368,623	283,126	150,129	64,739	-	-
18	General	3,112,415	1,045,382	1,508,912	-	57,810	201,965	61,050	12,875	22,789	35,947	39,504	24,233	7,440	6,277	88,232	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	27,584	9,077	12,685	-	1,087	2,228	690	148	262	386	435	334	177	76	-	-
22	Software - Cust Acctng	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Net Book Value	26,534,805	8,753,168	12,279,807	-	980,776	2,093,451	646,652	138,574	245,288	363,764	408,562	307,693	157,746	71,092	88,232	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Operating & Maintenance Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	4,134,741	1,605,548	2,529,193	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Other	416,233	161,626	254,607	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	4,550,974	1,767,174	2,783,800	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
4	Transmission Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
7	Other	1,014,633	161,457	-	-	106,654	372,606	112,631	23,753	42,044	66,319	72,882	44,707	-	11,581	-	-
8	Meters	13,725	-	-	-	-	-	-	-	-	-	-	-	13,725	-	-	-
9	Subtotal Distribution	1,028,359	161,457	-	-	106,654	372,606	112,631	23,753	42,044	66,319	72,882	44,707	13,725	11,581	-	-
10	Subtl Prod, Trans, & Dist	5,579,333	1,928,631	2,783,800	-	106,654	372,606	112,631	23,753	42,044	66,319	72,882	44,707	13,725	11,581	-	-
11	Customer Accounting	162,780	-	-	-	-	-	-	-	-	-	-	-	-	-	162,780	-
Administrative & General:																	
Plant-Related:																	
12	Production	401,747	156,001	245,746	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Distribution	197,738	30,656	-	-	20,251	70,748	21,386	4,510	7,983	12,592	13,838	8,489	5,085	2,199	-	-
15	Prod, Trans, Distn Plant	39,419	13,163	18,492	-	941	3,287	994	210	371	585	643	394	236	102	-	-
16	Prod, Trans, Distn and General Plt	308,544	103,101	145,284	-	7,183	25,096	7,586	1,600	2,832	4,467	4,909	3,011	1,726	780	971	-
17	Property Insurance	34,209	13,509	19,036	-	941	291	88	19	33	52	57	35	11	9	127	-
Revenue Related:																	
18	Municipal Tax	129,855	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	PUB Assessment	8,771	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	All Expense-Related	3,020,274	1,014,434	1,464,241	-	56,099	195,986	59,243	12,494	22,115	34,883	38,335	23,515	7,219	6,091	85,620	-
21	Prod, Trans, and Distn Expense-Related	129,115	44,632	64,422	-	2,468	8,623	2,606	550	973	1,535	1,687	1,035	318	268	-	-
22	Subtotal Admin & General	4,269,671	1,375,497	1,957,221	-	87,883	304,031	91,903	19,381	34,306	54,113	59,469	36,479	14,595	9,449	86,718	-
23	Total Operating & Maintenance Expenses	10,011,783	3,304,128	4,741,021	-	194,537	676,637	204,534	43,134	76,350	120,432	132,350	81,186	28,321	21,030	249,498	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Operating & Maintenance Expense (CONT'D.)

		18	19	20
		Revenue Related		
Line		Municipal	PUB	
No.	Description	Tax	Assessment	Basis of Functional Classification
	Production			
1	Diesel	-	-	Production - Demand, Energy ratios Sch.4.1 L7
2	Other	-	-	Production - Demand, Energy ratios Sch.4.1 L7
3	Subtotal Production	-	-	
	Transmission			
4	Transmission Lines	-	-	Prorated on Transmission Lines Plant in Service - Sch.2.2 L.3
5	Terminal Stations	-	-	Prorated on Transmission Terminal Stations Plant in Service - Sch.2.2 L.4
6	Other	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
6	Subtotal Transmission	-	-	
	Distribution			
7	Other	-	-	Prorated on Distribution Plant, excluding Meters - Sch. 2.2 L. 16, less L. 14
8	Meters	-	-	Meters - Customer
9	Subtotal Distribution	-	-	
10	Subttl Prod, Trans, & Dist	-	-	
11	Customer Accounting	-	-	Accounting - Customer
	Administrative & General:			
	Plant-Related:			
12	Production	-	-	Prorated on Production Plant in Service - Sch.2.2 L.2
13	Transmission	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
14	Distribution	-	-	Prorated on Distribution Plant in Service - Sch.2.2 L.16
15	Prod, Trans, Distn Plant	-	-	Prorated on Production, Transmission & Distribution Plant in Service - Sch.2.2 L.17
16	Prod, Trans, Distn and General Plt	-	-	Prorated on Production, Transmission, Distribution & General Plant in Service - Sch.2.2 L.23
17	Property Insurance	-	-	Prorated on Prod., Trans. Terminal, Dist. Sub & General Plant in Service - Sch.2.2 L.2, 4, 6, 18 - 19
	Revenue Related:			
18	Municipal Tax	129,855	-	Revenue-related
19	PUB Assessment	-	8,771	Revenue-related
20	All Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - L.10, 11
21	Prod, Trans, and Distn Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution Expenses - L.10
22	Subtotal Admin & General	129,855	8,771	
23	Total Operating & Maintenance Expenses	129,855	8,771	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Depreciation Expense

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
				Production and							Distribution							Specifically
Line		Total	Production	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Assigned	
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer	
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
Production																		
1	Diesel	1,526,961	592,929	934,031	-	-	-	-	-	-	-	-	-	-	-	-	-	
2	Subtotal Production	1,526,961	592,929	934,031	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transmission																		
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Distribution																		
6	Substn Struct & Eqpt	95,816	59,761	-	-	36,054	-	-	-	-	-	-	-	-	-	-	-	
7	Land & Land Improvements	228	-	-	-	-	172	22	-	-	20	14	-	-	-	-	-	
8	Poles	152,383	-	-	-	-	88,130	30,119	-	-	15,599	18,535	-	-	-	-	-	
9	Primary Conductor & Equipment	20,520	-	-	-	-	18,201	2,319	-	-	-	-	-	-	-	-	-	
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
11	Transformers	17,685	-	-	-	-	-	-	6,384	11,301	-	-	-	-	-	-	-	
12	Secondary Conductors & Equipment	4,959	-	-	-	-	-	-	-	-	2,891	2,068	-	-	-	-	-	
13	Services	13,457	-	-	-	-	-	-	-	-	-	-	13,457	-	-	-	-	
14	Meters	7,825	-	-	-	-	-	-	-	-	-	-	-	7,825	-	-	-	
15	Street Lighting	3,546	-	-	-	-	-	-	-	-	-	-	-	-	3,546	-	-	
16	Subtotal Distribution	316,418	59,761	-	-	36,054	106,504	32,459	6,384	11,301	18,510	20,617	13,457	7,825	3,546	-	-	
17	Subtotal Prod Tran & Dist	1,843,379	652,691	934,031	-	36,054	106,504	32,459	6,384	11,301	18,510	20,617	13,457	7,825	3,546	-	-	
18	General	272,454	91,511	132,087	-	5,061	17,680	5,344	1,127	1,995	3,147	3,458	2,121	651	549	7,724	-	
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
21	Software - General	48,084	17,025	24,364	-	940	2,778	847	167	295	483	538	351	204	92	-	-	
22	Software - Cust Acctg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
23	Total Depreciation Expense	2,163,918	761,227	1,090,482	-	42,055	126,961	38,650	7,678	13,591	22,139	24,613	15,929	8,680	4,188	7,724	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Rate Base

1		2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and	Transmission Demand (\$)	Substations Demand (\$)	Distribution										Accounting Customer (\$)	Specifically Assigned Customer (\$)
				Transmission Energy (\$)			Primary Lines	Line Transformers	Secondary Lines	Services	Meters	Street Lighting						
							Demand (\$)	Demand (\$)	Customer (\$)	Demand (\$)	Customer (\$)	Demand (\$)	Customer (\$)	Customer (\$)	Customer (\$)	Customer (\$)		
1	Average Net Book Value	26,534,805	8,753,168	12,279,807	-	980,776	2,093,451	646,652	138,574	245,288	363,764	408,562	307,693	157,746	71,092	88,232	-	
2	Cash Working Capital	59,723	19,701	27,639	-	2,207	4,712	1,455	312	552	819	920	693	355	160	199	-	
3	Fuel Inventory - No. 6 Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Fuel Inventory - Diesel	1,913,083	-	1,913,083	-	-	-	-	-	-	-	-	-	-	-	-	-	
5	Fuel Inventory - Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
6	Inventory/Supplies	530,500	177,269	249,795	-	12,351	43,149	13,043	2,751	4,869	7,680	8,440	5,177	2,968	1,341	1,669	-	
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	1,590,403	524,634	736,009	-	58,784	125,474	38,758	8,306	14,702	21,803	24,488	18,442	9,455	4,261	5,288	-	
8	Total Rate Base	30,628,515	9,474,772	15,206,333	-	1,054,118	2,266,785	699,909	149,942	265,410	394,066	442,409	332,005	170,523	76,854	95,388	-	
9	Less: Rural Portion	(30,628,515)	(9,474,772)	(15,206,333)	-	(1,054,118)	(2,266,785)	(699,909)	(149,942)	(265,410)	(394,066)	(442,409)	(332,005)	(170,523)	(76,854)	(95,388)	-	
10	Rate Base Available for Equity Return	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
11	Return on Debt	2,185,084	675,944	1,084,842	-	75,202	161,716	49,933	10,697	18,935	28,113	31,562	23,686	12,165	5,483	6,805	-	
12	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
13	Return on Rate Base	2,185,084	675,944	1,084,842	-	75,202	161,716	49,933	10,697	18,935	28,113	31,562	23,686	12,165	5,483	6,805	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Functional Classification of Rate Base (CONT'D.)

Line No.	1 Description	18 Basis of Functional Classification
1	Average Net Book Value	Sch. 2.3 , L. 23
2	Cash Working Capital	Prorated on Average Net Book Value, L. 1
3	Fuel Inventory - No. 6 Fuel	Production - Energy
4	Fuel Inventory - Diesel	
5	Fuel Inventory - Gas Turbine	
6	Inventory/Supplies	Prorated on Total Plant in Service, Sch. 2.2, L. 23
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	Prorated on Average Net Book Value, L. 1
8	Total Rate Base	
9	Less: Rural Portion	
10	Rate Base Available for Equity Return	
11	Return on Debt	L.8 x Sch.1.1,p2,L.13
12	Return on Equity	L.10 x Sch.1.1,p2,L.16
13	Return on Rate Base	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Basis of Allocation to Classes of Service

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
				Production and	Transmission												
Description	Total Amount	Production Demand	Transmission Energy	Demand	Demand	Substations Demand	Primary Lines Demand	Customer	Line Transformers Demand	Customer	Secondary Lines Demand	Customer	Services Customer	Meters Customer	Street Lighting Customer	Accounting Customer	Specifically Assigned Customer
		(CP kW)	(MWh @ Gen)	(CP kW)	(CP kW)	(CP kW)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(Wtd Rural Cust)	(Rural Cust)	(Rural Cust)		
Amounts																	
1 1.2 Domestic Diesel	-	5,102	22,729	5,102	4,901	4,901	2,141	4,599	2,141	4,599	2,141	2,141	2,141	2,141	-	2,141	-
2 1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 2.1 GS 0-10 kW	-	750	4,496	750	721	721	389	676	389	676	389	778	778	778	-	389	-
5 2.2 GS 10-100 kW	-	1,591	9,211	1,591	1,528	1,528	102	1,434	102	1,434	102	823	823	823	-	102	-
6 2.3 GS 110-1,000 kVa	-	125	2,109	125	120	120	8	113	8	113	8	69	69	69	-	8	-
7 2.4 GS Over 1,000 kVa	-	60	2,570	60	57	57	1	54	1	54	1	9	9	9	-	1	-
8 2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9 2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10 4.1 Street and Area Lighting	-	85	321	85	81	81	76	76	76	76	76	-	-	-	76	76	-
11 4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12 Total	-	7,712	41,437	7,712	7,409	7,409	2,717	6,952	2,717	6,952	2,717	3,819	3,819	76	2,717	-	-
Ratios																	
13 1.2 Domestic Diesel	-	0.6615	0.5485	0.6615	0.6615	0.6615	0.7880	0.6615	0.7880	0.6615	0.7880	0.5606	0.5606	-	0.7880	-	-
14 1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15 1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16 2.1 GS 0-10 kW	-	0.0973	0.1085	0.0973	0.0973	0.0973	0.1432	0.0973	0.1432	0.0973	0.1432	0.2037	0.2037	-	0.1432	-	-
17 2.2 GS 10-100 kW	-	0.2063	0.2223	0.2063	0.2063	0.2063	0.0375	0.2063	0.0375	0.2063	0.0375	0.2156	0.2156	-	0.0375	-	-
18 2.3 GS 110-1,000 kVa	-	0.0162	0.0509	0.0162	0.0162	0.0162	0.0029	0.0162	0.0029	0.0162	0.0029	0.0180	0.0180	-	0.0029	-	-
19 2.4 GS Over 1,000 kVa	-	0.0077	0.0620	0.0077	0.0077	0.0077	0.0004	0.0077	0.0004	0.0077	0.0004	0.0022	0.0022	-	0.0004	-	-
20 2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21 2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22 4.1 Street and Area Lighting	-	0.0110	0.0077	0.0110	0.0110	0.0110	0.0280	0.0110	0.0280	0.0110	0.0280	-	-	1.0000	0.0280	-	-
23 4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24 Total	-	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Basis of Allocation to Classes of Service (CONT'D.)

Line No.	1 Description	Revenue Related	
		18 Municipal Tax (Prior Year (Rural Revenues)	19 PUB Assessment (Prior Year (Revenues + RSP)
	Amounts		
1	1.2 Domestic Diesel	2,352,629	2,352,629
2	1.2G Government Domestic Diesel	-	-
3	1.23 Churches, Schools & Com Halls	-	-
4	2.1 GS 0-10 kW	972,294	972,294
5	2.2 GS 10-100 kW	1,593,493	1,593,493
6	2.3 GS 110-1,000 kVa	192,430	192,430
7	2.4 GS Over 1,000 kVa	164,634	164,634
8	2.5 GS Diesel	-	-
9	2.5G Gov't General Service Diesel	-	-
10	4.1 Street and Area Lighting	75,934	75,934
11	4.1G Gov't Street and Area Lighting	-	-
12	Total	5,351,414	5,351,414
	Ratios		
13	1.2 Domestic Diesel	0.4396	0.4396
14	1.2G Government Domestic Diesel	-	-
15	1.23 Churches, Schools & Com Halls	-	-
16	2.1 GS 0-10 kW	0.1817	0.1817
17	2.2 GS 10-100 kW	0.2978	0.2978
18	2.3 GS 110-1,000 kVa	0.0360	0.0360
19	2.4 GS Over 1,000 kVa	0.0308	0.0308
20	2.5 GS Diesel	-	-
21	2.5G Gov't General Service Diesel	-	-
22	4.1 Street and Area Lighting	0.0142	0.0142
23	4.1G Gov't Street and Area Lighting	-	-
24	Total	1.0000	1.0000

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated

Allocation of Functionalized Amounts to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
				Production and		Distribution												Specifically
Line		Total	Production	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Assigned	
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer	
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	
	Allocated Revenue Requirement Excluding Return																	
1	1.2 Domestic Diesel	10,560,686	2,679,835	6,414,383	-	156,048	496,104	177,275	33,494	70,624	88,028	114,830	54,258	16,985	-	198,193	-	
2	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	2.1 GS 0-10 kW	1,929,429	394,020	1,268,796	-	22,944	72,943	32,209	4,925	12,832	12,943	20,863	19,716	6,172	-	36,010	-	
5	2.2 GS 10-100 kW	3,771,621	835,648	2,599,535	-	48,660	154,699	8,446	10,444	3,365	27,450	5,471	20,864	6,531	-	9,442	-	
6	2.3 GS 110-1,000 kVa	689,368	65,774	595,267	-	3,830	12,176	662	822	264	2,161	429	1,738	544	-	741	-	
7	2.4 GS Over 1,000 kVa	770,352	31,321	725,199	-	1,824	5,798	83	391	33	1,029	54	217	68	-	93	-	
8	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
9	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
10	4.1 Street and Area Lighting	194,845	44,476	90,529	-	2,590	8,234	6,293	556	2,507	1,461	4,076	-	-	25,132	7,035	-	
11	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
12	Total	17,916,302	4,051,074	11,693,709	-	235,896	749,955	224,967	50,633	89,624	133,071	145,723	96,793	30,300	25,132	251,513	-	
	Allocated Return on Debt																	
13	1.2 Domestic Diesel	1,329,212	447,145	595,072	-	49,747	106,977	39,347	7,076	14,921	18,597	24,871	13,277	6,819	-	5,362	-	
14	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
15	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
16	2.1 GS 0-10 kW	232,926	65,744	117,708	-	7,314	15,729	7,149	1,040	2,711	2,734	4,519	4,825	2,478	-	974	-	
17	2.2 GS 10-100 kW	449,225	139,432	241,163	-	15,513	33,358	1,875	2,207	711	5,799	1,185	5,106	2,622	-	255	-	
18	2.3 GS 110-1,000 kVa	71,635	10,975	55,224	-	1,221	2,626	147	174	56	456	93	425	218	-	20	-	
19	2.4 GS Over 1,000 kVa	74,756	5,226	67,278	-	581	1,250	18	83	7	217	12	53	27	-	3	-	
20	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
21	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
22	4.1 Street and Area Lighting	27,329	7,421	8,399	-	826	1,775	1,397	117	530	309	883	-	-	5,483	190	-	
23	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
24	Total	2,185,084	675,944	1,084,842	-	75,202	161,716	49,933	10,697	18,935	28,113	31,562	23,686	12,165	5,483	6,805	-	
	Allocated Return on Equity																	
25	All Classes	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

		18	19	
		Revenue Related		
Line		Municipal	PUB	
No.	Description	Tax	Assessment	Basis of Proration
		(\$)	(\$)	
	Allocated Revenue Requirement Excluding Return			
1	1.2 Domestic Diesel	56,794	3,836	
2	1.2G Government Domestic Diesel	-	-	
3	1.23 Churches, Schools & Com Halls	-	-	
4	2.1 GS 0-10 kW	23,472	1,585	
5	2.2 GS 10-100 kW	38,468	2,598	
6	2.3 GS 110-1,000 kVa	4,645	314	
7	2.4 GS Over 1,000 kVa	3,974	268	
8	2.5 GS Diesel	-	-	
9	2.5G Gov't General Service Diesel	-	-	
10	4.1 Street and Area Lighting	1,833	124	
11	4.1G Gov't Street and Area Lighting	-	-	
12	Total	129,187	8,726	
	Allocated Return on Debt			
13	1.2 Domestic Diesel	-	-	
14	1.2G Government Domestic Diesel	-	-	
15	1.23 Churches, Schools & Com Halls	-	-	
16	2.1 GS 0-10 kW	-	-	
17	2.2 GS 10-100 kW	-	-	
18	2.3 GS 110-1,000 kVa	-	-	
19	2.4 GS Over 1,000 kVa	-	-	
20	2.5 GS Diesel	-	-	
21	2.5G Gov't General Service Diesel	-	-	
22	4.1 Street and Area Lighting	-	-	
23	4.1G Gov't Street and Area Lighting	-	-	
24	Total	-	-	
	Allocated Return on Equity			
25	All Classes	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
No.	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Total Revenue Requirement																	
26	1.2 Domestic Diesel	11,889,899	3,126,981	7,009,455	-	205,796	603,081	216,622	40,570	85,544	106,625	139,701	67,535	23,804	-	203,555	-
27	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
28	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
29	2.1 GS 0-10 kW	2,162,356	459,764	1,386,504	-	30,258	88,672	39,358	5,965	15,543	15,677	25,382	24,541	8,650	-	36,984	-
30	2.2 GS 10-100 kW	4,220,846	975,080	2,840,698	-	64,173	188,058	10,320	12,651	4,075	33,249	6,656	25,969	9,154	-	9,698	-
31	2.3 GS 110-1,000 kVa	761,003	76,749	650,491	-	5,051	14,802	809	996	320	2,617	522	2,163	762	-	761	-
32	2.4 GS Over 1,000 kVa	845,108	36,547	792,477	-	2,405	7,049	101	474	40	1,246	65	270	95	-	95	-
33	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
34	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
35	4.1 Street and Area Lighting	222,174	51,897	98,927	-	3,415	10,009	7,690	673	3,037	1,770	4,959	-	-	30,614	7,226	-
36	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
37	Total	20,101,385	4,727,018	12,778,552	-	311,099	911,671	274,900	61,330	108,559	161,184	177,285	120,478	42,466	30,614	258,318	-
Re-classification of Revenue-Related																	
38	1.2 Domestic Diesel	(0)	16,027	35,926	-	1,055	3,091	1,110	208	438	547	716	346	122	-	1,043	-
39	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
40	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
41	2.1 GS 0-10 kW	(0)	5,390	16,255	-	355	1,040	461	70	182	184	298	288	101	-	434	-
42	2.2 GS 10-100 kW	(0)	9,580	27,910	-	630	1,848	101	124	40	327	65	255	90	-	95	-
43	2.3 GS 110-1,000 kVa	-	503	4,267	-	33	97	5	7	2	17	3	14	5	-	5	-
44	2.4 GS Over 1,000 kVa	0	184	3,999	-	12	36	1	2	0	6	0	1	0	-	0	-
45	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
46	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
47	4.1 Street and Area Lighting	0	461	879	-	30	89	68	6	27	16	44	-	-	272	64	-
48	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
49	Total	(0)	32,146	89,236	-	2,116	6,200	1,747	417	690	1,096	1,127	905	319	272	1,642	-
Total Allocated Revenue Requirement																	
50	1.2 Domestic Diesel	11,889,899	3,143,008	7,045,381	-	206,850	606,172	217,732	40,778	85,983	107,172	140,417	67,881	23,926	-	204,598	-
51	1.2G Government Domestic Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
52	1.23 Churches, Schools & Com Halls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
53	2.1 GS 0-10 kW	2,162,356	465,154	1,402,759	-	30,613	89,711	39,820	6,035	15,725	15,861	25,680	24,829	8,751	-	37,418	-
54	2.2 GS 10-100 kW	4,220,846	984,660	2,868,608	-	64,803	189,905	10,422	12,775	4,115	33,575	6,721	26,225	9,243	-	9,793	-
55	2.3 GS 110-1,000 kVa	761,003	77,253	654,758	-	5,084	14,899	815	1,002	322	2,634	525	2,177	767	-	766	-
56	2.4 GS Over 1,000 kVa	845,108	36,732	796,475	-	2,417	7,384	102	477	40	1,252	66	272	96	-	96	-
57	2.5 GS Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
58	2.5G Gov't General Service Diesel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
59	4.1 Street and Area Lighting	222,174	52,358	99,807	-	3,446	10,098	7,758	679	3,064	1,785	5,003	-	-	30,886	7,290	-
60	4.1G Gov't Street and Area Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
61	Total	20,101,385	4,759,164	12,867,787	-	313,214	917,870	276,647	61,747	109,249	162,281	178,411	121,383	42,784	30,886	259,960	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Isolated
Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	1 Description	Revenue Related		Basis of Proration
		18 Municipal Tax (\$)	19 PUB Assessment (\$)	
	Total Revenue Requirement			
26	1.2 Domestic Diesel	56,794	3,836	
27	1.2G Government Domestic Diesel	-	-	
28	1.23 Churches, Schools & Com Halls	-	-	
29	2.1 GS 0-10 kW	23,472	1,585	
30	2.2 GS 10-100 kW	38,468	2,598	
31	2.3 GS 110-1,000 kVa	4,645	314	
32	2.4 GS Over 1,000 kVa	3,974	268	
33	2.5 GS Diesel	-	-	
34	2.5G Gov't General Service Diesel	-	-	
35	4.1 Street and Area Lighting	1,833	124	
36	4.1G Gov't Street and Area Lighting	-	-	
37	Total	129,187	8,726	
	Re-classification of Revenue-Related			
38	1.2 Domestic Diesel	(56,794)	(3,836)	Re-classification to demand, energy and customer is based on rate class revenue requirements excluding revenue-related items.
39	1.2G Government Domestic Diesel	-	-	
40	1.23 Churches, Schools & Com Halls	-	-	
41	2.1 GS 0-10 kW	(23,472)	(1,585)	
42	2.2 GS 10-100 kW	(38,468)	(2,598)	
43	2.3 GS 110-1,000 kVa	(4,645)	(314)	
44	2.4 GS Over 1,000 kVa	(3,974)	(268)	
45	2.5 GS Diesel	-	-	
46	2.5G Gov't General Service Diesel	-	-	
47	4.1 Street and Area Lighting	(1,833)	(124)	
48	4.1G Gov't Street and Area Lighting	-	-	
49	Total	(129,187)	(8,726)	
	Total Allocated Revenue Requirement			
50	1.2 Domestic Diesel	-	-	
51	1.2G Government Domestic Diesel	-	-	
52	1.23 Churches, Schools & Com Halls	-	-	
53	2.1 GS 0-10 kW	-	-	
54	2.2 GS 10-100 kW	-	-	
55	2.3 GS 110-1,000 kVa	-	-	
56	2.4 GS Over 1,000 kVa	-	-	
57	2.5 GS Diesel	-	-	
58	2.5G Gov't General Service Diesel	-	-	
59	4.1 Street and Area Lighting	-	-	
60	4.1G Gov't Street and Area Lighting	-	-	
61	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Revenue Requirement

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
	Expenses																
1	Operating & Maintenance	1,115,316	584,305	-	-	2,653	214,816	65,005	6,910	12,231	37,753	41,701	11,291	9,507	2,607	91,007	-
2	Fuels	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Fuels-Diesel	68,661	-	68,661	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuels-Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Power Purchases -CF(L)Co	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Power Purchases-Other	812,107	-	812,107	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Depreciation	401,179	158,284	-	-	1,268	125,126	38,535	4,267	7,553	22,217	24,715	6,010	4,006	1,504	7,693	-
	Expense Credits																
8	Sundry	(5,466)	(2,863)	-	-	(13)	(1,053)	(319)	(34)	(60)	(185)	(204)	(55)	(47)	(13)	(446)	-
9	Building Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Tax Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Suppliers' Discounts	(273)	(143)	-	-	(1)	(53)	(16)	(2)	(3)	(9)	(10)	(3)	(2)	(1)	(22)	-
12	Pole Attachments	(55,402)	-	-	-	-	(32,042)	(10,950)	-	-	(5,671)	(6,739)	-	-	-	-	-
13	Secondary Energy Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Wheeling Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Application Fees	(840)	-	-	-	-	-	-	-	-	-	-	-	-	-	(840)	-
16	Meter Test Revenues	(2,698)	-	-	-	-	-	-	-	-	-	-	-	-	(2,698)	-	-
17	Total Expense Credits	(64,679)	(3,007)	-	-	(14)	(33,147)	(11,285)	(36)	(63)	(5,866)	(6,953)	(58)	(2,747)	(13)	(1,308)	-
18	Subtotal Expenses	2,332,583	739,582	880,768	-	3,908	306,795	92,255	11,141	19,721	54,105	59,462	17,243	10,765	4,098	97,391	-
19	Disposal Gain / Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Subtotal Revenue Requirement Ex. Return	2,332,583	739,582	880,768	-	3,908	306,795	92,255	11,141	19,721	54,105	59,462	17,243	10,765	4,098	97,391	-
21	Return on Debt	412,602	103,200	1,449	-	1,633	162,934	50,852	5,224	9,246	28,146	31,884	7,990	5,041	1,773	3,230	-
22	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Revenue Requirement	2,745,185	842,782	882,217	-	5,541	469,729	143,108	16,365	28,968	82,251	91,347	25,233	15,806	5,870	100,621	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Revenue Requirement (CONT'D.)

Line No.	1 Description	18 Revenue Related		19 Basis of Functional Classification
		20 Municipal Tax (\$)	PUB Assessment (\$)	
	Expenses			
1	Operating & Maintenance	33,283	2,248	Carryforward from Sch.2.4 L.24
2	Fuels	-	-	Production - Energy
3	Fuels-Diesel	-	-	Production - Energy
4	Fuels-Gas Turbine	-	-	Production - Energy
5	Power Purchases -CF(L)Co	-	-	
6	Power Purchases-Other	-	-	Carryforward from Sch.4.4 L.12
7	Depreciation	-	-	Carryforward from Sch.2.5 L.23
	Expense Credits			
8	Sundry	(163)	(11)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
9	Building Rental Income	-	-	Prorated on General Plant - Sch.2.2 L.18
10	Tax Refunds	-	-	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
11	Suppliers' Discounts	(8)	(1)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
12	Pole Attachments	-	-	Prorated on Distribution Poles - Sch.4.1 L.37
13	Secondary Energy Revenues	-	-	Production - Energy
14	Wheeling Revenues	-	-	Transmission - Demand, Energy ratios Sch.4.1 L.16
15	Application Fees	-	-	Accounting - Customer
16	Meter Test Revenues	-	-	Meters - Customer
17	Total Expense Credits	(171)	(12)	
18	Subtotal Expenses	33,112	2,236	
19	Disposal Gain / Loss	-	-	Prorated on Total Net Book Value - Sch.2.3 L.23
20	Subtotal Revenue Requirement Ex. Return	33,112	2,236	
21	Return on Debt	-	-	Prorated on Rate Base - Sch.2.6 L.8
22	Return on Equity	-	-	Prorated on Rate Base - Sch.2.6 L.10
23	Total Revenue Requirement	33,112	2,236	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup

Functional Classification of Plant in Service for the Allocation of O&M Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	3,326,329	3,326,329	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	3,326,329	3,326,329	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	90,204	44,995	-	-	45,210	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	15,995	-	-	-	-	12,059	1,536	-	-	1,399	1,000	-	-	-	-	-
8	Poles	5,320,337	-	-	-	-	3,077,006	1,051,575	-	-	544,632	647,123	-	-	-	-	-
9	Primary Conductor & Equipment	761,458	-	-	-	-	675,413	86,045	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	335,429	-	-	-	-	-	-	121,090	214,339	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	198,216	-	-	-	-	-	-	-	-	115,560	82,656	-	-	-	-	-
13	Services	197,863	-	-	-	-	-	-	-	-	-	-	197,863	-	-	-	-
14	Meters	113,890	-	-	-	-	-	-	-	-	-	-	-	113,890	-	-	-
15	Street Lighting	45,683	-	-	-	-	-	-	-	-	-	-	-	-	45,683	-	-
16	Subtotal Distribution	7,079,075	44,995	-	-	45,210	3,764,479	1,139,156	121,090	214,339	661,591	730,780	197,863	113,890	45,683	-	-
17	Subttl Prod, Trans, & Dist	10,405,404	3,371,324	-	-	45,210	3,764,479	1,139,156	121,090	214,339	661,591	730,780	197,863	113,890	45,683	-	-
18	General	1,272,676	687,690	-	-	2,958	246,339	74,544	7,924	14,026	43,293	47,821	12,948	11,384	2,989	120,761	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	9,097	2,947	-	-	40	3,291	996	106	187	578	639	173	100	40	-	-
22	Software - Cust Acctng	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Plant	11,687,177	4,061,961	-	-	48,208	4,014,109	1,214,696	129,120	228,552	705,463	779,239	210,983	125,373	48,712	120,761	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Plant in Service for the Allocation of O&M Expense (CONT'D.)

Line No.	1 Description	18 Basis of Functional Classification
	Production	
1	Diesel	Production - Demand, Energy ratios Sch.4.1 L.8
2	Subtotal Production	
	Transmission	
3	Lines	Production, Transmission - Demand; Distribution - Primary Demand; Spec Assigned - Custmr
4	Terminal Stations	Production, Transmission - Demand; Spec Assigned - Custmr
5	Subtotal Transmission	
	Distribution	
6	Substation Structures & Equipment	Production - Demand; Dist Substns - Demand
7	Land & Land Improvements	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.32
8	Poles	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.37
9	Primary Conductor & Equipment	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.38
10	Submarine Conductor	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.39
11	Transformers	Transformers - Demand, Customer - zero intercept ratios Sch.4.1 L.40
12	Secondary Conductors & Equipment	Secondary - Demand, Customer - zero intercept ratios Sch. 4.1 L.41
13	Services	Services Customer
14	Meters	Meters - Customer
15	Street Lighting	Street Lighting - Customer
16	Subtotal Distribution	
17	Subttl Prod, Trans, & Dist	
18	General	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - Sch.2.4 L.11, 12
19	Telecontrol - Specific	Specifically Assigned - Customer
20	Feasibility Studies	Production, Transmission - Demand
21	Software - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.17
22	Software - Cust Acctng	Customer Accounting
23	Total Plant	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Net Book Value

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
				Production and													
		</															

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Operating & Maintenance Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
	Production																
1	Diesel	307,160	307,160	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Other	30,176	30,176	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	337,335	337,335	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Transmission																
4	Transmission Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Distribution																
8	Other	224,540	1,451	-	-	1,457	121,357	36,723	3,904	6,910	21,328	23,558	6,379	-	1,473	-	-
9	Meters	5,608	-	-	-	-	-	-	-	-	-	-	-	5,608	-	-	-
10	Subtotal Distribution	230,148	1,451	-	-	1,457	121,357	36,723	3,904	6,910	21,328	23,558	6,379	5,608	1,473	-	-
11	Subttl Prod, Trans, & Dist	567,483	338,786	-	-	1,457	121,357	36,723	3,904	6,910	21,328	23,558	6,379	5,608	1,473	-	-
12	Customer Accounting	59,492	-	-	-	-	-	-	-	-	-	-	-	-	-	59,492	-
	Administrative & General:																
	Plant-Related:																
13	Production	48,877	48,877	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Distribution	42,060	267	-	-	269	22,366	6,768	719	1,273	3,931	4,342	1,176	677	271	-	-
16	Prod, Trans, Distn Plant	8,820	2,858	-	-	38	3,191	966	103	182	561	619	168	97	39	-	-
17	Prod, Trans, Distn & General Plt	2,503	870	-	-	10	860	260	28	49	151	167	45	27	10	26	-
18	Property Insurance	7,636	6,610	-	-	78	401	121	13	23	71	78	21	19	5	197	-
	Revenue Related:																
19	Municipal Tax	33,283	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	PUB Assessment	2,248	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	All Expense-Related	329,781	178,197	-	-	767	63,832	19,316	2,053	3,634	11,218	12,391	3,355	2,950	775	31,292	-
22	Prod, Trans, and Distn Expense-Related	13,132	7,840	-	-	34	2,808	850	90	160	494	545	148	130	34	-	-
23	Subtotal Admin & General	488,340	245,519	-	-	1,196	93,459	28,281	3,006	5,321	16,425	18,143	4,912	3,898	1,134	31,515	-
24	Total Operating & Maintenance Expenses	1,115,316	584,305	-	-	2,653	214,816	65,005	6,910	12,231	37,753	41,701	11,291	9,507	2,607	91,007	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup

Functional Classification of Operating & Maintenance Expense (CONT'D.)

Line No.	Description	Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
	Production			
1	Diesel	-	-	Production - Demand, Energy ratios Sch.4.1 L8
2	Other	-	-	Production - Demand, Energy ratios Sch.4.1 L8
3	Subtotal Production	-	-	
	Transmission			
4	Transmission Lines	-	-	Prorated on Transmission Lines Plant in Service - Sch.2.2 L.3
5	Terminal Stations	-	-	Prorated on Transmission Terminal Stations Plant in Service - Sch.2.2 L.4
6	Other	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
7	Subtotal Transmission	-	-	
	Distribution			
8	Other	-	-	Prorated on Distribution Plant, excluding Meters - Sch. 2.2 L. 16, less L. 14
9	Meters	-	-	Meters - Customer
10	Subtotal Distribution	-	-	
11	Subttl Prod, Trans, & Dist	-	-	
12	Customer Accounting	-	-	Accounting - Customer
	Administrative & General:			
	Plant-Related:			
13	Production	-	-	Prorated on Production Plant in Service - Sch.2.2 L.2
14	Transmission	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.5
15	Distribution	-	-	Prorated on Distribution Plant in Service - Sch.2.2 L.16
16	Prod, Trans, Distr Plant	-	-	Prorated on Production, Transmission & Distribution Plant in Service - Sch.2.2 L.17
17	Prod, Trans, Distr & General Plt	-	-	Prorated on Production, Transmission, Distribution & General Plant in Service - Sch.2.2 L.23
18	Property Insurance	-	-	Prorated on Prod., Trans. Terminal, Dist. Sub & General Plant in Service - Sch.2.2 L.2, 4, 6, 18 - 19
	Revenue Related:			
19	Municipal Tax	33,283	-	Revenue-related
20	PUB Assessment	-	2,248	Revenue-related
21	All Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - L.11, 12
22	Prod, Trans, and Distr Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution Expenses - L.11
23	Subtotal Admin & General	33,283	2,248	
24	Total Operating & Maintenance Expenses	33,283	2,248	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Depreciation Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Diesel	111,416	111,416	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Subtotal Production	111,416	111,416	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
3	Lines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Terminal Stations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Subtotal Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Distribution																	
6	Substation Structures & Equipment	1,201	149	-	-	1,052	-	-	-	-	-	-	-	-	-	-	-
7	Land & Land Improvements	394	-	-	-	-	297	38	-	-	34	25	-	-	-	-	-
8	Poles	156,008	-	-	-	-	90,227	30,835	-	-	15,970	18,976	-	-	-	-	-
9	Primary Conductor & Equipment	18,181	-	-	-	-	16,127	2,055	-	-	-	-	-	-	-	-	-
10	Submarine Conductor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Transformers	10,157	-	-	-	-	-	-	3,667	6,490	-	-	-	-	-	-	-
12	Secondary Conductors & Equipment	5,077	-	-	-	-	-	-	-	-	2,960	2,117	-	-	-	-	-
13	Services	5,053	-	-	-	-	-	-	-	-	-	-	5,053	-	-	-	-
14	Meters	3,197	-	-	-	-	-	-	-	-	-	-	-	3,197	-	-	-
15	Street Lighting	1,280	-	-	-	-	-	-	-	-	-	-	-	-	1,280	-	-
16	Subtotal Distribution	200,550	149	-	-	1,052	106,651	32,928	3,667	6,490	18,965	21,117	5,053	3,197	1,280	-	-
17	Subtotal Prod Tran & Dist	311,966	111,565	-	-	1,052	106,651	32,928	3,667	6,490	18,965	21,117	5,053	3,197	1,280	-	-
18	General	81,074	43,809	-	-	188	15,693	4,749	505	894	2,758	3,046	825	725	190	7,693	-
19	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Software - General	8,138	2,910	-	-	27	2,782	859	96	169	495	551	132	83	33	-	-
22	Software - Cust Acctng	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Total Depreciation Expense	401,179	158,284	-	-	1,268	125,126	38,535	4,267	7,553	22,217	24,715	6,010	4,006	1,504	7,693	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Rate Base

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
				Production and													Specifically
				Transmission	Transmission												Assigned
				Energy	Demand	Substations	Primary Lines	Customer	Demand	Customer	Secondary Lines	Customer	Customer	Customer	Customer	Customer	Customer
				(\$)	(\$)	Demand	Demand	(\$)	(\$)	(\$)	Demand	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
1	Average Net Book Value	5,314,268	1,323,126	-	-	21,086	2,111,860	659,481	67,703	119,840	364,699	413,324	103,426	65,325	22,931	41,467	-
2	Cash Working Capital	11,961	2,978	-	-	47	4,753	1,484	152	270	821	930	233	147	52	93	-
3	Fuel Inventory - No. 6 Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuel Inventory - Diesel	20,307	-	20,307	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Fuel Inventory - Gas Turbine	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Inventory/Supplies	118,425	41,159	-	-	488	40,675	12,308	1,308	2,316	7,148	7,896	2,138	1,270	494	1,224	-
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	318,519	79,304	-	-	1,264	126,577	39,527	4,058	7,183	21,859	24,773	6,199	3,915	1,374	2,485	-
8	Total Rate Base	5,783,479	1,446,567	20,307	-	22,886	2,283,865	712,801	73,222	129,609	394,527	446,923	111,995	70,658	24,850	45,269	-
9	Less: Rural Portion	(5,783,479)	(1,446,567)	(20,307)	-	(22,886)	(2,283,865)	(712,801)	(73,222)	(129,609)	(394,527)	(446,923)	(111,995)	(70,658)	(24,850)	(45,269)	-
10	Rate Base Available for Equity Return	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Return on Debt	412,602	103,200	1,449	-	1,633	162,934	50,852	5,224	9,246	28,146	31,884	7,990	5,041	1,773	3,230	-
12	Return on Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Return on Rate Base	412,602	103,200	1,449	-	1,633	162,934	50,852	5,224	9,246	28,146	31,884	7,990	5,041	1,773	3,230	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Functional Classification of Rate Base (CONT'D.)

1 18

Line No.	Description	Basis of Functional Classification
1	Average Net Book Value	Sch. 2.3 , L. 23
2	Cash Working Capital	Prorated on Average Net Book Value, L. 1
3	Fuel Inventory - No. 6 Fuel	Production - Energy
4	Fuel Inventory - Diesel	
5	Fuel Inventory - Gas Turbine	
6	Inventory/Supplies	Prorated on Total Plant in Service, Sch. 2.2, L. 23
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	Prorated on Average Net Book Value, L. 1
8	Total Rate Base	
9	Less: Rural Portion	
10	Rate Base Available for Equity Return	
11	Return on Debt	L.8 x Sch.1.1,p2,L.13
12	Return on Equity	L.10 x Sch.1.1,p2,L.16
13	Return on Rate Base	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Basis of Allocation to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
				Production and													Specifically	
Line		Total	Production	Transmission	Transmission	Substations	Distribution										Accounting	Assigned
No.	Description	Amount	Demand	Energy	Demand	Demand	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lightin	Customer	Customer	
							Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer	
			(CP kW)	(MWh @ Gen)	(CP kW)	(CP kW)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(Wld Rural Cust)			(Rural Cust)		
Amounts																		
1	1.2 Domestic Diesel	-	2,420	9,503	2,420	2,269	2,269	742	2,047	742	2,047	742	742	742	-	742	-	
2	1.12 Domestic All Electric	-	111	375	111	104	104	19	94	19	94	19	19	19	-	19	-	
3	2.1 GS 0-10 kW	-	209	1,171	209	196	196	137	176	137	176	137	274	274	-	137	-	
4	2.2 GS 10-100 kW	-	852	4,245	852	799	799	63	721	63	721	63	509	509	-	63	-	
5	2.3 GS 110-1,000 kVa	-	182	898	182	171	171	2	154	2	154	2	17	17	-	2	-	
6	4.1 Street and Area Lighting	-	33	127	33	31	31	30	28	30	28	30	-	-	1	30	-	
7	Total	-	3,807	16,319	3,807	3,570	3,570	993	3,220	993	3,220	993	1,561	1,561	1	993	0	
Ratios																		
8	1.2 Domestic Diesel	-	0.6357	0.5823	0.6357	0.6357	0.6357	0.7472	0.6357	0.7472	0.6357	0.7472	0.4754	0.4754	-	0.7472	-	
9	1.12 Domestic All Electric	-	0.0292	0.0230	0.0292	0.0292	0.0292	0.0191	0.0292	0.0191	0.0292	0.0191	0.0122	0.0122	-	0.0191	-	
10	2.1 GS 0-10 kW	-	0.0548	0.0717	0.0548	0.0548	0.0548	0.1380	0.0548	0.1380	0.0548	0.1380	0.1756	0.1756	-	0.1380	-	
11	2.2 GS 10-100 kW	-	0.2238	0.2602	0.2238	0.2238	0.2238	0.0634	0.2238	0.0634	0.2238	0.0634	0.3258	0.3258	-	0.0634	-	
12	2.3 GS 110-1,000 kVa	-	0.0478	0.0550	0.0478	0.0478	0.0478	0.0020	0.0478	0.0020	0.0478	0.0020	0.0110	0.0110	-	0.0020	-	
13	4.1 Street and Area Lighting	-	0.0087	0.0078	0.0087	0.0087	0.0087	0.0302	0.0087	0.0302	0.0087	0.0302	-	-	1.0000	0.0302	-	
14	Total	-	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.0000	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Basis of Allocation to Classes of Service (CONT'D.)

Line No.	1 Description	18 Revenue Related		19
		Municipal Tax (Prior Year (Rural Revenues)	PUB Assessment (Prior Year (Revenues + RSP)	
	Amounts			
1	1.2 Domestic Diesel	729,206	729,206	
2	1.12 Domestic All Electric	27,591	27,591	
3	2.1 GS 0-10 kW	130,749	130,749	
4	2.2 GS 10-100 kW	366,667	366,667	
5	2.3 GS 110-1,000 kVa	84,626	84,626	
6	4.1 Street and Area Lighting	32,775	32,775	
7	Total	1,371,614	1,371,614	
	Ratios			
8	1.2 Domestic Diesel	0.5316	0.5316	
9	1.12 Domestic All Electric	0.0201	0.0201	
10	2.1 GS 0-10 kW	0.0953	0.0953	
11	2.2 GS 10-100 kW	0.2673	0.2673	
12	2.3 GS 110-1,000 kVa	0.0617	0.0617	
13	4.1 Street and Area Lighting	0.0239	0.0239	
14	Total	1.0000	1.0000	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Allocation of Functionalized Amounts to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmsn Demand (\$)	Distribution											Specifically Assigned Customer (\$)
						Substations Demand (\$)	Primary Lines Demand (\$) Customer (\$)		Line Transformers Demand (\$) Customer (\$)		Secondary Lines Demand (\$) Customer (\$)		Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	
No.																	
Allocated Revenue Requirement Excluding Return																	
1	1.2 Domestic Diesel	1,454,994	470,135	512,890	-	2,484	195,022	68,936	7,082	14,736	34,393	44,432	8,198	5,118	-	72,774	-
2	1.12 Domestic All Electric	58,998	21,603	20,218	-	114	8,961	1,765	325	377	1,580	1,138	210	131	-	1,863	-
3	2.1 GS 0-10 kW	169,667	40,506	63,195	-	214	16,803	12,728	610	2,721	2,963	8,204	3,027	1,890	-	13,437	-
4	2.2 GS 10-100 kW	514,442	165,533	229,133	-	875	68,667	5,853	2,494	1,251	12,110	3,773	5,618	3,508	-	6,179	-
5	2.3 GS 110-1,000 kVa	104,862	35,375	48,475	-	187	14,674	186	533	40	2,588	120	189	118	-	196	-
6	4.1 Street and Area Lighting	29,621	6,430	6,857	-	34	2,667	2,787	97	596	470	1,796	-	-	4,098	2,942	-
7	Total	2,332,583	739,582	880,768	-	3,908	306,795	92,255	11,141	19,721	54,105	59,462	17,243	10,765	4,098	97,391	-
Allocated Return on Debt																	
8	1.2 Domestic Diesel	269,611	65,602	844	-	1,038	103,574	37,998	3,321	6,909	17,892	23,825	3,799	2,397	-	2,413	-
9	1.12 Domestic All Electric	10,810	3,014	33	-	48	4,759	973	153	177	822	610	97	61	-	62	-
10	2.1 GS 0-10 kW	32,021	5,652	104	-	89	8,924	7,016	286	1,276	1,542	4,399	1,403	885	-	446	-
11	2.2 GS 10-100 kW	78,064	23,098	377	-	365	36,468	3,226	1,169	587	6,300	2,023	2,603	1,642	-	205	-
12	2.3 GS 110-1,000 kVa	14,818	4,936	80	-	78	7,793	102	250	19	1,346	64	88	55	-	7	-
13	4.1 Street and Area Lighting	7,279	897	11	-	14	1,417	1,536	45	279	245	963	-	-	1,773	98	-
14	Total	412,602	103,200	1,449	-	1,633	162,934	50,852	5,224	9,246	28,146	31,884	7,990	5,041	1,773	3,230	-
Allocated Return on Equity																	
15	All Classes	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

	1	18	19	
		Revenue Related		
Line		Municipal	PUB	
No.	Description	Tax	Assessment	Basis of Proration
		(\$)	(\$)	
	Allocated Revenue Requirement Excluding Return			
1	1.2 Domestic Diesel	17,604	1,189	
2	1.12 Domestic All Electric	666	45	
3	2.1 GS 0-10 kW	3,156	213	
4	2.2 GS 10-100 kW	8,852	598	
5	2.3 GS 110-1,000 kVa	2,043	138	
6	4.1 Street and Area Lighting	791	53	
7	Total	33,112	2,236	
	Allocated Return on Debt			
8	1.2 Domestic Diesel	-	-	
9	1.12 Domestic All Electric	-	-	
10	2.1 GS 0-10 kW	-	-	
11	2.2 GS 10-100 kW	-	-	
12	2.3 GS 110-1,000 kVa	-	-	
13	4.1 Street and Area Lighting	-	-	
14	Total	-	-	
	Allocated Return on Equity			
15	All Classes	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line No.	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transm'n Demand (\$)	Distribution											Specifically Assigned Customer (\$)
						Substations Demand (\$)	Primary Lines Demand (\$)		Line Transformers Demand (\$)		Secondary Lines Demand (\$)		Services Customer (\$)	Meters Customer (\$)	Street Lightin Customer (\$)	Accounting Customer (\$)	
Total Revenue Requirement																	
16	1.2 Domestic Diesel	1,724,604	535,737	513,733	-	3,522	298,596	106,934	10,403	21,646	52,285	68,257	11,997	7,515	-	75,187	-
17	1.12 Domestic All Electric	69,808	24,617	20,251	-	162	13,721	2,738	478	554	2,403	1,748	307	192	-	1,925	-
18	2.1 GS 0-10 kW	201,687	46,158	63,299	-	303	25,726	19,744	896	3,997	4,505	12,603	4,430	2,775	-	13,882	-
19	2.2 GS 10-100 kW	592,506	188,631	229,510	-	1,240	105,135	9,079	3,663	1,838	18,409	5,795	8,222	5,150	-	6,384	-
20	2.3 GS 110-1,000 kVa	119,680	40,311	48,555	-	265	22,468	288	783	58	3,934	184	277	174	-	203	-
21	4.1 Street and Area Lighting	36,900	7,328	6,869	-	48	4,084	4,323	142	875	715	2,760	-	-	5,870	3,040	-
22	Total	2,745,185	842,782	882,217	-	5,541	469,729	143,108	16,365	28,968	82,251	91,347	25,233	15,806	5,870	100,621	-
Re-classification of Revenue-Related																	
23	1.2 Domestic Diesel	0	5,902	5,660	-	39	3,290	1,178	115	238	576	752	132	83	-	828	-
24	1.12 Domestic All Electric	-	253	208	-	2	141	28	5	6	25	18	3	2	-	20	-
25	2.1 GS 0-10 kW	0	784	1,075	-	5	437	335	15	68	77	214	75	47	-	236	-
26	2.2 GS 10-100 kW	(0)	3,057	3,720	-	20	1,704	147	59	30	298	94	133	83	-	103	-
27	2.3 GS 110-1,000 kVa	0	748	901	-	5	417	5	15	1	73	3	5	3	-	4	-
28	4.1 Street and Area Lighting	(0)	172	161	-	1	96	101	3	21	17	65	-	-	138	71	-
29	Total	0	10,917	11,725	-	72	6,084	1,795	212	363	1,065	1,146	349	219	138	1,262	-
Total Allocated Revenue Requirement																	
30	1.2 Domestic Diesel	1,724,604	541,639	519,393	-	3,561	301,885	108,112	10,518	21,884	52,861	69,009	12,129	7,598	-	76,015	-
31	1.12 Domestic All Electric	69,808	24,871	20,459	-	164	13,862	2,766	483	560	2,427	1,766	310	194	-	1,945	-
32	2.1 GS 0-10 kW	201,687	46,942	64,374	-	309	26,163	20,079	912	4,064	4,581	12,817	4,505	2,822	-	14,118	-
33	2.2 GS 10-100 kW	592,506	191,688	233,230	-	1,260	106,838	9,226	3,722	1,868	18,708	5,889	8,355	5,233	-	6,487	-
34	2.3 GS 110-1,000 kVa	119,680	41,059	49,456	-	270	22,885	294	797	59	4,007	187	282	177	-	206	-
35	4.1 Street and Area Lighting	36,900	7,499	7,030	-	49	4,180	4,425	146	896	732	2,824	-	-	6,008	3,111	-
36	Total	2,745,185	853,699	893,942	-	5,613	475,813	144,903	16,577	29,331	83,316	92,493	25,582	16,025	6,008	101,883	-

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
L'Anse au Loup
Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	1 Description	18 Revenue Related		19 Basis of Proration
		Municipal Tax (\$)	PUB Assessment (\$)	
	Total Revenue Requirement			
16	1.2 Domestic Diesel	17,604	1,189	
17	1.12 Domestic All Electric	666	45	
18	2.1 GS 0-10 kW	3,156	213	
19	2.2 GS 10-100 kW	8,852	598	
20	2.3 GS 110-1,000 kVa	2,043	138	
21	4.1 Street and Area Lighting	791	53	
22	Total	33,112	2,236	
	Re-classification of Revenue-Related			
23	1.2 Domestic Diesel	(17,604)	(1,189)	Re-classification to demand, energy and customer is based on rate class revenue requirements excluding revenue-related items.
24	1.12 Domestic All Electric	(666)	(45)	
25	2.1 GS 0-10 kW	(3,156)	(213)	
26	2.2 GS 10-100 kW	(8,852)	(598)	
27	2.3 GS 110-1,000 kVa	(2,043)	(138)	
28	4.1 Street and Area Lighting	(791)	(53)	
29	Total	(33,112)	(2,236)	
	Total Allocated Revenue Requirement			
30	1.2 Domestic Diesel	-	-	
31	1.12 Domestic All Electric	-	-	
32	2.1 GS 0-10 kW	-	-	
33	2.2 GS 10-100 kW	-	-	
34	2.3 GS 110-1,000 kVa	-	-	
35	4.1 Street and Area Lighting	-	-	
36	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Revenue Requirement

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meiters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Expenses																	
1	Operating & Maintenance	4,294,520	471,049	-	420,358	500,149	657,640	175,418	117,072	207,228	120,879	124,394	103,282	91,168	30,612	1,005,608	145
2	Fuels	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Fuels-Diesel	15,408	15,408	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuels-Gas Turbine	85,682	85,682	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Power Purchases -CF(L)Co	2,433,927	1,094,394	1,339,533	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Power Purchases-Other	106,235	-	-	-	106,235	-	-	-	-	-	-	-	-	-	-	-
7	Depreciation	2,589,389	1,004,888	-	585,356	170,708	303,703	80,314	57,337	101,492	56,331	58,252	48,979	24,731	15,884	81,314	100
Expense Credits																	
8	Sundry	(21,046)	(2,308)	-	(2,060)	(2,451)	(3,223)	(860)	(574)	(1,016)	(592)	(610)	(506)	(447)	(150)	(4,928)	(1)
9	Building Rental Income	(6,828)	(2,273)	-	(1,794)	(682)	(879)	(227)	(151)	(268)	(156)	(161)	(134)	(64)	(40)	-	(0)
10	Tax Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11	Suppliers' Discounts	(1,052)	(115)	-	(103)	(123)	(161)	(43)	(29)	(51)	(30)	(30)	(25)	(22)	(8)	(246)	(0)
12	Pole Attachments	(203,476)	-	-	-	-	(117,680)	(40,217)	-	-	(20,829)	(24,749)	-	-	-	-	-
13	Secondary Energy Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Wheeling Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Application Fees	(18,708)	-	-	-	-	-	-	-	-	-	-	-	-	-	(18,708)	-
16	Meter Test Revenues	(25,357)	-	-	-	-	-	-	-	-	-	-	-	(25,357)	-	-	-
17	Total Expense Credits	(276,467)	(4,697)	-	(3,957)	(3,255)	(121,943)	(41,347)	(754)	(1,334)	(21,608)	(25,550)	(665)	(25,890)	(197)	(23,883)	(1)
18	Subtotal Expenses	9,248,693	2,666,724	1,339,533	1,001,757	773,837	839,400	214,385	173,656	307,385	155,601	157,096	151,595	90,008	46,299	1,063,039	244
19	Disposal Gain / Loss	17,498	4,749	-	6,076	1,436	1,996	525	393	696	374	383	364	147	119	238	2
20	Subtotal Revenue Requirement Ex. Return	9,266,191	2,671,473	1,339,533	1,007,833	775,273	841,396	214,911	174,049	308,082	155,975	157,480	151,960	90,155	46,418	1,063,277	245
21	Return on Debt	3,561,324	975,516	-	1,227,495	292,671	406,265	106,887	79,884	141,402	75,975	77,943	73,885	29,960	24,085	49,005	351
22	Return on Equity	652,010	178,598	-	224,731	53,582	74,379	19,569	14,625	25,888	13,910	14,270	13,527	5,485	4,409	8,972	64
23	Total Revenue Requirement	13,479,526	3,825,587	1,339,533	2,460,059	1,121,526	1,322,040	341,366	268,559	475,371	245,860	249,693	239,371	125,600	74,912	1,121,254	661

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Revenue Requirement (CONT'D.)

Line No.	Description	18	19	20
		Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
	Expenses			
1	Operating & Maintenance	245,184	24,335	Carryforward from Sch.2.4 L.24
2	Fuels	-	-	
3	Fuels-Diesel	-	-	Production - Demand
4	Fuels-Gas Turbine	-	-	Production - Demand
5	Power Purchases -CF(L)Co	-	-	Carryforward from Sch.4.4 L.8
6	Power Purchases-Other	-	-	Carryforward from Sch.4.4 L.9
7	Depreciation	-	-	Carryforward from Sch.2.5 L.24
	Expense Credits			
8	Sundry	(1,202)	(119)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
9	Building Rental Income	-	-	Prorated on General Plant - Sch.2.2 L.19
10	Tax Refunds	-	-	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
11	Suppliers' Discounts	(60)	(6)	Prorated on Total Operating & Maintenance Expenses - Sch 2.4 L.24
12	Pole Attachments	-	-	Prorated on Distribution Poles - Sch.4.1 L.37
13	Secondary Energy Revenues	-	-	Production - Energy
14	Wheeling Revenues	-	-	Transmission - Demand, Energy ratios Sch.4.1 L.16
15	Application Fees	-	-	Accounting - Customer
16	Meter Test Revenues	-	-	Meters - Customer
17	Total Expense Credits	(1,262)	(125)	
18	Subtotal Expenses	243,922	24,210	
19	Disposal Gain / Loss	-	-	Prorated on Total Net Book Value - Sch.2.3 L.24
20	Subtotal Revenue Requirement Ex. Return	243,922	24,210	
21	Return on Debt	-	-	Prorated on Rate Base - Sch.2.6 L.8
22	Return on Equity	-	-	Prorated on Rate Base - Sch.2.6 L.10
23	Total Revenue Requirement	243,922	24,210	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Plant in Service for the Allocation of O&M Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Gas Turbines	22,489,284	22,489,284	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Diesel	3,483,441	3,483,441	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	25,972,725	25,972,725	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
4	Lines	16,538,092	-	-	16,083,896	-	454,196	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	5,334,238	-	-	4,416,794	912,390	-	-	-	-	-	-	-	-	-	-	5,054
6	Subtotal Transmission	21,872,330	-	-	20,500,690	912,390	454,196	-	-	-	-	-	-	-	-	-	5,054
Distribution																	
7	Substations	6,876,688	-	-	-	6,876,688	-	-	-	-	-	-	-	-	-	-	-
8	Land & Land Improvements	412,065	-	-	-	-	310,676	39,579	-	-	36,035	25,775	-	-	-	-	-
9	Poles	11,577,159	-	-	-	-	6,695,627	2,288,249	-	-	1,185,131	1,408,153	-	-	-	-	-
10	Primary Conductor & Eqpt	2,336,007	-	-	-	-	2,072,038	263,969	-	-	-	-	-	-	-	-	-
11	Submarine Conductor	515,827	-	-	-	-	515,827	-	-	-	-	-	-	-	-	-	-
12	Transformers	4,791,523	-	-	-	-	-	-	1,729,740	3,061,783	-	-	-	-	-	-	-
13	Secondary Conductor&Eqpt	968,802	-	-	-	-	-	-	-	-	564,812	403,991	-	-	-	-	-
14	Services	1,525,983	-	-	-	-	-	-	-	-	-	-	1,525,983	-	-	-	-
15	Meters	732,296	-	-	-	-	-	-	-	-	-	-	-	732,296	-	-	-
16	Street Lighting	452,294	-	-	-	-	-	-	-	-	-	-	-	-	452,294	-	-
17	Subtotal Distribution	30,188,644	-	-	-	6,876,688	9,594,168	2,591,796	1,729,740	3,061,783	1,785,978	1,837,918	1,525,983	732,296	452,294	-	-
18	Subttl Prod, Trans, & Dist	78,033,699	25,972,725	-	20,500,690	7,789,077	10,048,364	2,591,796	1,729,740	3,061,783	1,785,978	1,837,918	1,525,983	732,296	452,294	-	5,054
19	General	6,431,826	471,138	-	475,038	795,480	1,070,827	286,916	191,485	338,944	197,711	203,461	168,929	163,335	50,070	2,018,302	190
20	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22	Software - General	68,223	22,707	-	17,923	6,810	8,785	2,266	1,512	2,677	1,561	1,607	1,334	640	395	-	4
23	Software - Cust Acctg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total Plant	84,533,748	26,466,571	-	20,993,652	8,591,368	11,127,975	2,880,978	1,922,737	3,403,404	1,985,250	2,042,986	1,696,246	896,272	502,759	2,018,302	5,248

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Plant in Service for the Allocation of O&M Expense (CONT'D.)

Line No.	1 Description	18 Basis of Functional Classification
	Production	
1	Gas Turbines	Production - Demand, Energy ratios Sch.4.1 L.9
2	Diesel	Production - Demand, Energy ratios Sch.4.1 L.9
3	Subtotal Production	
	Transmission	
4	Lines	Production, Transmission - Demand; Distribution - Primary Demand; Spec Assigned - Custmr
5	Terminal Stations	Production, Transmission - Demand; Spec Assigned - Custmr
6	Subtotal Transmission	
	Distribution	
7	Substations	Production - Demand; Dist Substns - Demand
8	Land & Land Improvements	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.32
9	Poles	Primary, Secondary - Demand, Customer - zero intercept ratios Sch.4.1 L.37
10	Primary Conductor & Eqpt	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.38
11	Submarine Conductor	Primary - Demand, Customer - zero intercept ratios Sch.4.1 L.39
12	Transformers	Transformers - Demand, Customer - zero intercept ratios Sch.4.1 L.40
13	Secondary Conductor&Eqpt	Secondary - Demand, Customer - zero intercept ratios Sch. 4.1 L.41
14	Services	Services Customer
15	Meters	Meters - Customer
16	Street Lighting	Street Lighting - Customer
17	Subtotal Distribution	
18	Subttl Prod, Trans, & Dist	
19	General	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - Sch.2.4 L.11, 12
20	Telecontrol - Specific	Specifically Assigned - Customer
21	Feasibility Studies	Production, Transmission - Demand
22	Software - General	Prorated on subtotal Production, Transmission, & Distribution plant - L.18
23	Software - Cust Acctng	
24	Total Plant	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Net Book Value

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Primary Lines Customer (\$)	Line Transformers Demand (\$)	Line Transformers Customer (\$)	Secondary Lines Demand (\$)	Secondary Lines Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Gas Turbines	11,466,748	11,466,748	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Diesel	875,096	875,096	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	12,341,844	12,341,844	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
4	Lines	12,589,120	-	-	12,459,557	-	129,563	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	4,272,354	-	-	3,372,393	895,441	-	-	-	-	-	-	-	-	-	-	4,521
6	Subtotal Transmission	16,861,475	-	-	15,831,950	895,441	129,563	-	-	-	-	-	-	-	-	-	4,521
Distribution																	
7	Substations	2,633,357	-	-	-	2,633,357	-	-	-	-	-	-	-	-	-	-	-
8	Land & Land Improvements	145,408	-	-	-	-	109,630	13,966	-	-	12,716	9,095	-	-	-	-	-
9	Poles	5,905,175	-	-	-	-	3,415,246	1,167,170	-	-	604,501	718,258	-	-	-	-	-
10	Primary Conductor & Eqpt	983,949	-	-	-	-	872,763	111,186	-	-	-	-	-	-	-	-	-
11	Submarine Conductor	389,197	-	-	-	-	389,197	-	-	-	-	-	-	-	-	-	-
12	Transformers	2,701,291	-	-	-	-	-	-	975,166	1,726,125	-	-	-	-	-	-	-
13	Secondary Conductor&Eqpt	521,267	-	-	-	-	-	-	-	-	303,898	217,368	-	-	-	-	-
14	Services	905,253	-	-	-	-	-	-	-	-	-	-	905,253	-	-	-	-
15	Meters	335,637	-	-	-	-	-	-	-	-	-	-	-	335,637	-	-	-
16	Street Lighting	297,124	-	-	-	-	-	-	-	-	-	-	-	-	297,124	-	-
17	Subtotal Distribution	14,817,658	-	-	-	2,633,357	4,786,837	1,292,322	975,166	1,726,125	921,115	944,722	905,253	335,637	297,124	-	-
18	Subttl Prod, Trans, & Dist	44,020,977	12,341,844	-	15,831,950	3,528,798	4,916,400	1,292,322	975,166	1,726,125	921,115	944,722	905,253	335,637	297,124	-	4,521
19	General	1,999,503	146,466	-	147,678	247,296	332,895	89,195	59,528	105,370	61,464	63,251	52,516	50,777	15,565	627,442	59
20	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22	Software - General	51,904	14,552	-	18,667	4,161	5,797	1,524	1,150	2,035	1,086	1,114	1,067	396	350	-	5
23	Software - Cust Accing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total Net Book Value	46,072,383	12,502,861	-	15,998,295	3,780,255	5,255,092	1,383,042	1,035,844	1,833,530	983,665	1,009,087	958,836	386,810	313,039	627,442	4,585

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Operating & Maintenance Expense

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
Production																	
1	Gas Turbine / Diesel	123,558	123,558	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Other	28,458	28,458	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Subtotal Production	152,017	152,017	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transmission																	
4	Transmission Lines	47,654	-	-	46,345	-	1,309	-	-	-	-	-	-	-	-	-	-
5	Terminal Stations	46,816	-	-	38,764	8,008	-	-	-	-	-	-	-	-	-	-	44
6	Other	72,727	-	-	68,166	3,034	1,510	-	-	-	-	-	-	-	-	-	17
7	Subtotal Transmission	167,197	-	-	153,275	11,041	2,819	-	-	-	-	-	-	-	-	-	61
Distribution																	
8	Other	1,052,147	-	-	-	245,627	342,693	92,576	61,784	109,363	63,793	65,648	54,506	-	16,155	-	-
9	Meters	52,702	-	-	-	-	-	-	-	-	-	-	-	52,702	-	-	-
10	Subtotal Distribution	1,104,849	-	-	-	245,627	342,693	92,576	61,784	109,363	63,793	65,648	54,506	52,702	16,155	-	-
11	Subttl Prod, Trans, & Dist	1,424,062	152,017	-	153,275	256,669	345,512	92,576	61,784	109,363	63,793	65,648	54,506	52,702	16,155	-	61
12	Customer Accounting	651,223	-	-	-	-	-	-	-	-	-	-	-	-	-	651,223	-
Administrative & General:																	
Plant-Related:																	
13	Production	58,172	58,172	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Transmission	66,372	-	-	62,209	2,769	1,378	-	-	-	-	-	-	-	-	-	15
15	Distribution	187,587	-	-	-	42,731	59,617	16,105	10,748	19,025	11,098	11,421	9,482	4,550	2,810	-	-
16	Prod, Trans, Distn Plant	66,148	22,017	-	17,378	6,603	8,518	2,197	1,466	2,595	1,514	1,558	1,294	621	383	-	4
17	Prod, Trans, Distn & General Plt	391,675	122,629	-	97,271	39,807	51,560	13,349	8,909	15,769	9,198	9,466	7,859	4,153	2,329	9,352	24
18	Property Insurance	55,235	32,738	-	6,056	10,628	1,326	355	237	420	245	252	209	202	62	2,499	6
Revenue-Related:																	
19	Municipal Tax	245,184	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	PUB Assessment	24,335	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	All Expense-Related	1,091,572	79,959	-	80,621	135,004	181,735	48,694	32,498	57,524	33,554	34,530	28,670	27,720	8,498	342,535	32
22	Prod, Trans & Distn Expense-Related	32,955	3,518	-	3,547	5,940	7,996	2,142	1,430	2,531	1,476	1,519	1,261	1,220	374	-	1
23	Subtotal Admin & General	2,219,235	319,032	-	267,083	243,481	312,128	82,842	55,288	97,864	57,085	58,746	48,775	38,466	14,457	354,385	84
24	Total Operating & Maintenance Expenses	4,294,520	471,049	-	420,358	500,149	657,640	175,418	117,072	207,228	120,879	124,394	103,282	91,168	30,612	1,005,608	145

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Operating & Maintenance Expense (CONT'D.)

Line No.	Description	Revenue Related		Basis of Functional Classification
		Municipal Tax	PUB Assessment	
	Production			
1	Gas Turbine / Diesel	-	-	Production - Demand, Energy ratios Sch.4.1 L.9
2	Other	-	-	Production - Demand, Energy ratios Sch.4.1 L.9
3	Subtotal Production	-	-	
	Transmission			
4	Transmission Lines	-	-	Prorated on Transmission Lines Plant in Service - Sch.2.2 L.4
5	Terminal Stations	-	-	Prorated on Transmission Terminal Stations Plant in Service - Sch.2.2 L.5
6	Other	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L.6
7	Subtotal Transmission	-	-	
	Distribution			
8	Other	-	-	Prorated on Distribution Plant, excluding Meters - Sch. 2.2 L. 17, less L. 15
9	Meters	-	-	Meters - Customer
10	Subtotal Distribution	-	-	
11	Subttl Prod, Trans, & Dist	-	-	
12	Customer Accounting	-	-	Accounting - Customer
	Administrative & General:			
	Plant-Related:			
13	Production	-	-	Prorated on Production Plant in Service - Sch.2.2 L.3
14	Transmission	-	-	Prorated on Transmission Plant in Service - Sch.2.2 L. 6
15	Distribution	-	-	Prorated on Distribution Plant in Service - Sch.2.2 L.17
16	Prod, Trans, Distn Plant	-	-	Prorated on Production, Transmission, Distribution Plant in Service - Sch.2.2 L. 18
17	Prod, Trans, Distn & General Plt	-	-	Prorated on Production, Transmission, Distribution & General Plant in Service - Sch.2.2 L.24
18	Property Insurance	-	-	Prorated on Prod., Trans. Terminal, Dist. Sub & General Plant in Service - Sch.2.2 L.3, 5, 7, 19 - 20
	Revenue-Related:			
19	Municipal Tax	245,184	-	Revenue-related
20	PUB Assessment	-	24,335	Revenue-related
21	All Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution, Accounting Expenses - L 11, 12
22	Prod, Trans & Distn Expense-Related	-	-	Prorated on Subtotal Production, Transmission, Distribution Expenses - L.11
23	Subtotal Admin & General	245,184	24,335	
24	Total Operating & Maintenance Expenses	245,184	24,335	

NEWFOUNDLAND & LABRADOR HYDRO																			
2004 Forecast Cost of Service																			
Labrador Interconnected																			
Functional Classification of Depreciation Expense																			
1		2	3	4	5	6												16	17
				Production and		Distribution													Specifically
Line		Total	Production	Transmission	Transmission	Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Assigned		
No.	Description	Amount	Demand	Energy	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer		
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)		
Production																			
1	Gas Turbines	901,529	901,529	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
2	Diesel	59,314	59,314	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
3	Subtotal Production	960,843	960,843	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Transmission																			
4	Lines	456,030	-	-	441,062	-	14,967	-	-	-	-	-	-	-	-	-	-		
5	Terminal Stations	113,876	-	-	110,761	3,025	-	-	-	-	-	-	-	-	-	-	90		
6	Subtotal Transmission	569,905	-	-	551,823	3,025	14,967	-	-	-	-	-	-	-	-	-	90		
Distribution																			
7	Substations	132,110	-	-	-	132,110	-	-	-	-	-	-	-	-	-	-	-		
8	Land & Land Improvements	6,581	-	-	-	-	4,962	632	-	-	576	412	-	-	-	-	-		
9	Poles	311,255	-	-	-	-	180,014	61,520	-	-	31,863	37,859	-	-	-	-	-		
10	Primary Conductor & Eqpt	42,964	-	-	-	-	38,109	4,855	-	-	-	-	-	-	-	-	-		
11	Submarine Conductor	15,886	-	-	-	-	15,886	-	-	-	-	-	-	-	-	-	-		
12	Transformers	133,965	-	-	-	-	-	-	48,361	85,604	-	-	-	-	-	-	-		
13	Secondary Conductor&Eqpt	25,210	-	-	-	-	-	-	-	-	14,698	10,513	-	-	-	-	-		
14	Services	41,101	-	-	-	-	-	-	-	-	-	-	41,101	-	-	-	-		
15	Meters	17,689	-	-	-	-	-	-	-	-	-	-	-	17,689	-	-	-		
16	Street Lighting	13,514	-	-	-	-	-	-	-	-	-	-	-	-	13,514	-	-		
17	Subtotal Distribution	740,274	-	-	-	132,110	238,970	67,007	48,361	85,604	47,136	48,783	41,101	17,689	13,514	-	-		
18	Subttl Prod, Trans, & Dist	2,271,023	960,843	-	551,823	135,135	253,938	67,007	48,361	85,604	47,136	48,783	41,101	17,689	13,514	-	90		
19	General	259,126	18,981	-	19,138	32,048	43,142	11,559	7,715	13,655	7,965	8,197	6,806	6,580	2,017	81,314	8		
20	Telecontrol - Specific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
21	Feasibility Studies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
22	Software - General	59,239	25,064	-	14,394	3,525	6,624	1,748	1,262	2,233	1,230	1,272	1,072	461	353	-	2		
23	Software - Cust Accing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
24	Total Depreciation Expense	2,589,389	1,004,888	-	585,356	170,708	303,703	80,314	57,337	101,492	56,331	58,252	48,979	24,731	15,884	81,314	100		

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Rate Base

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Description	Total Amount (\$)	Production Demand (\$)	Production and Transmission Energy (\$)	Transmission Demand (\$)	Substations Demand (\$)	Primary Lines Demand (\$)	Customer (\$)	Line Transformers Demand (\$)	Customer (\$)	Secondary Lines Demand (\$)	Customer (\$)	Services Customer (\$)	Meters Customer (\$)	Street Lighting Customer (\$)	Accounting Customer (\$)	Specifically Assigned Customer (\$)
1	Average Net Book Value	46,072,383	12,502,861	-	15,998,295	3,780,255	5,255,092	1,383,042	1,035,844	1,833,530	983,665	1,009,087	958,836	366,810	313,039	627,442	4,585
2	Cash Working Capital	103,697	28,141	-	36,008	8,508	11,828	3,113	2,331	4,127	2,214	2,271	2,158	871	705	1,412	10
3	Fuel Inventory - No. 6 Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Fuel Inventory - Diesel	38,151	38,151	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Fuel Inventory - Gas Turbine	87,188	87,188	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Inventory/Supplies	856,571	268,183	-	212,726	87,055	112,759	29,193	19,483	34,486	20,116	20,701	17,188	9,082	5,094	20,451	53
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	2,761,417	749,378	-	958,882	226,575	314,972	82,895	62,085	109,895	58,957	60,481	57,469	23,184	18,762	37,607	275
8	Total Rate Base	49,919,408	13,673,902	-	17,205,911	4,102,394	5,694,650	1,498,242	1,119,743	1,982,039	1,064,953	1,092,540	1,035,651	419,947	337,601	686,913	4,923
9	Less: Rural Portion	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Rate Base Available for Equity Return	49,919,408	13,673,902	-	17,205,911	4,102,394	5,694,650	1,498,242	1,119,743	1,982,039	1,064,953	1,092,540	1,035,651	419,947	337,601	686,913	4,923
11	Return on Debt	3,561,324	975,516	-	1,227,495	292,671	406,265	106,887	79,884	141,402	75,975	77,943	73,885	29,960	24,085	49,005	351
12	Return on Equity	652,010	178,598	-	224,731	53,582	74,379	19,569	14,625	25,888	13,910	14,270	13,527	5,485	4,409	8,972	64
13	Return on Rate Base	4,213,334	1,154,115	-	1,452,226	346,253	480,644	126,456	94,509	167,289	89,885	92,213	87,412	35,445	28,494	57,977	416

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Functional Classification of Rate Base (CONT'D.)

Line No.	Description	Basis of Functional Classification
1	Average Net Book Value	Sch. 2.3 , L. 24
2	Cash Working Capital	Prorated on Average Net Book Value, L. 1
3	Fuel Inventory - No. 6 Fuel	
4	Fuel Inventory - Diesel	Production - Demand
5	Fuel Inventory - Gas Turbine	Production - Demand
6	Inventory/Supplies	Prorated on Total Plant in Service, Sch. 2.2, L. 24
7	Deferred Charges: Foreign Exchange Loss and Regulatory Costs	Prorated on Average Net Book Value, L. 1
8	Total Rate Base	
9	Less: Rural Portion	
10	Rate Base Available for Equity Return	
11	Return on Debt	L.8 x Sch.1.1,p2,L.13
12	Return on Equity	L.10 x Sch.1.1,p2,L.16
13	Return on Rate Base	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Basis of Allocation to Classes of Service

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line No.	Description	Total Amount	Production Demand	Production and Transmission Energy	Transmission Demand	Distribution											Specifically Assigned Customer
				Substations Demand		Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting		
			(CP kW)	(MWh @ Gen)	(CP kW)	(CP kW)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(CP kW)	(Rural Cust)	(Wtd Rural Cust)			(Rural Cust)	
1	CFB - Goose Bay Secondary	-	-	87,442	-	-	-	1	-	1	-	1	-	-	-	1	1
2	IOCC Firm	-	70,231	280,561	62,000	-	-	-	-	-	-	-	-	-	-	-	-
3	IOCC Non-Firm Rural	-	-	4,531	-	-	-	-	-	-	-	-	-	-	-	-	-
4	1.1Domestic	-	2,466	10,166	2,177	2,090	2,090	712	1,959	712	1,959	712	712	712	-	712	-
5	1.1A Domestic All Electric	-	74,423	309,916	65,701	63,076	63,076	7,143	59,120	7,143	59,120	7,143	7,143	7,143	-	7,143	-
6	2.1GS 0-10 kW	-	849	4,773	750	720	720	399	675	399	675	399	798	798	-	399	-
7	2.2GS 10-100 kW	-	12,865	68,184	11,358	10,904	10,904	609	8,885	609	8,885	609	4,917	4,917	-	609	-
8	2.3GS 110-1,000 kVa	-	21,093	102,116	18,621	17,877	17,877	122	14,640	122	14,640	122	1,044	1,044	-	122	-
9	2.4GS Over 1,000 kVa	-	13,661	78,217	12,060	11,578	11,578	6	10,852	6	10,852	6	51	51	-	6	-
10	4.1Street and Area Lighting	-	447	1,796	395	379	379	277	355	277	355	277	-	-	1	277	-
11	Subtotal Rural		125,804	575,167	111,060	106,623	106,623	9,268	96,484	9,268	96,484	9,268	14,666	14,666	1	9,268	-
12	Total Labrador Interconnected		196,035	947,700	173,060	106,623	106,623	9,269	96,484	9,269	96,484	9,269	14,666	14,666	1	9,269	1
Ratios																	
13	CFB - Goose Bay Boiler	-	-	0.0923	-	-	-	0.0001	-	0.0001	-	0.0001	-	-	-	0.0001	1.0000
14	IOCC Firm	-	0.3583	0.2960	0.3583	-	-	-	-	-	-	-	-	-	-	-	-
15	IOCC Non-Firm Rural	-	-	0.0048	-	-	-	-	-	-	-	-	-	-	-	-	-
16	1.1Domestic	-	0.0126	0.0107	0.0126	0.0196	0.0196	0.0768	0.0203	0.0768	0.0203	0.0768	0.0485	0.0485	-	0.0768	-
17	1.1A Domestic All Electric	-	0.3796	0.3270	0.3796	0.5916	0.5916	0.7706	0.6127	0.7706	0.6127	0.7706	0.4871	0.4871	-	0.7706	-
18	2.1GS 0-10 kW	-	0.0043	0.0050	0.0043	0.0067	0.0067	0.0430	0.0070	0.0430	0.0070	0.0430	0.0544	0.0544	-	0.0430	-
19	2.2GS 10-100 kW	-	0.0656	0.0719	0.0656	0.1023	0.1023	0.0657	0.0921	0.0657	0.0921	0.0657	0.3353	0.3353	-	0.0657	-
20	2.3GS 110-1,000 kVa	-	0.1076	0.1078	0.1076	0.1677	0.1677	0.0131	0.1517	0.0131	0.1517	0.0131	0.0712	0.0712	-	0.0131	-
21	2.4GS Over 1,000 kVa	-	0.0697	0.0825	0.0697	0.1086	0.1086	0.0006	0.1125	0.0006	0.1125	0.0006	0.0035	0.0035	-	0.0006	-
22	4.1Street and Area Lighting	-	0.0023	0.0019	0.0023	0.0036	0.0036	0.0299	0.0037	0.0299	0.0037	0.0299	-	-	1.0000	0.0299	-
23	Subtotal Rural		0.6417	0.6069	0.6417	1.0000	1.0000	0.9999	1.0000	0.9999	1.0000	0.9999	1.0000	1.0000	1.0000	0.9999	-
24	Total Labrador Interconnected		1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Ratios Excluding IOCC																	
25	CFB - Goose Bay Boiler Rural	-	-	0.1320	-	-	-	0.0001	-	0.0001	-	0.0001	-	-	-	0.0001	1.0000
26	1.1Domestic	-	0.0196	0.0153	0.0196	0.0196	0.0196	0.0768	0.0203	0.0768	0.0203	0.0768	0.0485	0.0485	-	0.0768	-
27	1.1A Domestic All Electric	-	0.5916	0.4677	0.5916	0.5916	0.5916	0.7706	0.6127	0.7706	0.6127	0.7706	0.4871	0.4871	-	0.7706	-
28	2.1GS 0-10 kW	-	0.0067	0.0072	0.0067	0.0067	0.0067	0.0430	0.0070	0.0430	0.0070	0.0430	0.0544	0.0544	-	0.0430	-
29	2.2GS 10-100 kW	-	0.1023	0.1029	0.1023	0.1023	0.1023	0.0657	0.0921	0.0657	0.0921	0.0657	0.3353	0.3353	-	0.0657	-
30	2.3GS 110-1,000 kVa	-	0.1677	0.1541	0.1677	0.1677	0.1677	0.0131	0.1517	0.0131	0.1517	0.0131	0.0712	0.0712	-	0.0131	-
31	2.4GS Over 1,000 kVa	-	0.1086	0.1180	0.1086	0.1086	0.1086	0.0006	0.1125	0.0006	0.1125	0.0006	0.0035	0.0035	-	0.0006	-
32	4.1Street and Area Lighting	-	0.0036	0.0027	0.0036	0.0036	0.0036	0.0299	0.0037	0.0299	0.0037	0.0299	-	-	1.0000	0.0299	-
33	Subtotal Rural		1.0000	0.8680	1.0000	1.0000	1.0000	0.9999	1.0000	0.9999	1.0000	0.9999	1.0000	1.0000	1.0000	0.9999	-
34	Total Labrador Interconnected		1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected
Basis of Allocation to Classes of Service (CONT'D.)

Line No.		18	19
		Revenue Related	
		Municipal Tax (Prior Year (Rural Revenues)	PUB Assessment (Prior Year (Revenues + RSP)
	Amounts		
1	CFB - Goose Bay Secondary	-	3,363,030
2	IOCC Firm	-	-
3	IOCC Non-Firm	-	-
	Rural		
4	1.1Domestic	206,586	206,586
5	1.1A Domestic All Electric	5,560,637	5,560,637
6	2.1GS 0-10 kW	148,782	148,782
7	2.2GS 10-100 kW	1,650,655	1,650,655
8	2.3GS 110-1,000 kVa	2,173,122	2,173,122
9	2.4GS Over 1,000 kVa	186,109	1,567,094
10	4.1Street and Area Lighting	178,320	178,320
11	Subtotal Rural	10,104,211	11,485,196
12	Total Labrador Interconnected	10,104,211	14,848,226
	Ratios		
13	CFB - Goose Bay Boiler	-	0.2265
14	IOCC Firm	-	-
15	IOCC Non-Firm	-	-
	Rural		
16	1.1Domestic	0.0204	0.0139
17	1.1A Domestic All Electric	0.5503	0.3745
18	2.1GS 0-10 kW	0.0147	0.0100
19	2.2GS 10-100 kW	0.1634	0.1112
20	2.3GS 110-1,000 kVa	0.2151	0.1464
21	2.4GS Over 1,000 kVa	0.0184	0.1055
22	4.1Street and Area Lighting	0.0176	0.0120
23	Subtotal Rural	1.0000	0.7735
24	Total Labrador Interconnected	1.0000	1.0000
	Ratios Excluding IOCC		
25	CFB - Goose Bay Boiler	-	0.2265
	Rural		
26	1.1Domestic	0.0204	0.0139
27	1.1A Domestic All Electric	0.5503	0.3745
28	2.1GS 0-10 kW	0.0147	0.0100
29	2.2GS 10-100 kW	0.1634	0.1112
30	2.3GS 110-1,000 kVa	0.2151	0.1464
31	2.4GS Over 1,000 kVa	0.0184	0.1055
32	4.1Street and Area Lighting	0.0176	0.0120
33	Subtotal Rural	1.0000	0.7735
34	Total Labrador Interconnected	1.0000	1.0000

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Labrador Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

		18	19	
		Revenue Related		
Line		Municipal	PUB	
No.	Description	Tax	Assessment	Basis of Proration
		(\$)	(\$)	
	Allocated Rev Reqmt Excl Return			
1	CFB - Goose Bay Boiler	-	5,483	
2	IOCC Firm	-	-	
3	IOCC Non-Firm	-	-	
	Rural:			
4	1.1Domestic	4,987	337	
5	1.1A Domestic All Electric	134,237	9,067	
6	2.1GS 0-10 kW	3,592	243	
7	2.2GS 10-100 kW	39,848	2,691	
8	2.3GS 110-1,000 kVa	52,461	3,543	
9	2.4GS Over 1,000 kVa	4,493	2,555	
10	4.1Street and Area Lighting	4,305	291	
11	Subtotal Rural	243,922	18,727	
12	Total	243,922	24,210	
	Allocated Return on Debt			
13	CFB - Goose Bay Boiler	-	-	
14	IOCC Firm	-	-	
15	IOCC Non-Firm	-	-	
	Rural:			
16	1.1Domestic	-	-	
17	1.1A Domestic All Electric	-	-	
18	2.1GS 0-10 kW	-	-	
19	2.2GS 10-100 kW	-	-	
20	2.3GS 110-1,000 kVa	-	-	
21	2.4GS Over 1,000 kVa	-	-	
22	4.1Street and Area Lighting	-	-	
23	Subtotal Rural	-	-	
24	Total	-	-	
	Allocated Return on Equity			
25	CFB - Goose Bay Boiler	-	-	
26	IOCC Firm	-	-	
27	IOCC Non-Firm	-	-	
	Rural:			
28	1.1Domestic	-	-	
29	1.1A Domestic All Electric	-	-	
30	2.1GS 0-10 kW	-	-	
31	2.2GS 10-100 kW	-	-	
32	2.3GS 110-1,000 kVa	-	-	
33	2.4GS Over 1,000 kVa	-	-	
34	4.1Street and Area Lighting	-	-	
35	Subtotal Rural	-	-	
36	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Labrador Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
				Production and													Specifically
				Transmission	Transmission	Substations	Primary Lines	Line Transformers	Secondary Lines	Services	Meters	Street Lighting	Accounting				Assigned
	Description	Total Amount	Production Demand	Energy	Demand	Demand	Demand	Customer	Demand	Customer	Demand	Customer	Customer	Customer	Customer	Customer	Customer
		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
	Total Revenue Requirement																
37	CFB - Goose Bay Boiler	129,975	-	123,595	-	-	-	37	-	51	-	27	-	-	-	121	661
38	IOCC Firm	2,648,437	1,370,543	396,561	881,333	-	-	-	-	-	-	-	-	-	-	-	-
39	IOCC Non-Firm	6,404	-	6,404	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rural:																
40	1.1Domestic	342,865	48,121	14,369	30,944	21,983	25,913	26,222	5,452	36,516	4,991	19,180	11,621	6,098	-	86,129	-
41	1.1A Domestic All Electric	6,592,070	1,452,348	438,053	933,938	663,469	782,089	263,068	164,556	366,337	150,648	192,422	116,588	61,175	-	864,076	-
42	2.1GS 0-10 kW	171,930	16,571	6,746	10,656	7,570	8,924	14,695	1,878	20,463	1,719	10,748	13,025	6,834	-	48,266	-
43	2.2GS 10-100 kW	1,114,853	251,065	96,376	161,448	114,693	135,198	22,437	24,731	31,245	22,641	16,411	80,260	42,113	-	73,696	-
44	2.3GS 110-1,000 kVa	1,419,163	411,636	144,336	264,704	186,046	221,666	4,485	40,749	6,246	37,305	3,281	17,037	8,940	-	14,731	-
45	2.4GS Over 1,000 kVa	881,503	266,583	110,556	171,427	121,782	143,555	221	30,205	308	27,652	162	839	440	-	726	-
46	4.1Street and Area Lighting	172,326	8,721	2,538	5,608	3,984	4,696	10,202	988	14,206	905	7,462	-	-	74,912	33,508	-
47	Subtotal Rural	10,694,710	2,455,044	812,973	1,578,726	1,121,526	1,322,040	341,330	268,559	475,320	245,860	249,666	239,371	125,600	74,912	1,121,133	-
48	Total	13,479,526	3,825,587	1,339,533	2,460,059	1,121,526	1,322,040	341,366	268,559	475,371	245,860	249,693	239,371	125,600	74,912	1,121,254	661
	Re-classification of Revenue-Related																
49	CFB - Goose Bay Boiler	-	-	5,444	-	-	-	2	-	2	-	1	-	-	-	5	29
50	IOCC Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
51	IOCC Non-Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rural:																
52	1.1Domestic	-	759	227	488	347	409	414	86	576	79	303	183	96	-	1,359	-
53	1.1A Domestic All Electric	(0)	32,274	9,734	20,754	14,744	17,380	5,846	3,657	8,141	3,348	4,276	2,591	1,359	-	19,201	-
54	2.1GS 0-10 kW	-	378	154	243	173	204	335	43	467	39	245	297	156	-	1,101	-
55	2.2GS 10-100 kW	(0)	9,960	3,823	6,405	4,550	5,363	890	981	1,239	898	651	3,184	1,671	-	2,924	-
56	2.3GS 110-1,000 kVa	0	16,912	5,930	10,875	7,726	9,107	184	1,674	257	1,533	135	700	367	-	605	-
57	2.4GS Over 1,000 kVa	-	2,149	891	1,382	982	1,157	2	243	2	223	1	7	4	-	6	-
58	4.1Street and Area Lighting	(0)	239	70	154	109	129	280	27	389	25	204	-	-	2,052	918	-
59	Subtotal Rural	(0)	62,670	20,829	40,300	28,629	33,748	7,950	6,711	11,071	6,144	5,815	6,962	3,653	2,052	26,114	-
60	Total	(0)	62,670	26,273	40,300	28,629	33,748	7,952	6,711	11,073	6,144	5,816	6,962	3,653	2,052	26,119	29
	Total Allocated Revenue Requirement																
61	CFB - Goose Bay Boiler	129,975	-	129,039	-	-	-	38	-	54	-	28	-	-	-	126	690
62	IOCC Firm	2,648,437	1,370,543	396,561	881,333	-	-	-	-	-	-	-	-	-	-	-	-
63	IOCC Non-Firm	6,404	-	6,404	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rural:																
64	1.1Domestic	342,865	48,880	14,596	31,433	22,330	26,322	26,636	5,538	37,092	5,070	19,483	11,805	6,194	-	87,488	-
65	1.1A Domestic All Electric	6,592,070	1,484,622	447,787	954,692	678,213	799,468	268,914	168,213	374,478	153,995	196,698	119,179	62,534	-	883,277	-
66	2.1GS 0-10 kW	171,930	16,949	6,900	10,899	7,743	9,127	15,030	1,920	20,930	1,758	10,994	13,322	6,990	-	49,367	-
67	2.2GS 10-100 kW	1,114,853	261,024	100,199	167,853	119,243	140,562	23,327	25,712	32,484	23,539	17,063	83,444	43,784	-	76,620	-
68	2.3GS 110-1,000 kVa	1,419,163	428,547	150,266	275,579	195,771	230,772	4,669	42,423	6,502	38,837	3,415	17,737	9,307	-	15,337	-
69	2.4GS Over 1,000 kVa	881,503	268,732	111,447	172,809	122,763	144,712	223	30,448	310	27,875	163	846	444	-	732	-
70	4.1Street and Area Lighting	172,326	8,960	2,608	5,762	4,093	4,825	10,481	1,015	14,595	929	7,666	-	-	76,964	34,426	-
71	Subtotal Rural	10,694,710	2,517,714	833,802	1,619,026	1,150,156	1,355,788	349,280	275,270	486,391	252,004	255,481	246,333	129,253	76,964	1,147,247	-
72	Total	13,479,526	3,888,257	1,365,806	2,500,359	1,150,156	1,355,788	349,318	275,270	486,445	252,004	255,509	246,333	129,253	76,964	1,147,373	690

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Labrador Interconnected

Allocation of Functionalized Amounts to Classes of Service (CONT'D.)

Line No.	Description	Revenue Related		Basis of Proration
		18	19	
		Municipal Tax (\$)	PUB Assessment (\$)	
	Total Revenue Requirement			
37	CFB - Goose Bay Boiler	-	5,483	
38	IOCC Firm	-	-	
39	IOCC Non-Firm	-	-	
	Rural:			
40	1.1Domestic	4,987	337	
41	1.1A Domestic All Electric	134,237	9,067	
42	2.1GS 0-10 kW	3,592	243	
43	2.2GS 10-100 kW	39,848	2,691	
44	2.3GS 110-1,000 kVa	52,461	3,543	
45	2.4GS Over 1,000 kVa	4,493	2,555	
46	4.1Street and Area Lighting	4,305	291	
47	Subtotal Rural	243,922	18,727	
48	Total	243,922	24,210	
	Re-classification of Revenue-Related			
49	CFB - Goose Bay Boiler	-	(5,483)	Re-classification to demand, energy and customer is based on rate class revenue
50	IOCC Firm	-	-	requirements excluding revenue-related items.
51	IOCC Non-Firm	-	-	
	Rural:			
52	1.1Domestic	(4,987)	(337)	
53	1.1A Domestic All Electric	(134,237)	(9,067)	
54	2.1GS 0-10 kW	(3,592)	(243)	
55	2.2GS 10-100 kW	(39,848)	(2,691)	
56	2.3GS 110-1,000 kVa	(52,461)	(3,543)	
57	2.4GS Over 1,000 kVa	(4,493)	(2,555)	
58	4.1Street and Area Lighting	(4,305)	(291)	
59	Subtotal Rural	(243,922)	(18,727)	
60	Total	(243,922)	(24,210)	
	Total Allocated Revenue Requirement			
61	CFB - Goose Bay Boiler	-	-	
62	IOCC Firm	-	-	
63	IOCC Non-Firm	-	-	
	Rural:			
64	1.1Domestic	-	-	
65	1.1A Domestic All Electric	-	-	
66	2.1GS 0-10 kW	-	-	
67	2.2GS 10-100 kW	-	-	
68	2.3GS 110-1,000 kVa	-	-	
69	2.4GS Over 1,000 kVa	-	-	
70	4.1Street and Area Lighting	-	-	
71	Subtotal Rural	-	-	
72	Total	-	-	

NEWFOUNDLAND & LABRADOR HYDRO

2004 Forecast Cost of Service

Functionalization & Classification Ratios

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	Description	Total Amount (%)	Production Demand (%)	Production & Transmission Energy (%)	Transmission Demand (%)	Rural Prod & Transmission Demand (%)	Substations Demand (%)	Primary Lines Demand (%)	Customer (%)	Line Transformers Demand (%)	Customer (%)	Secondary Lines Demand (%)	Customer (%)	Services Customer (%)	Meters Customer (%)	Street Lighting Customer (%)	Accounting Customer (%)	Specifically Assigned Customer (%)
	Generation																	
1	Hydraulic	100%	42.10%	57.90%														
2	Hydraulic - GNP	100%	0.00%	0.00%		100.0%												
3	Holyrood	100%	57.72%	42.28%														
4	Gas Tur Island Interconnectd	100%	100.00%	0.00%														
5	Diesel Island Interconnectd - GNP	100%	0.00%	0.00%		100.0%												
6	Dsl / Gas Tur Island Isolated	100%	45.77%	54.23%														
7	Dsl / Gas Tur Labrador Isolated	100%	38.83%	61.17%														
8	Dsl / Gas Tur L'Anse au Loup	100%	100.00%	0.00%														
9	Dsl / Gas Tur Labrador Interconnectd	100%	100.00%	0.00%														
	Fuel																	
10	No. 6 Fuel	100%	0.00%	100.00%														
11	Gas Tur Island Interconnectd	100%	100.00%	0.00%														
12	Diesel Island Interconnectd - GNP	100%	0.00%	0.00%		100.0%												
13	Dsl / Gas Tur Island / Lab Isolated	100%	0.00%	100.00%														
14	Dsl / Gas Tur L'Anse au Loup	100%	0.00%	100.00%														
15	Dsl / Gas Tur Labrador Interconnectd	100%	100.00%	0.00%														
	Transmission Lines & Terminals																	
16	Lines	100%		0.00%	100%													
17	Lines - Hydraulic	100%	42.10%	57.90%														
18	Lines - Customer Specific	100%																100%
19	Terminal Stations	100%		0.00%	100%													
20	Term Stns - Hydraulic	100%	42.10%	57.90%														
21	Term Stns - Holyrood	100%	57.72%	42.28%														
22	Term Stns - Gas Tur	100%	100%															
23	Term Stns - Diesel GNP	100%	0.00%	0.00%		100.0%												
24	Terminal Stations - Distribution	100%					100%											
25	Term Stns - Customer Specific	100%																100%
26	Rural Lines	100%				100.0%												
27	Rural Terminal Stations	100%				100.0%												

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Functionalization & Classification Ratios

Line No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	Description	Total Amount (%)	Production Demand (%)	Production & Transmission Energy (%)	Transmission Demand (%)	Rural Prod & Transmission Demand (%)	Distribution											
							Substations	Primary Lines		Line Transformers		Secondary Lines		Services	Meters	Street Lighting	Accounting	Specifically Assigned
							Demand (%)	Demand (%)	Customer (%)	Demand (%)	Customer (%)	Demand (%)	Customer (%)	Customer (%)	Customer (%)	Customer (%)	Customer (%)	Customer (%)
	Distribution																	
28	Substation Structures & Equipment						100%											
29	Land & Land Improvements - by Sub-function:																	
30	Primary	85%						88.7%	11.3%									
31	Secondary	15%										58.3%	41.7%					
32	Land & Land Improvements	100%						75.4%	9.6%			8.7%	6.3%					
33	Poles - by Subfunction:																	
34	3 phase - Primary	41.2%						100.0%										
35	Other Primary	36.4%						45.7%	54.3%									
36	Secondary	22.4%										45.7%	54.3%					
37	Poles	100%						57.8%	19.8%			10.2%	12.2%					
38	Primary Conductor & Equip	100%						88.7%	11.3%									
39	Submarine Conductor	100%						100.0%										
40	Transformers	100%								36.1%	63.9%							
41	Secondary Conductor & Equip	100%										58.3%	41.7%					
42	Services	100%												100.0%				
43	Meters	100%													100.0%			
44	Street Lighting	100%														100.0%		
45	Customer Accounting	100%															100.0%	

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service

System Load Factor

Line No.	1	2	3	4	5	6
		Island Interconnected	Island Isolated	Labrador Isolated	L'Anse au Loup	Labrador Interconnected
1	Sales+Losses for System Load Factor (MWh)	6,737,249	10,483	41,437	16,319	947,700
2	Hours in Year	8,784	8,784	8,784	8,784	8,784
3	Average Demand (kW)	766,991	1,193	4,717	1,858	107,889
4	Coincident Peak at Generation (kW)	1,324,720	2,201	7,712	3,807	196,035
5	System Load Factor	57.90%	54.23%	61.17%	48.80%	55.04%

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Holyrood Capacity Factor

	1	2	3	4	5
Line No.	Year	Net Production (kWh)	Net Capacity (MW)	Net Production Hours	Net Capacity Factor
1	1999 Actual	919,801,520	466	8,760	22.53%
2	2000 Actual	970,283,280	466	8,784	23.70%
3	2001 Actual	2,098,489,700	466	8,760	51.41%
4	2002 Actual	2,385,262,000	466	8,760	58.43%
5	2003 Forecast	2,259,860,000	466	8,760	55.36%
6	5-Year Average	1,726,739,300	466	8,765	42.28%

NEWFOUNDLAND & LABRADOR HYDRO
2004 Forecast Cost of Service
Total System
Power Purchases

	1	2	3	4	5	6	7	
Line No.	Total (\$)	Production Demand (\$)	Production & Transmission Energy (\$)	Transmission Demand (\$)	Rural Transmission Demand (\$)	Distribution Demand (\$)		Basis of Functional Classification
Island Interconnected:								
1 DLP Secondary	-		-					Production - Energy (Same as RSP Sec Load Var)
2 AP Secondary	-		-					Production - Energy (Secondary)
3 Wheeling	426,701					426,701		Rural Transmission
4 Interruptible Demand	-	-	-					Production - Demand
5 Interruptible Energy	-		-					Production - Energy
6 Non-utility Generation	29,501,629	12,420,675	17,080,954					Energy: System Load Factor
7 Subtotal	29,928,330	12,420,675	17,080,954	-	426,701	-		
Labrador Interconnected:								
8 CF(L)Co	2,433,927	1,094,394	1,339,533					Energy: System Load Factor
9 Other	106,235						106,235	
10 Subtotal	2,540,162	1,094,394	1,339,533	-	-	-	106,235	
Isolated Systems:								
11 Mary's Harbour	34,275		34,275					Production - Energy
12 L'Anse au Loup	812,107		812,107					Production - Energy
13 Subtotal	846,382	-	846,382	-	-	-	-	
14 Total	33,314,874	13,515,068	19,266,870	-	426,701	106,235		

**Sam D. Banfield, P. Eng.
Director of Customer Services
Newfoundland and Labrador Hydro**

At the hearing into Newfoundland and Labrador Hydro's 2003 General Rate Application, the Rates and Customer Services Evidence will be adopted by Sam D. Banfield, P. Eng., Director of Customer Services of Newfoundland and Labrador Hydro.

A witness profile for Sam D. Banfield follows.

- Mr. Banfield graduated from the Technical University of Nova Scotia, Dalhousie University in 1971 (B. Eng. (Electrical), with honors) and is a member and a past president of the Association of Professional Engineers and Geoscientists of Newfoundland and Labrador. Mr. Banfield received his P. Eng. designation from the Professional Engineers of Ontario in 1973.
- Mr. Banfield joined Newfoundland and Labrador Hydro in 1975 as an Electrical Engineer. Since that time, Mr. Banfield has held various positions within the Hydro Group in System Planning, Engineering & Construction and Churchill Falls.
- Since 1996, Mr. Banfield has held the position of Director of Customer Services, which includes the Rates & Financial Planning Department and includes rural customer service activities.
- Mr. Banfield has appeared before the Board of Commissioners of Public Utilities in 1989.

**Rates and Customer Services
Evidence Outline**

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RATES AND CUSTOMER SERVICES

1. OVERVIEW

On the Island Interconnected System, Hydro provides electricity service to Newfoundland Power, and four Industrial Customers, namely, Abitibi-Consolidated Company of Canada (“ACCC”) - Grand Falls, ACCC - Stephenville, Corner Brook Pulp and Paper Limited (“CBPP”) and North Atlantic Refining Limited (“NARL”). Hydro also serves 21,800 Rural Customers at the retail level.

On the Labrador Interconnected System, Hydro serves 8,900 Rural Customers and one non-regulated Industrial Customer. On the 24 isolated systems, including the L’Anse au Loup system, Hydro has 4,400 Rural Customers.

The Rates and Customer Services evidence will cover the following areas:

- The rates proposed for Newfoundland Power and the Island Industrial Customers;
- The rates proposed for all Rural Customers and the impacts they will have on various customer classes, including a five-year plan for certain rural rates which includes:
 - Elimination of preferential rates on the Island Interconnected and Isolated systems;
 - Elimination of the lifeline block for Isolated General Service (“G.S.”) customers;
 - Implementation of a demand and energy rate structure for large Isolated G. S. customers;
 - Implementation of rates for Isolated Rural Customers, other than Isolated Domestic Customers, based on target cost recovery levels;
 - Implementation of a five-year plan for the Labrador Interconnected Customers incorporating approved cost recovery targets and the

- 1 phase-in of applying the CFB Goose Bay secondary energy
2 revenue credit to the overall rural deficit; and
3 ○ The impact of proposed rural rates on the rural deficit.
4 • The 2004 revenues based on existing and proposed rates;
5 • The projected Rate Stabilization Plan (“RSP”) balances and their effect on
6 customers’ rates;
7 • The proposed changes to Hydro’s rules and regulations; and
8 • Customer service initiatives.

2. RATES FOR NEWFOUNDLAND POWER

As approved by the Board most recently in P.U. 7, the energy only rate for Newfoundland Power is designed to recover the direct assigned demand, energy and customer costs from the Cost of Service ("COS") plus Newfoundland Power's portion of the rural deficit. In this Application, Hydro is proposing an energy only rate of 54.60 mills per kWh for Newfoundland Power to be effective no later than January 1, 2004. This is a 14.0% increase in the base rate currently paid by Newfoundland Power. Including revenue for the rural deficit, the 2004 revenue to cost ratio for Newfoundland Power is forecast to be 1.16.

Hydro is also proposing a rate for firming up secondary energy purchased from CBPP and resold to Newfoundland Power as firm energy of 6.45 mills per kWh as shown on Schedule 1.4 of the 2004 COS Study attached as Exhibit RDG-1 to the Cost of Service Evidence. This is an 18.6% decrease from the current rate.

As directed in P.U. 7, Hydro has, in this Application, filed further evidence regarding a demand and energy rate structure for Newfoundland Power. Hydro's COS and rates consultant, Stone & Webster Management Consultants Inc., prepared a report on this issue entitled, Review of Rate Design for Newfoundland Power, a copy of which is included with this Application as Exhibit RDG-2. This report recommends that an energy and demand structure be implemented once a number of important issues are resolved including: the degree of risk to be assumed by Hydro; an appropriate weather normalization methodology; the treatment of Newfoundland Power generation; and appropriate costing and billing determinants. Subject to resolution of these issues, Hydro recommends that such a rate be implemented instead of the energy only rate outlined above.

3. RATES FOR ISLAND INDUSTRIAL CUSTOMERS

As approved by the Board in P.U. 7, rates charged to Island Industrial Customers for firm power and energy are designed to recover the direct assigned costs from the COS.

Hydro proposes a firm service rate effective no later than January 1, 2004 comprised of a demand charge of \$6.54 per kW of billing demand per month and an energy charge of 27.65 mills per kWh plus the appropriate specifically assigned charges as outlined in Table 1.

Table 1

Industrial Customer Specifically Assigned Charges	
	<u>Annual Amount</u>
ACCC-Grand Falls Division	\$2,059
ACCC-Stephenville Division	\$111,420
CBPP	\$177,953
NARL	\$184,526

This will result in an average base rate increase of 14.1% for Island Industrial Customers and a 2004 revenue to cost ratio of 1.0.

Hydro is proposing a rate for non-firm service, unchanged from the current rate of \$1.50 per kW per month and a variable energy charge based on the calculation outlined on Page 3 of the proposed rates schedules which are included with the Application under the "Rates Schedules 2004" Tab.

- 1 Hydro recommends that the rate for wheeling energy for ACCC be 4.52 mills per
- 2 kWh based on the calculation outlined on Schedule 1.5 of the 2004 test year
- 3 COS. This is a 4.0% decrease from the current rate.

4. RATES FOR RURAL CUSTOMERS

Rates proposed in this Application for Rural Customers are in accordance with the policies for rural rates outlined in P.U. 7. Hydro is proposing a five-year plan to establish uniform rates on the Labrador Interconnected System and to eliminate preferential rates on the Island Interconnected and Isolated Systems. The elimination of preferential rates along with other cost recovery initiatives will reduce the rural deficit and thus the cross-subsidy paid by other ratepayers.

The rural deficit is projected to be \$41.1 million in 2004, compared to \$38.8 million in the 2002 test year COS. The rural deficit is derived from the COS Study and is the difference between the assigned costs and revenues for Rural Customers other than those on the Labrador Interconnected System. The amount of the rural deficit is also affected by the costing methods approved by the Board, in particular the allocation treatment of the Great Northern Peninsula transmission and generation assets. In general, the rural deficit will tend to further increase over time as an equal annual inflationary adjustment, similarly applied to both revenues (which are low) and costs (which are high) will cause an ever-widening gap, resulting in an increasing deficit.

A key focus of rate design for Rural Customers is greater cost recovery from isolated systems in order to minimize the rural deficit. In addition to the elimination of preferential rates, it is proposed that rates for schools and health facilities reflect full cost within five years and that G.S. and street and area lighting rates target a cost recovery in the range of 45-50%. Higher recoveries beyond those proposed would mean consideration of other alternatives such as higher rates or changes to the lifeline block policy for Isolated Rural Domestic Customers. Providing a lifeline block of energy for Domestic Customers limits the cost recovery achievable from isolated systems as a whole. The current 700 kWh lifeline block captures approximately 75% of domestic consumption;

1 therefore, any further increase in rates over this consumption level will have only
2 a marginal effect on reducing the rural deficit.

3
4 For rate-setting purposes, there are four distinct areas for Rural Customers as
5 follows:

- 6 • Island Interconnected System;
- 7 • L'Anse au Loup system;
- 8 • Island and Labrador Isolated systems; and
- 9 • Labrador Interconnected System.

11 **4.1 Island Interconnected System**

13 **4.1.1 Rural Customers - General**

14 Rural Customers on the Island Interconnected System pay the same rates as
15 Newfoundland Power customers. It is estimated that Hydro's proposed rates for
16 Newfoundland Power will see a flow-through increase for these customers of
17 approximately 7.6% no later than January 1, 2004, compared to the rates in
18 effect on December 31, 2003 (which include the July 2003 RSP adjustment).
19 The 2004 revenue to cost ratio for the Island Interconnected Rural Customers is
20 projected to be 0.64.

22 **4.1.2 Preferential Rates**

23 There are two customers on the Island Interconnected System that receive
24 preferential rates, namely the Burgeo library and school. In P.U. 7, the Board
25 directed Hydro to file in this GRA a multi-year plan to phase out preferential
26 rates. Table 2 outlines Hydro's proposed five-year plan for these customers.

Table 2

Target Rate Recoveries for Burgeo Library & School							
<u>Customer</u>	<u>Current Rate Recovery</u>	<u>Target Rate Recovery</u>	<u>Target Rate Level⁽¹⁾</u>				
			<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Burgeo Library	38%	100%	46%	56%	67%	81%	100%
Burgeo School	46%	100%	54%	63%	74%	86%	100%
(1) The applicable rate is the Rural Island Interconnected G.S. Rate 2.1 for the library and G.S. Rate 2.2 for the school.							

Including the effect of the estimated general rate increase, this proposal will result in a 23% increase in rates, effective no later than January 1, 2004, for the Burgeo library, resulting in an average monthly increase of \$9 in 2004, and a 17% increase in rates, effective no later than January 1, 2004 for the Burgeo school, resulting in an average monthly increase of \$139 in 2004. Further details on the rate impacts for these customers are outlined in Schedule I attached. Hydro is requesting that the Board approve that the rates for these customers, based on the target rate levels outlined above, would automatically come into effect January 1 of each year with the provision that adjustments could be made should a general rate application be filed in the intervening period.

4.2 L'Anse au Loup System

4.2.1 Rural Customers - General

Customers on the L'Anse au Loup system pay the same rates as Newfoundland Power customers. It is estimated that Hydro's current proposal for Newfoundland Power will see a flow-through increase for these customers of approximately 7.6% no later than January 1, 2004, compared to the rates in effect on December 31, 2003 (which include the July 2003 RSP adjustment). The 2004 revenue to cost ratio for these customers is projected to be 0.55.

4.3 Isolated Systems

4.3.1 Rural Customers - General

For rate-setting purposes on the isolated systems, Hydro is proposing four rate classes: a Domestic rate class, a small G.S. rate class (0 – 10 kW), a large G.S. rate class (10 kW and over) and street and area lighting rate class. The rates for these classes are based on the combined Island and Labrador Isolated Systems 2004 test year COS. The large G.S. class reflects the combined costs associated with the G.S. classes 2.2, 2.3 and 2.4 from the 2004 test year COS. Hydro proposes the following cost recovery targets be used as a guideline in setting future rates:

Government departments and agencies		
All classes		100%
Non-Government		
G.S.		45% - 50%
Street Lights		50%

Further as outlined below, Hydro is proposing a five-year rate plan of automatic annual adjustments which will see the elimination of preferential rates, the elimination of the lifeline block for Isolated G.S. customers and the implementation of a demand and energy rate structure for large Isolated G.S. customers.

The 2004 revenue to cost ratio for customers on the Island and Labrador Isolated systems, excluding L'Anse au Loup, is projected to be 0.19 and 0.31 respectively, or a combined 0.27.

4.3.2 Isolated Rural Domestic Customers

Isolated Rural Domestic Customers, excluding Government departments and agencies, pay the same rates as Newfoundland Power customers for the first

1 700 kWh per month of consumption and rates charged for consumption above
2 this amount are automatically adjusted by the average rate of change granted to
3 Newfoundland Power. Based on this policy, it is estimated that Hydro's current
4 proposal for Newfoundland Power will see a flow-through increase for these
5 customers of approximately 7.6%, compared to the rates in effect on December
6 31, 2003 (which include the July 2003 RSP adjustment), effective no later than
7 January 1, 2004.

8
9 **4.3.3 Isolated Rural Domestic Customers – Government Departments**¹

10 As approved by the Board in P.U. 7, Government departments are charged rates
11 based on full cost recovery. Based on the proposed combined costing for both
12 Government and Non-Government Domestic Customers, the rate for
13 Government Departments - Domestic (1.2G) will increase on average by 8.7%,
14 resulting in an average monthly increase of \$66 in 2004, effective no later than
15 January 1, 2004. Further details on the rate impacts for these customers are
16 outlined in Schedule II, Page 1 attached.

17
18 **4.3.4 Isolated Rural Domestic Customers – Government Agencies**²

19 As outlined in P.U. 7, the preferential rates for schools and health facilities were
20 to continue until this GRA, when Hydro was required to file a multi-year plan to
21 move these customers' rates to full cost recovery. Table 3 outlines Hydro's
22 proposal for these customers. Based on this proposal, the rate for Government
23 Domestic Agencies will increase on average by 40.8%, resulting in an average
24 monthly increase of \$40 in 2004, effective no later than January 1, 2004. Further
25 details on the rate impacts for these customers are outlined in Schedule II, Page
26 2 attached.

¹ Excludes hospitals and schools as outlined in P.U. 7, p. 130

² Includes hospitals and schools as outlined in P.U. 7, p. 130

Table 3

Target Cost Recoveries for Isolated Rural Domestic Customers – Government Agencies								
<u>Customer</u>		<u>Current Cost Recovery Level</u>	<u>Current Cost Recovery Level</u>	<u>Target Cost Recovery Level</u>				
<u>Class</u>	<u>Rate</u>			<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Domestic (Government Agencies)	1.2H/1.2S	17%	100%	24%	35%	50%	71%	100%

4.3.5 Isolated Rural G.S. Customers

Isolated Rural G.S. customers, excluding Government departments which are paying 100% cost recovery, and schools which pay Domestic rates, pay the same rates as Newfoundland Power customers for the first 700 kWh per month of consumption and rates charged for consumption above this amount are automatically adjusted by the average rate of change granted to Newfoundland Power. The Board in P.U. 7 directed Hydro in this GRA, to file a plan addressing the elimination of the lifeline block and the implementation a demand and energy rate structure for G.S. customers. Table 4 outlines Hydro's proposal for target cost recovery levels for both the small and large G.S. rate classes. Based on this proposal, rates for small G.S. customers will increase on average by 14.8%, resulting in an average monthly increase of \$21 in 2004, effective no later than January 1, 2004. Rates for large G.S. customers will increase on average by 13.3%, resulting in an average monthly increase of \$183 in 2004, effective no later than January 1, 2004. Further details on the rate impacts for these customers are outlined in Schedule II, Pages 3 - 4 attached.

Table 4

Target Cost Recovery Levels for Small & Large G.S. Customers								
Customer		Current Cost Recovery Level	Target Cost Recovery Level	Target Cost Recovery Level				
Class	Rate			2004	2005	2006	2007	2008
General Service								
Small	2.1D	31%	45%	35%	40%	45%		
Large	2.2D	40%	45%	45%				
Schools								
Small	2.1S	20%	100%	28%	38%	53%	73%	100%
Large	2.2S	26%	100%	34%	45%	58%	77%	100%
Health Facilities								
Small	2.1H	31%	100%	39%	50%	63%	81%	100%
Large	2.2H	37%	100%	45%	55%	67%	82%	100%
Churches & Community Halls								
Small	2.1C	21%	45%	25%	29%	34%	39%	45%
Large	2.2C	25%	45%	31%	37%	45%		
Fish Plants								
Large	2.2F	17%	45%	21%	25%	31%	38%	45%

4.3.6 Isolated Rural G.S. Customers - Government Departments

Government departments are charged rates based on full cost recovery. Based on the proposed combined costing for both Government and Non-Government G.S. customers, the rate for small G.S. – Government departments (2.1G) will decrease by 8.1% resulting in an average monthly decrease of \$57 in 2004, effective no later than January 1, 2004. The rate for large G.S. Government departments (2.2G) will decrease on average by 14.8% resulting in an average monthly decrease of \$615 in 2004, effective no later than January 1, 2004. Further details on the rate impacts for these customers are outlined in Schedule II, Pages 5 - 6 attached.

4.3.7 Isolated Rural G.S. Customers – Government Agencies

As outlined in P.U. 7, the preferential rates for schools and health facilities were to continue until this GRA when Hydro was required to file a multi-year plan to move these customers' rates to full cost recovery. Table 4 outlines Hydro's proposal for these customers. The small G.S. rate for schools will increase on

1 average by 43.0%, resulting in an average monthly increase of \$22 in 2004,
2 effective no later than January 1, 2004. The large G.S. rate for schools will
3 increase on average by 28.3%, resulting in an average monthly increase of \$260
4 in 2004, effective no later than January 1, 2004. The small G.S. rate for health
5 facilities will increase on average by 26.0%, resulting in an average monthly
6 increase of \$48 in 2004, effective no later than January 1, 2004. The large G.S.
7 rate for health facilities will increase on average by 21.6%, resulting in an
8 average monthly increase of \$154 in 2004, effective no later than January 1,
9 2004. Further details on the rate impacts for these customers are outlined in
10 Schedule II, Pages 7-10 attached.

4.3.8 Isolated Rural G.S. Customers - Churches & Community Halls

13 Churches and community halls currently pay a preferential rate, namely the
14 Isolated Domestic rate. However as ordered by the Board in P.U. 7, Hydro is
15 now proposing a five-year plan to phase out these preferential rates. Table 4
16 outlines Hydro's proposal to have these customers' rates move to the target cost
17 recovery level for Isolated G.S. customers. The small G.S. rate for churches and
18 community halls will increase on average by 18.0%, resulting in an average
19 monthly increase of \$11 in 2004, effective no later than January 1, 2004. The
20 large G.S. rate for churches and community halls will increase on average by
21 29.6%, resulting in an average monthly increase of \$763 in 2004, effective no
22 later than January 1, 2004. Further details on the rate impacts for these
23 customers are outlined in Schedule II, Pages 11 - 12 attached.

4.3.9 Isolated Rural G.S. Customers – Fish Plants

26 Fish plants currently pay a preferential rate, namely the Island Interconnected
27 G.S. rate. However as ordered by the Board in P.U. 7, Hydro is now proposing a
28 five-year plan to phase out these preferential rates. Table 4 outlines Hydro's
29 proposal to have these customers' rates move to the target cost recovery level
30 for Isolated large G.S. customers. On average, the rate for fish plants will
31 increase by 16.0%, resulting in an average monthly increase of \$408 in 2004,

effective no later than January 1, 2004. Further details on the rate impacts for these customers are outlined in Schedule II, Page 13 attached.

4.3.10 Isolated Rural Street and Area Lighting

Rates for Isolated Rural street and area lighting service, excluding Government departments, are currently the same as rates for Newfoundland Power customers. Table 5 outlines Hydro's proposed target cost recovery levels for these customers which will no longer reflect Newfoundland Power rates. Based on this proposal, rates for this service will increase on average by 12% resulting in an average monthly increase of \$12 in 2004, effective no later than January 1, 2004.

Table 5

<u>Customer</u>	Target Cost Recovery Levels for Street and Area Lighting Service						
	Current Cost Recovery Level	Target Cost Recovery Level	Target Cost Recovery Level				
			<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Non-Government	36%	50%	40%	45%	50%		
Government Agencies	36%	100%	44%	54%	67%	81%	100%

4.3.11 Isolated Rural Street and Area Lighting – Government Departments

Government departments are charged rates based on full cost recovery. Based on the proposed combined costing for both Government and Non-Government street and area lighting service, rates will decrease on average by 35.6% resulting in an average monthly decrease of \$44 in 2004, effective no later than January 1, 2004.

4.3.12 Isolated Rural Street and Area Lighting – Government Agencies

Preferential rates for schools and health facilities were to continue until this GRA, when Hydro was required to file a multi-year plan to move these customers' rates to full cost recovery. Table 5 outlines Hydro's rate proposal for street and area lighting service for schools and health facilities. Based on the proposed rates for this service, customers will see an average increase of 22.9%, resulting in an average monthly increase of \$8 in 2004, effective no later than January 1, 2004.

4.3.13 Isolated Rural Five-Year Rate Plan

Isolated Rural Domestic Customers, excluding Government departments and agencies, pay the same rates as Newfoundland Power customers for the first 700 kWh per month of consumption and rates charged for consumption above this amount are automatically adjusted by the average rate of change granted to Newfoundland Power. Hydro is not proposing any amendment to this policy.

For all other Isolated Rural Customers, target cost recovery levels are outlined in Tables 3 to 5. Based on these target recovery levels, the proposed rates for 2004 are outlined in the schedule of rates under the "Rates Schedules" Tabs attached to the Application and proposed rates for the period 2004 – 2008 are summarized in Schedule III attached. Customer rate impacts for the period 2005 – 2008 are outlined in Schedule IV attached. Hydro is requesting that the Board approve that the rates schedules for these customers would automatically come in to effect January 1 of each year with the provision that adjustments could be made should a general rate application be filed in the intervening period.

4.3.14 Impact of Proposed Rural Rates on the Rural Deficit

One of the funding options for the rural deficit is greater cost recovery from end users. As directed in P.U. 7, Hydro has outlined above a number of rate proposals which would see elimination of all preferential rates and implementation of higher cost recovery targets for some customers over a

1 maximum of five years. These initiatives will result in an estimated \$450,000
2 reduction in the rural deficit in 2004 and, when fully implemented, an estimated
3 reduction of \$2.3 million, all other things being equal.

4 5 **4.4 Labrador Interconnected System**

6 Hydro is proposing a five-year plan to implement uniform rates for Labrador
7 Interconnected Customers using the following cost recovery targets:

9 Domestic	95%
10 G.S.	105% -115%
11 Street Lighting	100%

12
13 Hydro was directed to phase in the application of the revenue credit for
14 secondary energy sales to CFB Goose Bay to the rural deficit and keep the level
15 of rate increases on the Labrador system as low as possible in moving to a
16 uniform rate structure.

17
18 In keeping with this direction, Table 6 outlines Hydro's proposal for the phase-in
19 of rates on the Labrador Interconnected System.

1

Table 6

Target Rate Recoveries Labrador Interconnected System							
Customer	Current Rate Recovery	Target Rate Recovery	Target Rate Level ⁽¹⁾				
			2004	2005	2006	2007	2008
Happy Valley/Goose Bay							
Domestic	100%	100%					
General Service 2.1	63%	100%	76%	91%	100%		
General Service 2.2	120%	100%	120%	110%	100%		
General Service 2.3	136%	100%	136%	117%	100%		
General Service 2.4	133%	100%	133%	116%	100%		
Street and Area Lighting	85%	100%	100%	100%			
Labrador West							
Domestic	41%	100%	49%	59%	71%	85%	100%
General Service 2.1	47%	100%	56%	67%	80%	96%	100%
General Service 2.2	74%	100%	89%	100%			
General Service 2.3	77%	100%	92%	100%			
General Service 2.4	82%	100%	98%	100%			
Street and Area Lighting	53%	100%	60%	69%	79%	90%	100%
(1) The target rate level is based on each rate class' appropriate rate being 100%. The appropriate rate is calculated based on the cost recovery targets plus the rate class' portion of the rural deficit.							

2

3

4 The proposed phase-in of uniform rates outlined above limits average rate
5 increases for each class to a maximum of 20%. Restricting rate increases in this
6 manner however, reduces the amount of CFB Goose Bay secondary revenue
7 credit which can be applied to the rural deficit in the initial years. Table 7 details
8 the cumulative amount of secondary revenue credit available each year to be
9 applied to the rural deficit.

Table 7

CFB Goose Bay Secondary Revenue Credit Available to Reduce the Rural Deficit					
<u>Description</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Secondary Credit Available	\$135,555	\$571,060	\$969,072	\$1,912,187	\$2,884,143
Cumulative Percentage	4.7%	19.8%	33.6%	66.3%	100%

Based on the target rate levels outlined in Table 6, the proposed rates schedules for 2004 are included in the schedule of rates under the “Rates Schedules” Tabs to the Application and the 2004 customer impacts are shown in Schedule V attached. A summary table of the proposed rates for the period 2004 – 2008 is detailed in Schedule VI attached and customer impacts for 2005 – 2008 are outlined in Schedule VII attached. Hydro is requesting that the Board approve that the rates schedules for these customers would automatically come into effect January 1 of each year, as outlined, with the provision that adjustments could be made should a general rate application be filed in the intervening period.

Including revenue for the rural deficit, and excluding revenue for the secondary revenue credit, the 2004 revenue to cost ratio for Labrador Interconnected System customers is 1.19.

5. REVENUES BASED ON EXISTING AND PROPOSED RATES

Table 8 summarizes the projected 2004 revenue based on the proposed and existing rates.

Table 8

Comparison of Revenue Based on Existing and Proposed Rates 2004				
	Existing Rates	Proposed Rates	Change \$	Change %
Newfoundland Power	\$227,065,646	\$258,880,440	\$31,814,794	14.0%
Industrial				
- firm	45,823,492	52,265,065	6,441,573	14.1%
- non-firm	50,360	49,752	(608)	(1.2%)
- wheeling	73,947	70,964	(2,983)	(4.0%)
Rural Island Interconnected	32,680,045	35,167,578	2,487,533	7.6% *
Isolated Rural Systems				
Domestic	2,936,898	3,160,395	223,497	7.6% *
General Service	2,321,237	2,658,719	337,482	14.5%
Area Lighting	120,024	134,427	14,403	12.0%
Government Departments	1,466,270	1,324,938	(141,332)	(9.6%)
Government Agencies	382,925	489,258	106,333	27.8%
Isolated Rural Systems Total	\$7,227,354	\$7,767,737	\$540,383	7.5%
L'Anse au Loup	1,407,323	1,514,420	107,097	7.6% *
Rural Labrador Interconnected				
Domestic	5,963,763	6,408,339	444,576	7.5%
GS 2.1 0 - 10 kW	150,500	180,931	30,431	20.2%
GS 2.2 10 - 100 kW	1,683,293	1,812,581	129,288	7.7%
GS 2.3 110 - 1000 kVA	2,207,631	2,406,094	198,463	9.0%
GS 2.4 Over 1000 kVA	1,668,689	1,710,447	41,758	2.5%
Street & Area Lighting	179,160	187,368	8,208	4.6%
Labrador Interconnected Total	\$11,853,036	\$12,705,760	\$852,724	7.2%
CFB Goose Bay - Secondary	3,014,118	3,014,118	0	0.0%
Total	\$329,195,321	\$371,435,834	\$42,240,513	12.8%
* Estimated increase resulting from Newfoundland Power's subsequent pass-through hearing.				

6. RATE STABILIZATION PLAN

As ordered in P.U. 7, the balance in the RSP as of August 31, 2002 was frozen and is now referred to as the “Old RSP”. The Old RSP is being recovered over a five-year period commencing in 2003. On September 1, 2002 a “New RSP” was established. The balance accumulating in this plan is to be recovered or refunded over a two-year period, commencing in 2004.

The forecast balances for both RSPs and their impact on customers in 2004 are as follows:

Table 9

Forecast RSP			
Forecast RSP Balances – December 31, 2003	<u>Old RSP \$ million</u>	<u>New RSP \$ million</u>	<u>Total \$ million</u>
Newfoundland Power	70.1	50.2	120.3
Industrial Customers	<u>24.0</u>	<u>16.8</u>	<u>40.8</u>
Total	94.1	67.0	161.1
Forecast RSP Recovery Rates Based on above Plans	<u>5 year Recovery (mills/kWh)</u>	<u>2 year Recovery (mills/kWh)</u>	<u>Total (mills/kWh)</u>
Newfoundland Power	3.4	5.6	9.0
Island Industrials	4.3	6.1	10.4

In 2004, it is projected that Newfoundland Power’s rates to end consumers, which include the effect of Hydro’s 2003 RSP adjustments, will increase 7.6% on January 1 with a further 5.8% RSP adjustment on July 1, 2004. This is based on the rates shown in Table 10.

1
2

Table 10

2004 Projected End Consumer Impacts							
	December 31, 2003 mills/kWh	January 1, 2004 mills/kWh	Wholesale Increase %	End Consumer Increase %	July 1, 2004 mills/kWh	Wholesale Increase %	End Consumer Increase %
Energy	47.89	54.60	14.0	-	54.60	-	-
Old RSP (effective July 1, 2003)	3.24	3.24	-	-	3.44	-	-
New RSP	—	—			5.58	-	-
Total Rate	51.13	57.84	13.1	7.6	63.62	10.0	5.8

3
4

Newfoundland Power rates, including the July 1, 2003 adjustment, will be 24.4% higher than rates that were in effect at the end of 2003.

7

Island Industrial Customers, in combination with the 14.1% base rate increase outlined earlier, will see a total increase of 28.9% no later than January 1, 2004 including the RSP adjustment.

10

7. RULES AND REGULATIONS

Hydro proposes the following changes to its rules and regulations consistent with the practice to have its rules and regulations for Rural Customers as similar as possible to those of Newfoundland Power.

7.1 Reduction in the Application Fee for Name Changes

Hydro is proposing to reduce its application fee for a customer requiring a name change at an existing premise, currently \$14.00, to match the fee for a new service, currently \$8.00. To make this change, Hydro is proposing that the wording for Regulation 9(o) be changed as follows:

“An application fee of \$8.00 will be charged for all requests for Customer name changes and connection of new Serviced Premises. Landlords will be exempted from the application fee for name changes at Serviced Premises for which a landlord agreement pursuant to Regulation 11(f) is in effect.”

7.2 Elimination of the Statement Preparation Fee

Hydro is proposing to remove clause 9(n) which charges a customer for the preparation of account statements for billing information prior to the most recent twelve months.

7.3 Extension of the Reconnection Fee

Hydro is proposing to change its regulations to permit charging the reconnection fee to new customers where a reconnection of service is required subsequent to a request by a landlord to disconnect an apartment. New customers in apartments that are required to pay the reconnection fee will not be required to pay the application fee. Regulation 9(f) currently allows Hydro to charge for reconnections in most situations except where a landlord requests disconnection

1 for a change in tenancy. Hydro is proposing that the wording of Regulation 9(f)
2 be changed as follows:

3
4 **“Where a Service is Disconnected pursuant to Regulation 12(a),**
5 **b(ii), (c), or (d) and the Customer subsequently requests that the**
6 **service be reconnected, the Customer shall pay a reconnection**
7 **fee. Where a Service is Disconnected pursuant to Regulation**
8 **12(g) and an Applicant subsequently requests that the service**
9 **be reconnected, the Applicant shall pay a reconnection fee.**
10 **Applicants that pay the reconnection fee will not be required to**
11 **pay the application fee. The reconnection fee shall be \$20.00**
12 **where the reconnection is done during normal office hours or \$40.00**
13 **if it is done at other times.”**

14
15 A new clause 12(g) that defines disconnecting a service as a result of a landlord
16 agreement will be added, as follows:

17
18 **“Hydro may Disconnect the Service to a rental premises where**
19 **the landlord has an agreement with Hydro authorizing Hydro**
20 **to Disconnect the Service for periods when Hydro does not**
21 **have a contract for Service with a tenant of that premises.”**

22 23 **7.4 Other Amendments**

24 Hydro proposes that other amendments will be made, as necessary, to the Rules
25 and Regulations to give effect to the Board Order arising from this GRA.

8. CUSTOMER SERVICE INITIATIVES

The Customer Services department, in addition to its rates and regulatory functions, is responsible for coordinating customer service activities for Hydro. In addition to Newfoundland Power and Industrial Customers, service is also provided to approximately 35,000 Rural Customers.

To determine Hydro's customers' views on various aspects of their electricity supply, customer surveys are carried out annually. These surveys evaluate the customers' views based on 16 attributes and compare their importance to customers against how customers rank Hydro's performance. An overall customer satisfaction index is then developed from this comparison. The overall customer satisfaction index for residential customers has continued to increase since the inception of the surveys in 1999 and was rated at 8.1 in 2002. Hydro continues to evaluate the responses of customers in terms of the importance associated with various attributes in an effort to focus on those initiatives that are more meaningful from the customers' perspective. Some of the initiatives implemented to enhance customer service follow.

In 1996, Hydro consolidated the customer service processes of the corporation in one department. In 1999, a customer billing system was implemented, which has shortened the time between meter reading and billing for Rural Customers. It has also facilitated the establishment of a call centre allowing customers access through toll-free numbers. The call centre handles approximately 2,500 calls per month related to, for example, account inquiries and new services, in addition to power outages calls.

In July of 2002, Hydro introduced an Equal Payment Plan option, as well as a Pre-Authorized Plan for Rural Domestic Customers to allow them to spread their electricity payments in equal installments over a 12-month period and, if desired, allow automatic withdrawal from the customer's bank account. To date, 1,400

1 customers have taken advantage of the Equal Payment Plan with approximately
2 350 adopting the Pre-Authorization Payment method.

3

4 In April 2003, Hydro introduced an Integrated Voice Response (“IVR”)/ Internet
5 Customer Information System. This system allows customers telephone and
6 Internet access to their account information as well as power outage information
7 at any time.

8

9 In 2002, Hydro began a multi-year conservation initiative under the brand name
10 “Hydro Wise”, the main purpose of which was to promote energy efficiency by
11 making information available to educate customers in the wise use of electricity.
12 Hydro continues to partner with the Conservation Corps and in 2002 extended
13 funding to assist customers with the cost of an energy audit.

RATES AND CUSTOMER SERVICES

LIST OF SCHEDULES

- I Impact of Proposed Rates on Annual Electricity Costs for 2004-2008
 - Burgeo Library/School
- II Impact of Proposed Rates on Annual Electricity Costs for 2004
 - Isolated Systems
- III Comparison of Rates Schedules 2004-2008 - Isolated Systems
- IV Impact of Proposed Rates on Annual Electricity Costs for 2005-2008
 - Isolated Systems
- V Impact of Proposed Rates on Annual Electricity Costs for 2004
 - Labrador Interconnected
- VI Comparison of Rates Schedules 2004-2008 - Labrador Interconnected
- VII Impact of Proposed Rates on Annual Electricity Costs for 2005-2008
 - Labrador Interconnected

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2004-2008 Burgeo Library/School		
Year	Change in Annual Costs (\$)	Percentage Change In Annual Costs
<u>Library</u>		
2004	\$111	22.51%
2005	\$131	21.74%
2006	\$144	19.64%
2007	\$184	20.90%
2008	\$249	23.46%
<u>School</u>		
2004	\$1,664	17.14%
2005	\$1,895	16.67%
2006	\$2,317	17.46%
2007	\$2,527	16.22%
2008	\$2,949	16.28%

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Government Departments
Domestic Diesel 1.2G

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

8% to
10%

\$315 to \$865	65.22%
\$865 to \$1415	13.04%
\$1415 to \$1965	8.70%
\$1965 to \$2515	8.70%
\$2515 to \$3055	4.35%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 23.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Health Facilities
Domestic Diesel 1.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	10% to 20%	20% to 30%	30% to 40%	40% to 50%	50% to 58%	Total
\$38 to \$258	9.09%		18.18%			27.27%
\$258 to \$478			4.55%	4.55%	18.18%	27.27%
\$478 to \$698		4.55%	9.09%	13.64%	13.64%	40.91%
\$698 to \$918						0.00%
\$918 to \$1142	4.55%					4.55%
Total:	13.64%	4.55%	31.82%	18.18%	31.82%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 25.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
General Service Diesel 2.1D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-21% to -12%	-12% to -3%	-3% to 6%	6% to 15%	15% to 24%	Total
\$-42 to \$318	5.76%	6.67%	7.58%	15.76%	31.21%	66.97%
\$318 to \$678				0.30%	21.82%	22.12%
\$678 to \$1038				3.64%	4.85%	8.48%
\$1038 to \$1398				1.82%		1.82%
\$1398 to \$1749				0.61%		0.61%
Total:	5.76%	6.67%	7.58%	22.12%	57.88%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 372.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
General Service Diesel 2.2D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 13%	13% to 26%	26% to 39%	39% to 60%	60% to 97%	Total
\$47 to \$1452	23.40%	8.51%	4.26%		4.26%	40.43%
\$1452 to \$2857	2.13%	19.15%	4.26%			25.53%
\$2857 to \$4262		14.89%				14.89%
\$4262 to \$5667		6.38%	2.13%			8.51%
\$5667 to \$7074		8.51%	2.13%			10.64%
Total:	25.53%	57.45%	12.77%	0.00%	4.26%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 51.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Government Departments
General Service Diesel 2.1G

Percentage Change in Annual Costs

Dollars Change in Annual Costs	-9% to -6%	-6% to -3%	-3% to 0%	0% to 3%	3% to 6%	Total
\$-2089 to \$-1667	3.77%					3.77%
\$-1667 to \$-1245	13.21%					13.21%
\$-1245 to \$-823	15.09%					15.09%
\$-823 to \$-401	30.19%					30.19%
\$-401 to \$20	24.53%	3.77%	5.66%		3.77%	37.74%
Total:	86.79%	3.77%	5.66%	0.00%	3.77%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 53.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Government Departments
General Service Diesel 2.2G

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-26% to -16%	-16% to -8%	-8% to 0%	0% to 8%	8% to 17%	Total
\$-24305 to \$-19088	6.25%					6.25%
\$-19088 to \$-13875		6.25%				6.25%
\$-13875 to \$-8862	18.75%					18.75%
\$-8862 to \$-3449	6.25%					6.25%
\$-3449 to \$1765		12.50%	18.75%	18.75%	12.50%	62.50%
Total:	31.25%	18.75%	18.75%	18.75%	12.50%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 16.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Schools
General Service Diesel 2.1S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-48% to -25%	-25% to -2%	-2% to 21%	21% to 44%	44% to 66%	Total
\$-93 to \$142	30.77%			7.69%		38.46%
\$142 to \$377					7.69%	7.69%
\$377 to \$612				7.69%	15.38%	23.08%
\$612 to \$847				15.38%		15.38%
\$847 to \$1089				15.38%		15.38%
Total:	30.77%	0.00%	0.00%	46.15%	23.08%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Schools
General Service Diesel 2.2S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	8% to 17%	17% to 26%	26% to 35%	35% to 44%	44% to 55%	Total
\$777 to \$2857	6.25%			6.25%	18.75%	31.25%
\$2857 to \$4937			25.00%	18.75%	6.25%	50.00%
\$4937 to \$7017		6.25%		6.25%		12.50%
\$7017 to \$9097						0.00%
\$9097 to \$11174					6.25%	6.25%
Total:	6.25%	6.25%	25.00%	31.25%	31.25%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 17.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Health Facilities
General Service Diesel 2.1H

Percentage Change in Annual Costs

Dollars Change in Annual Costs	-12% to -3%	-3% to 6%	6% to 15%	15% to 24%	24% to 35%	Total
\$-26 to \$188	15.38%				7.69%	23.08%
\$188 to \$402					15.38%	15.38%
\$402 to \$616					23.08%	23.08%
\$616 to \$830					15.38%	15.38%
\$830 to \$1044					23.08%	23.08%
Total:	15.38%	0.00%	0.00%	0.00%	84.62%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 13.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Health Facilities
General Service Diesel 2.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	17% to 21%	21% to 25%	25% to 29%	29% to 33%	33% to 38%	Total
\$858 to \$1348	11.11%		11.11%	11.11%	11.11%	44.44%
\$1348 to \$1838	33.33%					33.33%
\$1838 to \$2328						0.00%
\$2328 to \$2818						0.00%
\$2818 to \$3309	22.22%					22.22%
<i>Total:</i>	66.67%	0.00%	11.11%	11.11%	11.11%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 9.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Churches and Community Halls
General Service Diesel 2.1C

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	<u>-54% to -34%</u>	<u>-34% to -14%</u>	<u>-14% to 7%</u>	<u>7% to 27%</u>	<u>27% to 43%</u>	<u>Total</u>
\$-105 to \$20	13.95%	9.30%	23.26%			46.51%
\$20 to \$145				16.28%	2.33%	18.60%
\$145 to \$270					11.63%	11.63%
\$270 to \$395					6.98%	6.98%
\$395 to \$511				9.30%	6.98%	16.28%
<i>Total:</i>	13.95%	9.30%	23.26%	25.58%	27.91%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 45.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2004 Churches and Community Halls General Service Diesel 2.2C		
<u>Change in Annual Costs</u>		
<u>Number of Customers</u>	<u>Dollar Change</u>	<u>Percentage Change</u>
1	\$2,028	6.94%

Note: This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Fish Plants
General Service Diesel 2.2F

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-4% to 3%	3% to 10%	10% to 17%	17% to 24%	24% to 30%	Total
\$-94 to \$9307	23.08%	30.77%	7.69%		7.69%	69.23%
\$9307 to \$18707				7.69%	7.69%	15.38%
\$18707 to \$28107					7.69%	7.69%
\$28107 to \$37507						0.00%
\$37507 to \$46905					7.69%	7.69%
Total:	23.08%	30.77%	7.69%	7.69%	30.77%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Comparison of Rates Schedules 2004-2008
Isolated Systems

	Rate Class	2004	2005	2006	2007	2008^{1,2,3}
Basic Charge \$/mo.	1.2G ¹	29.84				
kWh Charge ¢/kWh		60.109				
Basic Charge \$/mo.	1.2H/1.2S	7.13	10.40	14.86	21.10	29.84
kWh Charge ¢/kWh		14.517	21.090	30.128	42.781	60.109
Basic Charge \$/mo.	2.1D ²	15.86	15.86	15.86		
kWh Charge ¢/kWh		12.760	17.000	23.570		
Second Block Charge ¢/kWh		22.661	24.190			
Basic Charge \$/mo.	2.1C	8.45	9.80	11.50	13.19	15.86
kWh Charge ¢/kWh		13.178	15.323	17.965	20.606	23.570
Basic Charge \$/mo.	2.1G ³	34.13				
kWh Charge ¢/kWh		52.684				
Basic Charge \$/mo.	2.1S	9.47	12.85	17.92	24.68	34.13
kWh Charge ¢/kWh		14.760	20.050	27.965	38.518	52.684
Basic Charge \$/mo.	2.1H	17.30	19.30	21.30	27.39	34.13
kWh Charge ¢/kWh		13.975	20.100	33.000	42.550	52.684
Second Block Charge ¢/kWh		24.721	30.50			

Note: Blank cells indicate that there are no further change in rates.

1. In 2008, Domestic Diesel Government (1.2G) will include Health Facilities and Schools (1.2H and 1.2S).
2. In 2008, General Service Diesel (2.1D) will include Churches and Community Halls (2.1C).
3. In 2008, General Service Diesel (2.1G) will include Health Facilities and Schools (2.1H and 2.1S).

Comparison of Rates Schedules 2004-2008 Isolated Systems

	Rate Class	2004	2005	2006	2007	2008^{1,2}
Basic Charge \$/mo.	2.2D ¹	26.06	26.06	26.06		
Demand Charge \$/kW/mo.		7.95	11.51	16.70		
kWh Charge ¢/kWh		11.589	13.500	15.990		
Second Block Charge ¢/kWh		26.132	21.890			
Basic Charge \$/mo.	2.2C	17.75	21.19	26.06		
Demand Charge \$/kW/mo.		11.51	13.73	16.70		
kWh Charge ¢/kWh		10.977	13.102	15.990		
Basic Charge \$/mo.	2.2F	12.03	14.32	17.75	21.76	26.06
Demand Charge \$/kW/mo.		7.86	9.28	11.51	14.11	16.70
kWh Charge ¢/kWh		8.800	9.800	10.980	13.460	15.990
Second Block Charge ¢/kWh		5.600	7.900			
Basic Charge \$/mo.	2.2G ²	57.90				
Demand Charge \$/kW/mo.		37.53				
kWh Charge ¢/kWh		35.721				
Basic Charge \$/mo.	2.2S	19.73	26.11	33.22	44.10	57.90
Demand Charge \$/kW/mo.		12.79	16.70	21.53	28.58	37.53
kWh Charge ¢/kWh		12.169	16.106	20.770	27.574	35.721
Basic Charge \$/mo.	2.2H	25.85	27.10	38.37	46.96	57.90
Demand Charge \$/kW/mo.		9.74	16.00	24.87	30.44	37.53
kWh Charge ¢/kWh		12.178	18.500	24.100	29.189	35.721
Second Block Charge ¢/kWh		25.336	24.300			

Note: Blank cells indicate that there are no further change in rates.

1. In 2008, General Service Diesel (2.2D) will include Churches and Community Halls and Fish Plants (2.2C and 2.2F)
2. In 2008, General Service Diesel Government (2.2G) will include Schools and Health Facilities (2.2S and 2.2H).

**Comparison of Street Light Rates Schedules 2004-2008
Isolated Systems**

Monthly Rate

Type	2004	2005	2006	2007	2008
Rate 4.1D					
MVP 250	\$18.93	\$20.89	\$23.19		
HPS 100	\$15.47	\$17.08	\$18.96		
HPS 150	\$18.93	\$20.89	\$23.19		
HPS 250	\$24.89	\$27.47	\$30.50		
HPS 400	\$32.82	\$36.23	\$40.22		
Wood Poles	\$ 7.12	\$ 7.86	\$ 8.72		
Rate 4.1 Government¹					
MVP 250	\$50.63				
HPS 100	\$41.37				
HPS 150	\$50.63				
Rate 4.1 Health Facilities and Schools					
MVP 250	\$22.28	\$27.34	\$33.92	\$41.52	\$50.63
HPS 100	\$18.20	\$22.34	\$27.72	\$33.92	\$41.37
HPS 150	\$22.28	\$27.34	\$33.92	\$41.52	\$50.63
Wood Poles	\$ 8.38	\$10.28	\$12.76	\$15.61	\$19.04

Note: Blank cells indicate that there are no further change in rates.

1. In 2008, Rate 4.1 Government will include Health Facilities and Schools.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Health Facilities/Schools
Domestic Diesel 1.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	45% to 47%
\$185 to \$857	68.18%
\$857 to \$1529	22.73%
\$1529 to \$2201	4.55%
\$2201 to \$2873	0.00%
\$2873 to \$3542	4.55%
<i>Total:</i>	<u>100.00%</u>

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 25.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
General Service Diesel 2.1D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 6%	6% to 12%	12% to 17%	17% to 22%	22% to 28%	<i>Total</i>
\$0 to \$248	10.86%	4.57%	8.57%	12.29%	14.29%	50.57%
\$248 to \$496		0.29%	8.86%	11.43%	10.29%	30.86%
\$496 to \$744		4.86%	8.57%			13.43%
\$744 to \$992		4.29%				4.29%
\$992 to \$1239		0.86%				0.86%
<i>Total:</i>	10.86%	14.86%	26.00%	23.71%	24.57%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 372.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
General Service Diesel 2.2D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-12% to -5%	-5% to 3%	3% to 10%	10% to 18%	18% to 26%	Total
\$-2865 to \$-1914	12.77%	2.13%				14.89%
\$-1914 to \$-963	2.13%	4.26%				6.38%
\$-963 to \$-12	2.13%	23.40%				25.53%
\$-12 to \$939		12.77%	12.77%	4.26%	4.26%	34.04%
\$939 to \$1891			4.26%	6.38%	8.51%	19.15%
<i>Total:</i>	17.02%	42.55%	17.02%	10.64%	12.77%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 51.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Schools
General Service Diesel 2.1S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	35% to 40%
\$40 to \$456	46.15%
\$456 to \$872	23.08%
\$872 to \$1288	23.08%
\$1288 to \$1704	0.00%
\$1704 to \$2119	7.69%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Schools
General Service Diesel 2.2S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	31% to 33%
\$1827 to \$3738	37.50%
\$3738 to \$5649	43.75%
\$5649 to \$7560	0.00%
\$7560 to \$9471	6.25%
\$9471 to \$11385	12.50%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 17.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Health Facilities
General Service Diesel 2.1H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	12% to 17%	17% to 23%	23% to 28%	28% to 33%	33% to 39%	Total
\$24 to \$294	15.38%				7.69%	23.08%
\$294 to \$564					15.38%	15.38%
\$564 to \$834				15.38%	7.69%	23.08%
\$834 to \$1104			7.69%	7.69%		15.38%
\$1104 to \$1373			7.69%	15.38%		23.08%
<i>Total:</i>	15.38%	0.00%	15.38%	38.46%	30.77%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 13.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Health Facilities
General Service Diesel 2.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	16% to 22%	22% to 28%	28% to 35%	35% to 42%	42% to 49%	Total
\$1649 to \$2055					22.22%	22.22%
\$2055 to \$2461		11.11%			11.11%	22.22%
\$2461 to \$2867		11.11%			11.11%	22.22%
\$2867 to \$3273		11.11%				11.11%
\$3273 to \$3678	22.22%					22.22%
Total:	22.22%	33.33%	0.00%	0.00%	44.44%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 9.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Churches and Community Halls
General Service Diesel 2.1C

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	12% to 16%	16% to 19%	<u>Total</u>
\$16 to \$110	2.33%	62.79%	65.12%
\$110 to \$204		18.60%	18.60%
\$204 to \$298		4.65%	4.65%
\$298 to \$392		2.33%	2.33%
\$392 to \$486		9.30%	9.30%
<i>Total:</i>	<u>2.33%</u>	<u>97.67%</u>	<u>100.00%</u>

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 45.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2005 Churches and Community Halls General Service Diesel 2.2C		
<u>Change in Annual Costs</u>		
<u>Number of Customers</u>	Dollar Change	Percentage Change
1	\$6,043	19.34%

Note: This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Fish Plants
General Service Diesel 2.2F

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	15% to 23%	23% to 30%	30% to 37%	37% to 45%	45% to 53%	Total
\$1115 to \$11501	68.42%	21.05%			5.26%	94.74%
\$11501 to \$21887						0.00%
\$21887 to \$32273						0.00%
\$32273 to \$42659						0.00%
\$42659 to \$53045		5.26%				5.26%
Total:	68.42%	26.32%	0.00%	0.00%	5.26%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Health Facilities/Schools
Domestic Diesel 1.2H

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

42% to
44%

\$256 to \$1179
\$1179 to \$2102
\$2102 to \$3025
\$3025 to \$3948
\$3948 to \$4870

66.67%
23.81%
4.76%
0.00%
4.76%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 25.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
General Service Diesel 2.1D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 7%	7% to 14%	14% to 21%	21% to 28%	28% to 34%	Total
\$0 to \$108	10.29%	3.14%	7.43%	1.71%		22.57%
\$108 to \$216	0.57%	0.57%	0.29%	10.29%	1.71%	13.43%
\$216 to \$324	0.86%	0.86%	1.43%	2.57%	8.29%	14.00%
\$324 to \$432	6.86%	2.86%	2.86%	2.57%	4.29%	19.43%
\$432 to \$539		11.71%	5.43%	8.57%	4.86%	30.57%
<i>Total:</i>	18.57%	19.14%	17.43%	25.71%	19.14%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 372.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
General Service Diesel 2.2D

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-19% to -9%	-9% to 0%	0% to 10%	10% to 20%	20% to 29%	<u>Total</u>
\$-3990 to \$-2667	10.87%	4.35%				15.22%
\$-2667 to \$-1344	2.17%	4.35%				6.52%
\$-1344 to \$-21		26.09%				26.09%
\$-21 to \$1302			19.57%	10.87%	4.35%	34.78%
\$1302 to \$2625			2.17%	8.70%	6.52%	17.39%
<i>Total:</i>	13.04%	34.78%	21.74%	19.57%	10.87%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 51.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Schools
General Service Diesel 2.1S

Percentage Change in Annual Costs

**Dollars
Change in
Annual Costs**

**39% to
43%**

\$60 to \$682	46.15%
\$682 to \$1304	23.08%
\$1304 to \$1926	23.08%
\$1926 to \$2548	0.00%
\$2548 to \$3170	7.69%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Schools
General Service Diesel 2.2S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	28% to 30%
\$2185 to \$4484	37.50%
\$4484 to \$6783	43.75%
\$6783 to \$9082	0.00%
\$9082 to \$11381	6.25%
\$11381 to \$13680	12.50%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 16.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Health Facilities
General Service Diesel 2.1H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	11% to 20%	20% to 29%	29% to 38%	38% to 47%	47% to 57%	Total
\$26 to \$315	15.38%					15.38%
\$315 to \$604					7.69%	7.69%
\$604 to \$893	7.69%	7.69%	7.69%		7.69%	30.77%
\$893 to \$1182				7.69%	7.69%	15.38%
\$1182 to \$1473		23.08%	7.69%			30.77%
Total:	23.08%	30.77%	15.38%	7.69%	23.08%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 13.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Health Facilities
General Service Diesel 2.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	17% to 22%	22% to 26%	26% to 30%	30% to 34%	34% to 38%	Total
\$1939 to \$2437					33.33%	33.33%
\$2437 to \$2935		11.11%				11.11%
\$2935 to \$3433		11.11%			11.11%	22.22%
\$3433 to \$3931		11.11%				11.11%
\$3931 to \$4429	22.22%					22.22%
Total:	22.22%	33.33%	0.00%	0.00%	44.44%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 9.

(2) This analysis is based on 2001 usage patterns.

**Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Churches and Community Halls
General Service Diesel 2.1C**

Percentage Change in Annual Costs

**Dollars
Change in
Annual Costs**

**17% to
20%**

\$20 to \$136
\$136 to \$252
\$252 to \$368
\$368 to \$484
\$484 to \$599

65.12%
18.60%
4.65%
2.33%
9.30%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 45.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2006 Churches and Community Halls General Service Diesel 2.2C		
<u>Change in Annual Costs</u>		
<u>Number of Customers</u>	Dollar Change	Percentage Change
1	\$8,188	21.96%

Note: This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Fish Plants
General Service Diesel 2.2F

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	18% to 24%	24% to 30%	30% to 36%	36% to 42%	42% to 48%	Total
\$1302 to \$14791	30.77%	46.15%			7.69%	84.62%
\$14791 to \$28279	7.69%					7.69%
\$28279 to \$41767						0.00%
\$41767 to \$55255						0.00%
\$55255 to \$68741		7.69%				7.69%
Total:	38.46%	53.85%	0.00%	0.00%	7.69%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Health Facilities/Schools
Domestic Diesel 1.2H

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

41% to
43%

\$358 to \$1650
\$1650 to \$2942
\$2942 to \$4234
\$4234 to \$5526
\$5526 to \$6817

66.67%
23.81%
4.76%
0.00%
4.76%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 25.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Schools
General Service Diesel 2.1S

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

**37% to
40%**

\$81 to \$910	46.15%
\$910 to \$1739	23.08%
\$1739 to \$2568	23.08%
\$2568 to \$3397	0.00%
\$3397 to \$4226	7.69%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Schools
General Service Diesel 2.2S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	32% to 33%
\$3194 to \$6548	40.00%
\$6548 to \$9902	46.67%
\$9902 to \$13256	0.00%
\$13256 to \$16610	6.67%
\$16610 to \$19964	6.67%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 16.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Health Facilities
General Service Diesel 2.1H

Percentage Change in Annual Costs

**Dollars
Change in
Annual Costs**

**28% to
30%**

\$74 to \$510	23.08%
\$510 to \$946	15.38%
\$946 to \$1382	23.08%
\$1382 to \$1818	15.38%
\$1818 to \$2254	23.08%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 13.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Health Facilities
General Service Diesel 2.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	22% to 23%
\$1666 to \$2669	44.44%
\$2669 to \$3672	22.22%
\$3672 to \$4675	11.11%
\$4675 to \$5678	0.00%
\$5678 to \$6682	22.22%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 9.

(2) This analysis is based on 2001 usage patterns.

**Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Churches and Community Halls
General Service Diesel 2.1C**

Percentage Change in Annual Costs

**Dollars
Change in
Annual Costs**

**14% to
16%**

\$20 to \$135	65.12%
\$135 to \$250	18.60%
\$250 to \$365	4.65%
\$365 to \$480	2.33%
\$480 to \$596	9.30%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 45.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Fish Plants
General Service Diesel 2.2F

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	22% to 24%	24% to 26%	26% to 29%	29% to 32%	32% to 34%	Total
\$1209 to \$16091	68.42%				5.26%	73.68%
\$16091 to \$30973	21.05%					21.05%
\$30973 to \$45855						0.00%
\$45855 to \$60737						0.00%
\$60737 to \$75617	5.26%					5.26%
Total:	94.74%	0.00%	0.00%	0.00%	5.26%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Health Facilities/Schools
Domestic Diesel 1.2H

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

40% to
41%

\$491 to \$2253	68.18%
\$2253 to \$4015	22.73%
\$4015 to \$5777	4.55%
\$5777 to \$7539	0.00%
\$7539 to \$9301	4.55%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 25.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Schools
General Service Diesel 2.1S

Percentage Change in Annual Costs

**Dollars
Change in
Annual Costs**

**36% to
40%**

\$112 to \$1225	46.15%
\$1225 to \$2338	23.08%
\$2338 to \$3451	23.08%
\$3451 to \$4564	0.00%
\$4564 to \$5677	7.69%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Schools
General Service Diesel 2.2S

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	29% to 31%
\$3901 to \$8005	40.00%
\$8005 to \$12109	46.67%
\$12109 to \$16213	0.00%
\$16213 to \$20317	6.67%
\$20317 to \$24422	6.67%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 16.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Health Facilities
General Service Diesel 2.1H

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

23% to
26%

\$82 to \$545	23.08%
\$545 to \$1008	15.38%
\$1008 to \$1471	23.08%
\$1471 to \$1934	15.38%
\$1934 to \$2395	23.08%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 13.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Health Facilities
General Service Diesel 2.2H

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	22% to 23%
\$2076 to \$3311	44.44%
\$3311 to \$4546	22.22%
\$4546 to \$5781	11.11%
\$5781 to \$7016	0.00%
\$7016 to \$8253	22.22%
<i>Total:</i>	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 9.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Churches and Community Halls
General Service Diesel 2.1C

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	14% to 15%	15% to 16%	16% to 18%	18% to 20%	20% to 22%	Total
\$31 to \$161		18.60%	32.56%	6.98%	6.98%	65.12%
\$161 to \$291	2.33%	16.28%				18.60%
\$291 to \$421	4.65%					4.65%
\$421 to \$551	2.33%					2.33%
\$551 to \$681	9.30%					9.30%
<i>Total:</i>	18.60%	34.88%	32.56%	6.98%	6.98%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 45.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Fish Plants
General Service Diesel 2.2F

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	18% to 19%	19% to 21%	21% to 23%	23% to 25%	25% to 27%	Total
\$1179 to \$16289	63.16%	5.26%			5.26%	73.68%
\$16289 to \$31399	21.05%					21.05%
\$31399 to \$46509						0.00%
\$46509 to \$61619						0.00%
\$61619 to \$76726	5.26%					5.26%
Total:	89.47%	5.26%	0.00%	0.00%	5.26%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 14.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Happy Valley/Goose Bay
General Service 2.1HV

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 5%	5% to 10%	10% to 15%	15% to 20%	20% to 26%	Total
\$0 to \$78	23.65%	8.37%	7.39%	20.69%		60.10%
\$78 to \$156					23.65%	23.65%
\$156 to \$234					12.32%	12.32%
\$234 to \$312					2.96%	2.96%
\$312 to \$388					0.99%	0.99%
Total:	23.65%	8.37%	7.39%	20.69%	39.90%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 226.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Labrador West
Domestic 1.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	<u>13% to 15%</u>	<u>15% to 18%</u>	<u>18% to 21%</u>	<u>21% to 24%</u>	<u>24% to 26%</u>	<u>Total</u>
\$7 to \$56	0.03%		19.27%	2.24%	0.32%	21.85%
\$56 to \$105			21.01%			21.01%
\$105 to \$154			45.52%			45.52%
\$154 to \$203			11.12%			11.12%
\$203 to \$254			0.50%			0.50%
Total:	0.03%	0.00%	97.42%	2.24%	0.32%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 4245.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Labrador West
General Service 2.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 6%	6% to 11%	11% to 16%	16% to 21%	21% to 27%	Total
\$0 to \$64	27.19%	5.26%	12.28%	15.79%		60.53%
\$64 to \$128				8.77%	18.42%	27.19%
\$128 to \$192					6.14%	6.14%
\$192 to \$256					4.39%	4.39%
\$256 to \$318					1.75%	1.75%
Total:	27.19%	5.26%	12.28%	24.56%	30.70%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 132.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Labrador West
General Service 2.2W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	3% to 8%	8% to 12%	12% to 16%	16% to 20%	20% to 24%	Total
\$21 to \$373	0.49%	2.43%	10.19%	26.21%	13.59%	52.91%
\$373 to \$725		0.49%	0.97%	7.28%	20.39%	29.13%
\$725 to \$1077				3.88%	7.28%	11.17%
\$1077 to \$1429				0.97%	4.85%	5.83%
\$1429 to \$1781					0.97%	0.97%
Total:	0.49%	2.91%	11.17%	38.35%	47.09%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 235.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2004
Labrador West
General Service 2.3W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	13% to 14%	14% to 16%	16% to 18%	18% to 20%	20% to 22%	Total
\$602 to \$4718	1.64%	4.92%	13.11%	44.26%	16.39%	80.33%
\$4718 to \$8834			1.64%	6.56%	4.92%	13.11%
\$8834 to \$12950				1.64%	1.64%	3.28%
\$12950 to \$17066					1.64%	1.64%
\$17066 to \$21184					1.64%	1.64%
<i>Total:</i>	1.64%	4.92%	14.75%	52.46%	26.23%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 68.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2004 Labrador West General Service 2.4W		
<u>Change in Annual Costs</u>		
<u>Number of Customers</u>	Dollar Change	Percentage Change
2	\$12,762 to \$18,355	19.09% to 19.86%

Note: This analysis is based on 2001 usage patterns.

**Comparison of Rates Schedules 2004-2008
Labrador Interconnected**

Happy Valley/Goose Bay						
	Rate Class	2004	2005	2006	2007	2008
Basic Charge \$/mo.	1.1	7.00	7.00	7.00	7.00	8.00
kWh Charge ¢/kWh		0.03250	0.03250	0.03250	0.03250	0.03255
Basic Charge \$/mo.	2.1	9.10	9.10	10.10		
kWh Charge ¢/kWh		0.04032	0.05050	0.05610		
Basic Charge \$/mo.	2.2	2.00	2.00	2.00		
kWh Charge ¢/kWh		0.03000	0.02684	0.02386		
Basic Charge \$/mo.	2.3	1.85	1.85	1.85		
kWh Charge ¢/kWh		0.02950	0.02402	0.02039		
Basic Charge \$/mo.	2.4	1.70	1.70	1.70		
kWh Charge ¢/kWh		0.02500	0.02144	0.01802		
Basic Charge \$/mo.	3.1*	2.00				
kWh Charge ¢/kWh		0.02500				
* Effective January 2005. Rate 3.1 will be eliminated and customers will become part of Rate 2.2 and 2.3.						

Labrador West						
	Rate Class	2004	2005	2006	2007	2008
Basic Charge \$/mo.	1.1	4.45	5.50	6.25	7.15	8.00
kWh Charge ¢/kWh		0.01601	0.01921	0.02322	0.02788	0.03255
Basic Charge \$/mo.	2.1	9.10	9.10	9.10	9.55	10.10
kWh Charge ¢/kWh		0.02832	0.03582	0.04466	0.05504	0.05610
Basic Charge \$/mo.	2.2	2.00	2.00			
kWh Charge ¢/kWh		0.02056	0.02386			
Basic Charge \$/mo.	2.3	1.85	1.85			
kWh Charge ¢/kWh		0.01882	0.02039			
Basic Charge \$/mo.	2.4	1.70	1.70			
kWh Charge ¢/kWh		0.01731	0.01802			

Note: Blank cells indicate that there are no further change in rates.

**Comparison of Street Light Rates Schedules 2004-2008
Labrador Interconnected**

<i>Happy Valley/Goose Bay Monthly Rate</i>	
Type	2004
MVP 250	\$12.10
HPS 100	\$10.07
HPS 150	\$12.10
HPS 250	\$15.95
HPS 400	\$20.10

Labrador West Monthly Rate					
Type	2004	2005	2006	2007	2008
Rate 4.1W					
MVP 250	\$ 5.80	\$ 7.30	\$ 9.00	\$11.36	\$12.10
HPS 100	\$ 7.11	\$ 7.54	\$ 8.27	\$ 9.00	\$10.07
HPS 150	\$12.10				
HPS 250	\$15.95				
HPS 400	\$20.10				
Rate 4.11W	(Labrador City Street lights owned by Hydro existing as of Sept 1, 2002)				
HPS 100	\$ 4.15	\$ 5.65	\$ 7.15	\$ 9.00	\$10.07
Rate 4.12W	(Electricity Only)				
HPS 100	\$ 3.12	\$ 3.59	\$ 4.06	\$ 4.53	\$ 5.02

Note: Blank cells indicate that there are no further change in rates.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Happy Valley/Goose Bay
General Service 2.1HV

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 4%	4% to 9%	9% to 14%	14% to 19%	19% to 24%	Total
\$0 to \$91	21.08%	8.33%	7.35%	18.14%	4.90%	59.80%
\$91 to \$182					23.53%	23.53%
\$182 to \$273					12.25%	12.25%
\$273 to \$364					2.94%	2.94%
\$364 to \$454					1.47%	1.47%
<i>Total:</i>	21.08%	8.33%	7.35%	18.14%	45.10%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 226.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Happy Valley/Goose Bay
General Service 2.2HV

Percentage Change in Annual Costs

Dollars Change in Annual Costs	-10% to -9%	-9% to -7%	-7% to -5%	-5% to -3%	-3% to -1%	Total
\$-966 to \$-772	0.46%	0.46%				0.92%
\$-772 to \$-578	0.46%	5.50%				5.96%
\$-578 to \$-384	1.38%	12.84%				14.22%
\$-384 to \$-190	1.83%	24.31%	0.46%			26.61%
\$-190 to \$-4	2.29%	42.20%	6.42%		1.38%	52.29%
Total:	6.42%	85.32%	6.88%	0.00%	1.38%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 241.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Happy Valley/Goose Bay
General Service 2.3HV

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	-17% to -14%	-14% to -10%	-10% to -7%	-7% to -4%	-4% to 0%	Total
\$-16396 to \$-13117	4.44%					4.44%
\$-13117 to \$-9838	2.22%					2.22%
\$-9838 to \$-6559	2.22%					2.22%
\$-6559 to \$-3280	20.00%					20.00%
\$-3280 to \$0	46.67%	15.56%	2.22%	4.44%	2.22%	71.11%
Total:	75.56%	15.56%	2.22%	4.44%	2.22%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 48.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2005 Happy Valley/Goose Bay General Service 2.4 HV		
<u>Change in Annual Costs</u>		
<u>Customers</u>	Dollar Change	Percentage Change
2	-\$143,683 to -\$19,529	-12.88% to -12.01%

Note: This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Labrador West
Domestic 1.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	<u>13% to 15%</u>	<u>15% to 18%</u>	<u>18% to 20%</u>	<u>20% to 23%</u>	<u>23% to 26%</u>	<u>Total</u>
\$7 to \$56	0.03%		16.12%	4.96%	0.69%	21.79%
\$56 to \$105			21.39%			21.39%
\$105 to \$154			45.45%			45.45%
\$154 to \$203			10.89%			10.89%
\$203 to \$253			0.47%			0.47%
<i>Total:</i>	0.03%	0.00%	94.33%	4.96%	0.69%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 4245.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Labrador West
General Service 2.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	<u>0% to 5%</u>	<u>5% to 10%</u>	<u>10% to 15%</u>	<u>15% to 20%</u>	<u>20% to 25%</u>	<u>Total</u>
\$0 to \$75	22.81%	7.89%	9.65%	20.18%		60.53%
\$75 to \$150				4.39%	21.93%	26.32%
\$150 to \$225					7.02%	7.02%
\$225 to \$300					4.39%	4.39%
\$300 to \$377					1.75%	1.75%
<i>Total:</i>	22.81%	7.89%	9.65%	24.56%	35.09%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 132.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Labrador West
General Service 2.2W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	2% to 4%	4% to 7%	7% to 10%	10% to 13%	13% to 15%	Total
\$15 to \$270	0.49%	1.46%	11.17%	36.89%	2.91%	52.91%
\$270 to \$525			1.46%	21.84%	5.83%	29.13%
\$525 to \$780				9.22%	1.94%	11.17%
\$780 to \$1035				3.40%	2.43%	5.83%
\$1035 to \$1289				0.49%	0.49%	0.97%
<i>Total:</i>	0.49%	1.46%	12.62%	71.84%	13.59%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 235.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2005
Labrador West
General Service 2.3W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	4% to 5%	5% to 6%	6% to 7%	7% to 8%	Total
\$247 to \$1939	1.64%	13.11%	60.66%	4.92%	80.33%
\$1939 to \$3631			8.20%	4.92%	13.11%
\$3631 to \$5323			3.28%		3.28%
\$5323 to \$7015				1.64%	1.64%
\$7015 to \$8707			1.64%		1.64%
Total:	1.64%	13.11%	73.77%	11.48%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 68.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2005 Labrador West General Service 2.4W		
<u>Change in Annual Costs</u>		
<u>Customers</u>	<u>Dollar Change</u>	<u>Percentage Change</u>
2	\$3,937 to \$2,738	3.44% to 3.55%

Note: This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Happy Valley/Goose Bay
General Service 2.1HV

Percentage Change in Annual Costs

Dollars
Change in
Annual Costs

**10% to
13%**

\$12 to \$62
\$62 to \$112
\$112 to \$162
\$162 to \$212
\$212 to \$262

59.80%
23.53%
12.25%
2.94%
1.47%

Total:

100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 226.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Happy Valley/Goose Bay
General Service 2.2HV

Percentage Change in Annual Costs

Dollars Change in Annual Costs	-10% to -8%	-8% to -6%	-6% to -4%	-4% to -2%	-2% to 0%	Total
\$-911 to \$-729	0.92%					0.92%
\$-729 to \$-548	5.96%					5.96%
\$-548 to \$-367	14.22%					14.22%
\$-367 to \$-186	24.31%	1.38%				25.69%
\$-186 to \$-3	33.49%	16.06%	2.29%		1.38%	53.21%
Total:	78.90%	17.43%	2.29%	0.00%	1.38%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 241.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Happy Valley/Goose Bay
General Service 2.3HV

Percentage Change in Annual Costs

Dollars Change in Annual Costs	-14% to -11%	-11% to -8%	-8% to -5%	-5% to -3%	-3% to 0%	Total
\$-10861 to \$-8689	4.44%					4.44%
\$-8689 to \$-6517	2.22%					2.22%
\$-6517 to \$-4345	2.22%					2.22%
\$-4345 to \$-2173	20.00%	2.22%				22.22%
\$-2173 to \$0	44.44%	15.56%	2.22%	4.44%	2.22%	68.89%
Total:	73.33%	17.78%	2.22%	4.44%	2.22%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 48.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro Impact of Proposed Rates on Annual Electricity Costs for 2006 Happy Valley/Goose Bay General Service 2.4HV		
<u>Change in Annual Costs</u>		
<u>Customers</u>	Dollar Change	Percentage Change
2	-\$138,033 to -\$18,761	-14.21% to -13.11%

Note: This analysis is based on 2001 usage patterns

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Labrador West
Domestic 1.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	11% to 13%	13% to 15%	15% to 17%	17% to 19%	19% to 21%	Total
\$8 to \$86	0.03%	0.58%	2.58%	5.67%	13.15%	22.01%
\$86 to \$164					21.88%	21.88%
\$164 to \$242					45.02%	45.02%
\$242 to \$320					10.65%	10.65%
\$320 to \$399					0.45%	0.45%
<i>Total:</i>	0.03%	0.58%	2.58%	5.67%	91.14%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 4245.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2006
Labrador West
General Service 2.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 4%	4% to 9%	9% to 14%	14% to 19%	19% to 24%	Total
\$0 to \$89	21.24%	8.85%	7.08%	22.12%	1.77%	61.06%
\$89 to \$178					27.43%	27.43%
\$178 to \$256					6.19%	6.19%
\$256 to \$334					4.42%	4.42%
\$334 to \$412					0.88%	0.88%
<i>Total:</i>	21.24%	8.85%	7.08%	22.12%	40.71%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 132.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Labrador West
Domestic 1.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	<u>12% to 14%</u>	<u>14% to 16%</u>	<u>16% to 17%</u>	<u>17% to 18%</u>	<u>18% to 20%</u>	<u>Total</u>
\$9 to \$100	0.03%	1.06%	1.35%	3.51%	16.01%	21.95%
\$100 to \$191					22.08%	22.08%
\$191 to \$282					44.95%	44.95%
\$282 to \$373					10.58%	10.58%
\$373 to \$464					0.45%	0.45%
<i>Total:</i>	0.03%	1.06%	1.35%	3.51%	94.06%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 4245.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2007
Labrador West
General Service 2.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	5% to 8%	8% to 12%	12% to 16%	16% to 20%	20% to 23%	Total
\$5 to \$109	20.18%	7.89%	6.14%	26.32%		60.53%
\$109 to \$213				1.75%	25.44%	27.19%
\$213 to \$317					6.14%	6.14%
\$317 to \$421					4.39%	4.39%
\$421 to \$526					1.75%	1.75%
<i>Total:</i>	20.18%	7.89%	6.14%	28.07%	37.72%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 132.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Happy Valley/Goose Bay
Domestic 1.1HV

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	0% to 3%	3% to 7%	7% to 10%	10% to 14%	14% to 17%	Total
\$10 to \$11	0.21%	0.03%		0.03%	0.03%	0.31%
\$11 to \$13	18.88%	5.52%	1.66%	1.73%	1.52%	29.30%
\$13 to \$14	56.73%	0.03%			0.03%	56.80%
\$14 to \$16	13.56%					13.56%
\$16 to \$17	0.03%					0.03%
<i>Total:</i>	89.41%	5.59%	1.66%	1.76%	1.59%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 3410.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Labrador West
Domestic 1.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	10% to 11%	11% to 13%	13% to 14%	14% to 15%	15% to 17%	Total
\$9 to \$100	0.03%	0.90%	1.74%	3.64%	15.72%	22.03%
\$100 to \$191					22.21%	22.21%
\$191 to \$282					44.74%	44.74%
\$282 to \$373					10.58%	10.58%
\$373 to \$465					0.45%	0.45%
<i>Total:</i>	0.03%	0.90%	1.74%	3.64%	93.70%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 4245.

(2) This analysis is based on 2001 usage patterns.

Newfoundland & Labrador Hydro
Impact of Proposed Rates on Annual Electricity Costs for 2008
Labrador West
General Service 2.1W

Percentage Change in Annual Costs

<u>Dollars Change in Annual Costs</u>	2% to 3%	3% to 4%	4% to 5%	5% to 6%	6% to 7%	Total
\$6 to \$17	18.26%	12.17%	8.70%	7.83%	13.91%	60.87%
\$17 to \$28	26.96%					26.96%
\$28 to \$39	6.09%					6.09%
\$39 to \$50	4.35%					4.35%
\$50 to \$60	1.74%					1.74%
Total:	57.39%	12.17%	8.70%	7.83%	13.91%	100.00%

Each number in the body of the table represents the proportion of customers with the combination of percent range at the top and dollar range to the left.

Notes: (1) The average number of customers for 2001 was 132.

(2) This analysis is based on 2001 usage patterns.