## Q. Re: p. 22, line 19

Mr. Browne is asked the question, "If the Board considers Hydro's dividends to be excessive, what should it do?" to which he responds (lines 20-21), "Where the dividend payments results in higher revenue requirements, one option is to deem a capital structure as if the dividends had not been paid."

- (a) As an expert on cost of equity, does Mr. Browne agree that Hydro is requesting a return on equity that is less than the opportunity cost of equity for a Canadian utility as referred to on p. 15, lines 20-22 of his testimony?
- (b) As an expert on cost of equity, does Mr. Browne agree that the current opportunity cost of equity to a utility is higher than the total of Hydro's embedded cost of debt plus the guarantee fee? If no, please explain.
- (c) Would Mr. Browne agree that the "higher revenue requirements" he refers to results from Hydro's proposal to earn a return on equity which is less than its embedded debt cost? If the answer is no, please explain the answer in detail.
- A. (a) Mr Browne believes that it is reasonable to assume that the 3% return on equity that Hydro is requesting is less than the opportunity cost of equity invested in a Canadian utility.
  - (b) The cost of equity can vary among utilities. In the case of Hydro, Mr. Browne has not completed an analysis to determine its cost of equity; however, it is not unreasonable to assume that Hydro's opportunity cost of equity would be higher that the sum of its average embedded debt rate and the debt guarantee fee.
  - (c) No. Mr. Browne believes that his statement stands without the qualification proposed by Hydro.