

Newfoundland and Labrador Hydro 2001 Rate Hearing
Rate Stabilization Plan - Firm Energy Sales

Exhibit 6.4

	1992 COS Sales	2002 COS Sales	1997 Sales	1998 Sales	1999 Sales	2000 Sales	Avg. actual 4 years	Forecast 2001 Sales	Actual 2001 Sales	Variance	Forecast 2002 Sales
Jan	594.30	658.39	608.70	636.17	601.32	586.56	608.19	639.72	622.73	16.99	658.39
Feb	557.00	588.28	560.56	541.43	498.16	553.26	538.35	575.37	586.45	(11.08)	588.28
Mar	552.60	603.39	604.87	549.57	489.29	529.91	543.41	589.67	585.11	4.56	603.39
Apr	482.30	506.16	507.77	451.55	454.15	452.80	466.57	492.35	497.65	(5.30)	506.16
May	429.80	445.23	432.87	383.72	357.44	420.98	398.75	424.46	441.26	(16.80)	445.23
June	370.50	393.14	363.11	330.10	341.21	371.78	351.55	378.64	354.34	24.30	393.14
July	345.40	377.98	343.55	294.31	354.47	364.24	339.14	365.05			377.98
Aug	346.10	372.87	325.26	280.84	320.72	363.31	322.53	360.04			372.87
Sept	356.60	386.84	337.11	288.48	353.72	360.98	335.07	375.03			386.84
Oct	434.60	454.81	428.78	359.70	445.04	421.06	413.65	442.91			454.81
Nov	489.70	516.78	488.62	416.64	472.53	489.39	466.80	502.54			516.78
Dec	574.40	615.90	564.49	587.53	565.95	593.98	577.99	600.37			615.90
	5533.30	5919.77	5565.69	5120.04	5254.00	5508.25	5362.00	5746.15	3087.54	12.67	5919.77
							Forecast to June, 2001		3100.21		
							Avg. actual for 4 years		2906.82		