BY HAND

Board of Commissioners of Public Utilities P.O. Box 21040 St. John's, NF A1A 5B2

Attention: G. Cheryl Blundon – Director of Corporate Services and Board Secretary

Re: Industrial Contracts - Application by Newfoundland and Labrador Hydro for Approval of Rates to be Charged Newfoundland Power, Rural Customers and Industrial Customers and for the 2002 Capital Budget

Dear Ms. Blundon/Commissioners of the Board:

Please find enclosed revised Industrial Contracts which Hydro is filing to replace those proposed contracts that were filed with the Board as part of its May 31, 2001 Application.

Hydro is filing the enclosed following negotiations with its Industrial Customers. It is Hydro's understanding that, with the exception of one clause only that has not been agreed to by one Industrial Customer, the enclosed represents a consensus among the Industrial Customers and Hydro as to the contents of these agreements.

Yours truly,

NEWFOUNDLAND AND LABRADOR HYDRO

Geoffrey P. Young Legal Counsel