

Peterson, Howell & Heather ("PHH") Service Card Agreement - Summary

Hydro moved to the PHH Blue Card service in October 1997 in an effort to streamline the accounting process associated with our fuel cards. At the time, our on road vehicles were supplied with a card from each of the three major fuel suppliers, and we felt that moving to a single vehicle card would maximize administrative productivity. The PHH Blue Service Card was selected following a publicly tendered request for proposals, primarily for the purchase of fuel and minor maintenance for Hydro's on-road fleet of vehicles. The PHH Blue Card is also used for fuel only for the off-road fleet.

The PHH Blue Card is billed monthly at a cost of \$3.25 per card. We have an average of 350 cards in use for a total annual cost of approximately \$14,500.

The \$3.25 fee provides us with centralized billing for all fuel purchases, and for maintenance (< \$1,300) bought with the PHH card, and access to the PHH data warehouse for our fleet. Attached are some sample reports available to Hydro through the PHH Blue Card data warehouse.

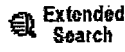
Discounts on purchases made with the PHH Blue Card include the following:

- Fuel: Average discount from the major suppliers is 3%
- Parts & Materials Average Discounts:
 - > Tires:
 - Light Vehicles 35% - 40%
 - Heavy Duty Vehicles 5% - 33%
 - > Exhaust Systems: 10%
 - > Autoglass: 15% - 40%

Fuel Purchases Hydro – 2000

| | |
|-------------------|-------------|
| On-road vehicles | \$977,000 |
| Off-road vehicles | \$39,000 |
| Total | \$1,016,000 |

Recent Other Charges



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Vehicle Analyzer




Client: 8963 NEWFOUNDLAND AND LABRADOR HYDRO Breakdown: 02-05-001 GENERAL PROPERTIES - CENTRAL

Unit: 01240 Driver: 297.6820 Vehicle: 1997 ****

| Invoice | Inv. Date | Charge Type | Charge Date | Amount | Description | Vendor |
|------------|-------------|---------------------------|------------------|-----------------|-------------------|---------|
| 0003826749 | 01-Oct-2001 | Fuelcharge / fr carburant | 18-Sep-2001 | \$33.17 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 13-Sep-2001 | \$20.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 14-Aug-2001 | \$23.00 | 0301503868IRV CAN | IRV CAN |
| | | | Sub-Total | \$76.17 | | |
| 0003827967 | 01-Oct-2001 | Blue card / carte bleue | 01-Oct-2001 | \$3.25 | 0301503868 | n.a. |
| | | Maint chrg / fr entretien | 20-Jul-2001 | \$99.36 | 0301503868CAN DLR | CAN DLR |
| | | Maint chrg / fr entretien | 05-Jul-2001 | \$221.23 | 0301503868CAN DLR | CAN DLR |
| | | | Sub-Total | \$323.84 | | |
| 0003810378 | 01-Sep-2001 | Fuelcharge / fr carburant | 16-Aug-2001 | \$23.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 15-Aug-2001 | \$27.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 14-Aug-2001 | \$21.01 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 18-Jul-2001 | \$28.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 17-Jul-2001 | \$21.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 04-Jul-2001 | \$29.00 | 0301503868IRV CAN | IRV CAN |
| | | | Sub-Total | \$149.01 | | |
| 0003811485 | 01-Sep-2001 | Blue card / carte bleue | 01-Sep-2001 | \$3.25 | 0301503868 | n.a. |
| | | Maint chrg / fr entretien | 05-Jun-2001 | \$17.25 | 0301503868CAN DLR | CAN DLR |
| | | | Sub-Total | \$20.50 | | |
| 0003792917 | 01-Aug-2001 | Fuelcharge / fr carburant | 25-Jun-2001 | \$18.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 21-Jun-2001 | \$17.51 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 12-Jun-2001 | \$21.41 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 12-Jun-2001 | \$20.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 11-Jun-2001 | \$20.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 08-Jun-2001 | \$21.00 | 0301503868IRV CAN | IRV CAN |
| | | | Sub-Total | \$117.92 | | |
| 0003794021 | 01-Aug-2001 | Blue card / carte bleue | 01-Aug-2001 | \$3.25 | 0301503868 | n.a. |
| | | | Sub-Total | \$3.25 | | |
| 0003771480 | 01-Jul-2001 | Fuelcharge / fr carburant | 18-Jun-2001 | \$12.00 | 0301503868ULT CAN | ULT CAN |
| | | Other gas / autre, carb | 18-Jun-2001 | \$1.71 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 11-Jun-2001 | \$25.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 05-Jun-2001 | \$10.54 | 0301503868ULT CAN | ULT CAN |
| | | Other gas / autre, carb | 05-Jun-2001 | \$6.89 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 04-Jun-2001 | \$34.33 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 30-May-2001 | \$24.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 29-May-2001 | \$24.50 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 25-May-2001 | \$30.00 | 0301503868IRV CAN | IRV CAN |
| | | Fuelcharge / fr carburant | 23-May-2001 | \$27.00 | 0301503868ULT CAN | ULT CAN |
| | | Fuelcharge / fr carburant | 22-May-2001 | \$27.00 | 0301503868IRV CAN | IRV CAN |

Maintenance Transactions

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Client: 8963 NEWFOUNDLAND AND LABRADOR HYDRO Breakdown: 02-05-001 GENERAL PROPERTIES - CENTRALUnit: 01240 Driver: 297.6820 Vehicle: 1997 ****

Clear Sorts

| Repair Date ▲ | Charge Ref No. | ▼Status▲ | ▼Auth. Number▲ | Odometer | Parts | Labour | Taxes | Total | ▼Svc. Card Num. | ▲▼Supplier Name▲ |
|---------------|----------------|-----------|----------------|----------|----------|----------|----------|----------|-----------------------|------------------------------------|
| 10-Sep-2001 | 120003101936 | COMPLETED | <u>AO42403</u> | 162187 | \$5.25 | \$57.60 | \$9.43 | \$72.28 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |
| 09-Aug-2001 | 120003103777 | COMPLETED | <u>AO43739</u> | 160679 | \$302.90 | \$80.00 | \$57.43 | \$440.33 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 20-Jul-2001 | 120003062515 | COMPLETED | <u>YA07380</u> | 16515 | \$86.40 | \$0.00 | \$12.96 | \$99.36 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 05-Jul-2001 | 120003062509 | COMPLETED | <u>YA07374</u> | 159648 | \$152.38 | \$40.00 | \$28.85 | \$221.23 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 05-Jun-2001 | 120003027531 | COMPLETED | <u>ZH17954</u> | 1 | \$0.00 | \$15.00 | \$2.25 | \$17.25 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 26-Mar-2001 | 120002870769 | COMPLETED | <u>AI69984</u> | 147159 | \$98.65 | \$36.00 | \$20.20 | \$154.85 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |
| 09-Mar-2001 | 120002844498 | COMPLETED | <u>UU61882</u> | 145154 | \$115.31 | \$219.95 | \$50.28 | \$385.54 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |
| 19-Jan-2001 | 120002797464 | COMPLETED | <u>UU60653</u> | 140273 | \$452.64 | \$240.00 | \$103.90 | \$796.54 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 18-Dec-2000 | 120002756418 | COMPLETED | <u>AH11372</u> | 138095 | \$39.96 | \$40.00 | \$11.99 | \$91.95 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 13-Jul-2000 | 120002521472 | COMPLETED | <u>XH36167</u> | 112000 | \$264.21 | \$147.00 | \$61.68 | \$472.89 | <u>40030301503868</u> | <u>COMPLETE TRANSPORT SERVICES</u> |
| 06-Apr-2000 | 120002422542 | COMPLETED | <u>AB98451</u> | 109712 | \$0.00 | \$25.00 | \$3.75 | \$28.75 | <u>40030301503868</u> | <u>TRIPLE C AUTOMOTIVE LTD.</u> |
| 28-Mar-2000 | 120002378963 | COMPLETED | <u>RC50313</u> | 109401 | \$18.10 | \$54.00 | \$10.82 | \$82.92 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |
| 18-Nov-1999 | 120002227959 | COMPLETED | <u>TR54379</u> | 96216 | \$139.73 | \$272.00 | \$61.76 | \$473.49 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |
| 16-Nov-1999 | 120002227960 | COMPLETED | <u>TR54380</u> | 96046 | \$190.04 | \$306.00 | \$74.41 | \$570.45 | <u>40030301503868</u> | <u>GOOBIES HIGHWAY SERVICE</u> |

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Client: 8963 NEWFOUNDLAND AND LABRADOR HYDRO Breakdown: 02-05-001 GENERAL PROPERTIES - CENTRAL

Unit: 01240 Driver: 297.6820 Vehicle: 1997 ****

| Invoice Number | Invoice Date | Charge Type | Amount | Taxes | Total |
|---------------------------|--------------|---------------------------|-------------|---------------------------|----------|
| 0003826749 | 01-Oct-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$2.38) |
| | | FUELCHARGE / FR CARBURANT | \$66.23 | \$9.94 | \$76.17 |
| | | Sub-Total | \$66.23 | \$9.94 | \$73.79 |
| 0003827967 | 01-Oct-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | MAINT CHRГ / FR ENTRETIEN | \$278.78 | \$41.81 | \$320.59 |
| | | Sub-Total | \$282.03 | \$41.81 | \$323.84 |
| 0003810378 | 01-Sep-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$4.79) |
| | | FUELCHARGE / FR CARBURANT | \$129.58 | \$19.43 | \$149.01 |
| | | Sub-Total | \$129.58 | \$19.43 | \$144.22 |
| 0003811485 | 01-Sep-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | MAINT CHRГ / FR ENTRETIEN | \$15.00 | \$2.25 | \$17.25 |
| | | Sub-Total | \$18.25 | \$2.25 | \$20.50 |
| 0003792917 | 01-Aug-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$4.11) |
| | | FUELCHARGE / FR CARBURANT | \$102.54 | \$15.38 | \$117.92 |
| | | Sub-Total | \$102.54 | \$15.38 | \$113.81 |
| 0003794021 | 01-Aug-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | Sub-Total | \$3.25 | \$0.00 | \$3.25 |
| | | 0003771480 | 01-Jul-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 |
| FUELCHARGE / FR CARBURANT | \$245.55 | \$36.82 | | \$282.37 | |
| OTHER GAS / AUTRE, CARB | \$7.48 | \$1.12 | | \$8.60 | |
| Sub-Total | \$253.03 | \$37.94 | \$282.72 | | |
| 0003772592 | 01-Jul-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | OIL / HUILE | \$1.99 | \$0.30 | \$2.29 |
| | | Sub-Total | \$5.24 | \$0.30 | \$5.54 |
| 0003751612 | 01-Jun-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$8.30) |
| | | FUELCHARGE / FR CARBURANT | \$230.94 | \$34.62 | \$265.56 |
| | | OTHER GAS / AUTRE, CARB | \$5.99 | \$0.90 | \$6.89 |
| | | Sub-Total | \$236.93 | \$35.52 | \$264.15 |
| 0003752701 | 01-Jun-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | MAINT CHRГ / FR ENTRETIEN | \$134.65 | \$20.20 | \$154.85 |
| | | Sub-Total | \$137.90 | \$20.20 | \$158.10 |
| 0003732629 | 01-May-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$7.00) |
| | | FUELCHARGE / FR CARBURANT | \$182.61 | \$27.39 | \$210.00 |
| | | Sub-Total | \$182.61 | \$27.39 | \$203.00 |
| 0003733699 | 01-May-2001 | BLUE CARD / CARTE BLEUE | \$3.25 | \$0.00 | \$3.25 |
| | | MAINT CHRГ / FR ENTRETIEN | \$355.21 | \$53.27 | \$408.48 |
| | | Sub-Total | \$358.46 | \$53.27 | \$411.73 |
| 0003712168 | 01-Apr-2001 | EPDIS FUEL / RAB P.R. ESS | \$0.00 | \$0.00 | (\$8.39) |

The Hydro Group Of Companies
Newfoundland and Labrador Hydro
Statement of Operating Costs by Division
by Account
As of 2001 September, 30

Newfoundland & Labrador Hydro
Transmission & Rural Operation

| Description | Y-T-D Actual | Y-T-D Forecast | Y-T-D Variance | Year End Prior | Year End Forecast | Year End Budget |
|-----------------------------|---------------------|---------------------|-------------------|---------------------|----------------------|---------------------|
| Transportation | | | | | | |
| Aircraft Fuels | 1,713.34 | | <1,713.34> | 4,711.51 | | |
| Aircraft Costs | 586,727.49 | 615,213.00 | 28,485.51 | 1,193,066.90 | 864,000.00 | 1,174,000.00 |
| Vehicle Fuels | 611,665.40 | 607,500.00 | <4,165.40> | 976,854.42 | 810,000.00 | 810,000.00 |
| Vehicle Repairs | | | | 213,292.92 | | |
| Mobile Equipment Fuels | 20,040.68 | 72,000.00 | 51,959.32 | 39,027.18 | 96,000.00 | 96,000.00 |
| Mobile Equipment Repairs | | | | 79,736.20 | | |
| Capital Fleet | <177,873.29> | <225,000.00> | <47,126.71> | <502,400.14> | <300,000.00> | <300,000.00> |
| Vehicle Rental Costs | 14,771.83 | 50,000.00 | 35,228.17 | 38,338.53 | 65,700.00 | 70,200.00 |
| Total Transportation | 1,057,045.45 | 1,119,713.00 | 62,667.55 | 2,042,627.52 | 1,535,700.00 | 1,850,200.00 |